

April 26, 2013

## Annual Financial Results

For the Year ended March 31, 2013

Corporate name: FANUC CORPORATION  
 Stock code: 6954  
 Stock exchange listing: Tokyo Stock Exchange  
 URL: <http://www.fanuc.co.jp/>  
 Representative: Yoshiharu Inaba, CEO and President  
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 Annual Meeting of Shareholders: June 27, 2013  
 Start of cash dividend payments: June 28, 2013

### 1. Consolidated Financial Results for the Year Ended March 31, 2013 (April 1, 2012 – March 31, 2013)

#### (1) Consolidated Results of Operations

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	YoY change %	Millions of yen	YoY change %	Millions of yen	YoY change %	Millions of yen	YoY change %
2012	498,395	(7.4)	184,821	(16.7)	191,242	(16.3)	120,484	(13.2)
2011	538,492	20.7	221,834	16.9	228,578	17.0	138,819	15.5

Note: Consolidated comprehensive income for the year ended March 31, 2013 is ¥148,687 million, up 12.1%, and for the year ended March 31, 2012 is ¥132,590 million, up 23.7%.

	Net income per share	Net income per share (diluted)	Return on equity	Ordinary income-to-total capital ratio	Operating income-to-net sales ratio
	Yen	Yen	%	%	%
2012	615.59	-	11.6	16.3	37.1
2011	709.20	-	14.8	21.3	41.2

Note: Investment profit/(loss) on equity method for the year ended March 31, 2013 is ¥2,932 million and for the year ended March 31, 2012 is ¥3,499 million.

#### (2) Consolidated Financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
2012	1,219,113	1,094,129	89.3	5,565.64
2011	1,130,625	985,322	86.8	5,013.69

Note: Equity capital for the year ended March 31, 2013 is ¥1,089,260 million and for the year ended March 31, 2012 is ¥981,323 million.

#### (3) Consolidated Cash Flow Position

	Net cash provided by (used in) operating activities	Net cash provided by (used in) investing activities	Net cash provided by (used in) financing activities	Cash and cash equivalents at end of period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
2012	158,848	(43,964)	(39,838)	727,751
2011	144,223	(42,097)	(42,052)	637,069

### 2. Dividends

(Cut-off date)	Dividends per share					Total amount of dividends (full year)	Payout ratio (consolidated)	Dividends-to-net assets Ratio
	1st Quarter	2nd Quarter	3rd Quarter	Year-end Dividends	Full year			
2011	—	113.76	—	99.01	212.77	41,646	30.0	4.4
2012	—	102.64	—	82.04	184.68	36,145	30.0	3.5
2013 (forecast)	—	—	—	—	—		—	

Note: With regard to the 2nd quarter-end and year-end dividends in year 2013, we expect to disclose them promptly after we become able to disclose them.

3. Consolidated Financial Forecasts for the First Half of the Year Ending March 31, 2014  
(April 1, 2013 – September 30, 2013)

	Net sales		Operating income		Ordinary income		Net income		Net income per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
2 <sup>nd</sup> Quarter (Cumulative) Fiscal period	202,000	(23.4)	62,000	(39.1)	65,000	(38.2)	41,000	(38.8)	209.49

Note: “%” denotes the increase/decrease against the same period of the previous year.

※ Notes

(1) Important changes in scope of consolidation during the period: Not applicable

(2) Changes in accounting principles, changes in accounting estimates, and revisions/restatements

- ① Changes in accounting principles associated with changes in accounting standards: Not applicable
- ② Changes in accounting principles other than ①: Not applicable
- ③ Changes in accounting estimates: Not applicable
- ④ Revisions/restatements: Not applicable

Note: For details, please see “The changes in the important matters that constitute the basis for the preparation of consolidated financial statements” on Page 11 in Attachment.

