

(TRANSLATION)

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# Financial Results for the year Ended June 30, 2023

## FANUC CORPORATION

Any forward looking statements such as financial forecasts described in this report are subject to uncertain factors such as product supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

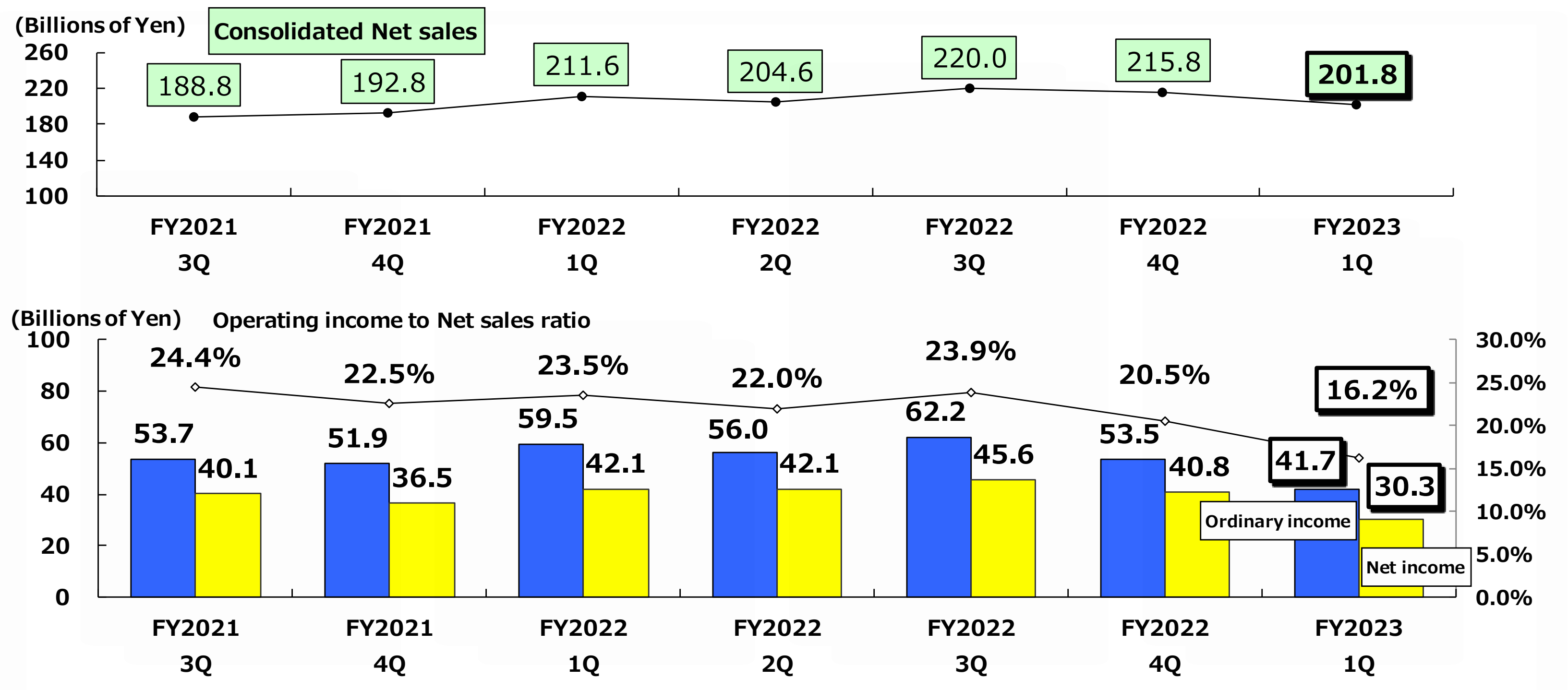
## Consolidated Financial Results for the 1st Quarter (3 months) of FY2023

(Billions of Yen)

	FY2022 1Q (Apr - Jun)		FY2022 4Q (Jan - Mar)		FY2023 1Q (Apr - Jun)		Change from 1Q of FY2022	Change from 4Q of FY2022
		to Net sales		to Net sales		to Net sales		
Net sales	211.6	100.0%	215.8	100.0%	<b>201.8</b>	<b>100.0%</b>	<b>-4.6%</b>	<b>-6.5%</b>
Cost of sales	129.6	61.3%	138.9	64.4%	<b>136.1</b>	<b>67.4%</b>	<b>+4.9%</b>	<b>-2.1%</b>
Operating income	49.8	23.5%	44.2	20.5%	<b>32.6</b>	<b>16.2%</b>	<b>-34.5%</b>	<b>-26.3%</b>
Ordinary income	59.5	28.1%	53.5	24.8%	<b>41.7</b>	<b>20.7%</b>	<b>-30.0%</b>	<b>-22.1%</b>
Extraordinary income or loss	-		-1.2		-		-	-
Net income	42.1	19.9%	40.8	18.9%	<b>30.3</b>	<b>15.0%</b>	<b>-28.0%</b>	<b>-25.6%</b>
FX rate								
Yen/1USD	129.57		132.34		<b>137.36</b>			
Yen/1EUR	138.12		142.10		<b>149.47</b>			

※“Net income” means “Net income attributable to owners of parent company”.

