

(TRANSLATION)

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Financial Results for the nine months Ended December 31, 2019

FANUC CORPORATION

The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

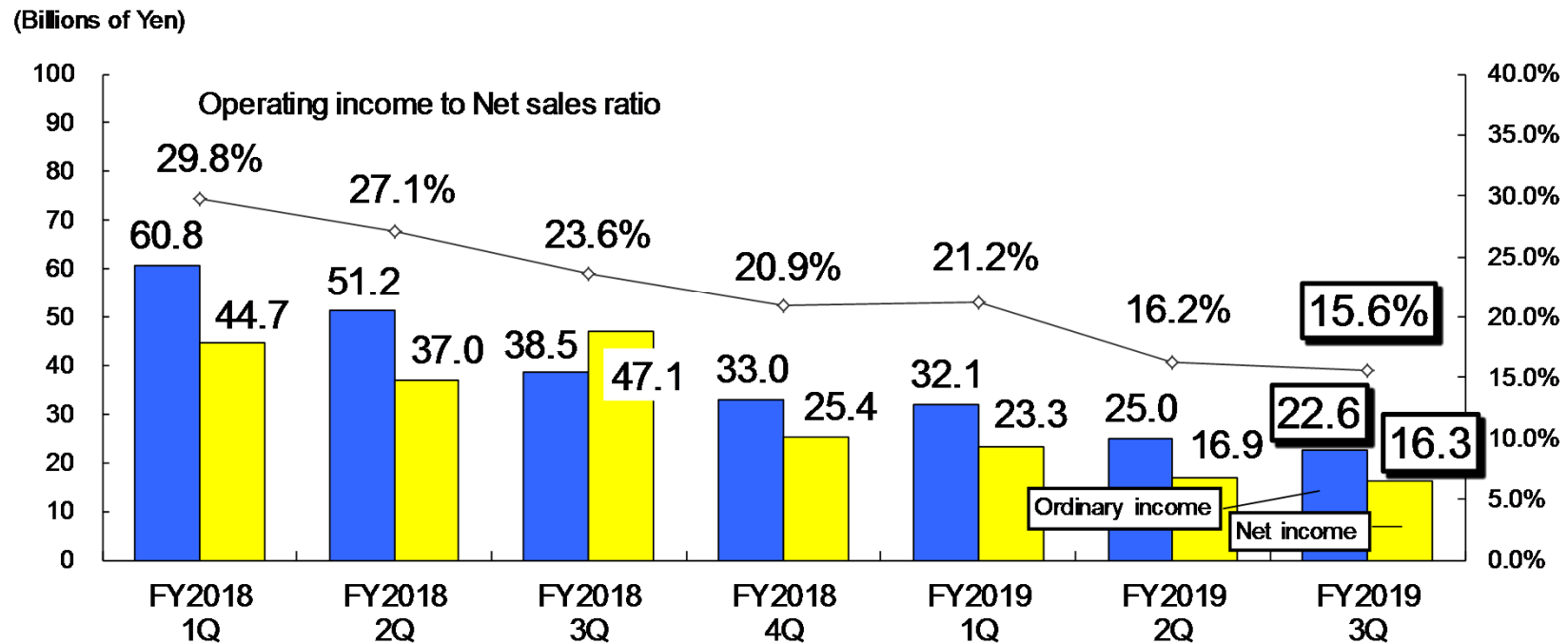
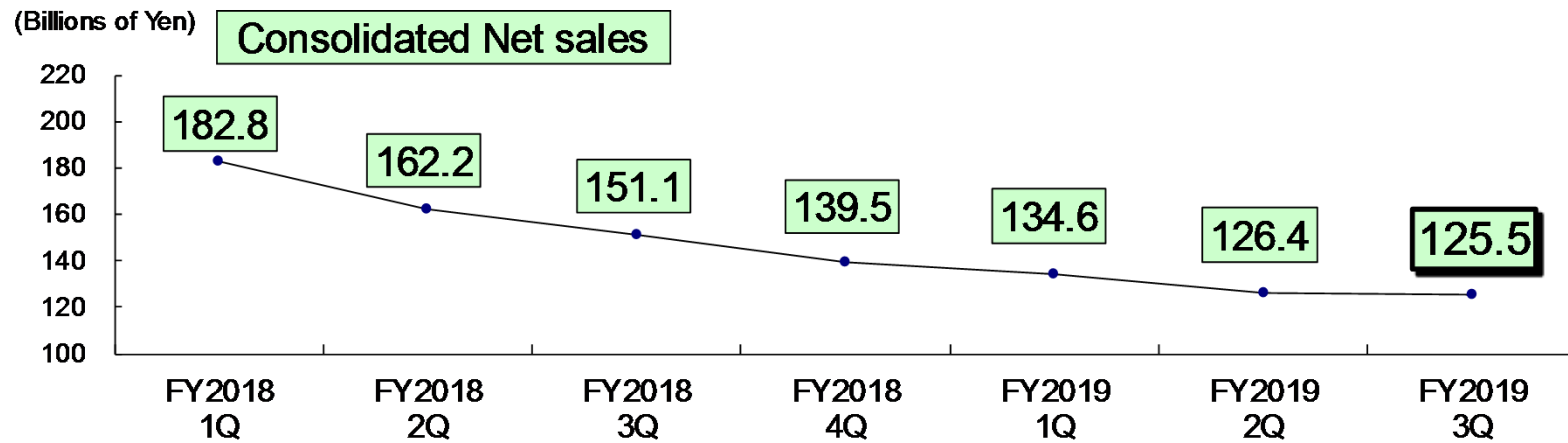
Consolidated Financial Results for the First Three Quarters (9 months) of FY2019

