

(TRANSLATION)

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Financial Results for the year Ended March, 2020

FANUC CORPORATION

The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

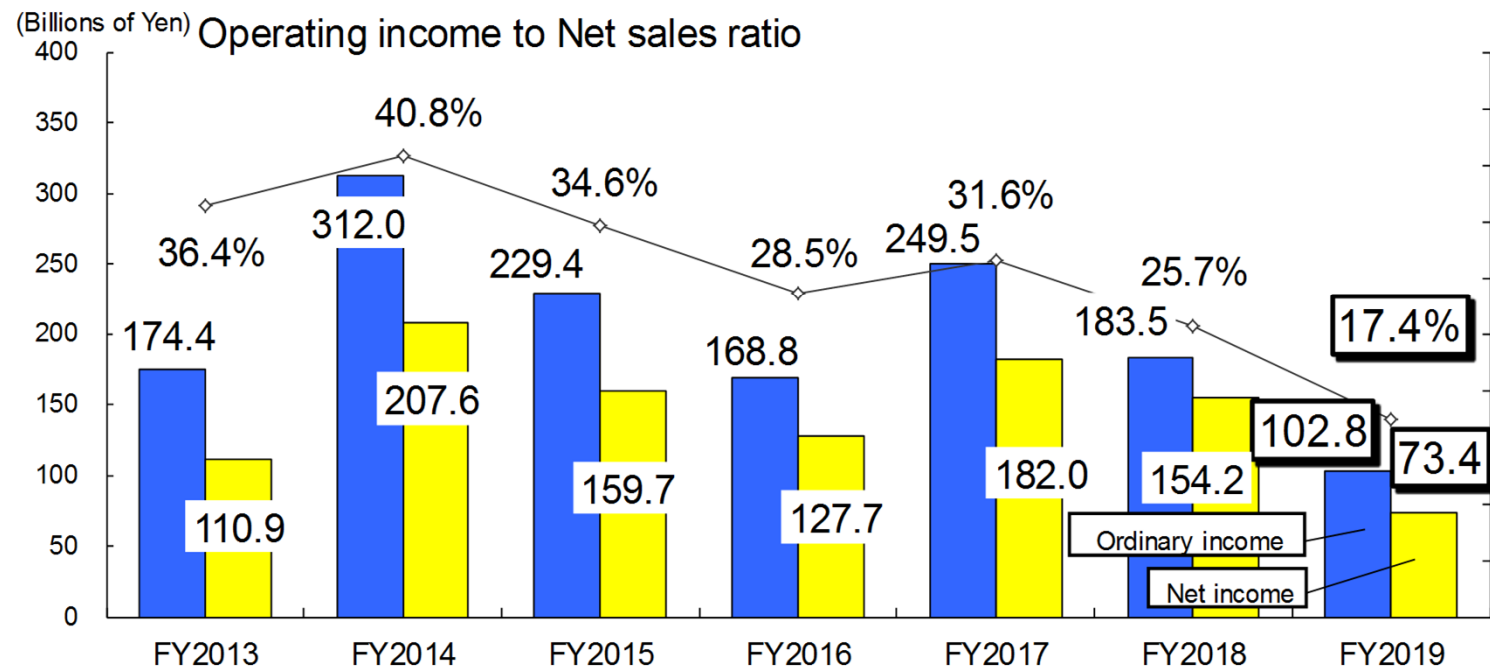
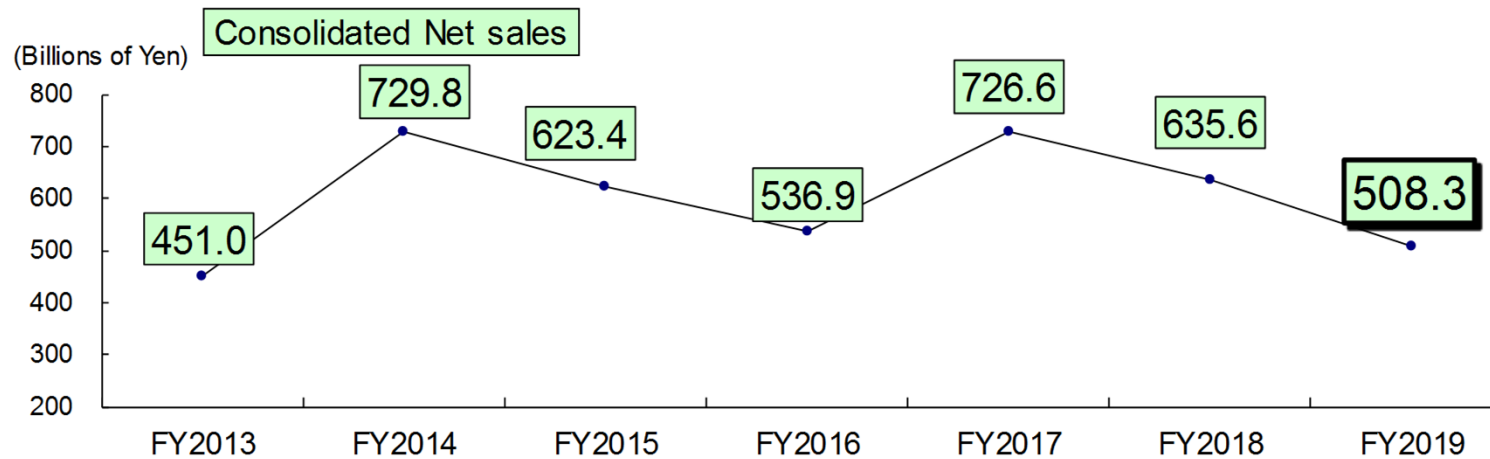
Consolidated Financial Results for FY 2019