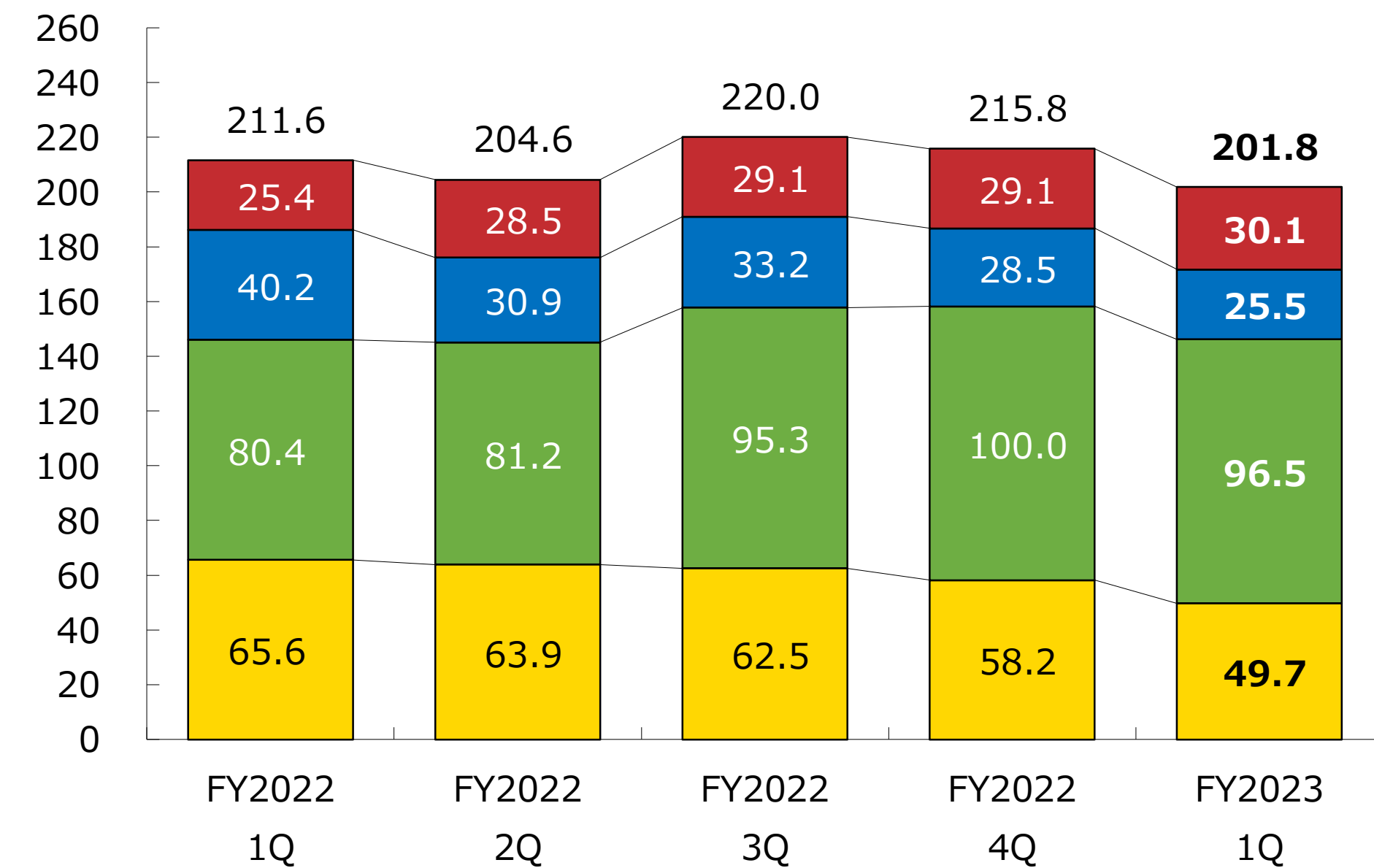
# Quarterly Changes in Consolidated Sales and Profit/Loss