(Billions of Yen)	FY2018 3Q (Apr~Dec)	FY2019 3Q (Apr~Dec)	Change from 3Q of FY2018
Net sales	496.1	386.5	-22.1%
Cost of sales	285.5	246.9	-13.5%
【to Net sales】	57.5%	63.9%	
Operating income	134.1	68.6	-48.8%
【to Net sales】	27.0%	17.8%	
Ordinary income	150.5	79.7	-47.1%
【to Net sales】	30.3%	20.6%	
Extraordinary income	25.1	-2.0	-
Net income	128.8	56.5	-56.1%
【to Net sales】	26.0%	14.6%	
FX Rate			
Yen/1USD	111.14	108.67	-2.2%
Yen/1EUR	129.49	121.05	-6.5%

Consolidated Financial Results for the 3rd Quarter (3 months) of FY2019

(Billions of Yen)	FY2018 3Q (Oct~Dec)	FY2019 2Q (Jul~Sep)	FY2019 3Q (Oct~Dec)	Change from 3Q of FY2018	Change from 2Q of FY2019
Net sales	151.1	126.4	125.5	-17.0%	-0.6%
Cost of sales	88.8	82.3	82.5	-7.1%	+0.4%
【to Net sales】	58.8%	65.1%	65.8%		
Operating income	35.7	20.4	19.6	-45.1%	-4.1%
【to Net sales】	23.6%	16.2%	15.6%		
Ordinary income	38.5	25.0	22.6	-41.3%	-9.6%
【to Net sales】	25.5%	19.8%	18.0%		
Extraordinary income	25.1	-2.0	-	-	-
Net income	47.1	16.9	16.3	-65.3%	-3.3%
【to Net sales】	31.1%	13.4%	13.0%		
FX Rate					
Yen/1USD	112.90	107.35	108.76	-3.7%	+1.3%
Yen/1EUR	128.78	119.34	120.32	-6.6%	+0.8%