(3) Number of shares outstanding (Common share)

① Number of shares outstanding at end of period (including treasury stocks)

March 31, 2013 : 239,508,317 shares

March 31, 2012 : 239,508,317 shares

② Number of treasury stocks

March 31, 2013 : 43,796,678 shares

March 31, 2012 : 43,779,591 shares

③ Number of average stocks during the period

March 31, 2013 : 195,720,759 shares

March 31, 2012 : 195,739,018 shares

(Reference) Summary of Non-Consolidated Financial Results

1. Non-Consolidated Financial Results for the Year Ended March 31, 2013 (April 1, 2012 – March 31, 2013)

(1) Non-Consolidated Results of Operations

	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
2012	407,289	(12.2)	162,621	(18.9)	172,402	(23.3)	111,182	(21.7)
2011	464,108	22.2	200,507	18.7	224,643	29.1	142,021	34.0

	Net income per share	Net income per share (diluted)
	Yen	Yen
2012	568.06	-
2011	725.57	-

(2) Non-Consolidated financial Position

	Total assets	Net assets	Equity ratio	Net assets per share
	Millions of yen	Millions of yen	%	Yen
2012	1,062,070	967,989	91.1	4,946.00
2011	1,011,993	895,533	88.5	4,575.38

Note: Equity capital at end of period

March 31, 2013: 967,989 million yen      March 31, 2012: 895,533 million yen

Note: This report of the annual financial results is not subject to auditing in accordance with the Financial Instruments and Exchange Act. At the time of the disclosure of these results, the financial statements herein have not been audited.

Note: Any forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts. With regard to the financial forecasts, please refer to “② Outlook for the Fiscal Year Ending March 31, 2014” on Page 3 in Attachment. With regard to the forecasts on the annual financial results as well as the second quarter-end and year-end dividends for the year 2013, we expect to disclose them promptly after we become able to disclose them.

## Attachment

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## 1. Results of Operations and Financial Position

### (1) Results of Operations

#### ① Consolidated Financial Results for the Fiscal Year Ended March 31, 2013

In the 2012 fiscal year, the overseas demands for production equipment, mainly in the European market with the debt problem and the Chinese market, remained weak as a whole. Particularly in the second half of the year, the demands for IT-related equipment decreased. Domestic demand was also stagnant. Additionally the export condition worsened by the historically superstrong yen had a serious impact in this fiscal year, too. These situations made the business environment around FANUC Group severe.

Under these circumstances, in the field of Research and Development, FANUC pursued further intelligence and ultra precision of its products, while sticking to the basics of high reliability. In the field of Production, we achieved an increase in the production capacities including the construction of the new factories for ROBODRILL in Tsukuba Factory and at the same time enhanced the robotization of its manufacturing further. By means of these activities, we made best efforts to improve the competitiveness. We also made its sustained efforts to reduce its cost and expense thoroughly.

As a result, during the fiscal year ended March 31, 2013, FANUC posted consolidated net sales totaling ¥498,395 million, down 7.4%, consolidated ordinary income totaling ¥191,242 million, down 16.3%, and consolidated net income totaling ¥120,484 million, down 13.2%, compared with the previous fiscal year.

Following is a summary of results for each business group:

#### **[FA Group]**

The machine tool industries, the primary market for FANUC CNC systems, remained in a downturn in demand domestically and abroad. The sales of FANUC decreased substantially since last summer in the Asian region led by China and, thereafter in the second half of the year, remained in a very difficult condition, although there was slight sign of recovery.

FANUC laser sales remained stagnant domestically and abroad.

As a result, the FA Group posted consolidated sales of ¥200,118 million, a 25.2 % decrease compared with the previous fiscal year. FA Group sales accounted for 40.2 % of consolidated net sales.

#### **[Robot Group]**

The sales of robots were strong in the American and Japanese markets, led by the automobile industry, while the European and Chinese markets were weak.

The Robot Group posted consolidated sales of ¥119,149 million, up 3.8 % compared with the previous fiscal year. Robot Group sales accounted for 23.9 % of consolidated net sales.

#### **[Robomachine Group]**

The sales of the ROBODRILL increased due to the continuing good condition from the previous year. The sales, however, decreased sharply in the overseas market in the second half.