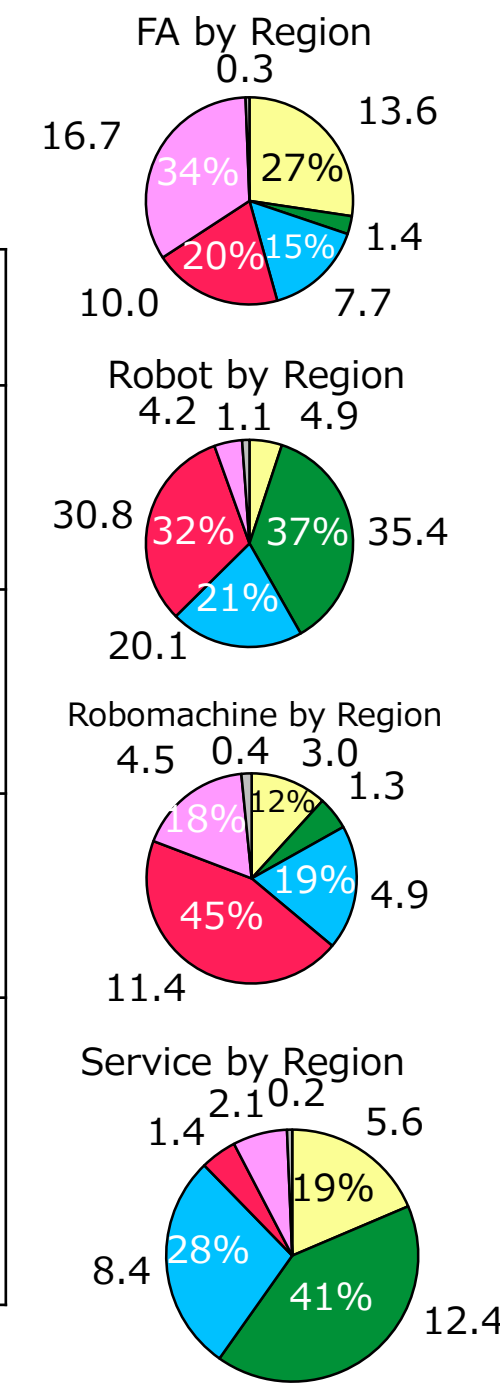
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# Consolidated Sales by Division

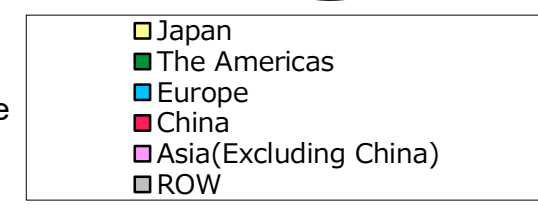
(Billions of Yen)



Change from Previous Quarter	Division	Notes
-6.5%	Service	Sales increased in China.
+3.6%	Robomachine	Sales decreased in the Americas and China.
-10.6%	Robot	Sales decreased in Japan and China.
-3.6%	FA	Sales decreased significantly in China. Sales decreased in Japan and India. Sales increased in Europe.

