

(TRANSLATION)

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Financial Results for the nine months Ended December 31, 2017

FANUC CORPORATION

The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

Consolidated Financial Results for the 3rd Quarter (9 months) of FY2017

(Billions of Yen)	FY2016 3Q (Apr~ Dec)	FY2017 3Q (Apr~ Dec)	Change from 3Q of FY2016
Net sales	390.3	536.0	+37.3%
Cost of sales	220.3	295.7	+34.2%
【to Net sales】	56.4%	55.2%	
Operating income	111.6	169.2	+51.6%
【to Net sales】	28.6%	31.6%	
Ordinary income	125.1	185.6	+48.4%
【to Net sales】	32.1%	34.6%	
Net income	92.6	136.3	+47.3%
【to Net sales】	23.7%	25.4%	
FX Rate			
Yen/1USD	106.63	111.70	+4.8%
Yen/1EUR	118.02	128.53	+8.9%

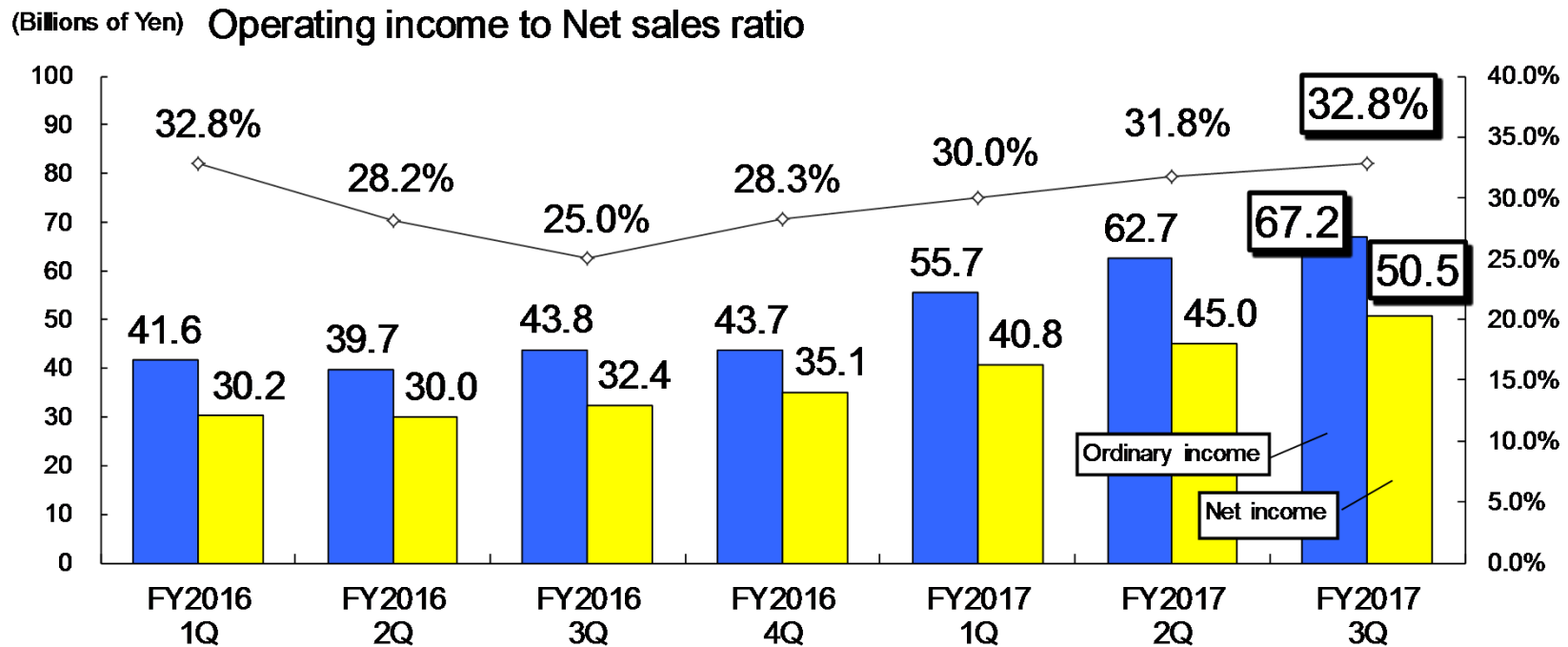
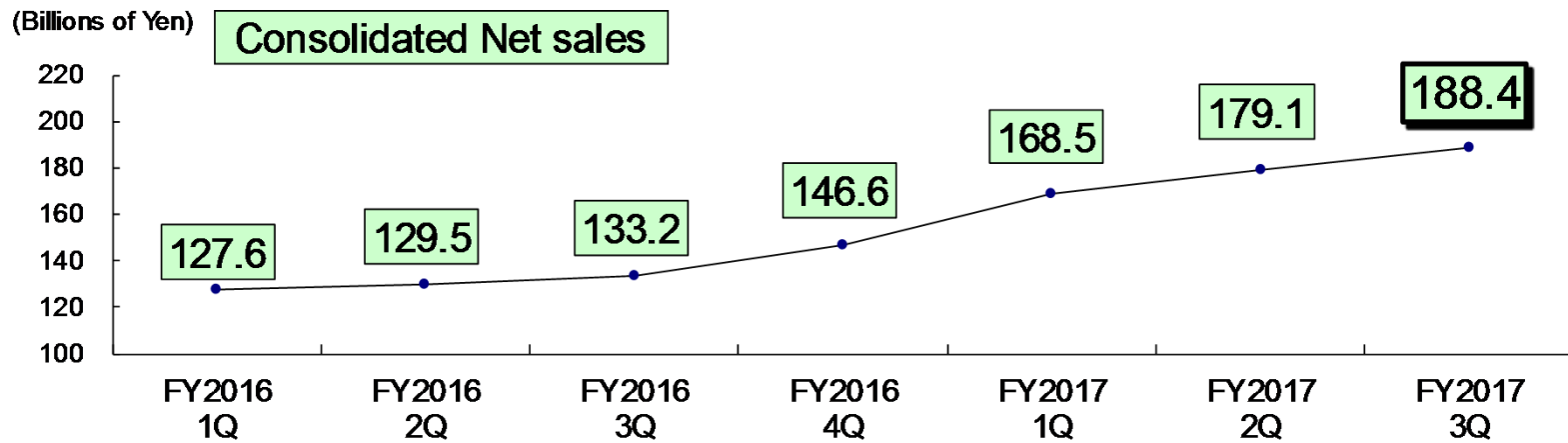
※“Net income” means “Net income attributable to shareholders of parent company”.