The sales of the ROBOSHOT were weak domestically and abroad.

The sales of the ROBOCUT remained flat in Japan but stagnant overseas.

As to the ROBONANO, we made progress as a result of our reinforcement of the sales activities to develop the overseas markets.

The Robomachine Group posted consolidated sales of ¥179,128 million, a 14.7 % increase compared with the previous fiscal year. Robomachine Group sales accounted for 35.9 % of consolidated net sales.

## ② Outlook for the Fiscal Year Ending March 31, 2014

At the present moment, the correction of the strong yen is going on, but unpredictable conditions are expected to continue with the downward risk of European economy triggered by the European debt problem and the uncertainty about the future of Chinese economy, etc.

The consolidated financial forecasts for the first half of the fiscal year ending March 31, 2014 are presently as below:

	Forecast (Millions of yen)	Inc./Dec. from previous period (%)
Sales	202,000	(23.4)
Operating Income	62,000	(39.1)
Ordinary Income	65,000	(38.2)
Net Income	41,000	(38.8)

Note) For the period between April 1, 2013 and September 30, 2013, the exchange rate has been assumed at an average of ¥90/USD and ¥120/Euro.

## (2) Financial Position

### Balance Sheets

Total assets increased by ¥88,488 million to ¥1,219,113 million compared with the end of the previous fiscal year. This was attributable to the increases in the consolidated cash flow as described in the following, mainly due to the increase of cash and deposits by ¥90,677 million from the end of the previous fiscal year.

Total liabilities decreased by ¥20,319 million to ¥124,984 million compared with the end of the previous fiscal year.

Total net assets increased by ¥108,807 million to ¥1,094,129 million from the end of the previous fiscal year.

### Cash Flows

Net increase in consolidated cash and cash equivalents during the current fiscal year was ¥90,682 million, an increase of ¥34,539 million from the end of the previous fiscal year by the increase/decrease of cash flows given below in addition to the effect of the exchange rate of ¥15,636 million. As a result, consolidated cash and cash equivalents were ¥727,751 million at the end of the current fiscal year.

#### [Cash Flows from Operating Activities]

Consolidated net cash provided by operating activities during the current fiscal year totaled ¥158,848 million, an increase of ¥14,625 million from the end of the previous fiscal year. This increase was mainly attributable to the decrease in trade receivables and inventories.

#### [Cash Flows from Investing Activities]

Consolidated net cash used in investing activities during the current fiscal year totaled ¥43,964 million, an increase of ¥1,867 million from the end of the previous fiscal year, mainly reflecting the increase of payment for the purchase of tangible fixed assets.

#### [Cash Flows from Financing Activities]

Consolidated net cash used in financing activities during the current fiscal year totaled ¥39,838 million, a decrease of ¥2,214 million, due mainly to the decrease of dividend payments.

(3) Basic Policy on Return of Profit to Shareholders and Dividends for the Current Fiscal Year

FANUC continues its efforts to enhance its business structure in order to return profit, which is linked to FANUC's consolidated business results, to its shareholders going forward.

With the return to shareholders, FANUC makes it a basic policy to maintain a payout ratio of 30% of its consolidated net income for the full business year. In addition, FANUC will buy back its own shares as necessary, in consideration of stock market conditions.

As is the case with dividend payments, FANUC has established a policy to link bonuses to board members and employees, who strive to secure profitability under severe market competition, to consolidated net income.

Since FANUC operates in a fiercely competitive leading-edge industry characterized by rapid technological innovation, the Company will use its retained earnings under its medium- to long-term plan, giving priority to develop new products, robotize its production processes and strengthen its overseas businesses.

In the fiscal year ended March 31, 2013, dividend payments are as follows:

	First half dividends	Second half dividends (to be proposed)	Total annual dividends (to be proposed)	Payout ratio (consolidated)
2012	102.64 yen	82.04 yen	184.68 yen	30.0%
2011(reference)	113.76 yen	99.01 yen	212.77 yen	30.0%

2. Management Policy

Because the Management Policy has not been changed since the financial report for year before last (The Annual Financial Results for the Year ended March 31, 2011 published on April 27, 2011), we will omit it this time.