| (Billions of Yen) | FY2018 Actual | FY2019 Forecast | FY2019 Actual | Change from FY2018 | Change from Previous Forecast |
|---------------------------------|------------------|--------------------|------------------|-----------------------|-------------------------------------|
| Net sales | 635.6 | 506.7 | 508.3 | -20.0% | +0.3% |
| Cost of sales | 369.8 | 332.2 | 326.1 | -11.8% | -1.8% |
| 【to Net sales】 | 58.2% | 65.6% | 64.2% | | |
| Operating income | 163.3 | 80.6 | 88.3 | -45.9% | +9.6% |
| 【to Net sales】 | 25.7% | 15.9% | 17.4% | | |
| Ordinary income | 183.5 | 91.9 | 102.8 | -44.0% | +11.9% |
| 【to Net sales】 | 28.9% | 18.1% | 20.2% | | |
| Extraordinary income or loss | 25.1 | -2.0 | -2.0 | - | - |
| Net income | 154.2 | 65.9 | 73.4 | -52.4% | +11.3% |
| 【to Net sales】 | 24.3% | 13.0% | 14.4% | | |
| FX Rate | | | | | |
| Yen/1USD | 110.91 | 106.50 | 108.74 | -2.0% | +2.1% |
| Yen/1EUR | 128.41 | 119.54 | 120.82 | -5.9% | +1.1% |

※“Net income” means “Net income attributable to shareholders of parent company”. 2

April 24, 2020

Change in Consolidated Sales and Profit/Loss



※“Net income” means “Net income attributable to shareholders of parent company”.

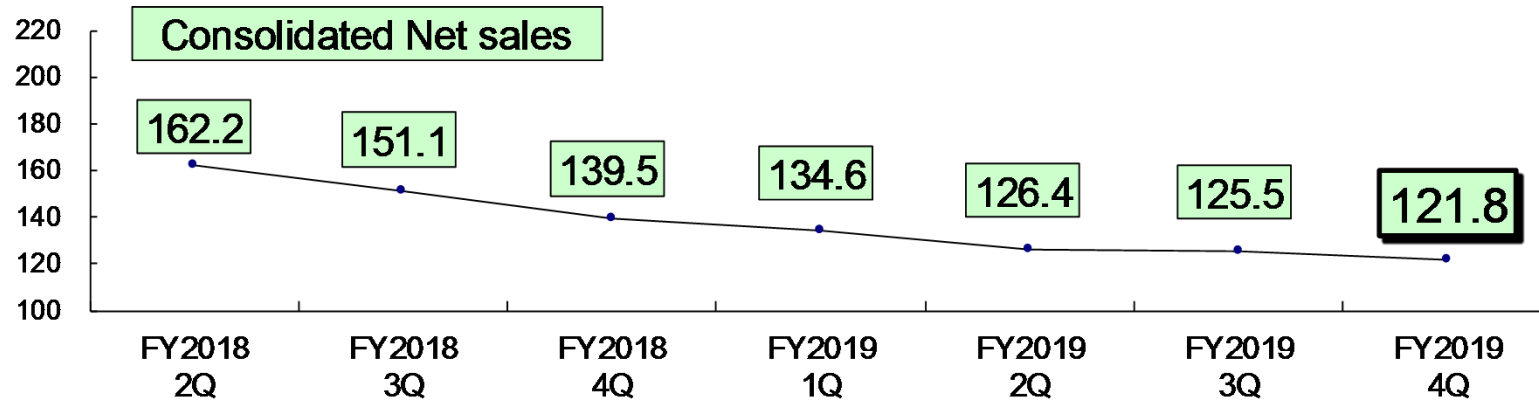
Consolidated Financial Results for the 4th Quarter (3 months) of FY 2019

| (Billions of Yen) | FY2018 4Q (Jan~Mar) | FY2019 3Q (Oct~Dec) | FY2019 4Q (Jan~Mar) | Change from 4Q of FY2018 | Change from 3Q of FY2019 |
|-------------------|---------------------------|---------------------------|---------------------------|-----------------------------|-----------------------------|
| Net sales | 139.5 | 125.5 | 121.8 | -12.7% | -3.0% |
| Cost of sales | 84.3 | 82.5 | 79.2 | -6.1% | -4.1% |
| 【to Net sales】 | 60.4% | 65.8% | 65.0% | | |
| Operating income | 29.2 | 19.6 | 19.7 | -32.4% | +0.7% |
| 【to Net sales】 | 20.9% | 15.6% | 16.2% | | |
| Ordinary income | 33.0 | 22.6 | 23.1 | -29.8% | +2.2% |
| 【to Net sales】 | 23.6% | 18.0% | 19.0% | | |
| Net income | 25.4 | 16.3 | 16.8 | -33.7% | +3.1% |
| 【to Net sales】 | 18.2% | 13.0% | 13.8% | | |
| FX Rate | | | | | |
| Yen/1USD | 110.20 | 108.76 | 108.92 | -1.2% | +0.1% |
| Yen/1EUR | 125.15 | 120.32 | 120.11 | -4.0% | -0.2% |

