

(TRANSLATION)

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# Financial Results for the six months Ended September 30, 2021

FANUC CORPORATION

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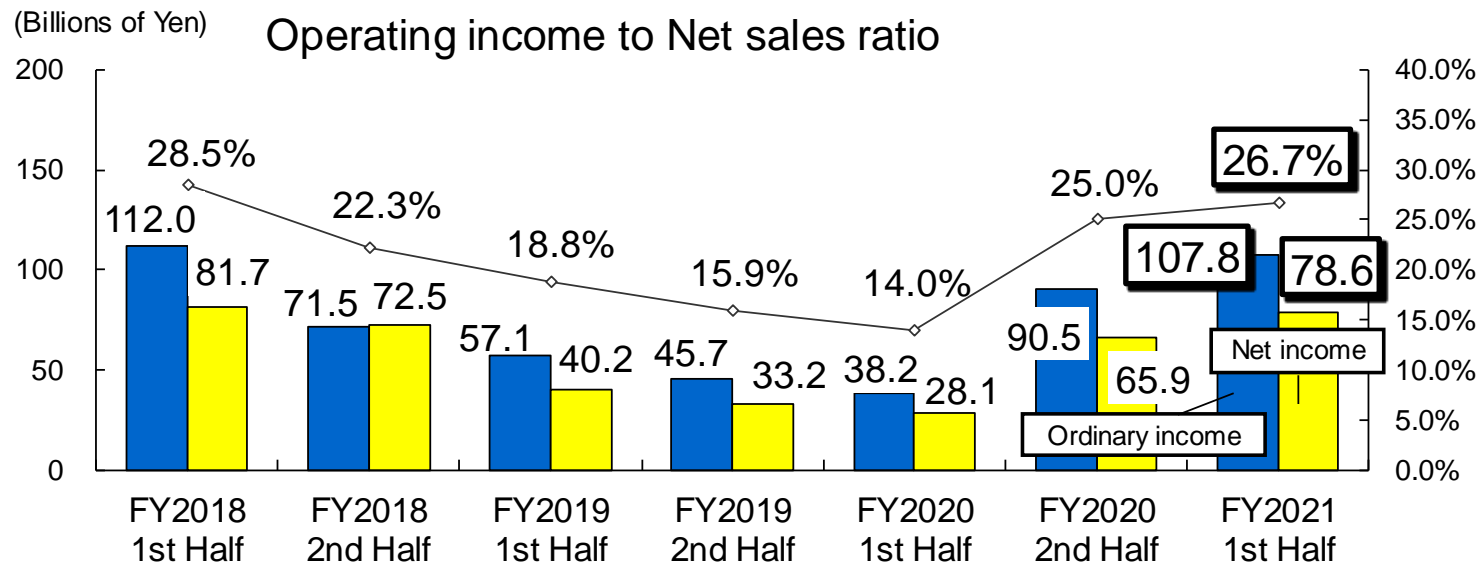
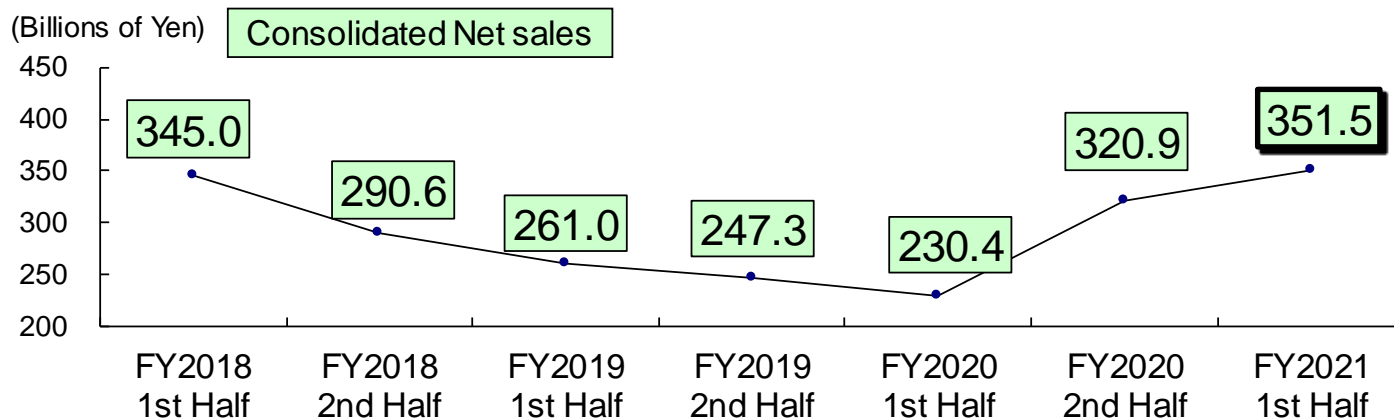
The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

