



#### 4. Notes

(1) Important changes in scope of consolidation during the period  
(Changes in certain subsidiaries requiring changes in scope of consolidation) : No

(2) Application of the accounting method specific to quarterly consolidated financial statements : No

(3) Changes in accounting principles and accounting estimates, and revisions/restatements

① Changes associated with changes in accounting standards : No

② Changes in accounting principles other than ① : No

③ Changes in accounting estimates : No

④ Revisions/restatements : No

(4) Number of shares outstanding (Common share)

① Number of shares outstanding at the end of the period (including treasury stocks)	December 31, 2012	239,508,317	March 31, 2012	239,508,317
		shares		shares
② Number of treasury stocks	December 31, 2012	43,791,053	March 31, 2012	43,779,591
		shares		shares
③ Average number of shares during the period	April-December 2012	195,723,300	April-December 2011	195,741,451
		shares		shares

\* Status of quarterly review

These quarterly financial results are not subject to the quarterly review based on the Financial Instruments and Exchange Law. The review process for the quarterly financial statements based on the Financial Instruments and Exchange Law has not completed at the time of the disclosure of these results.

\* Statements on the proper use of financial forecasts and other special notes

Any forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts. With regard to the forecasts of the year-end dividends for the year ending March 31, 2013, we expect to disclose them promptly after we become able to disclose them.

(Reference)

Non-Consolidated Results of Operations for the Nine months Ended December 31, 2012 (April 1, 2012 – December 31, 2012)

Nine months ended December 31	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
2012	324,396	(7.1)	132,783	(12.8)	142,534	(18.9)	91,929	(18.4)
2011	349,158	23.9	152,194	22.6	175,846	36.5	112,667	45.0

Non-Consolidated Financial Results Forecasts for the Year Ending March 31, 2013 (April 1, 2012 – March 31, 2013)

Fiscal period	Net sales		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
	401,000	(13.6)	159,000	(20.7)	169,000	(24.8)	109,000	(23.3)

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## 1. Results of Operations and Financial Position

### (1) Result of Operations

During the nine months from April to December 2012, the economic situation surrounding FANUC was extremely tough due to the downturn in the European market triggered by the European debt problem, the stagnation in the Chinese market caused by the sharply tightened credit, the export competitiveness weakened by the historically superstrong yen, and so on.

Under these circumstances, FANUC made efforts to enhance intelligence and ultra precision of its products and robotization of its manufacture further to improve their competitiveness.

As a result, at the end of the third quarter of the current fiscal year, FANUC posted consolidated net sales totaling ¥385,099 million, down 4.5%, consolidated ordinary income totaling ¥151,563 million, down 12.7%, and consolidated net income totaling ¥95,180 million, down 10.2%, compared with the corresponding period of the previous fiscal year.

Looking at the performance by business group, the FA Group posted consolidated sales totaling ¥150,657 million, down 27.6%, the Robot Group posted consolidated sales totaling ¥86,223 million, up 0.3% and the Robomachine Group posted consolidated sales totaling ¥148,219 million, up 36.0%, compared with the corresponding period of the previous fiscal year.

### (2) Financial Position

Total asset increased ¥37,356 million to ¥1,167,981 million compared with the end of the previous fiscal year. The main increase is ¥37,351 million in cash and deposits, and decrease is ¥11,771 million in notes and accounts receivable - trade.

Total liabilities decreased ¥30,671 million to ¥114,632 million compared with the end of the previous fiscal year.

Total net assets increased ¥68,027 million to ¥1,053,349 million from the end of the previous fiscal year. This increase was mainly attributed to the increase in retained earnings.

### (3) Financial Results Forecasts

The economic situation surrounding FANUC is tough due to the downturn in the European market triggered by the European debt problem, the stagnation in the Chinese market caused by the sharply tightened credit, the export competitiveness weakened by the historically superstrong yen, the deterioration in IT-related business investment, and so on. Based on these situations, we revised the consolidated and non-consolidated financial results forecasts for the year ending March 31, 2013 as follows:

(Consolidated)	
Net sales	¥478.0 billion
Operating income	¥178.0 billion
Ordinary income	¥185.0 billion
Net income	¥116.0 billion
(Non-consolidated)	
Net sales	¥401.0 billion
Operating income	¥159.0 billion
Ordinary income	¥169.0 billion
Net income	¥109.0 billion

Note: These forecasts assume average exchange rates between January 1, 2013 and March 31, 2013 of 85 yen to the US dollar and 115 yen to the euro.

- \* Statements on the proper use of financial forecasts and other special notes  
Any forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts. With regard to the forecasts of the year-end dividends for the year ending March 31, 2013, we expect to disclose them promptly after we become able to disclose them.