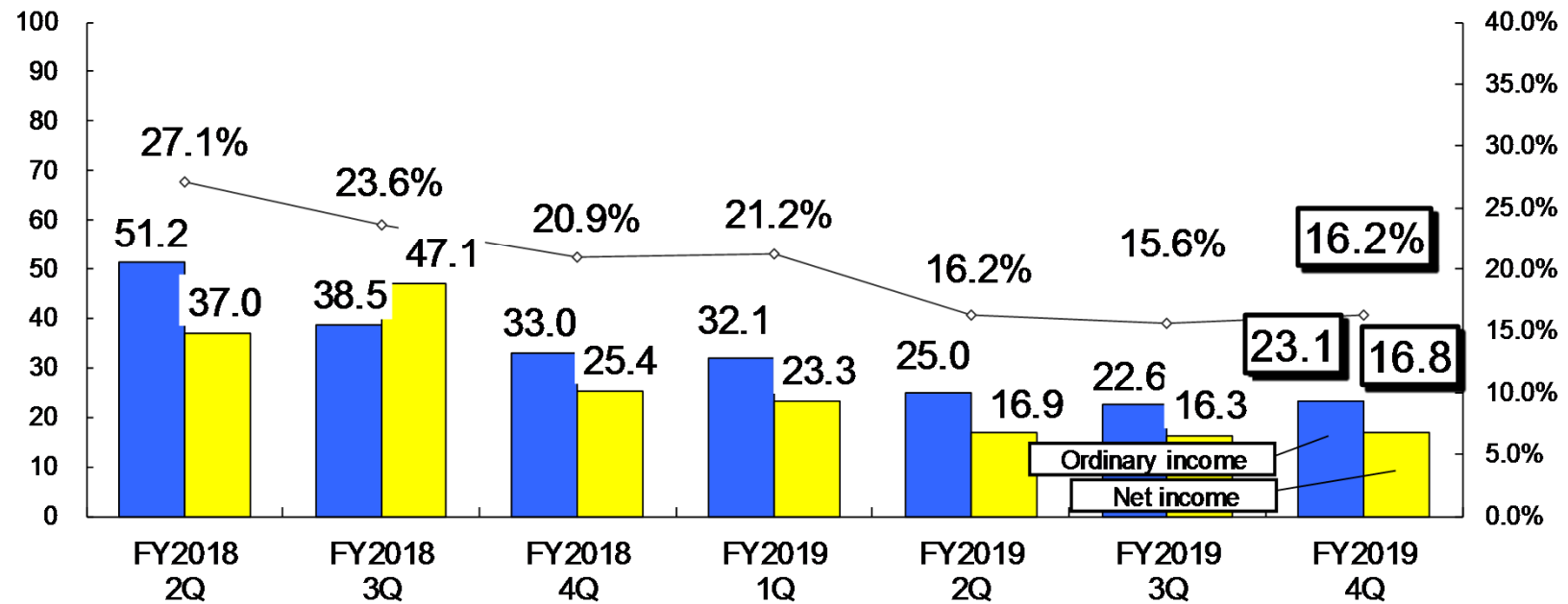
※“Net income” means “Net income attributable to shareholders of parent company”. 4

Quarterly Changes in Consolidated Sales and Profit/Loss

(Billions of Yen)



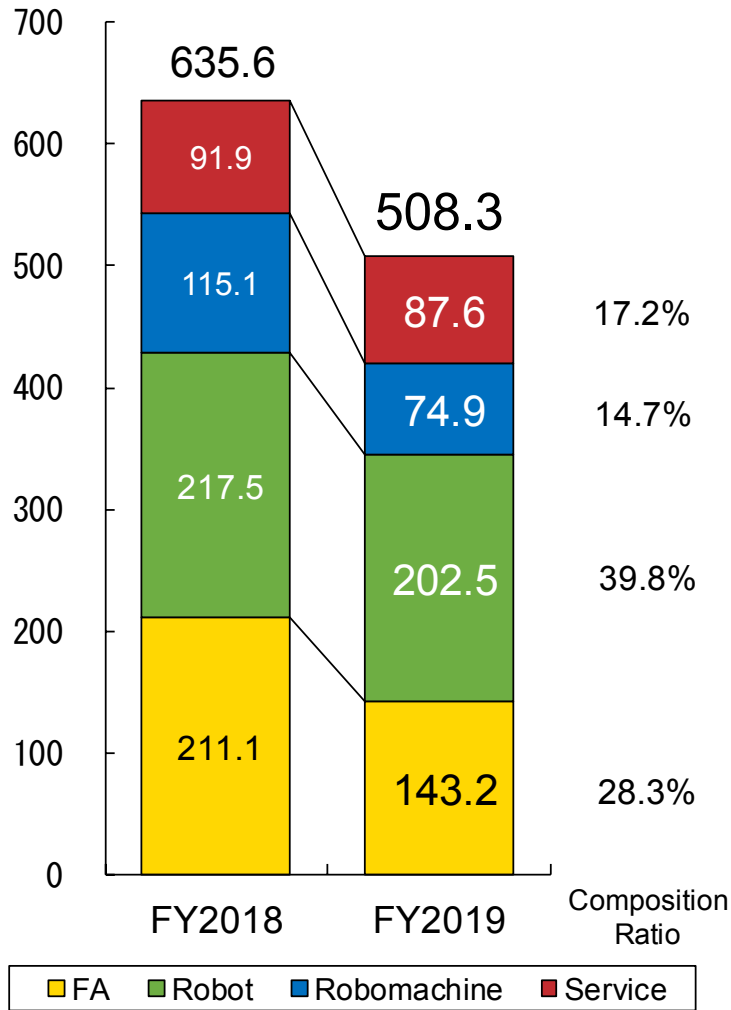
(Billions of Yen) Operating income to Net sales ratio



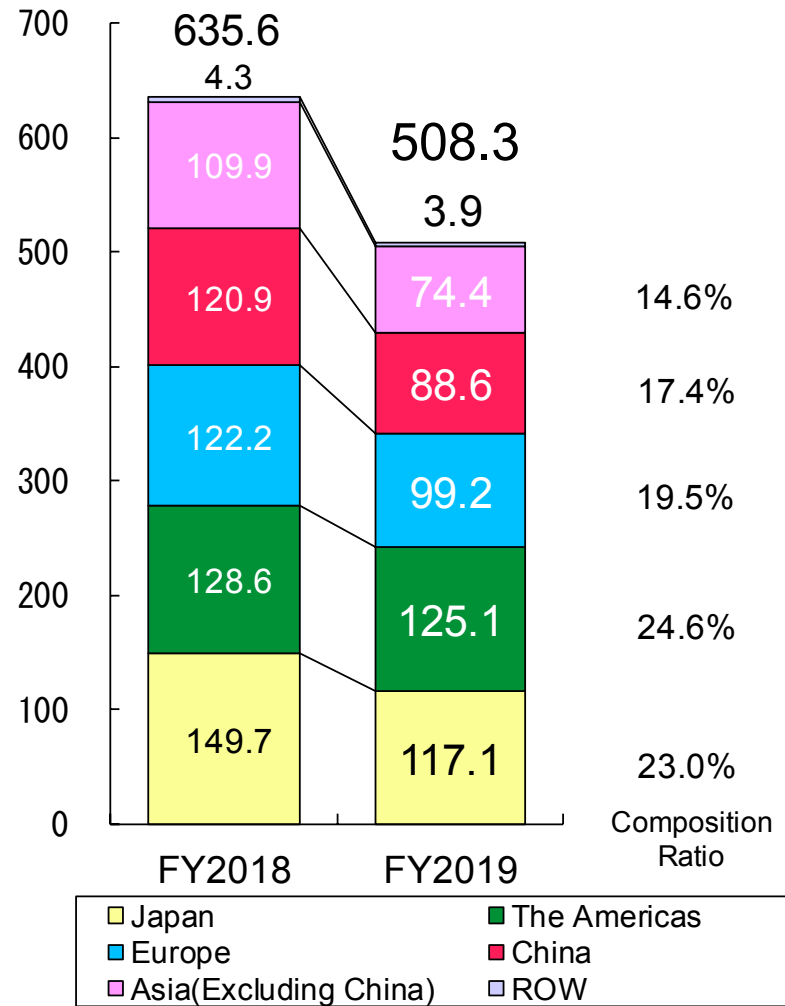
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Yearly Changes in Sales by Division and Region