Consolidated Financial Results  
for the 2<sup>nd</sup> Quarter (6 months) of FY2021

(Billions of Yen)	FY2020 1st Half Actual	FY2021 1st Half Forecast	FY2021 1st Half Actual	Change from 1st Half of FY2020	Change from Previous Forecast
Net sales	230.4	367.4	351.5	+52.5%	-4.3%
Cost of sales	156.7	213.4	205.4	+31.1%	-3.7%
【to Net sales】	68.0%	58.1%	58.4%		
Operating income	32.3	101.9	93.9	+190.6%	-7.8%
【to Net sales】	14.0%	27.7%	26.7%		
Ordinary income	38.2	114.8	107.8	+182.1%	-6.1%
【to Net sales】	16.6%	31.2%	30.7%		
Extraordinary income or loss	-	-0.5	-0.5	-	-
Net income	28.1	81.8	78.6	+179.8%	-3.9%
【to Net sales】	12.2%	22.3%	22.4%		
FX Rate					
Yen/1USD	106.92	107.25	109.80	+2.7%	+2.4%
Yen/1EUR	121.30	128.48	130.90	+7.9%	+1.9%

※“Net income” means “Net income attributable to owners of parent”.

Half-yearly Changes in Consolidated Sales and Profit/Loss



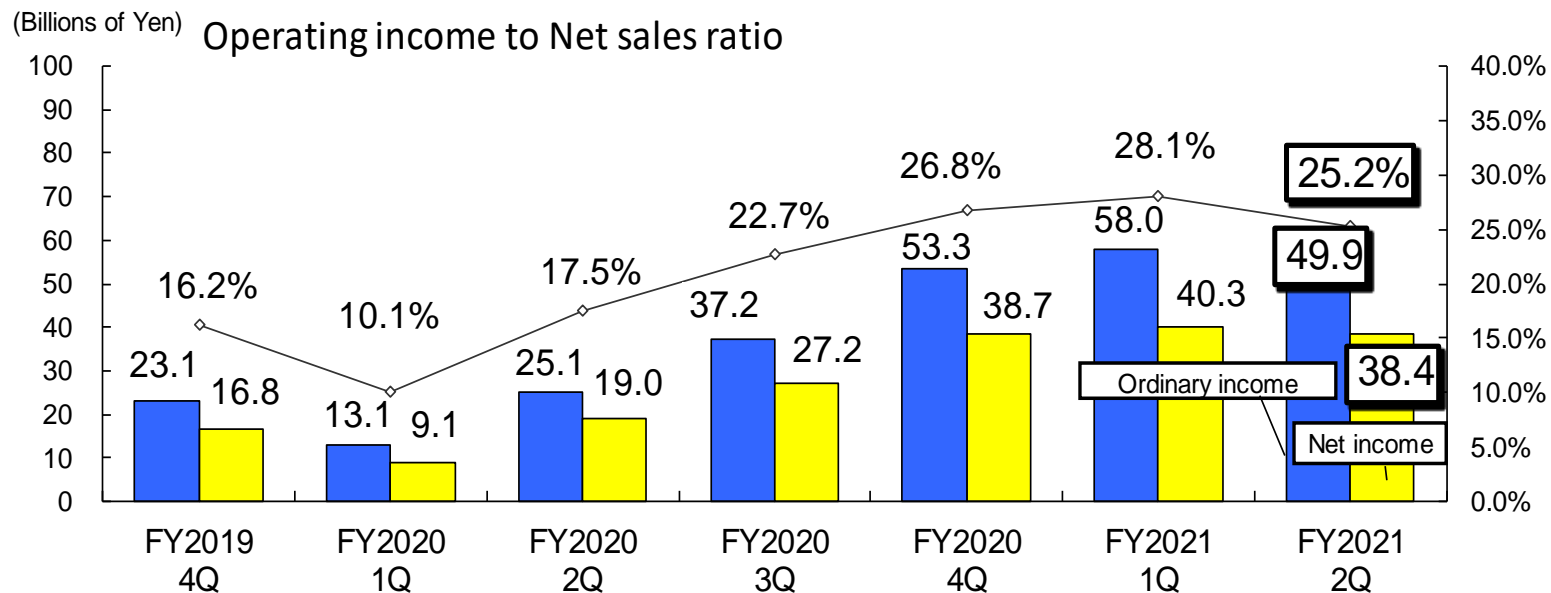
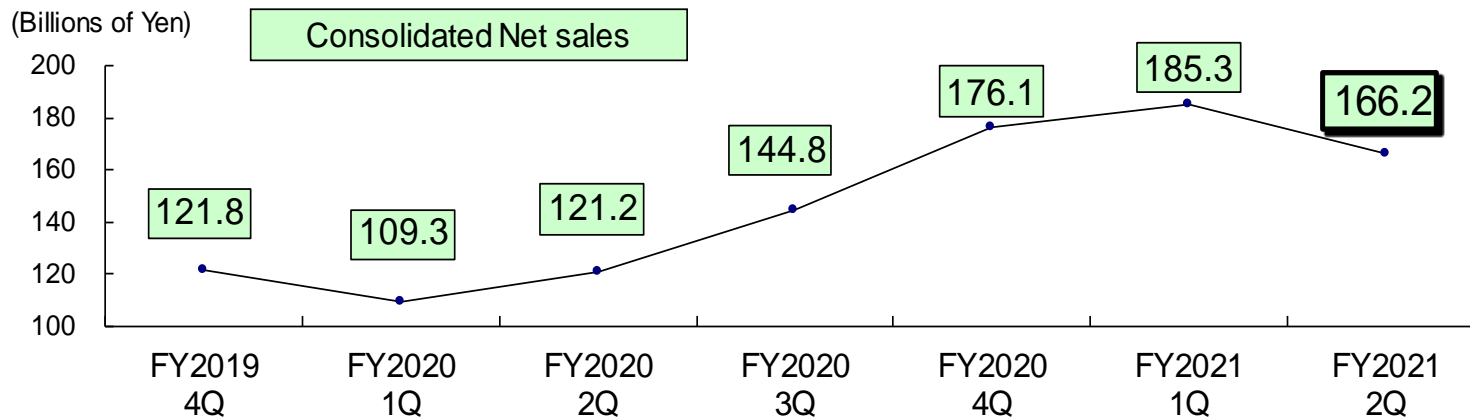
※“Net income” means “Net income attributable to owners of parent”.