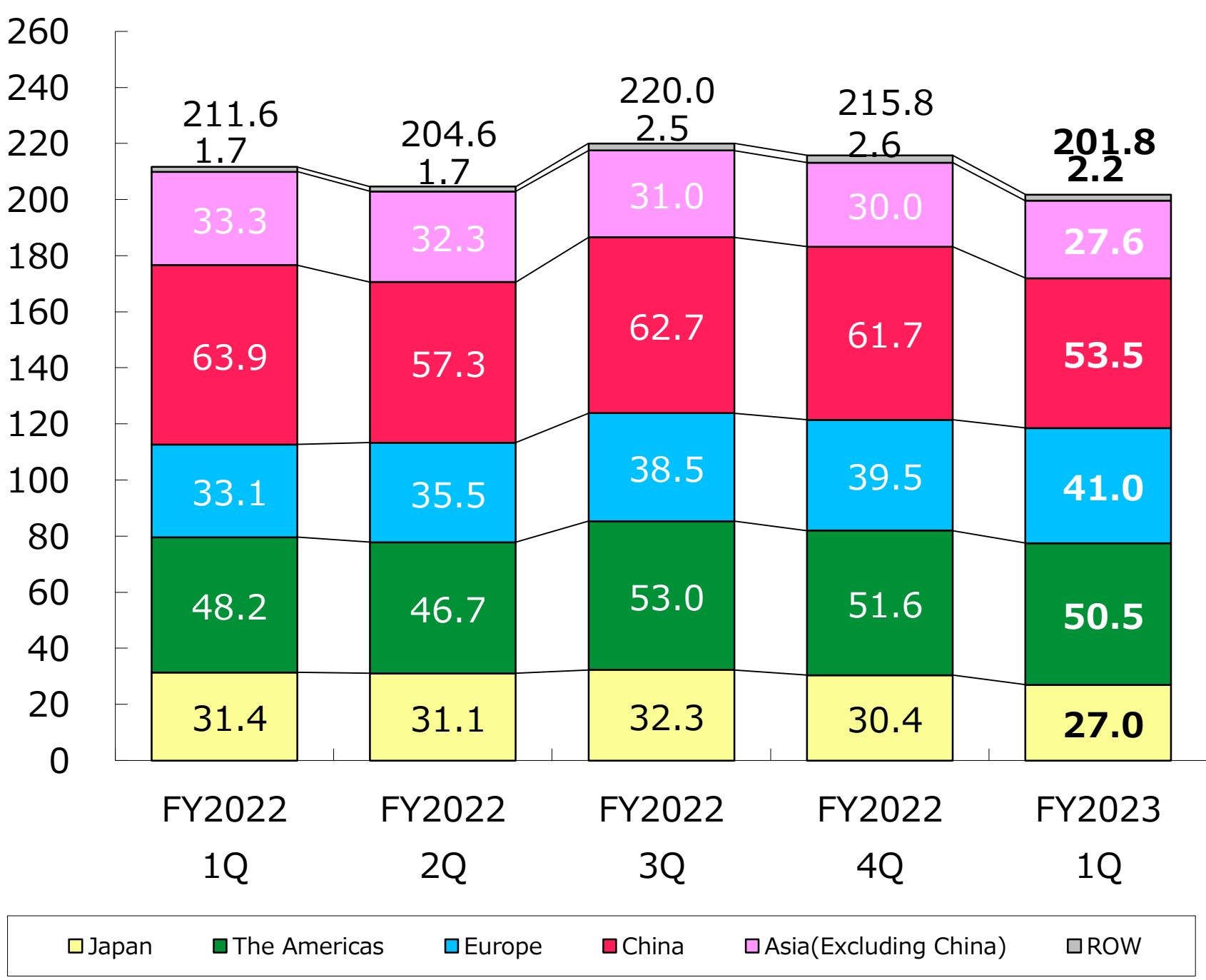


※The consolidated net sales does not include the service business in China which is operated by the equity method affiliates.



# Consolidated Sales by Region

(Billions of Yen)

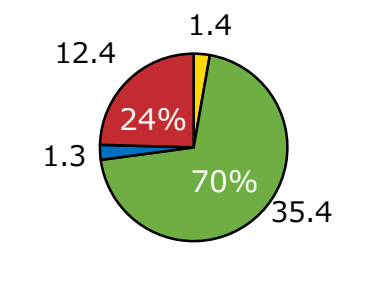
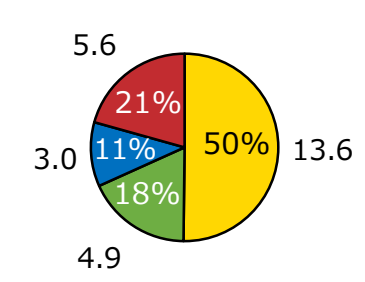


Results for the 1st Quarter (3 months)  
[Comparison with FY2022 4Q]

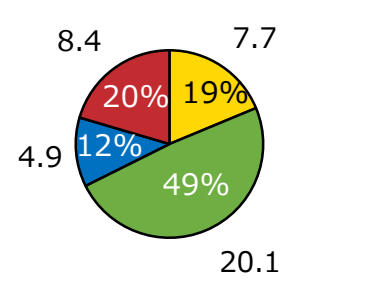
-6.5%	Asia (Excluding China)	Sales of FA decreased in India.
-8.2%	China	Sales of FA decreased significantly. Sales of Robot and Robomachine decreased. Sales of Service increased.
-13.3%	China	Sales of FA decreased significantly. Sales of Robot and Robomachine decreased. Sales of Service increased.
+3.9%	China	Sales of FA decreased significantly. Sales of Robot and Robomachine decreased. Sales of Service increased.
-2.1%	Europe	Sales of FA increased.
-11.2%	The Americas	Sales of Robomachine decreased.
	Japan	Sales of FA and Robot decreased.