Please see the Annual Financial Results for the Year ended March 31, 2011, which can be obtained on FANUC's website or other URLs as below:

FANUC's website <http://www.fanuc.co.jp/>

Tokyo Stock Exchange's website (Search Page for listed companies information)

<http://www.tse.or.jp/listing/compsearch/index.html>

### 3. Consolidated Financial Statements

#### (1) Consolidated Balance Sheet

	(Millions of yen)	
	March 31, 2012	March 31, 2013
<b>Assets</b>		
Current assets		
Cash and deposits	637,076	727,753
Notes and accounts receivable-trade	98,717	81,318
Merchandise and finished goods	41,874	37,053
Work in process	34,058	27,724
Raw materials and supplies	10,667	7,407
Deferred tax assets	19,822	19,035
Other	8,191	7,778
Allowance for doubtful accounts	(1,736)	(1,628)
Total current assets	<u>848,669</u>	<u>906,440</u>
Noncurrent assets		
Property, plant and equipment		
Buildings and structures, net	79,656	94,264
Machinery, equipment and vehicles, net	28,010	26,322
Land	114,779	116,452
Other, net	13,318	27,783
Total property, plant and equipment	<u>235,763</u>	<u>264,821</u>
Intangible assets		
Goodwill	12,326	8,286
Other	432	461
Total intangible assets	<u>12,758</u>	<u>8,747</u>
Investments and other assets		
Investment securities	26,635	31,779
Other	7,446	7,327
Allowance for doubtful accounts	(646)	(1)
Total investments and other assets	<u>33,435</u>	<u>39,105</u>
Total noncurrent assets	<u>281,956</u>	<u>312,673</u>
Total assets	<u>1,130,625</u>	<u>1,219,113</u>
<b>Liabilities</b>		
Current liabilities		
Notes and accounts payable-trade	30,196	22,044
Income taxes payable	50,155	30,637
Warranty reserves	4,590	4,937
Other	30,329	35,355
Total current liabilities	<u>115,270</u>	<u>92,973</u>
Noncurrent liabilities		
Provision for retirement benefits	26,499	28,172
Other	3,534	3,839
Total noncurrent liabilities	<u>30,033</u>	<u>32,011</u>
Total liabilities	<u>145,303</u>	<u>124,984</u>
<b>Net assets</b>		
Shareholders' equity		
Capital stock	69,014	69,014
Capital surplus	96,265	96,268
Retained earnings	1,180,556	1,261,572
Treasury stock	(311,394)	(311,636)
Total shareholders' equity	<u>1,034,441</u>	<u>1,115,218</u>
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,959	2,941
Foreign currency translation adjustment	(55,077)	(28,899)
Total accumulated other comprehensive income	<u>(53,118)</u>	<u>(25,958)</u>
Minority interests	3,999	4,869
Total net assets	<u>985,322</u>	<u>1,094,129</u>
Total liabilities and net assets	<u>1,130,625</u>	<u>1,219,113</u>