Consolidated Financial Results  
for the 2<sup>nd</sup> Quarter (3 months) of FY2021

(Billions of Yen)	FY2020 2Q (Jul~Sep)	FY2021 1Q (Apr~Jun)	FY2021 2Q (Jul~Sep)	Change from 2Q of FY2020	Change from 1Q of FY2021
Net sales	121.2	185.3	166.2	+37.2%	-10.3%
Cost of sales	78.9	107.4	98.0	+24.2%	-8.8%
【to Net sales】	65.1%	58.0%	58.9%		
Operating income	21.2	52.1	41.9	+97.0%	-19.6%
【to Net sales】	17.5%	28.1%	25.2%		
Ordinary income	25.1	58.0	49.9	+98.8%	-14.0%
【to Net sales】	20.7%	31.3%	30.0%		
Extraordinary income or loss	-	-0.5	-	-	-
Net income	19.0	40.3	38.4	+101.6%	-4.8%
【to Net sales】	15.7%	21.7%	23.1%		
FX Rate					
Yen/1USD	106.22	109.49	110.11	+3.7%	+0.6%
Yen/1EUR	124.11	131.96	129.84	+4.6%	-1.6%

※“Net income” means “Net income attributable to owners of parent”.

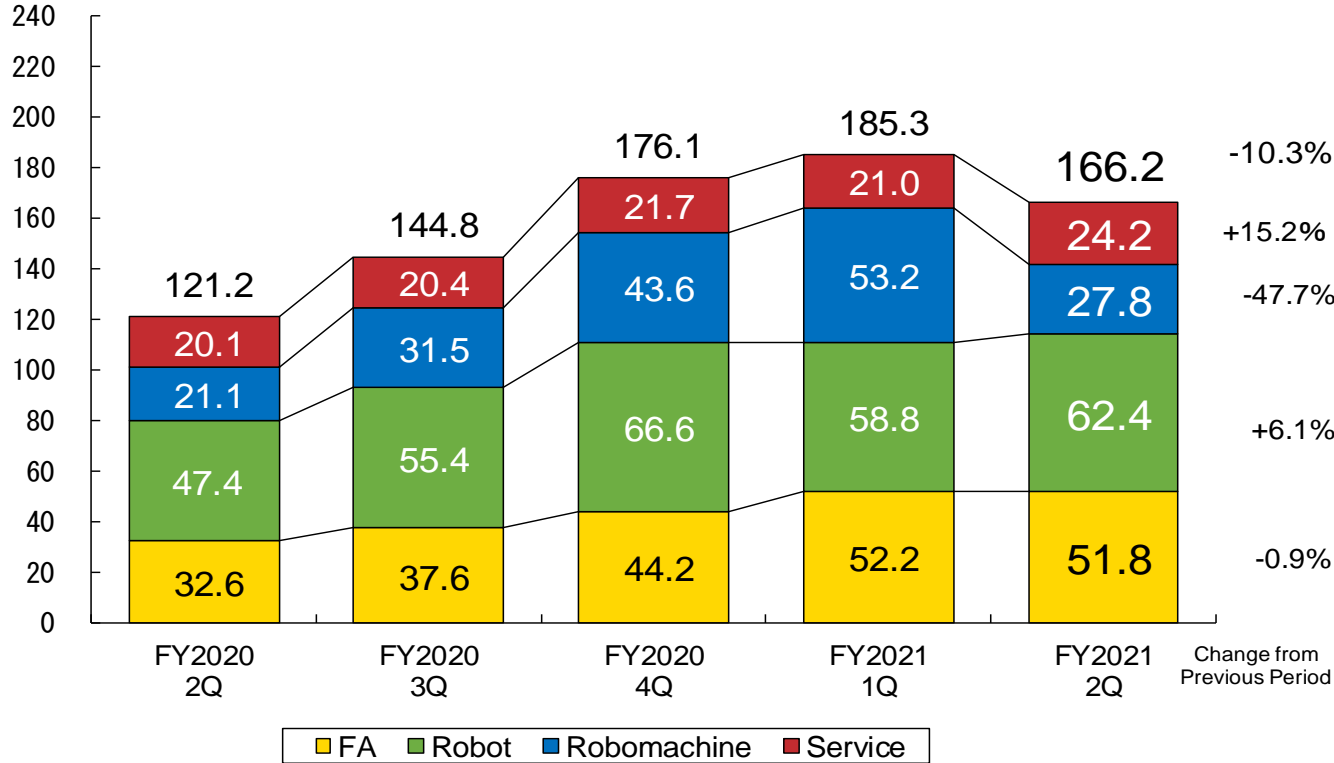
Quarterly Changes in Consolidated Sales and Profit/Loss



※“Net income” means “Net income attributable to owners of parent”.

# Consolidated Sales by Division

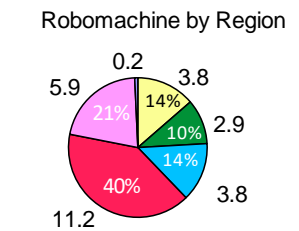
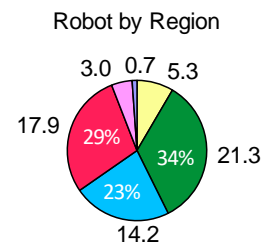
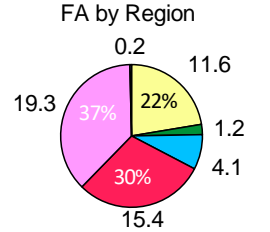
(Billions of Yen)



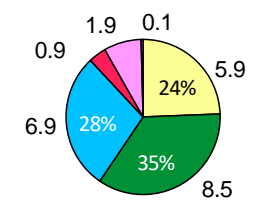
## Results for the 2nd Quarter (3 months) [Comparison with FY2021 1Q]

- FA → Sales decreased in China. Sales increased in Taiwan and India.
- Robot → Sales increased in Japan, the Americas and China.
- Robomachine → Sales decreased significantly in China.