Change from Previous Quarter

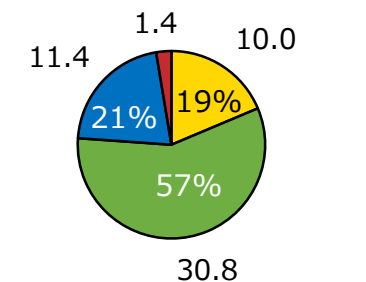
Japan by Division      The Americas by Division



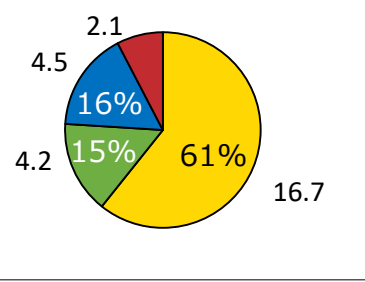
Europe by Division



China by Division



Asia by Division (Excluding China)

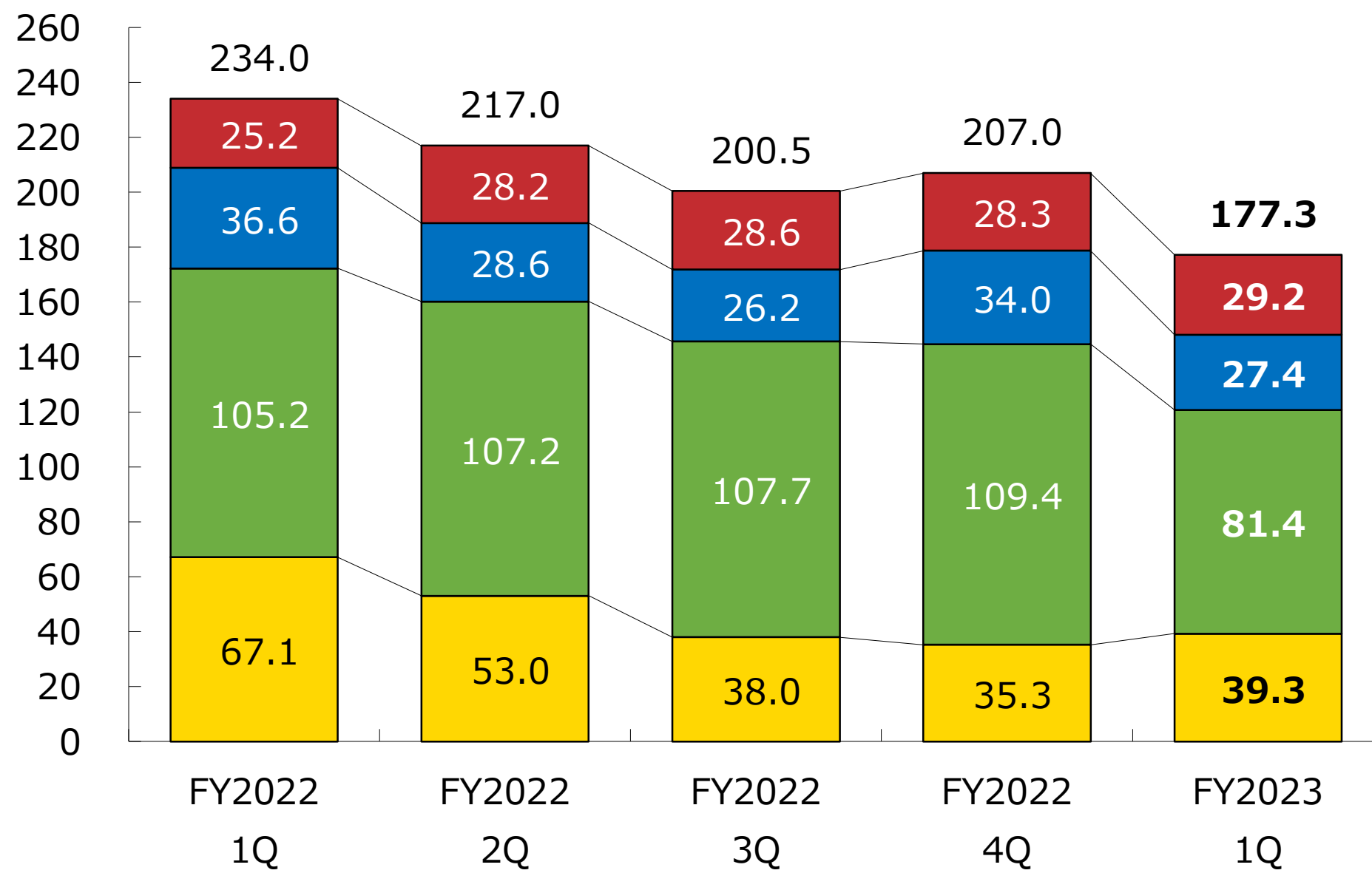


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# Consolidated Orders by Division

(Billions of Yen)