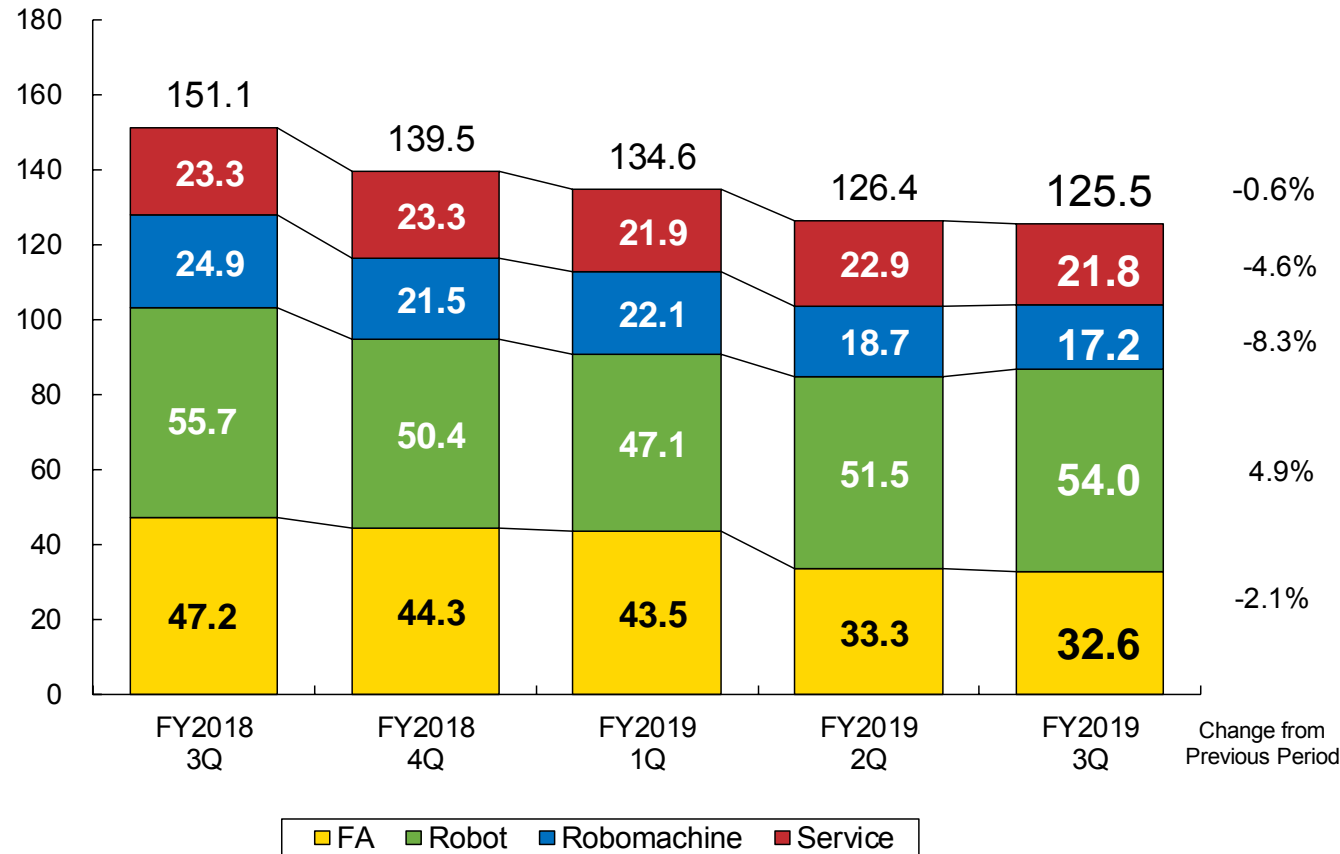
Quarterly Changes in Consolidated Sales and Profit/Loss



※“Net income” means “Net income attributable to owners of parent”. 4

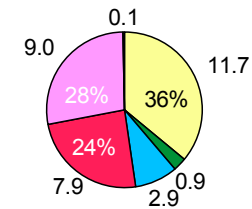
Consolidated Sales by Division

(Billions of Yen)