**(2) Consolidated Statement of Income and  
Consolidated Statement of Comprehensive Income**

Consolidated Statement of Income

	(Millions of yen)	
	Years ended March 31	
	2012	2013
Net sales	538,492	498,395
Cost of sales	<u>262,120</u>	<u>258,670</u>
Gross profit	<u>276,372</u>	<u>239,725</u>
Selling, general and administrative expenses	<u>54,538</u>	<u>54,904</u>
Operating income	<u>221,834</u>	<u>184,821</u>
Non-operating income		
Interest income	1,912	1,952
Dividends income	651	815
Gain on sale of scrap	825	490
Investment profit on equity method	3,499	2,932
Miscellaneous income	<u>1,123</u>	<u>1,248</u>
Total non-operating income	<u>8,010</u>	<u>7,437</u>
Non-operating expenses		
Foreign exchange losses	600	-
Loss on sales and retirement of noncurrent assets	185	190
Sales discount	142	114
Donation	130	220
Miscellaneous expenses	<u>209</u>	<u>492</u>
Total non-operating expenses	<u>1,266</u>	<u>1,016</u>
Ordinary income	<u>228,578</u>	<u>191,242</u>
Income before income taxes and minority interests	<u>228,578</u>	<u>191,242</u>
Income taxes-current	92,831	69,133
Income taxes-deferred	<u>(3,695)</u>	<u>1,120</u>
Total income taxes	<u>89,136</u>	<u>70,253</u>
Income before minority interests	<u>139,442</u>	<u>120,989</u>
Minority interests in income	<u>623</u>	<u>505</u>
Net income	<u>138,819</u>	<u>120,484</u>



Consolidated Statement of Comprehensive Income

(Millions of yen)

	Years Ended March 31	
	2012	2013
Income before minority interests	139,442	120,989
Other comprehensive income		
Valuation difference on available-for-sale securities	(390)	982
Foreign currency translation adjustment	(6,504)	24,683
Share of other comprehensive income of affiliates accounted for using equity method	<u>42</u>	<u>2,033</u>
Total other comprehensive income	<u>(6,852)</u>	<u>27,698</u>
Comprehensive income	<u>132,590</u>	<u>148,687</u>
Comprehensive income attributable to		
Comprehensive income attributable to owners of the parent	132,074	147,644
Comprehensive income attributable to minority interests	516	1,043

### (3) Consolidated Statements of Changes in Shareholders' Equity

	(Millions of yen)	
	Years Ended March 31	
	2012	2013
Shareholders' equity		
Capital stock		
Balance at the end of previous period	69,014	69,014
Balance at the end of current period	<u>69,014</u>	<u>69,014</u>
Capital surplus		
Balance at the end of previous period	96,261	96,265
Changes of items during the period		
Disposal of treasury stock	4	3
Total changes of items during the period	<u>4</u>	<u>3</u>
Balance at the end of current period	<u>96,265</u>	<u>96,268</u>
Retained earnings		
Balance at the end of previous period	1,082,997	1,180,556
Changes of items during the period		
Dividends from surplus	(41,566)	(39,468)
Net income	138,819	120,484
Change of scope of consolidation	306	-
Total changes of items during the period	<u>97,559</u>	<u>81,016</u>
Balance at the end of current period	<u>1,180,556</u>	<u>1,261,572</u>
Treasury stock		
Balance at the end of previous period	(311,094)	(311,394)
Changes of items during the period		
Purchase of treasury stock	(304)	(246)
Disposal of treasury stock	4	4
Total changes of items during the period	<u>(300)</u>	<u>(242)</u>
Balance at the end of current period	<u>(311,394)</u>	<u>(311,636)</u>
Total shareholders' equity		
Balance at the end of previous period	937,178	1,034,441
Changes of items during the period		
Dividends from surplus	(41,566)	(39,468)
Net income	138,819	120,484
Change of scope of consolidation	306	-
Purchase of treasury stock	(304)	(246)
Disposal of treasury stock	8	7
Total changes of items during the period	<u>97,263</u>	<u>80,777</u>
Balance at the end of current period	<u>1,034,441</u>	<u>1,115,218</u>

(Millions of yen)