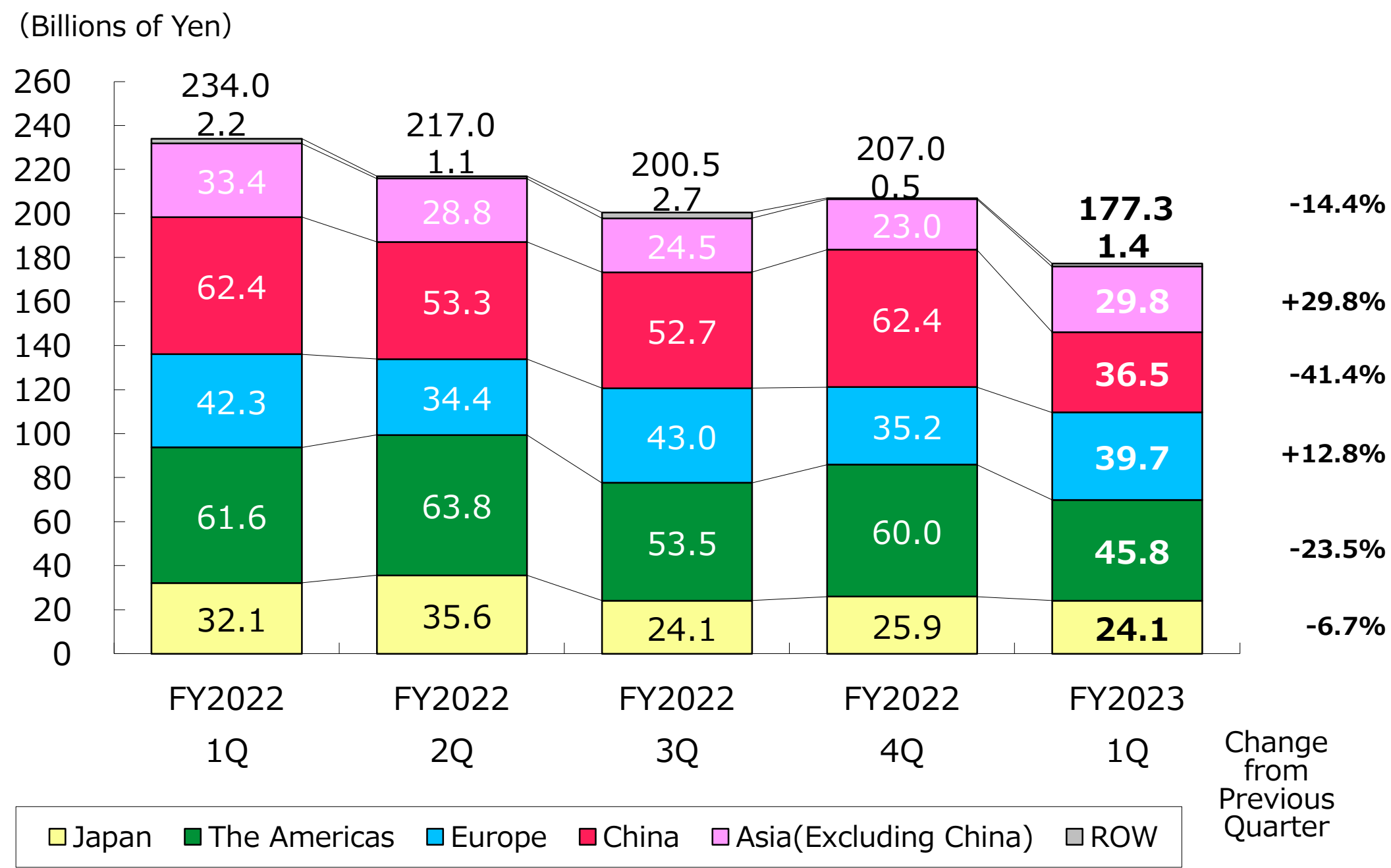


■ FA ■ Robot ■ Robomachine ■ Service

Results for the 1st Quarter (3 months) 〔Comparison with FY2022 4Q〕	
Service	Orders increased in Europe.
Robomachine	Orders decreased significantly in China. Orders increased in Europe, South Korea and India.
Robot	Orders decreased significantly in the Americas and China. Orders increased in Europe.
FA	Orders increased in China and India. Orders decreased in Japan.

-14.4%  
+3.1%  
-19.5%  
-25.6%  
+11.4%  
Change from Previous Quarter

# Consolidated Orders by Region



Results for the 1st Quarter (3 months)  
[Comparison with FY2022 4Q]

Asia (Excluding China)	Orders of FA increased in India. Orders of Robomachine increased in South Korea and India.
China	Orders of Robot and Robomachine decreased significantly. Orders of FA increased.
Europe	Orders of Robot, Robomachine and Service increased.
The Americas	Orders of Robot decreased significantly.
Japan	Orders of FA decreased.