(Billions of Yen)

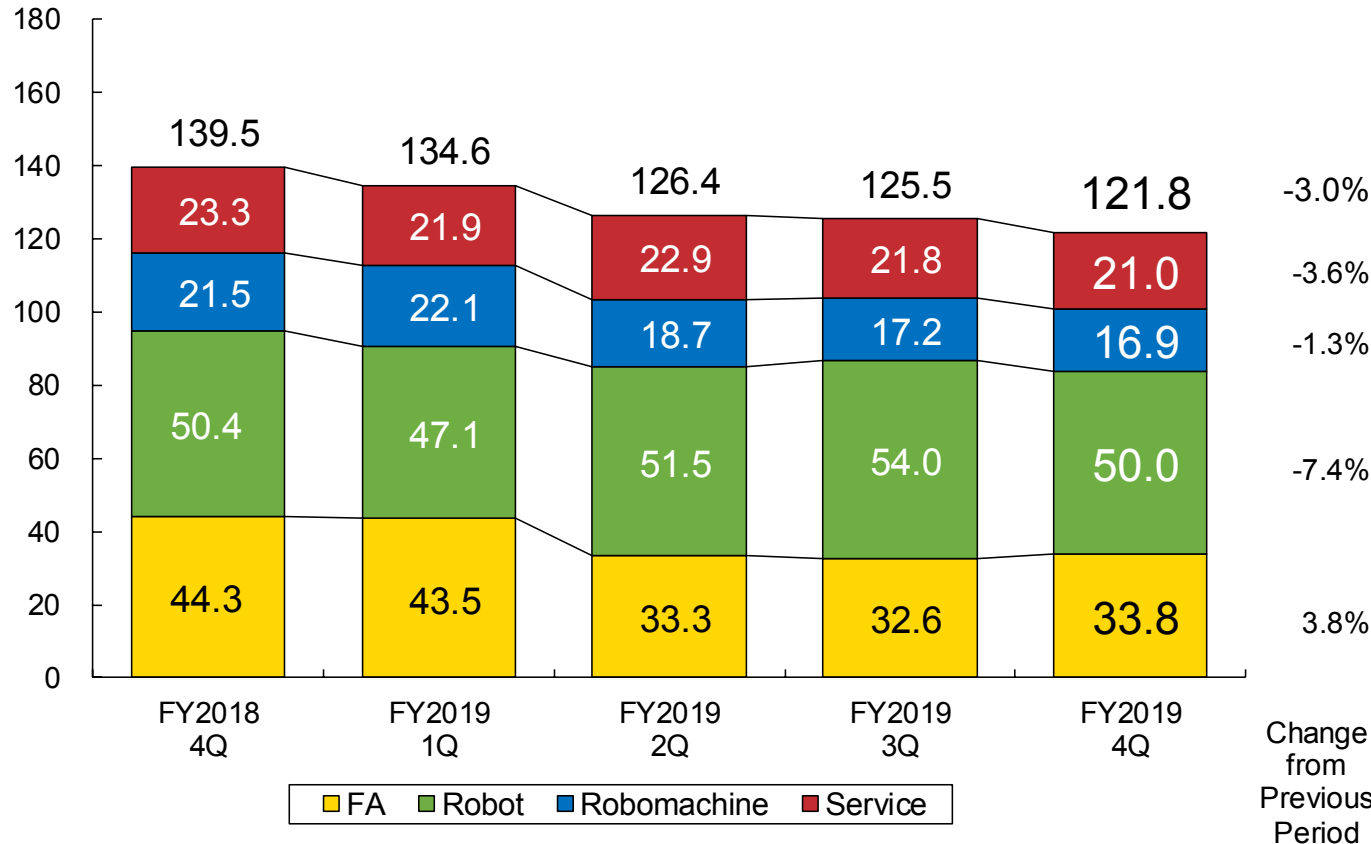


(Billions of Yen)



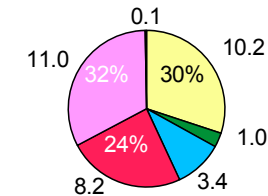
Consolidated Sales by Division

(Billions of Yen)