	Years Ended March 31	
	2012	2013
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities		
Balance at the end of previous period	2,349	1,959
Changes of items during the period		
Net changes of items other than shareholders' equity	<u>(390)</u>	<u>982</u>
Total changes of items during the period	<u>(390)</u>	<u>982</u>
Balance at the end of current period	<u>1,959</u>	<u>2,941</u>
Foreign currency translation adjustment		
Balance at the end of previous period	(48,723)	(55,077)
Changes of items during the period		
Net changes of items other than shareholders' equity	<u>(6,354)</u>	<u>26,178</u>
Total changes of items during the period	<u>(6,354)</u>	<u>26,178</u>
Balance at the end of current period	<u>(55,077)</u>	<u>(28,899)</u>
Total accumulated other comprehensive income		
Balance at the end of previous period	(46,374)	(53,118)
Changes of items during the period		
Net changes of items other than shareholders' equity	<u>(6,744)</u>	<u>27,160</u>
Total changes of items during the period	<u>(6,744)</u>	<u>27,160</u>
Balance at the end of current period	<u>(53,118)</u>	<u>(25,958)</u>
Minority interests		
Balance at the end of previous period	3,690	3,999
Changes of items during the period		
Net changes of items other than shareholders' equity	<u>309</u>	<u>870</u>
Total changes of items during the period	<u>309</u>	<u>870</u>
Balance at the end of current period	<u>3,999</u>	<u>4,869</u>
Total net assets		
Balance at the end of previous period	894,494	985,322
Changes of items during the period		
Dividends from surplus	(41,566)	(39,468)
Net income	138,819	120,484
Change of scope of consolidation	306	-
Purchase of treasury stock	(304)	(246)
Disposal of treasury stock	8	7
Net changes of items other than shareholders' equity	<u>(6,435)</u>	<u>28,030</u>
Total changes of items during the period	<u>90,828</u>	<u>108,807</u>
Balance at the end of current period	<u>985,322</u>	<u>1,094,129</u>

**(4) Consolidated Statements of Cash Flow**

(Millions of yen)

	Years Ended March 31	
	2012	2013
Net cash provided by (used in) operating activities		
Income before income taxes and minority interests	228,578	191,242
Depreciation and amortization	15,466	17,867
Increase (decrease) in allowance for doubtful accounts	30	(865)
Increase (decrease) in provision for retirement benefits	1,433	1,401
Interest and dividends income	(2,563)	(2,767)
Equity in (earnings) losses of affiliates	(3,499)	(2,932)
Decrease (increase) in notes and accounts receivable-trade	(19,282)	20,004
Decrease (increase) in inventories	(16,521)	19,948
Increase (decrease) in notes and accounts payable-trade	9,501	(10,021)
Other, net	<u>10,139</u>	<u>8,751</u>
Subtotal	<u>223,282</u>	<u>242,628</u>
Interest and dividends income received	4,063	4,495
Income taxes paid	(84,218)	(88,735)
Other, net	<u>1,096</u>	<u>460</u>
Net cash provided by (used in) operating activities	<u>144,223</u>	<u>158,848</u>
Net cash provided by (used in) investing activities		
Purchase of tangible fixed assets	(43,959)	(44,445)
Other, net	<u>1,862</u>	<u>481</u>
Net cash provided by (used in) investing activities	<u>(42,097)</u>	<u>(43,964)</u>
Net cash provided by (used in) financing activities		
Purchase of treasury stock	(295)	(240)
Cash dividends paid	(41,551)	(39,426)
Other, net	<u>(206)</u>	<u>(172)</u>
Net cash provided by (used in) financing activities	<u>(42,052)</u>	<u>(39,838)</u>
Effect of exchange rate change on cash and cash equivalents	<u>(3,931)</u>	<u>15,636</u>
Net increase (decrease) in cash and cash equivalents	<u>56,143</u>	<u>90,682</u>
Cash and cash equivalents at beginning of period	583,486	637,069
Decrease in cash and cash equivalents due to exclusion of consolidated subsidiaries	<u>(2,560)</u>	<u>-</u>
Cash and cash equivalents at end of period	<u>637,069</u>	<u>727,751</u>

- (5) Note on the basis for the concern assumed to be ongoing  
Not applicable
- (6) The important matters that constitute the basis for the preparation of the consolidated financial statements  
As there are no substantial changes from the statements in the last annual security report (submitted on June 29, 2012), the disclosure is omitted.
- (7) The changes in the important matters that constitute the basis for the preparation of consolidated financial statements  
Not applicable
- (8) Notes to Consolidated Financial Statements  
(Segment Information)

### 1. Segment Information

Year ended March 31, 2012 (April 1, 2011 – March 31, 2012) and  
Year ended March 31, 2013 (April 1, 2012 – March 31, 2013)

FANUC Group focuses on the development, production, and sales of CNC systems and related application products based on FANUC's CNC system technologies as a comprehensive supplier of factory automation (FA) systems. Ultimately, FANUC CNC systems and the related application products are used in automated production systems.