## Capital investment · Depreciation and amortization · Research and development expenses

(Billions of Yen)

	FY2022 1Q Apr~Jun	FY2022 Full Year	FY2023 1Q Apr~Jun	Change from 1Q of FY2022
Capital investment	8.6	53.1	11.3	+2.7
Depreciation and amortization	11.7	49.2	11.6	-0.1
Research and development expenses	11.7	51.9	12.2	+0.5



# Consolidated Financial Forecast

(Billions of Yen)

	FY2022 Actual		FY2023 Forecast				Change from Previous Period	Change from Previous Forecast
			Previous Forecast		<b>New Forecast</b>			
		to Net sales		to Net sales		to Net sales		
Net sales	852.0	100.0%	819.5	100.0%	<b>750.3</b>	<b>100.0%</b>	<b>-11.9%</b>	<b>-8.4%</b>
Cost of sales	526.5	61.8%	529.9	64.7%	<b>499.5</b>	<b>66.6%</b>	<b>-5.1%</b>	<b>-5.7%</b>
Operating income	191.4	22.5%	156.3	19.1%	<b>118.3</b>	<b>15.8%</b>	<b>-38.2%</b>	<b>-24.3%</b>
Ordinary income	231.3	27.2%	185.5	22.6%	<b>150.3</b>	<b>20.0%</b>	<b>-35.0%</b>	<b>-19.0%</b>
Extraordinary income or loss	-1.2		-		-		-	-
Net income	170.6	20.0%	137.1	16.7%	<b>113.1</b>	<b>15.1%</b>	<b>-33.7%</b>	<b>-17.5%</b>
FX Rate								
Yen/1USD	135.47		125.00		<b>131.84</b>			
Yen/1EUR	140.96		135.00		<b>146.12</b>			

※“Net income” means “Net income attributable to owners of parent company”.

**FY2023**  
**2<sup>nd</sup> Quarter~4<sup>th</sup> Quarter**  
**FX Rate assumption**  
**Yen/1USD 130.00**  
**Yen/1EUR 145.00**

# Open House Show

## Overview

## 32nd FANUC Open House Show

Date: May 15 (Mon) – 17 (Wed), 2023

Place: FANUC Headquarters

Visitors : About 6,000



### Highlights

- Renewed CNC, Servo and optimization by digital twin technology
- Easy to Use FANUC Collaborative Robots - Even for First Time Users
- Robomachine - Meet the latest needs of market

# Open House Show – FA

- Announced the release of new CNC system, aiming reinforcement of FA Product range for tackling latest market challenges, e.g. energy cost hike, labor shortage
- Exhibited brand new CNC model, Series 500i-A, realizing enhanced performance and operability in various machine tools, such as simultaneous 5-axis machines
- High recognitions for integrated customization tools enabling swift development of unique features
- Positive response for new-generation  $\alpha$ -D series SERVO, not only pursuing enhanced performance and energy saving, but also contributing to downsizing and reduced wiring

