

Financial Results for the nine months Ended December 31, 2015

(Reference Material)

FANUC CORPORATION

The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

Consolidated Financial Results for the 3rd Quarter (9 months) of FY2015

| (Billions of Yen) | FY2014 3Q (Apr~Dec) | FY2015 3Q (Apr~Dec) | Change from 3Q of FY2014 |
|-------------------|---------------------------|---------------------------|-----------------------------|
| Net sales | 526.4 | 487.6 | -7.4% |
| Cost of sales | 256.4 | 253.5 | -1.1% |
| 【to Net sales】 | 48.7% | 52.0% | |
| Operating income | 211.9 | 172.8 | -18.4% |
| 【to Net sales】 | 40.3% | 35.4% | |
| Ordinary income | 222.9 | 185.4 | -16.8% |
| 【to Net sales】 | 42.3% | 38.0% | |
| Net income | 149.5 | 127.3 | -14.8% |
| 【to Net sales】 | 28.4% | 26.1% | |
| FX Rate | | | |
| Yen/1USD | 106.87 | 121.70 | +13.9% |
| Yen/1EUR | 140.30 | 134.36 | -4.2% |

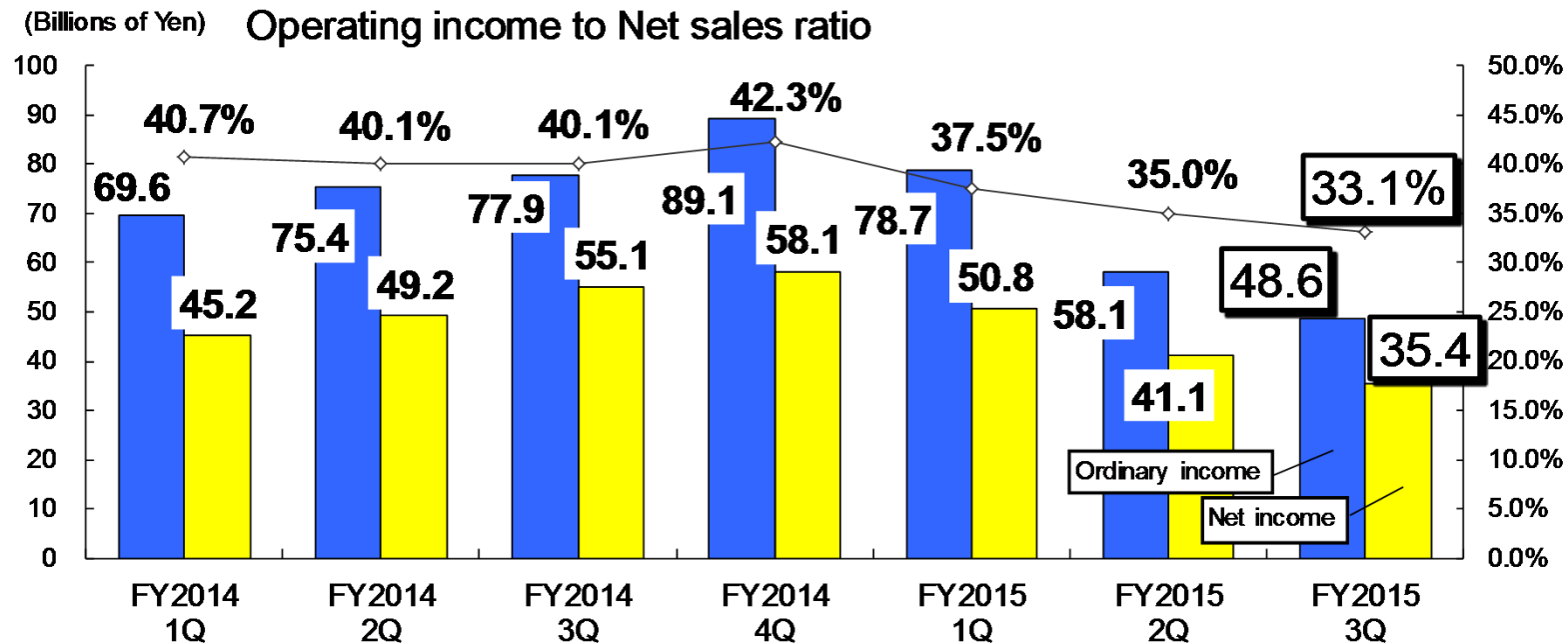
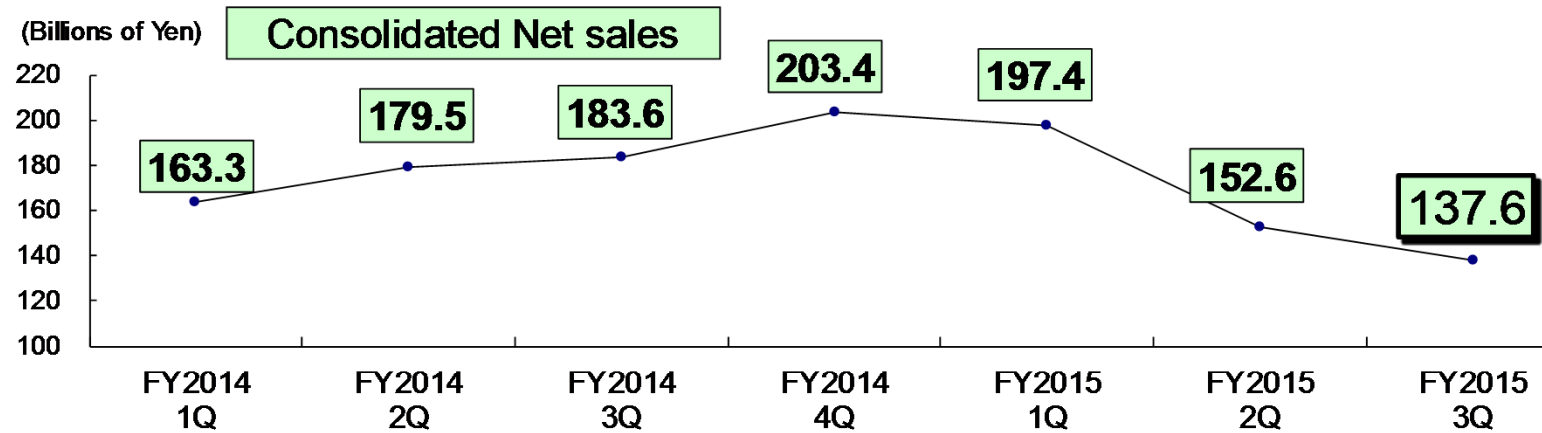
※“Net income” means “Net income attributable to shareholders of parent company”.