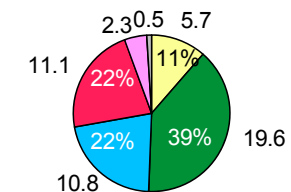


4Q of FY2019

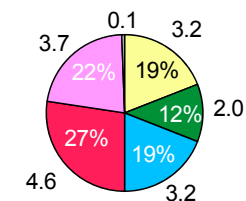
FA by Region



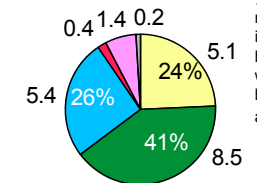
Robot by Region



Robomachine by Region



Service by Region

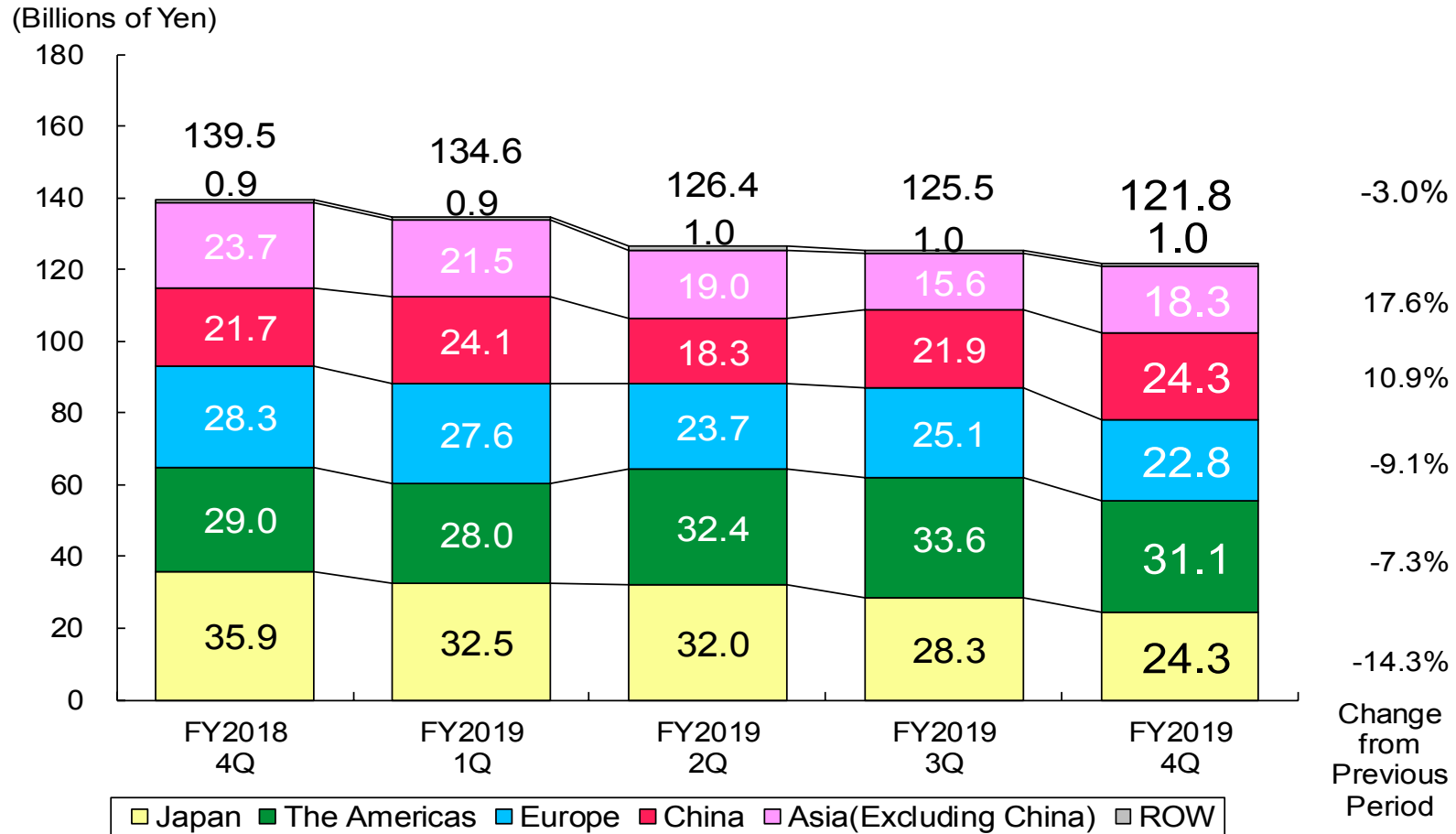


※The consolidated net sales does not include the service business in China, which is operated by the equity method affiliates.

Results for the 4th Quarter (3 months)

- FA → Sales increased in Europe, South Korea and Taiwan. Sales in Japan decreased.
- Robot → Sales decreased in the Americas as a reaction to the increase in sales for the automobile industry in the third quarter. Sales in Japan and Europe decreased. Sales increased in China.
- Robomachine → Sales in Japan decreased. Sales of ROBOSHOT decreased in China. Sales of ROBODRILL in China and Asia (Excluding China) increased.