### 2Q of FY2021



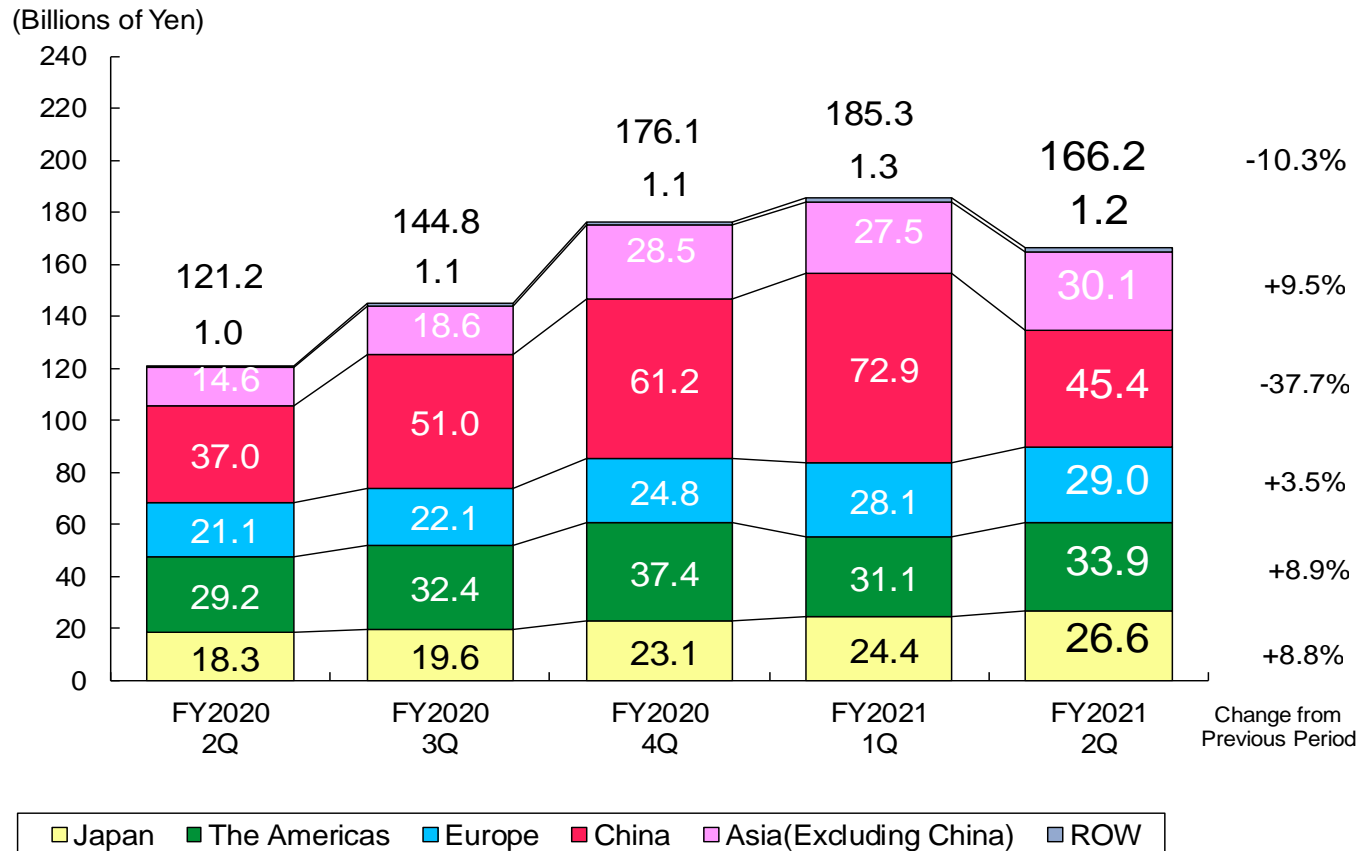
### Service by Region



※The consolidated net sales does not include the service business in China which is operated by the equity method affiliates.