FANUC Group uses CNC's and servo motors in its entire products. For this reason, the decision on investment is made, taking into consideration the statuses of orders, sales and production of all products, in addition to the status of particular products.

As mentioned above, FANUC Group runs only one business segment based on the decision that the entire group makes for investment. Thus, the segment information is not stated herein.

### 2. Relevant Information

Year ended March 31, 2013 (April 1, 2012 – March 31, 2013)

- (1) Information by product and service

	Millions of yen			
	FA	Robot	Robomachine	Total
Sales to outside customers	200,118	119,149	179,128	498,395

(2) Information by region

◎ Sales

Millions of yen					
Japan	The Americas	Europe	Asia	ROW	Total
107,213	84,334	55,051	249,783	2,014	498,395

Note: Sales are broken down by country or region where customers are located.

◎ Tangible Fixed Asset

As the tangible fixed assets located in Japan constitute more than 90% of those stated in the consolidated balance sheet, the statement on the information on tangible fixed assets is omitted.

◎ Information by major customer

Millions of yen	
Name of the customer	Sales
Hon Hai Precision Industry Co., Ltd	86,903

(Information per share)

Fiscal year 2011 (April 1, 2011 – March 31, 2012)		Fiscal year 2012 (April 1, 2012 – March 31, 2013)	
Net assets per share	5,013.69 yen	Net assets per share	5,565.64 yen
Net income per share	709.20 yen	Net income per share	615.59 yen
Net diluted income per share is not stated herein as there exist no dilutive shares.		Net diluted income per share is not stated herein as there exist no dilutive shares.	

Note: Net income per share is calculated based on the followings:

	Fiscal year 2011 (April 1, 2011–March 31, 2012)	Fiscal year 2012 (April 1, 2012–March 31, 2013)
Net income (Millions of yen)	138,819	120,484
Net income assigned to common share (Millions of yen)	138,819	120,484
Amount not accruing to common shares (Millions of yen)	-	-
Average number of shares outstanding (Thousands of share)	195,739	195,721

(Significant subsequent events)

None

(Lease transactions, Marketable securities, Derivative transactions, Business combinations, and etc.)

No major moves that are required to disclose in the Annual Financial Results Report.

## Supplement to Consolidated Financial Results

- 1 Consolidated Results (April 1, 2012 ~ March 31, 2013)
  - 1) Net income 120.5 billion yen (0.9 times from the previous fiscal year)
  - 2) Net sales 498.4 billion yen (0.9 times from the previous fiscal year)
  - 3) Operating income 184.8 billion yen (0.8 times from the previous fiscal year)  
 Ordinary income 191.2 billion yen (0.8 times from the previous fiscal year)  
**Ordinary income to net sales ratio 38.4%**
  - 4) Sales by Group
 

FA	200.1 billion yen (0.7 times from the previous fiscal year)
Robot	119.2 billion yen (1.0 time from the previous fiscal year)
Robomachine	179.1 billion yen (1.1 times from the previous fiscal year)
  - 5) Orders 461.2 billion yen (0.9 times from the previous fiscal year)
  
- 2 Consolidated Results Forecast for the First Half of the Year ending March 31, 2014.  
 (April 1, 2013 ~ September 30, 2013)
 

Net income	41.0 billion yen (38.8% down from the same period last year)
Operating income	62.0 billion yen (39.1% down from the same period last year)
Ordinary income	65.0 billion yen (38.2% down from the same period last year)
Net sales	202.0 billion yen (23.4% down from the same period last year)
  
- 3 Changes of Consolidated Financial Results (Billions of yen)