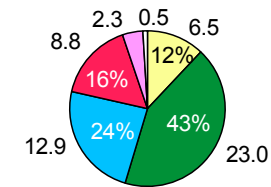


3Q of FY2019

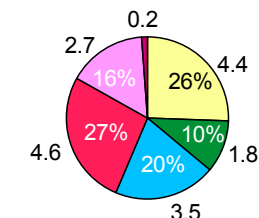
FA by Region



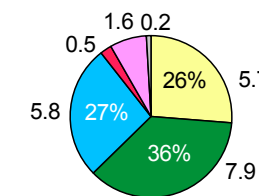
Robot by Region



Robomachine by Region



Service by Region

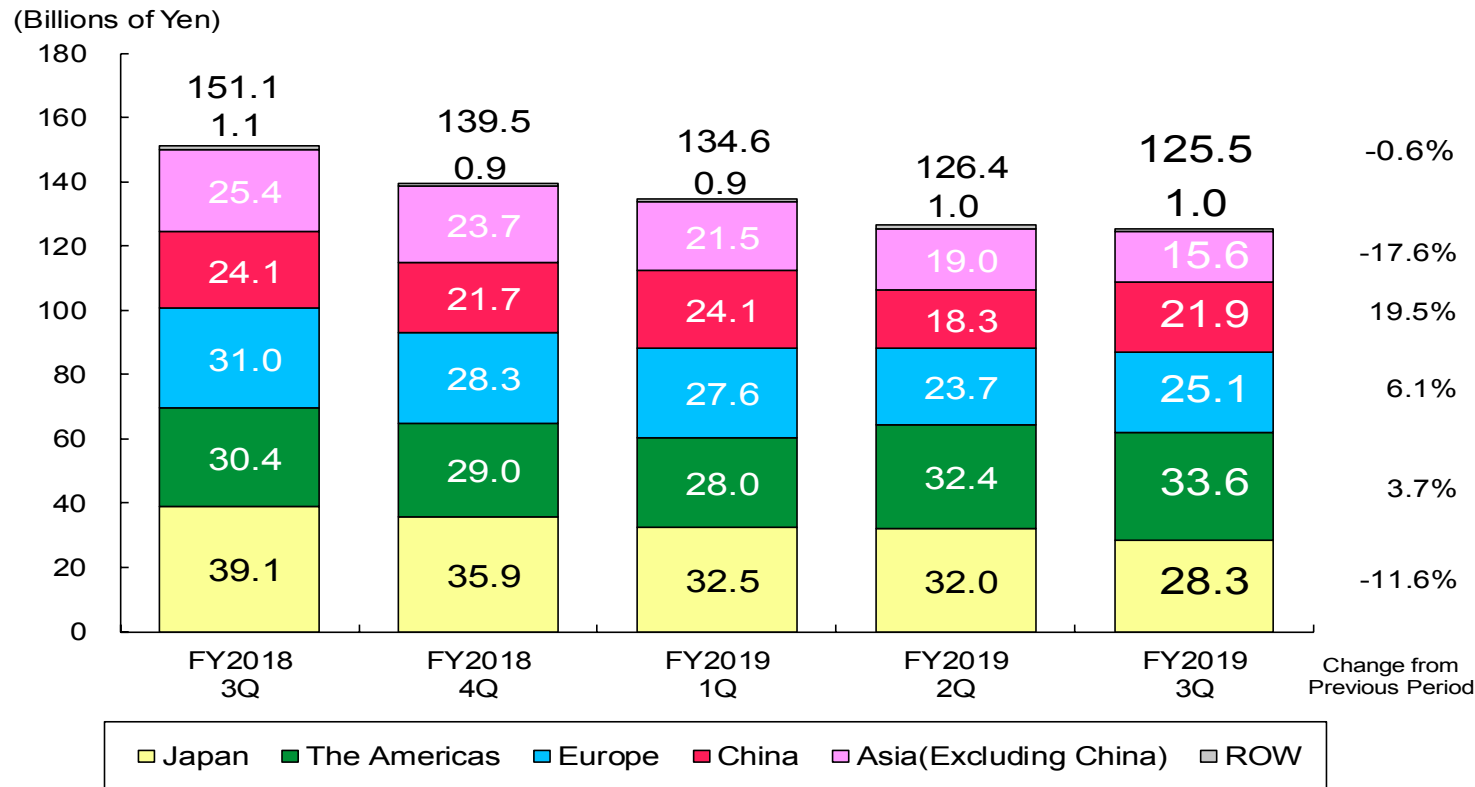


※The consolidated net sales does not include the service business in China, which is operated by the equitymethod affiliates.

Results for the 3rd Quarter (3 months)

- FA → Sales increased temporarily in China due to expected orders in preparation for the rising demand after the Chinese New Year. Other than China, sales continued to decline.
- Robot → Sales increased in the Americas due to large-scale automotive transactions. Sales in Japan and China decreased.
- Robomachine → Sales of ROBOSHOT decreased as a reaction to the increase in sales to Asia (Excluding China) in the first half. Sales of ROBODRILL and ROBOCUT slightly increased.