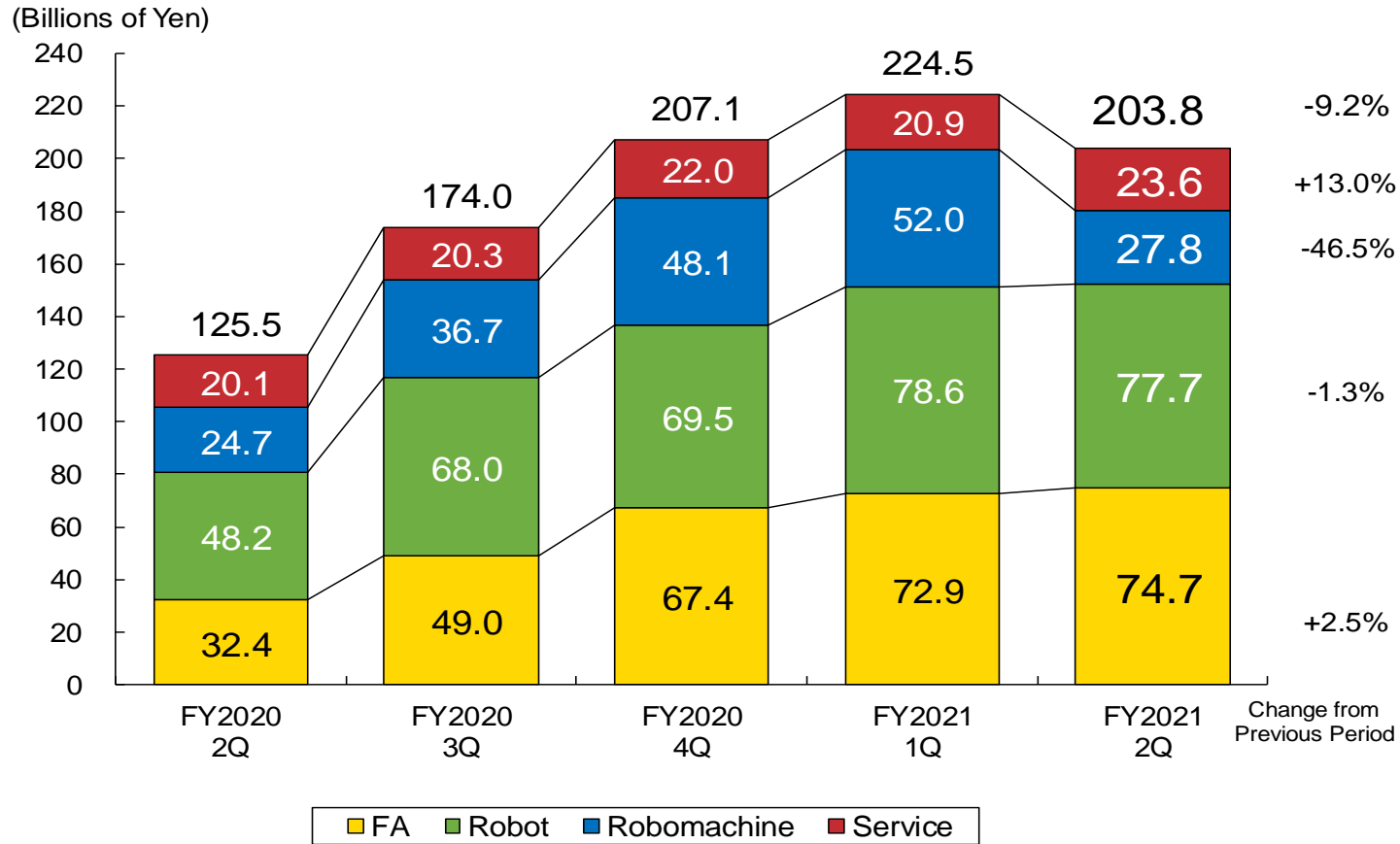


# Consolidated Sales by Region



## Results for the 2nd Quarter (3 months) [Comparison with FY2021 1Q]

- Japan → Sales of Robot increased.
- The Americas → Sales of Robot increased.
- Europe → Sales of FA, Robot and Robomachine remained unchanged.
- China → Sales of Robomachine decreased significantly. Sales of FA decreased. Sales of Robot increased.
- Asia (Excluding China) → Sales of FA increased in Taiwan and India.