Consolidated Financial Results for the 3rd Quarter (3 months) of FY2017

(Billions of Yen)	FY2016 3Q (Oct~Dec)	FY2017 2Q (Jul~Sep)	FY2017 3Q (Oct~Dec)	Change from 3Q of FY2016	Change from 2Q of FY2017
Net sales	133.2	179.1	188.4	+41.4%	+5.2%
Cost of sales	79.5	98.6	102.2	+28.6%	+3.8%
【to Net sales】	59.7%	55.0%	54.3%		
Operating income	33.2	56.9	61.8	+86.0%	+8.7%
【to Net sales】	25.0%	31.8%	32.8%		
Ordinary income	43.8	62.7	67.2	+53.2%	+7.3%
【to Net sales】	32.9%	35.0%	35.7%		
Net income	32.4	45.0	50.5	+56.1%	+12.5%
【to Net sales】	24.3%	25.1%	26.8%		
FX Rate					
Yen/1USD	109.30	111.03	112.98	+3.4%	+1.8%
Yen/1EUR	117.78	130.38	133.01	+12.9%	+2.0%

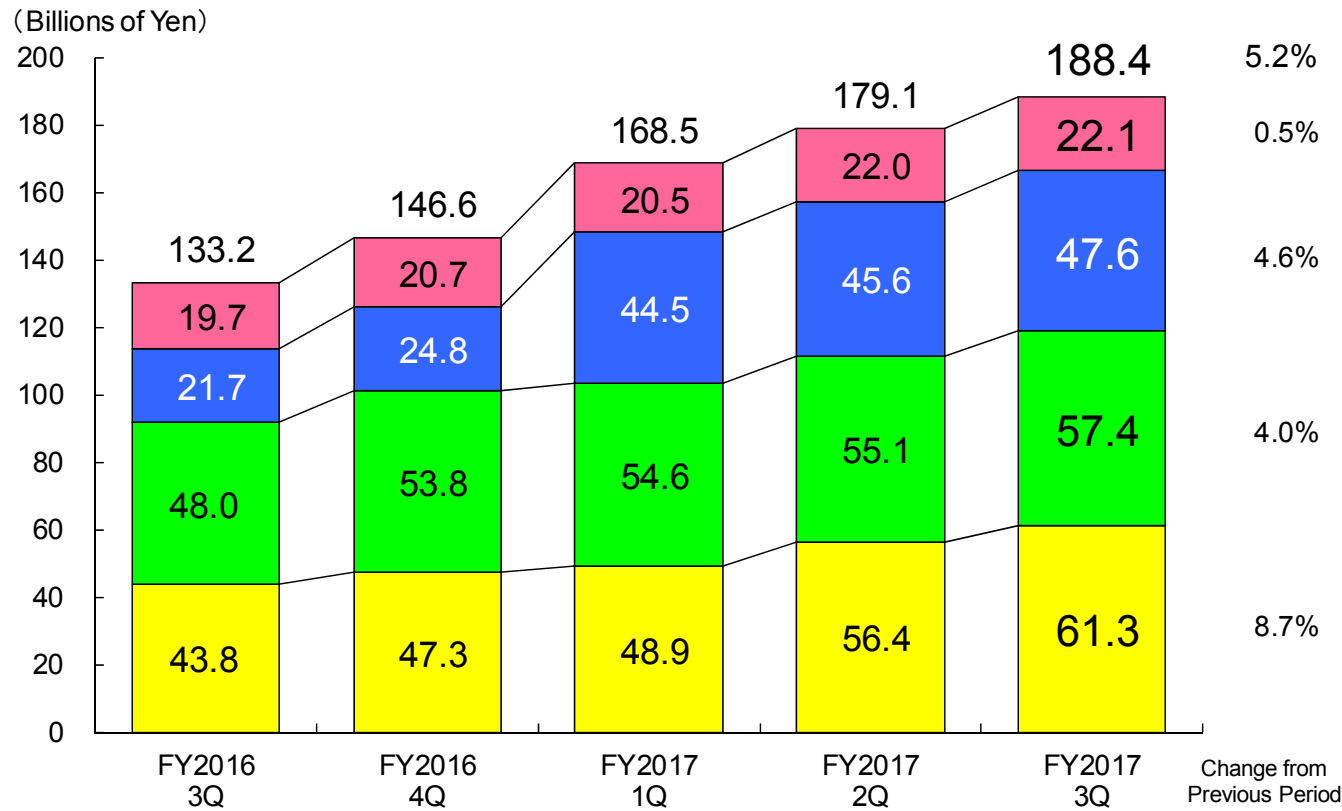
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Quarterly Changes in Consolidated Sales and Profit/Loss

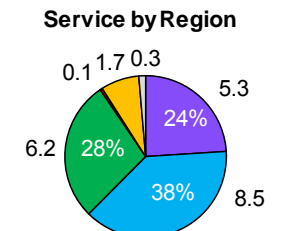
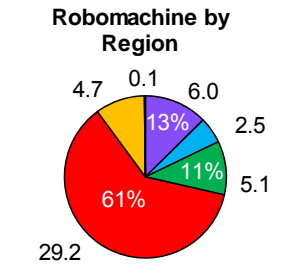
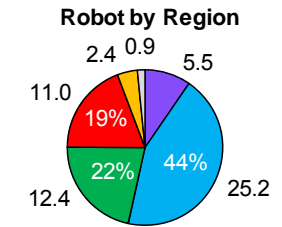
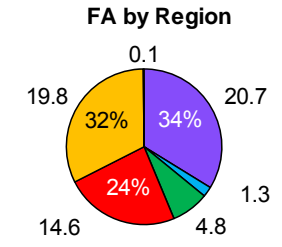


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Consolidated Sales by Division