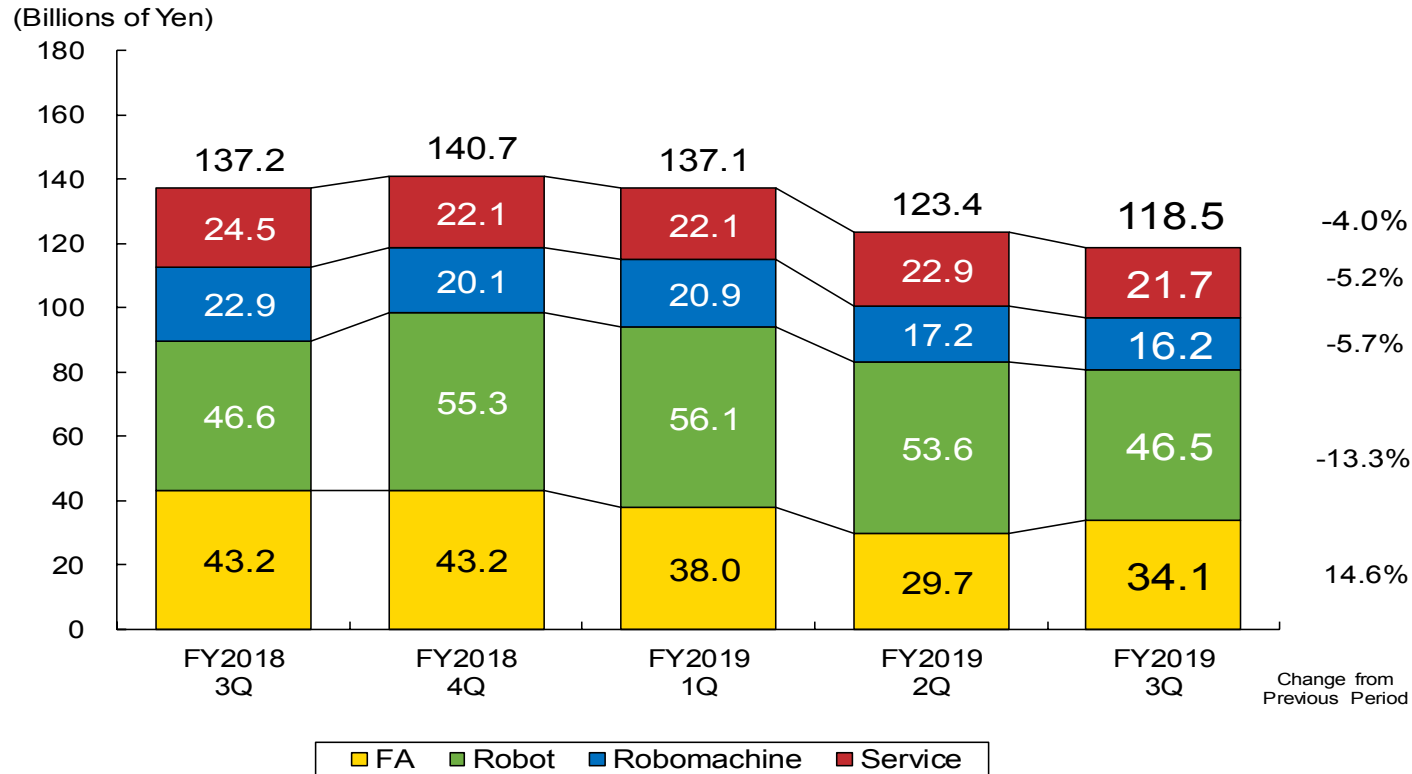
Consolidated Sales by Region



Results for the 3rd Quarter (3 months)

- Japan → Sales of FA continued to decline. Sales of Robot decreased.
- The Americas → Sales of Robot increased due to large-scale automotive transactions, sales for the general industries markets remained solid.
- Europe → Sales of Robot and Robomachine increased as a reaction to the decrease in sales in the second quarter. Sales of FA continued to decline.
- China → Sales of FA increased temporarily in China due to expected orders in preparation for the rising demand after the Chinese New Year. Sales of Robomachine increased as a reaction to the decrease in sales in the second quarter.
- Asia (Excluding China) → Sales of FA decreased in South Korea, Taiwan and India. Sales of ROBOSHOT decreased as a reaction to temporary demand in the first half.