## Newly released CNC system



**FANUC Series 500i-A  $\alpha$ i-D series SERVO**



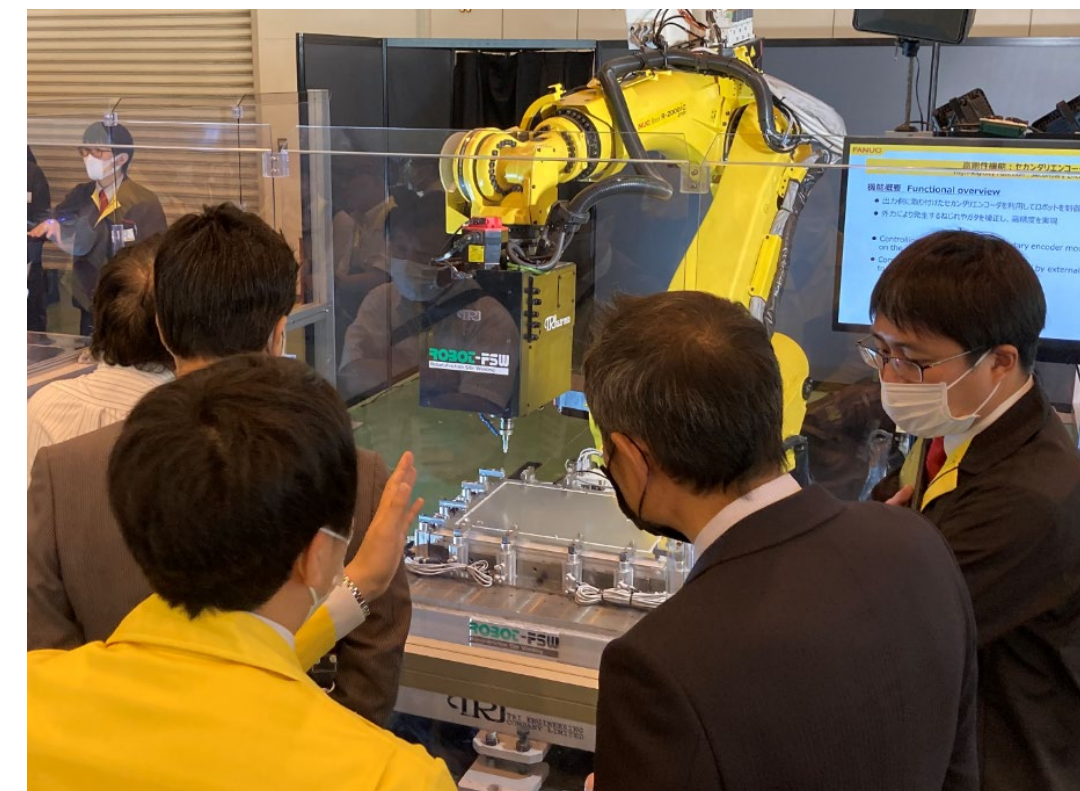
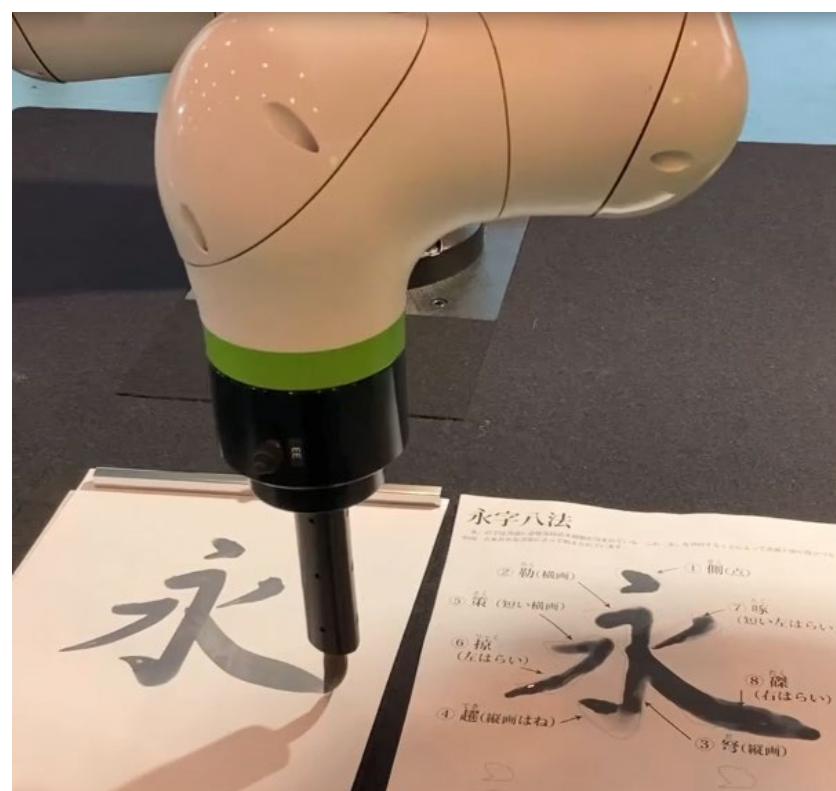
# Open House Show – FA

- High evaluation for easy integration of robots to machine tools, as countermeasure for labor shortage
- Positive comments for proposed "Digital Twin of FANUC CNC", enabling optimization of machining process by high-speed, high-precision simulation tools
- Presented FIELD system Basic Package, dedicated to construction of "Smart Factory", visualizing the whole factory



# Open House Show – ROBOT

- Exhibiting 15 systems of various robot applications, crowded with many visitors every day
- Through a hands-on demonstration of calligraphy with CRX-10iA, showing a capability of the collaborative robot to make a copy of the hand craft
- Exhibiting a car front window assembling by CR-35iB, appealing the world highest 50kg capability of collaborative robot
- Using the curved J2 arm and the palletizing mode function of the new M-710iD/50M, demonstrating to approach the deep cage carts
- Highly appreciated for Friction Stir Welding without the trajectory deviation by R-2000iC/270F with High-Precision & High-Rigidity



# Open House Show – ROBOMACHINE

- 8x Latest Robomachines were exhibited (4x ROBODRILLS, 2x ROBOCUTs, 2x ROBOSHOTS)
- Real cutting/molding demonstrations impressed visitors with the new features matching the latest needs of market
- Practical robot applications by utilizing the strength of FANUC received favorable reviews
- Proposal for Environmental impact reduction by Energy saving functions and Visualization of power consumption and CO<sub>2</sub> emission on operation monitoring software