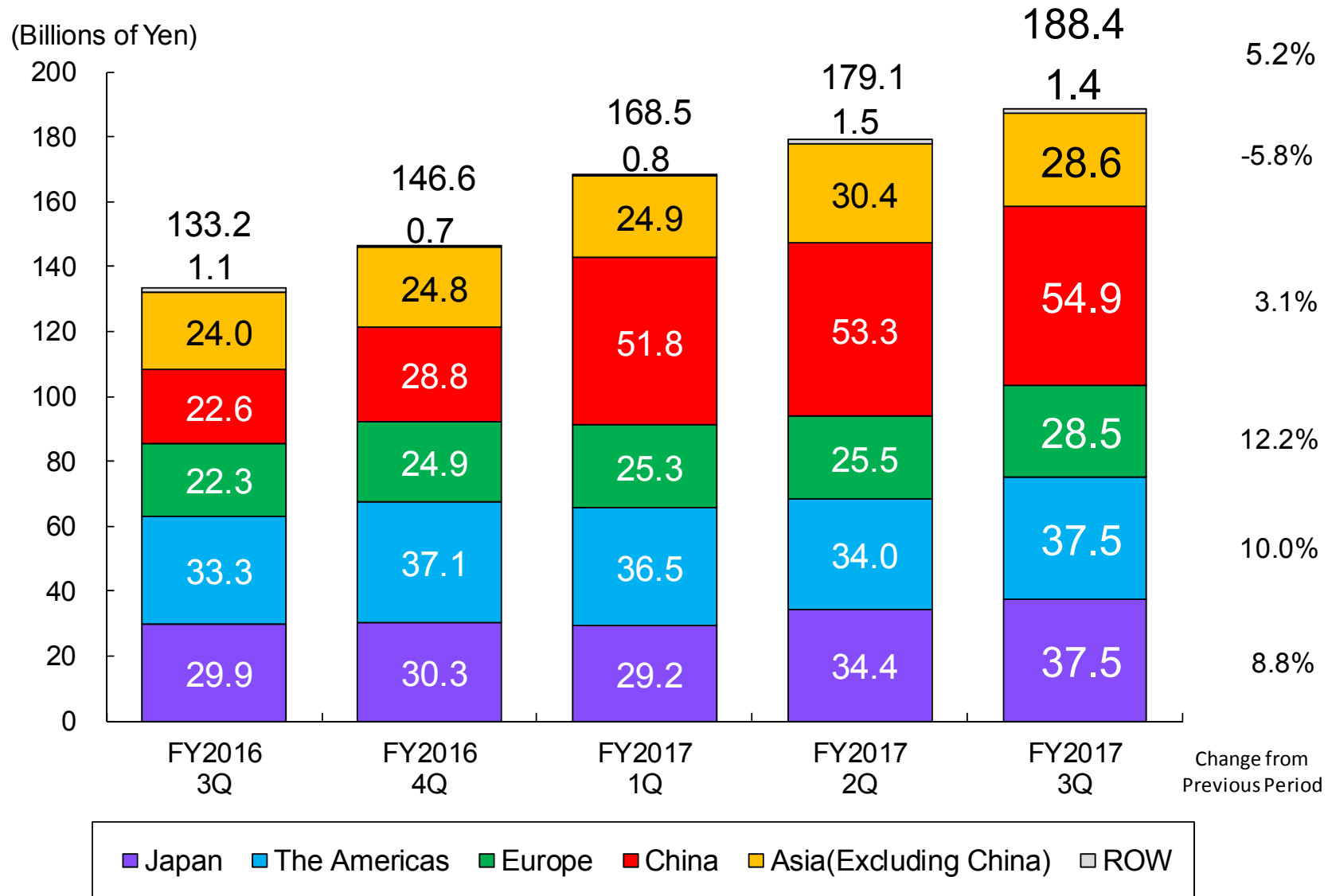
3Q of FY2017



■ Japan ■ The Americas
■ Europe ■ China
■ Asia (Excluding China) ■ ROW

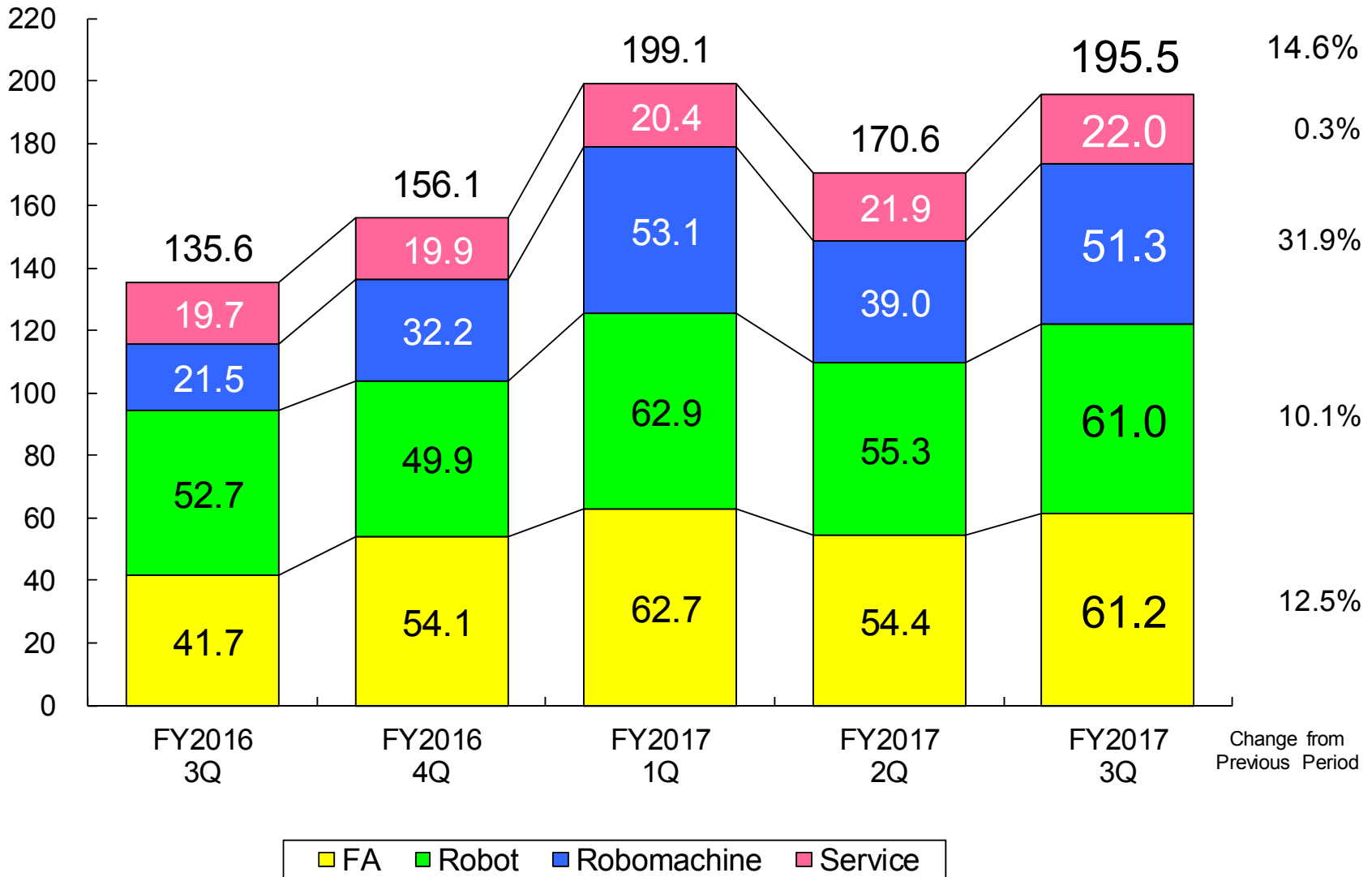
- FA → Sales in Japan, China and South Korea remained favorable. Also steady in Europe.
- Robot → Sales in the Americas, Europe and China remained favorable. Also steady in Japan.
- Robomachine → Sales to the automobile industry and IT-related industry remained steady. Also short-term demand became active.