## 2. Consolidated Quarterly Balance Sheet

(Millions of Yen)

	March 31, 2012	December 31, 2012
<b>Assets</b>		
Current assets:		
Cash and deposits	637,076	674,427
Notes and accounts receivable – trade	98,717	86,946
Merchandise and finished goods	41,874	40,520
Work in process	34,058	30,705
Raw materials and supplies	10,667	8,550
Deferred income tax	19,822	17,071
Others	8,191	7,401
Allowance for doubtful accounts	(1,736)	(1,577)
Total current assets	848,669	864,043
Noncurrent assets		
Property, plant and equipment		
Land	114,779	116,065
Other, net	120,984	143,060
Total property, plant and equipment	235,763	259,125
Intangible Assets		
Goodwill	12,326	9,149
Other	432	460
Total Intangible assets	12,758	9,609
Investments and other assets		
Investment securities	26,635	27,292
Others	7,446	7,914
Allowance for doubtful accounts	(646)	(2)
Total investments and other assets	33,435	35,204
Total noncurrent assets	281,956	303,938
<b>Total Assets</b>	<b>1,130,625</b>	<b>1,167,981</b>
<b>Liabilities</b>		
Current liabilities:		
Notes and accounts payable – trade	30,196	24,150
Income taxes payable	50,155	16,788
Warranty reserves	4,590	4,752
Others	30,329	37,649
Total current liabilities	115,270	83,339
Noncurrent liabilities:		
Allowance for employees' retirement benefits	26,499	27,663
Others	3,534	3,630
Total noncurrent liabilities	30,033	31,293
<b>Total Liabilities</b>	<b>145,303</b>	<b>114,632</b>
<b>Net Assets</b>		
Shareholders' equity		
Capital stock	69,014	69,014
Capital surplus	96,265	96,267
Retained earnings	1,180,556	1,236,268
Treasury stocks	(311,394)	(311,552)
Total shareholders' equity	1,034,441	1,089,997
Accumulated other comprehensive income(loss)		
Valuation difference on available-for-sale securities	1,959	1,694
Foreign currency exchange adjustment	(55,077)	(42,919)
Total accumulated other comprehensive income(loss)	(53,118)	(41,225)
Minority interests	3,999	4,577
<b>Total net assets</b>	<b>985,322</b>	<b>1,053,349</b>
<b>Total liabilities and net assets</b>	<b>1,130,625</b>	<b>1,167,981</b>

**3. Consolidated Quarterly Statement of Income  
and Consolidated Quarterly Statement of Comprehensive Income**

**Consolidated Statement of Income for the Nine months from April to December 2012**

(Millions of Yen)

	Nine months ended December 31	
	2011	2012
Net sales	403,169	385,099
Cost of goods sold	193,128	197,613
Gross profit	210,041	187,486
Selling, general and administrative expenses	41,229	41,233
Operating income	168,812	146,253
Non-operating income		
Interest income	1,456	1,422
Dividend income	585	785
Equity method income	2,941	2,287
Miscellaneous income	1,413	1,261
Total non-operating income	6,395	5,755
Non-operating expenses		
Foreign exchange losses	1,141	126
Miscellaneous expenses	503	319
Total non-operating expenses	1,644	445
Ordinary income	173,563	151,563
Income before income taxes and minority interests	173,563	151,563
Income taxes-current	68,265	53,813
Income taxes-deferred	(1,147)	2,192
Total taxes and others	67,118	56,005
Income before minority interests	106,445	95,558
Minority interests in income	485	378
Net income	105,960	95,180

## Consolidated Statement of Comprehensive Income for the Nine months from April to December 2012

(Millions of Yen)

	Nine months ended December 31	
	2011	2012
Income before minority interests	106,445	95,558
Other Comprehensive Income		
Valuation difference on available-for-sale securities	(914)	(266)
Foreign currency translation adjustment	(18,947)	12,700
Share of other comprehensive income of affiliates accounted for using equity method	(321)	(168)
Total other comprehensive income	(20,182)	12,266
Comprehensive income for the nine months ended December 31	86,263	107,824
Comprehensive income attributable to:		
Owners of parent	86,093	107,074
Minority interests	170	750

#### 4. Other Information

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|---|----|
| (1) Important changes in scope of consolidation during the period:                                | No |
| (2) Application of the accounting method specific to quarterly consolidated financial statements: | No |
| (3) Changes in accounting principles and accounting estimate, and revisions/restatements :        | No |
| (4) Note on premise of a going concern:   | No |
| (5) Note on the substantial change in the shareholders' equity:                                   | No |



## Supplement to Consolidated Financial Results

### 1 Consolidated Results (April~December, 2012)

- 1) Net income 95.2 billion yen (0.9 times from the same period of last year)
- 2) Net sales 385.1 billion yen (1.0 time from the same period of last year)
- 3) Operating income 146.3 billion yen (0.9 times from the same period of last year)  
 Ordinary income 151.6 billion yen (0.9 times from the same period of last year)  
**Ordinary income to net sales ratio 39.4%**
- 4) Sales by Group
  - FA 150.7 billion yen (0.7 times from the same period of last year)
  - Robot 86.2 billion yen (1.0 time from the same period of last year)
  - Robomachine 148.2 billion yen (1.4 times from the same period of last year)
- 5) Orders 368.9 billion yen (0.9 times from the same period of last year)

### 2 Quarterly Changes of Consolidated Financial Results (Billions of yen)