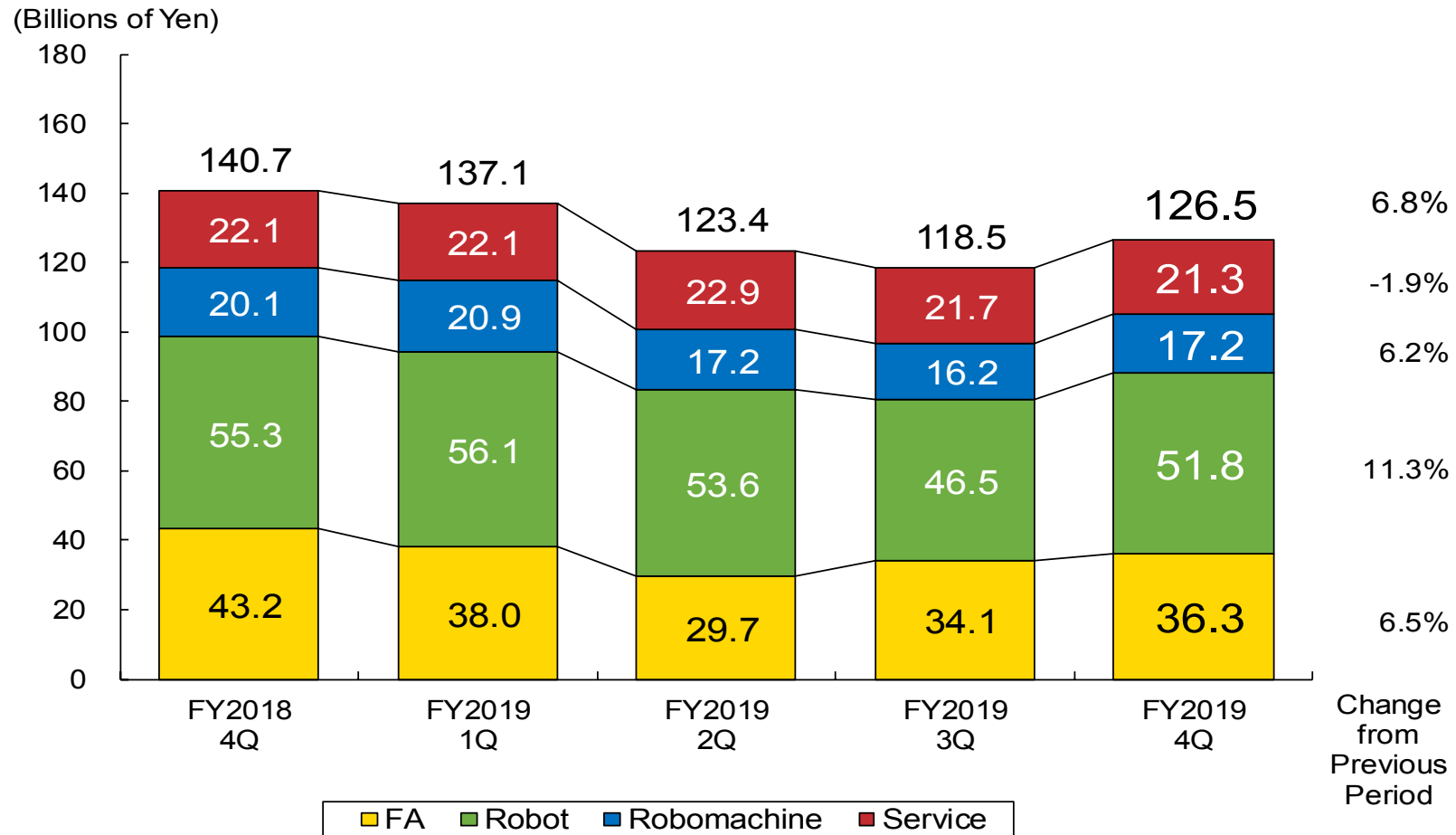
Consolidated Sales by Region



Results for the 4th Quarter (3 months)

- Japan → Sales of FA, Robot and Robomachine decreased.
- The Americas → Sales of Robot decreased as a reaction to the increase in sales due to large-scale transactions for automotive industry in the third quarter.
- Europe → Sales of Robot and Robomachine decreased.
- China → Sales of Robot increased. Sales of ROBODRILL increased for IT-related industries and other industries. Sales of ROBOSHOT decreased.
- Asia (Excluding China) → Sales of FA increased in South Korea and Taiwan. Sales of ROBODRILL increased in other Asian countries.