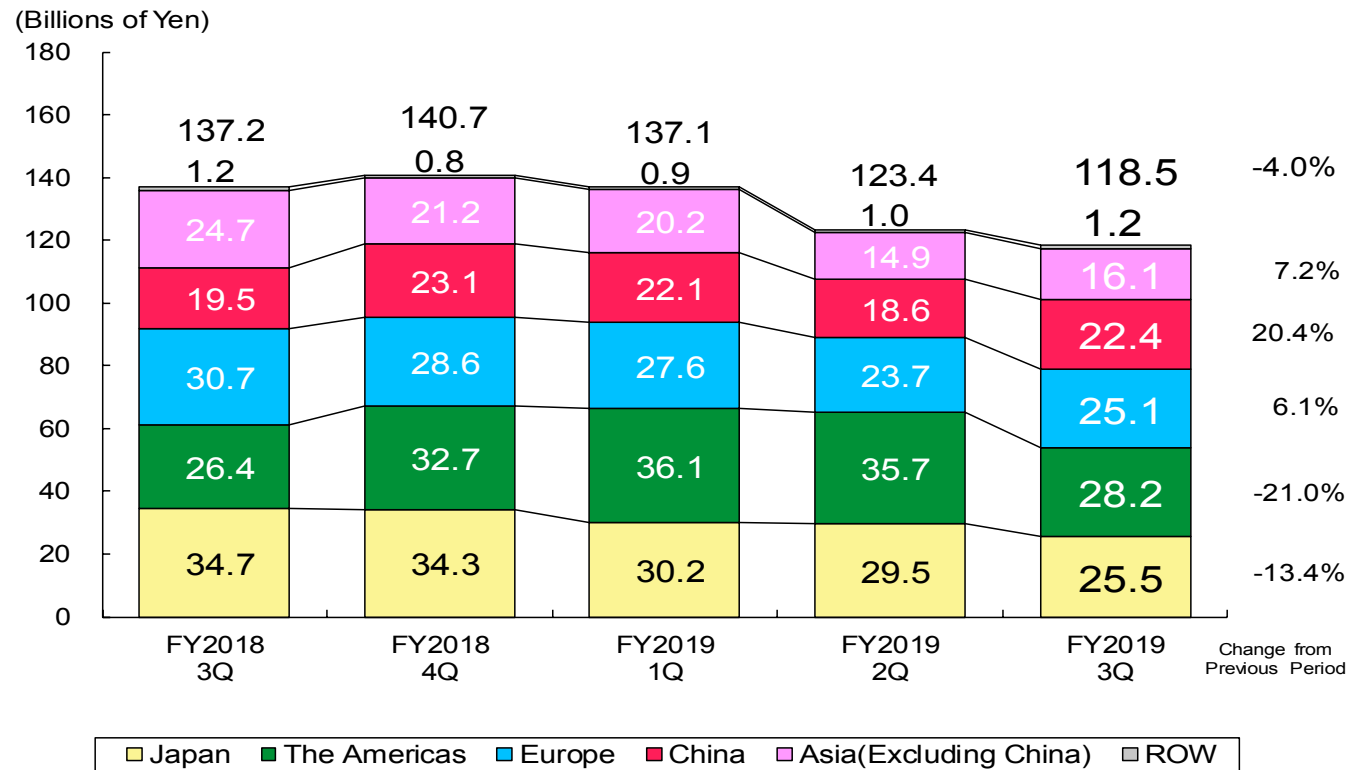
Consolidated Orders by Division



Results for the 3rd Quarter (3 months)

- FA → Orders increased temporarily in China due to preparation for the rising demand after the Chinese New Year. Orders increased in Asia (Excluding China) as a reaction to the decrease in the second quarter. Orders decreased in Japan.
- Robot → The Americas market was solid, but a small trough in capital investments in the automobile industry led to a temporary decrease in orders. Orders decreased in Japan, Taiwan and India.
- Robomachine → Orders of ROBOSHOT decreased in Japan, China and Asia (Excluding China). Orders increased in Europe as a reaction to the decrease in orders in the second quarter. Orders of ROBODRILL increased as a reaction to the decrease in orders in the second quarter.

Consolidated Orders by Region



Results for the 3rd Quarter (3 months)

- Japan → Orders of FA, Robot and Robomachine decreased.
- The Americas → Orders of Robot decreased temporarily because a small trough in capital investments in the automobile industry. Orders of Robot for the general industries increased.
- Europe → Orders of Robot and Robomachine increased as a reaction to the decrease in orders in the second quarter. Orders of FA continued to decline.