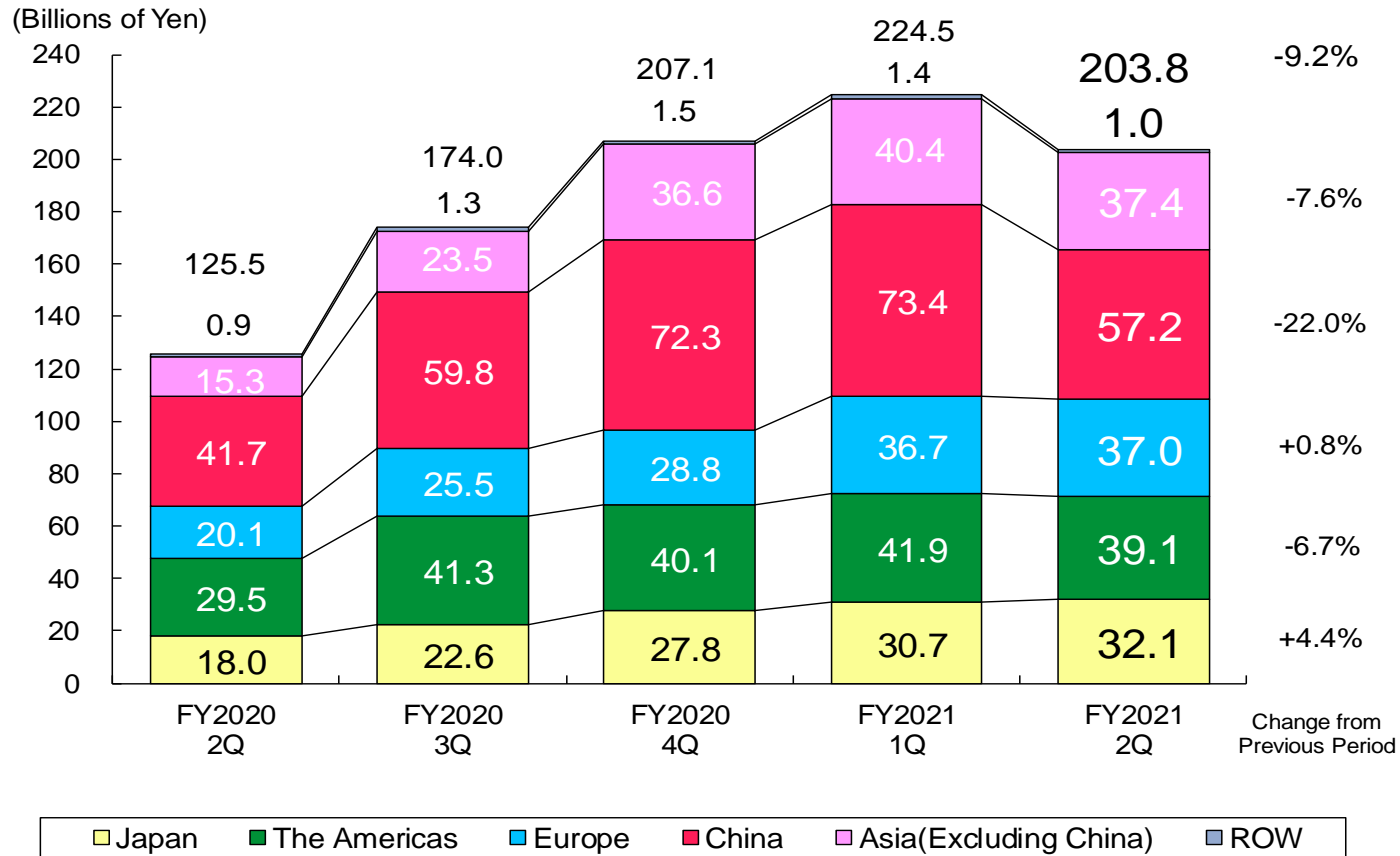


Results for the 2nd Quarter (3 months) [Comparison with FY2021 1Q]

- FA → Orders increased in China. Orders decreased in Taiwan.
- Robot → Orders decreased in the Americas. Orders increased in China.
- Robomachine → Orders decreased significantly in China. Orders decreased in India.



## Consolidated Orders by Region



### Results for the 2nd Quarter (3 months) [Comparison with FY2021 1Q]

- Japan → Orders of FA, Robot and Robomachine remained unchanged.
- The Americas → Orders of Robot decreased.
- Europe → Orders of FA, Robot and Robomachine remained unchanged.
- China → Orders of Robomachine decreased significantly. Orders of FA and Robot increased.
- Asia (Excluding China) → Orders of FA decreased in Taiwan. Orders of Robomachine decreased in India.

(Billions of Yen)	FY2020 1st Half (Apr~Sep)	FY2020 Full Year	FY2021 1st Half (Apr~Sep)	Change from 1st Half of FY2020
Capital Investment	10.6	18.6	13.4	+2.8
Depreciation and amortization	21.7	45.1	22.8	+1.1