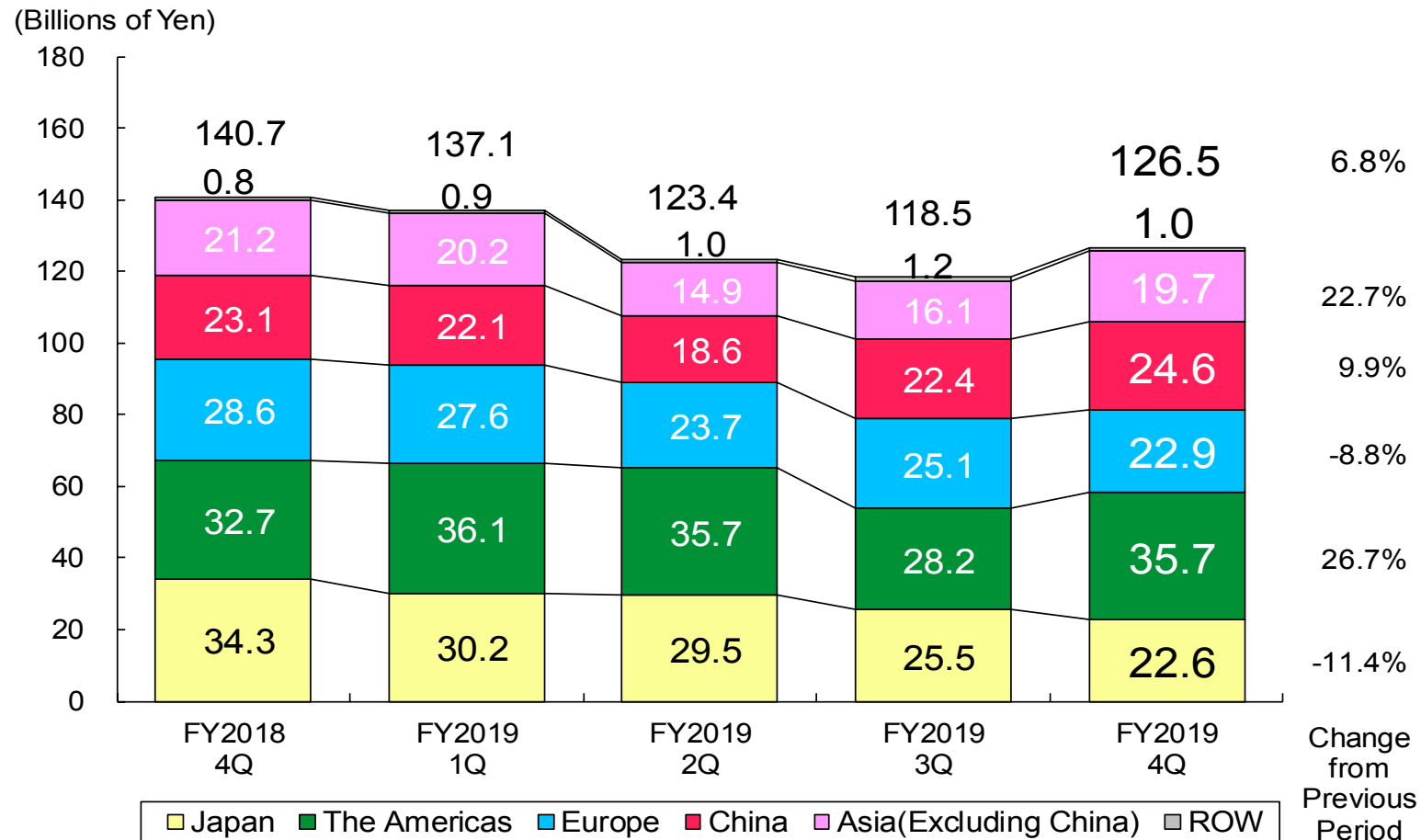
Consolidated Orders by Division



Results for the 4th Quarter (3 months)

- FA → Orders increased in South Korea, Taiwan and India because inventory adjustments come full circle. Orders decreased in Japan.
- Robot → Orders especially for the automobile industry increased in the Americas. Orders increased in China. Orders decreased in Japan and Europe.
- Robomachine → Orders of ROBOSHOT increased in China and Taiwan, etc. Orders of ROBODRILL remained unchanged. Orders of ROBOCUT decreased.

Consolidated Orders by Region



Results for the 4th Quarter (3 months)

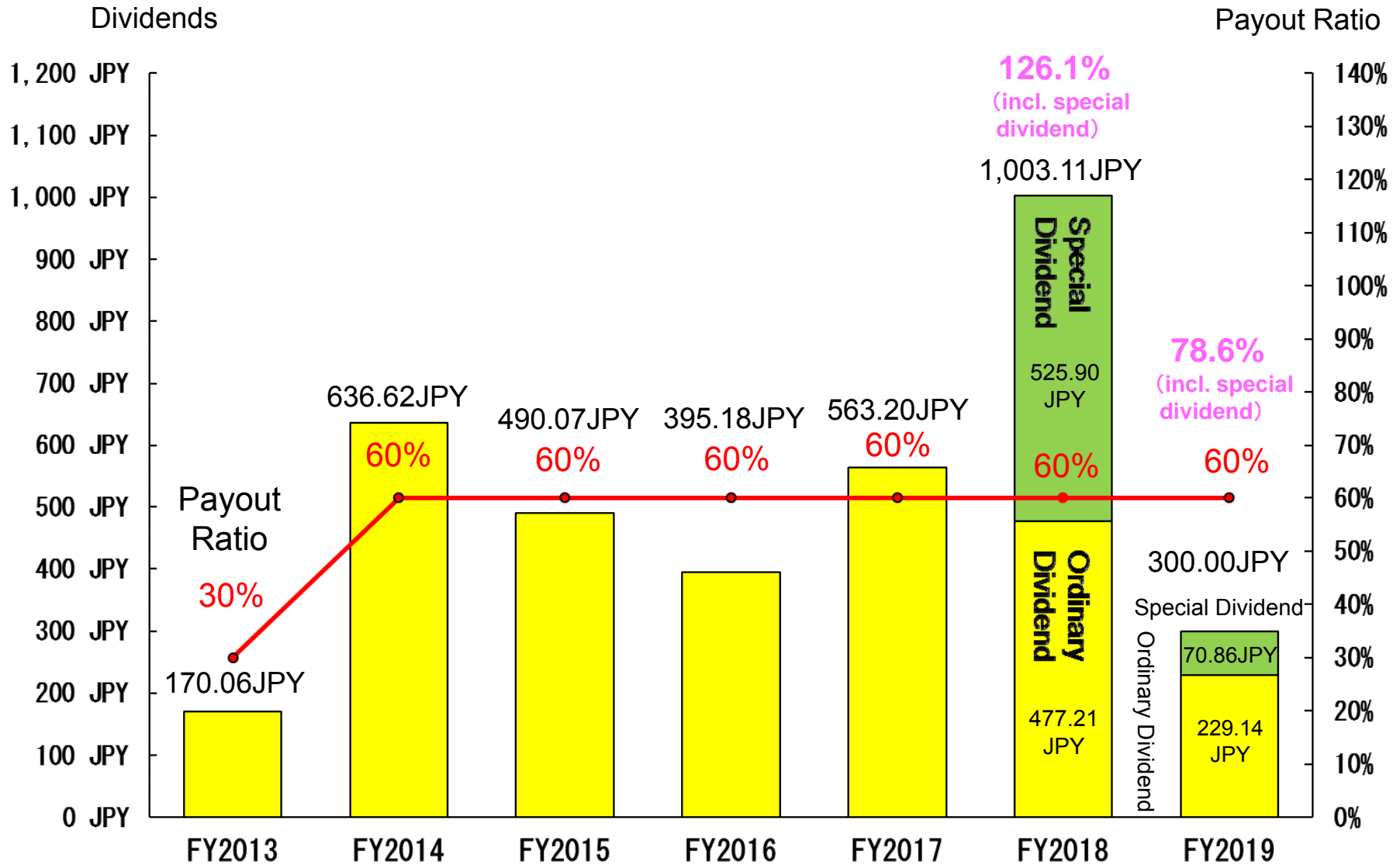
- Japan → Orders of FA, Robot and Robomachine decreased.
- The Americas → Orders of Robot especially for the automobile industry increased.
- Europe → Orders of Robot decreased. Orders of FA increased.
- China → Orders of Robot and Robomachine increased.
- Asia (Excluding China) → Orders of FA increased in South Korea, Taiwan and India because inventory adjustments come full circle.
 Orders of ROBOSHOT increased in Taiwan.