Consolidated Financial Results for the 3rd Quarter (3 months) of FY2015

| (Billions of Yen) | FY2014 3Q (Oct~Dec) | FY2015 2Q (Jul~Sep) | FY2015 3Q (Oct~Dec) | Change from 3Q of FY2014 | Change from 2Q of FY2015 |
|-------------------|---------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------|
| Net sales | 183.6 | 152.6 | 137.6 | -25.1% | -9.8% |
| Cost of sales | 90.2 | 79.3 | 73.1 | -19.0% | -7.8% |
| 【to Net sales】 | 49.2% | 51.9% | 53.1% | | |
| Operating income | 73.6 | 53.3 | 45.5 | -38.2% | -14.6% |
| 【to Net sales】 | 40.1% | 35.0% | 33.1% | | |
| Ordinary income | 77.9 | 58.1 | 48.6 | -37.6% | -16.4% |
| 【to Net sales】 | 42.4% | 38.1% | 35.3% | | |
| Net income | 55.1 | 41.1 | 35.4 | -35.7% | -13.9% |
| 【to Net sales】 | 30.0% | 27.0% | 25.7% | | |
| FX Rate | | | | | |
| Yen/1USD | 114.54 | 122.23 | 121.50 | +6.1% | -0.6% |
| Yen/1EUR | 143.07 | 135.98 | 132.95 | -7.1% | -2.2% |