Consolidated Sales by Region

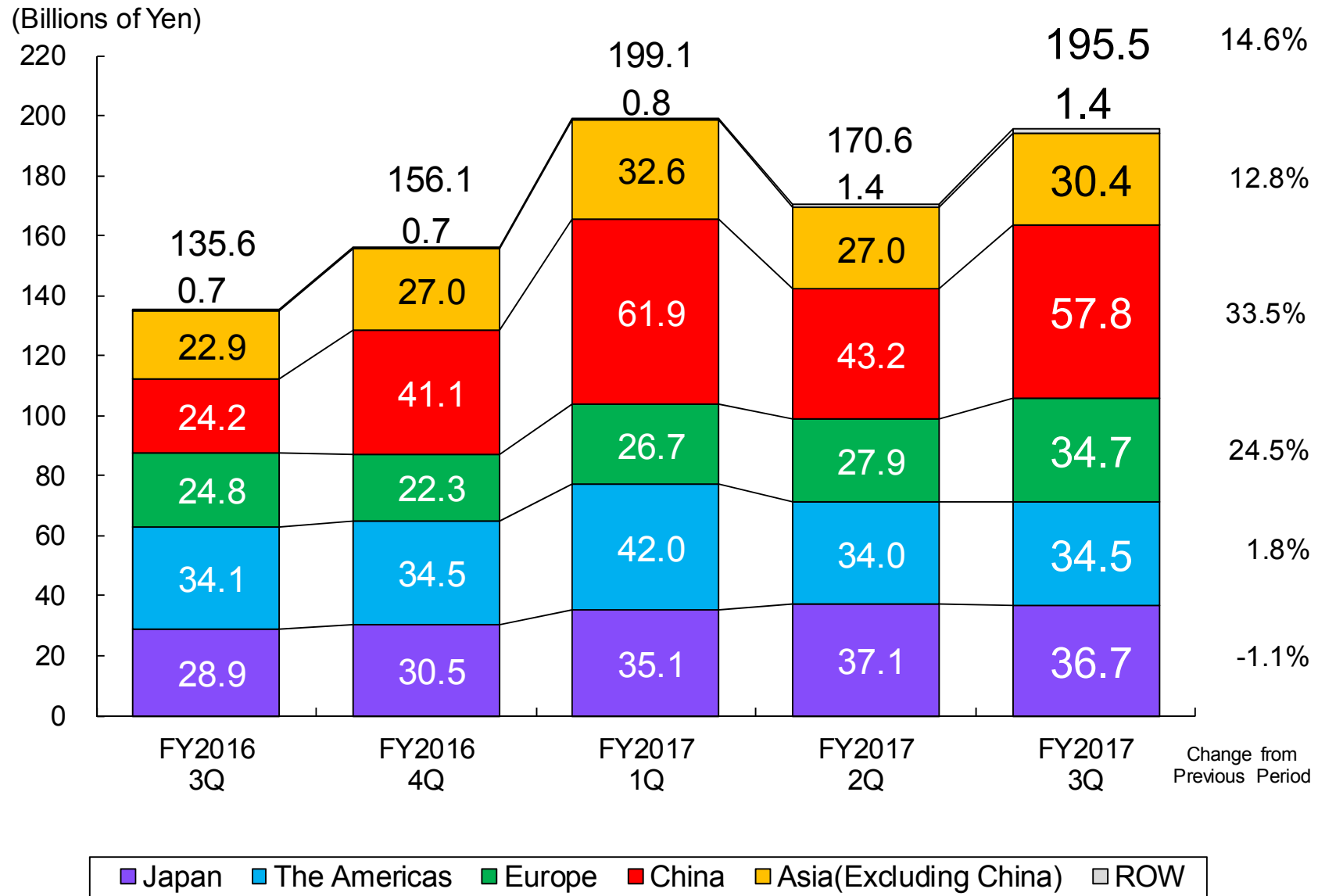


Consolidated Orders by Division

(Billions of Yen)



Consolidated Orders by Region



Consolidated Financial Results Forecasts

(Billions of Yen)	FY2016	FY2017 Forecast	Change from FY2016
Net sales	536.9	716.0	+33.3%
Cost of sales	303.4	394.8	+30.1%
【to Net sales】	56.5%	55.1%	
Operating income	153.2	224.9	+46.8%
【to Net sales】	28.5%	31.4%	
Ordinary income	168.8	243.4	+44.2%
【to Net sales】	31.4%	34.0%	
Net income	127.7	180.2	+41.1%
【to Net sales】	23.8%	25.2%	
FX Rate			
Yen/1USD	108.38	110.03	+1.5%
Yen/1EUR	118.79	127.65	+7.5%

Estimated FX
rate for 4Q of FY2017

105Yen / 1USD
125Yen / 1EUR

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