Research and development expenses	23.4	46.9	24.7	+1.3

## Consolidated Financial Results Forecasts

(Billions of Yen)	FY2020	FY2021 Forecast		Change from FY2020	Change from Previous Forecast
		Previous forecast	New forecast		
Net sales	551.3	727.6	708.9	+28.6%	-2.6%
Cost of sales	349.3	427.8	420.0	+20.2%	-1.8%
【to Net sales】	63.4%	58.8%	59.2%		
Operating income	112.5	194.4	177.5	+57.8%	-8.7%
【to Net sales】	20.4%	26.7%	25.0%		
Ordinary income	128.7	216.4	203.4	+58.0%	-6.0%
【to Net sales】	23.4%	29.7%	28.7%		
Extraordinary income or loss	-	-0.5	-0.5	-	-
Net income	94.0	156.0	150.8	+60.4%	-3.3%
【to Net sales】	17.1%	21.4%	21.3%		
FX Rate					
Yen/1USD	106.06	106.12	107.40	+1.3%	+1.2%
Yen/1EUR	123.70	126.74	127.95	+3.4%	+1.0%

FY2021 3Q~FY2021 4Q  
Assumed FX Rate

105Yen / 1USD  
125Yen / 1EUR

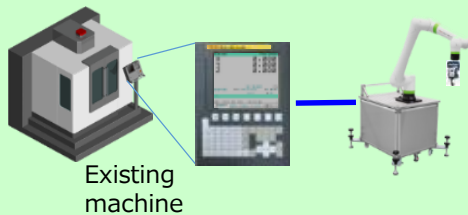
- Promote automation by robots at machining sites by improving the affinity between machine tools and robots

(QSSR is an abbreviation for Quick and Simple Startup of Robotization)