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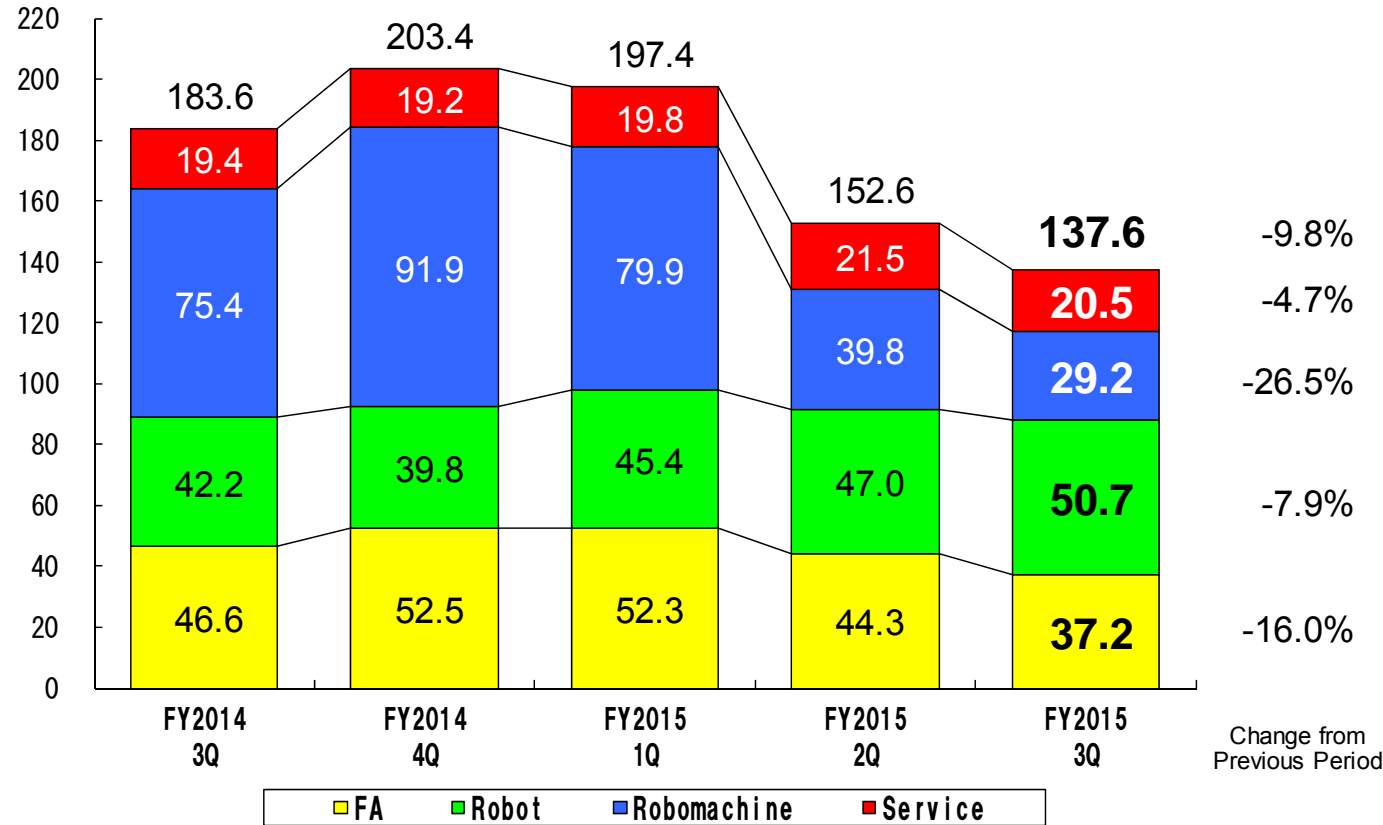
Quarterly Changes in Consolidated Sales and Profit/Loss



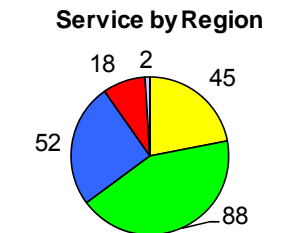
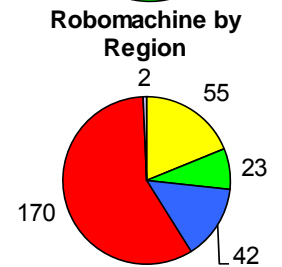
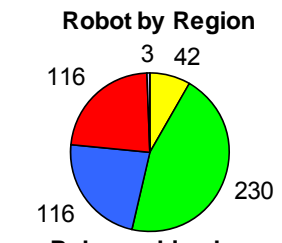
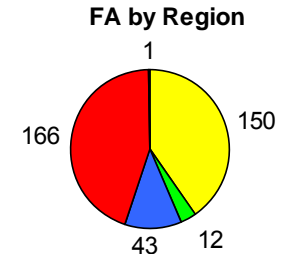
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Consolidated Sales by Division

(Billions of Yen)