- China → Orders of FA increased temporarily in China due to preparation for the rising demand after the Chinese New Year. Orders of ROBOSHOT decreased.
- Asia (Excluding China) → Orders of FA increased as a reaction to the decrease in orders in the second quarter. Orders of Robot decreased.

Capital Investment ・ Depreciation and amortization ・
 Research and development expenses

(Billions of Yen)	FY2018 3Q (Apr~Dec)	FY2018 Full Year	FY2019 3Q (Apr~Dec)	Change from 3Q of FY2018
Capital Investment	104.1	133.1	56.7	-47.4
Depreciation and amortization	28.5	39.7	33.8	5.3
Research and development expenses	41.0	56.2	38.2	-2.8

Consolidated Financial Results Forecasts

(Billions of Yen)	FY2018	FY2019 Forecast	Change from FY2018
Net sales	635.6	506.7	-20.3%
Cost of sales	369.8	332.2	-10.2%
【to Net sales】	58.2%	65.6%	
Operating income	163.3	80.6	-50.6%
【to Net sales】	25.7%	15.9%	
Ordinary income	183.5	91.9	-49.9%
【to Net sales】	28.9%	18.1%	
Extraordinary income	25.1	-2.0	-
Net income	154.2	65.9	-57.3%
【to Net sales】	24.3%	13.0%	
FX Rate			
Yen/1USD	110.91	106.50	-4.0%
Yen/1EUR	128.41	119.54	-6.9%

Estimated FX
rate for 4Q of FY2019

100Yen / 1USD
115Yen / 1EUR