| (Billions of Yen) | FY2018 Full Year | FY2019 Full Year | Change from FY2018 |
|-----------------------------------|---------------------|---------------------|-----------------------|
| Capital Investment | 133.1 | 70.5 | -62.6 |
| Depreciation and amortization | 39.7 | 45.9 | 6.2 |
| Research and development expenses | 56.2 | 51.3 | -4.9 |

| (Billions of Yen) | FY2019 | | | FY2020 | Change from FY2018 | Change from Previous Period |
|------------------------------------|------------------|------------------|------------------|-------------------|--------------------|-----------------------------|
| | 1st Half Results | 2st Half Results | Full Year Actual | 1st Half Forecast | | |
| Net Sales | 261.0 | 247.3 | 508.3 | 197.9 | -24.2% | -20.0% |
| Cost of sales 【to Net sales】 | 164.4 63.0% | 161.7 65.4% | 326.1 64.2% | 134.5 68.0% | -18.2% | -16.8% |
| Operating income 【to Net sales】 | 49.0 18.8% | 39.3 15.9% | 88.3 17.4% | 18.9 9.6% | -61.4% | -52.0% |
| Ordinary income 【to Net sales】 | 57.1 21.9% | 45.7 18.5% | 102.8 20.2% | 23.1 11.7% | -59.5% | -49.5% |
| Extraordinary income or loss | -2.0 | - | -2.0 | - | - | - |
| Net Income 【to Net sales】 | 40.2 15.4% | 33.2 13.4% | 73.4 14.4% | 16.4 8.3% | -59.2% | -50.6% |
| FX Rate | | | | | | |
| Yen/1USD | 108.63 | 108.84 | 108.74 | 100.00 | -7.9% | -8.1% |
| Yen/1EUR | 121.42 | 120.22 | 120.82 | 115.00 | -5.3% | -4.3% |

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Annual Dividend



New Collaborative Robot - Safe, Reliable and Easy to Use



CRX-10iA **CRX-10iA/L**

Safe

- Safely stops with a light contact with operators

Reliability

- FANUC's renown reliability supported by years of experience

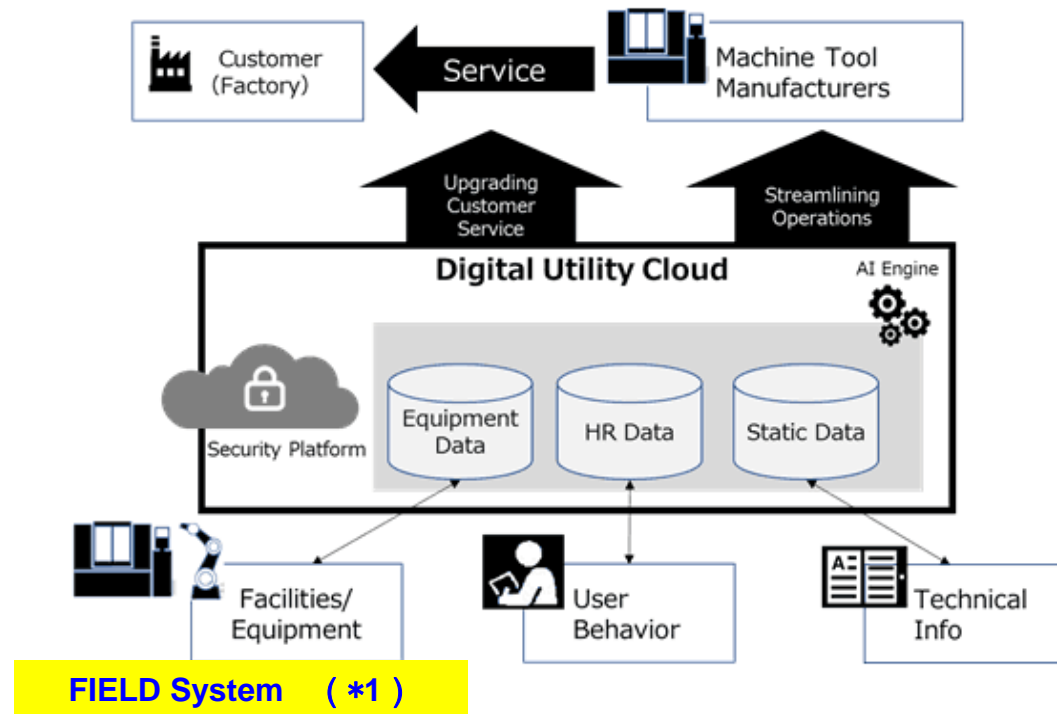
Easy to Use

- Simple installation without lifting equipment
- Intuitive operations and simple teaching
- Easy connection to various grippers

- High interest and inquiries have been received all over the world since the first exhibition at iREX in December, 2019
- The first ex-factory is scheduled in June, 2020

Digital Utility Cloud

FANUC CORPORATION, Fujitsu Limited, and NTT Communications Corporation announced together an agreement to jointly develop a new service to achieve their vision of a "Digital Utility Cloud." (2019, Sep)



The "Digital Utility Cloud" concept aims for the acceleration of digital innovation by streamlining internal operations and improving customer service, which are often duplicated throughout the machine tool industry. To achieve this goal, the three companies will work to develop cloud services that can be adopted by any company and ultimately seek to establish the solution as a new de facto standard in the industry.

(*1) FIELD system: FANUC Intelligent Edge Link & Drive system.

FANUC

Drawing on its expertise in the machine tool industry, FANUC will outline the functions required for the Digital Utility Cloud. FANUC will additionally be in charge of functions required for the edge layer, taking advantage of experience gained through the development of its "FIELD system", which is a solution used for edge layer.

FUJITSU

Fujitsu will manage the application layer, leveraging knowledge gained through the development of its "FUJITSU Manufacturing Industry Solution COLMINA" suite of digital manufacturing solutions, which consolidates the various manufacturing technologies and tools that the company has developed to date in a single platform.



NTT Com will oversee the ICT infrastructure and security functions required to realize secure data utilization by relying on expertise gained through the provision network, cloud, and security services and solutions.

Future Plans

The three companies will additionally promote "Digital Utility Cloud" with a view toward establishing a joint venture in the future.