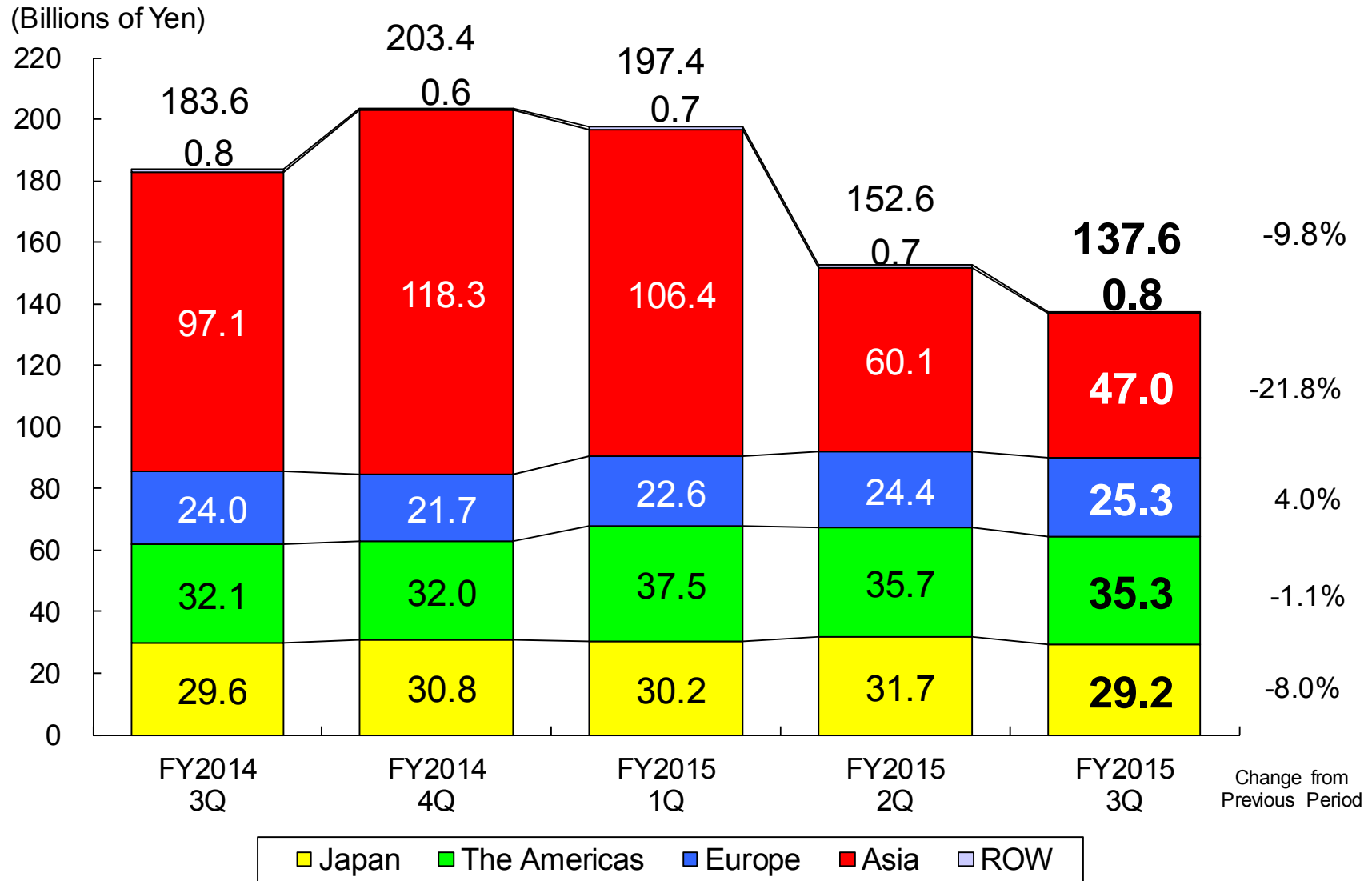
3Q of FY2015



■ Japan ■ The Americas
■ Europe ■ Asia
■ ROW

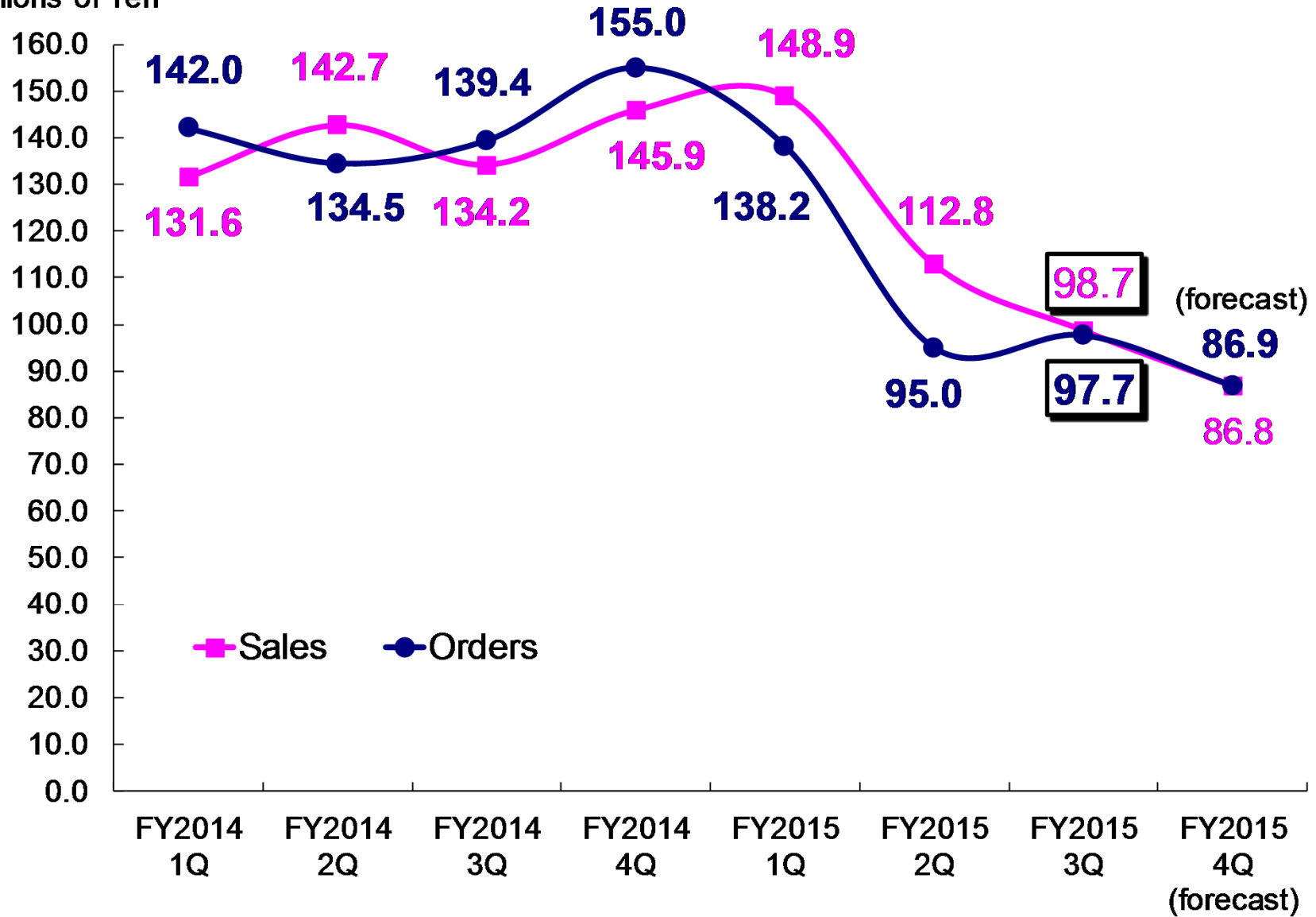
- FA → A sign of a slowdown became further evident in China, and Taiwan and South Korea were affected by China.
- Robot → Demands were high in the Americas and Europe and active in China. Demands in Japan were also in an increasing trend.
- Robomachine → Sales fell significantly due to reduced short-term demands from the IT industry.

Consolidated Sales by Region



Quarterly Changes in Non-consolidated Orders and Sales

Billions of Yen



Consolidated Financial Results Forecasts

| (Billions of Yen) | FY2014 | FY2015 Forecast | Change from FY2014 |
|-------------------|--------|--------------------|-----------------------|
| Net sales | 729.8 | 617.4 | -15.4% |
| Cost of sales | 350.8 | 327.1 | -6.8% |
| 【to Net sales】 | 48.1% | 53.0% | |
| Operating income | 297.8 | 210.1 | -29.5% |
| 【to Net sales】 | 40.8% | 34.0% | |
| Ordinary income | 312.0 | 226.9 | -27.3% |
| 【to Net sales】 | 42.7% | 36.8% | |
| Net income | 207.6 | 157.5 | -24.1% |
| 【to Net sales】 | 28.4% | 25.5% | |
| FX Rate | | | |
| Yen/1USD | 109.93 | 120.02 | +9.2% |
| Yen/1EUR | 138.77 | 132.20 | -4.7% |

Estimated FX
rate for 4Q

115 Yen/1 USD

125 Yen/1 EUR

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