## Introducing robots to existing machines

### QSSR ON-SITE

Introducing robots to existing machines without changing

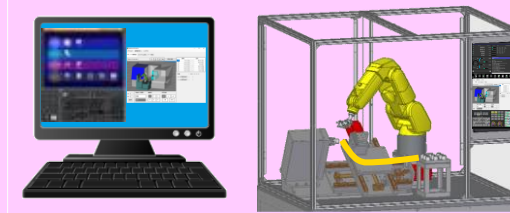


## Newly integrating machine tools and robots system

### New function (introduced on the next page)

### QSSR AUTO PATH

Automatically generate robot program on PC



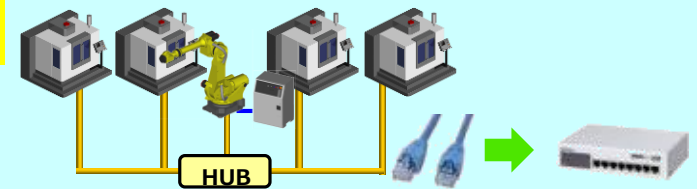
### QSSR G-CODE

Robot programming with Manual Pulse Generator and G-code



### QSSR CONNECT

More advanced cooperation between machine tools and robots



**Automatically generate robot programs and greatly reduce man-hours for program creation**

**Improve convenience by applying concept of digital twin**

**Current method**

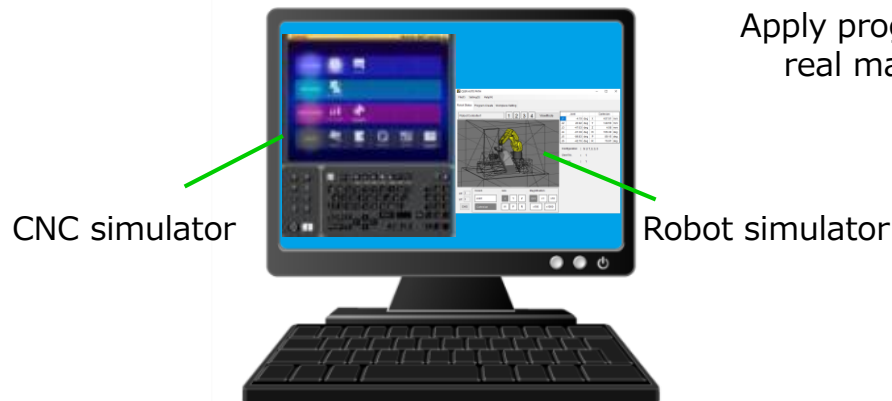
Operate the robot so that it does not collide in a narrow machine tool  
Create a robot path program by moving to multiple positions



**New proposal**

Specify only the start and end points of robot motion on the digital space  
Automatically generate robot path program that does not interfere with workpieces and jigs

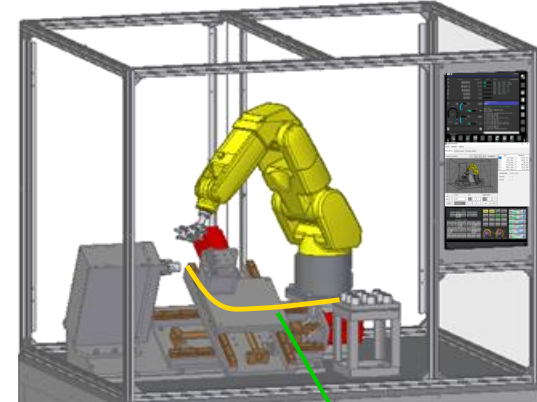
**PC (Digital space)**



Apply programs to real machine



**Real machine**



Generated robot path

1000kg Payload Large Handling Robot Looking Toward EV Battery Assy



**M-1000iA**

## Wide Motion Range

- Serial link structure, enabling a large J3 arm motion range, is applied to a large size robot for the first time.

## Strong Wrist

- 1000kg Payload at wrist
- IP67, dust and drip proof performance, at wrist

## Ease of Use

- Supports various intelligent functions such as vision sensor
- Supports easy-to-use Tablet TP

- **October, 2021**
- **December, 2021**

**Exhibited at EMO Milano 2021 for the first time**  
**Start of production**

High Performance, Full Enclosed Robot with High Energy Savings



**LR-10iA/10**

## Energy Saving

- A light-weight body, which is 1/3 of the conventional one, reduces an energy consumption by 30-40%.
- Slim and sharp looking design requiring little space.

## Dust and Drip Proof

- A fully enclosed structure protects from dust and water.

## High Performance and Reliability

- Supports various intelligent functions such as vision, force sensor, etc.
- High reliability technologies from years of experience

- **October, 2021**
- **January, 2022**

**Exhibited at EMO Milano 2021 for the first time**  
**Start of production**