

Financial Results for the year Ended March, 2014 (Reference Material)

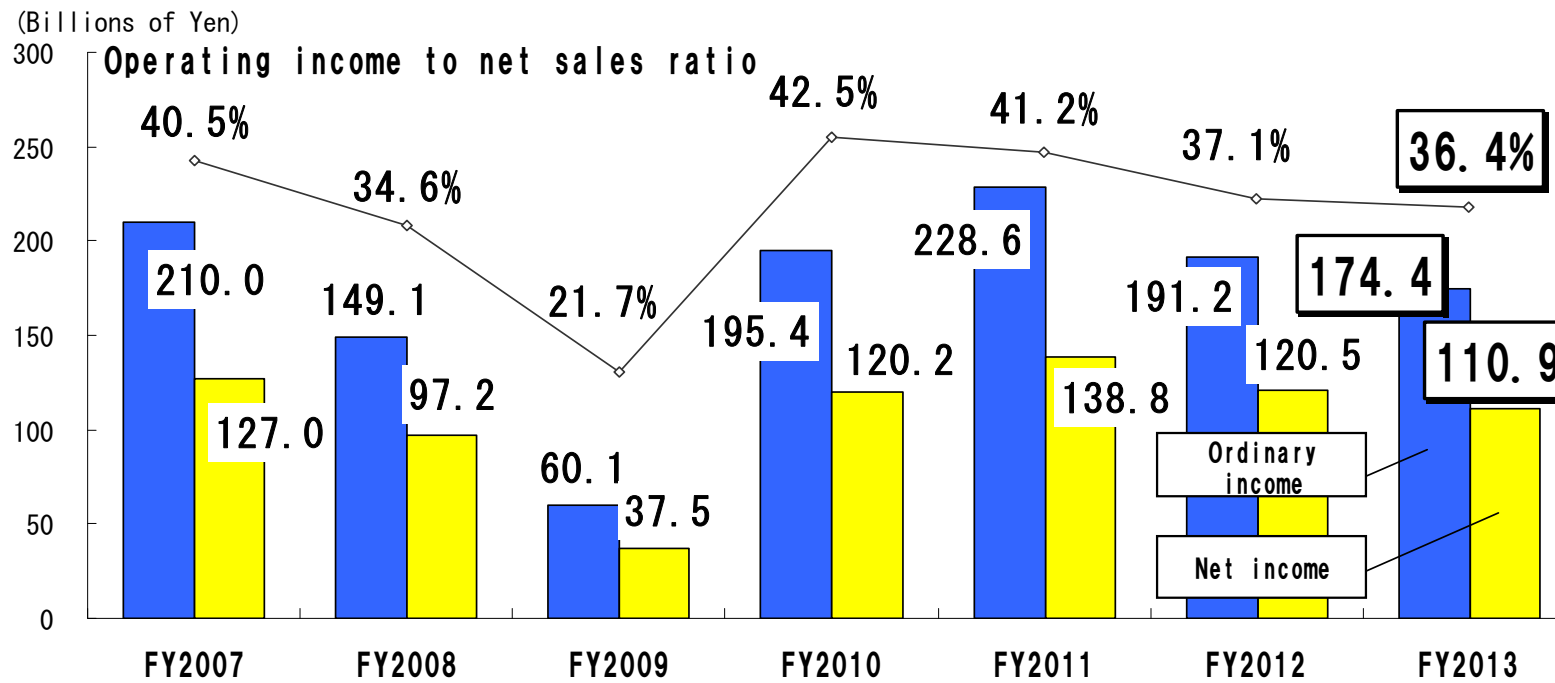
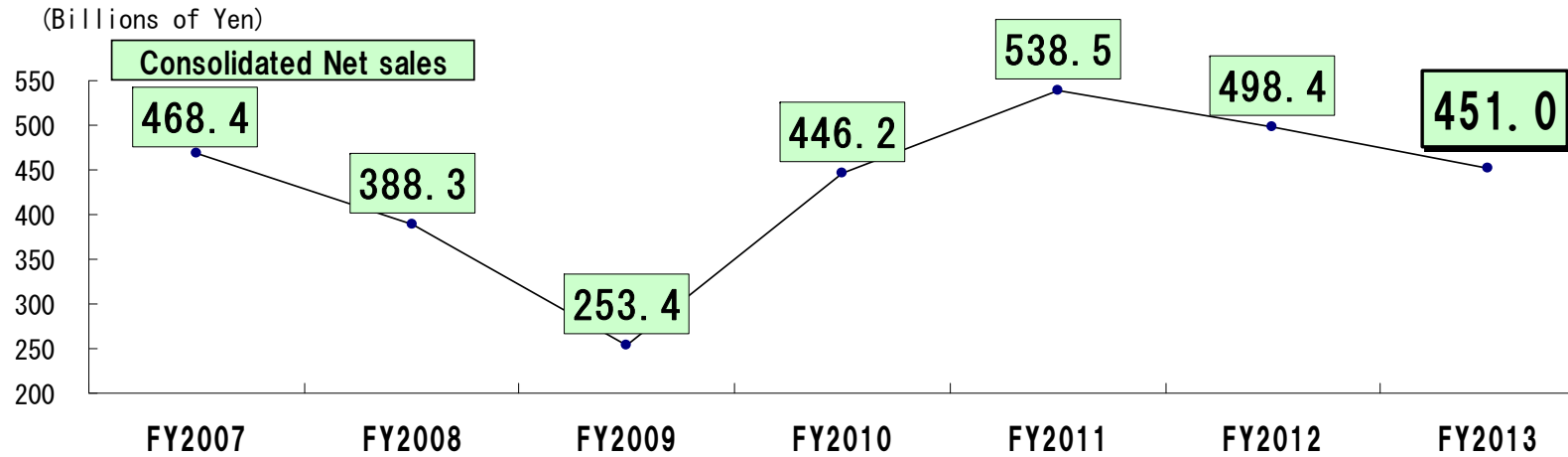
FANUC CORPORATION

Any forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

Consolidated Financial Results for FY 2013

(Billions of Yen)	FY2012 Actual	FY2013 Forecast	FY2013 Actual	Change from FY2012	Change from vs Previous Forecast
Net sales	498.4	430.4	451.0	-9.5%	+4.8%
Cost of sales 【to Net sales】	258.7 51.9%	225.3 52.3%	227.2 50.4%	-12.2%	+0.8%
Operating income 【to Net sales】	184.8 37.1%	147.8 34.3%	164.1 36.4%	-11.2%	+11.1%
Ordinary income 【to Net sales】	191.2 38.4%	157.0 36.5%	174.4 38.7%	-8.8%	+11.1%
Net income 【to Net sales】	120.5 24.2%	101.0 23.5%	110.9 24.6%	-7.9%	+9.8%
FX Rate					
Yen/1USD	83.11	96.46	100.23	+20.6%	+3.9%
Yen/1EUR	107.14	126.89	134.37	+25.4%	+5.9%

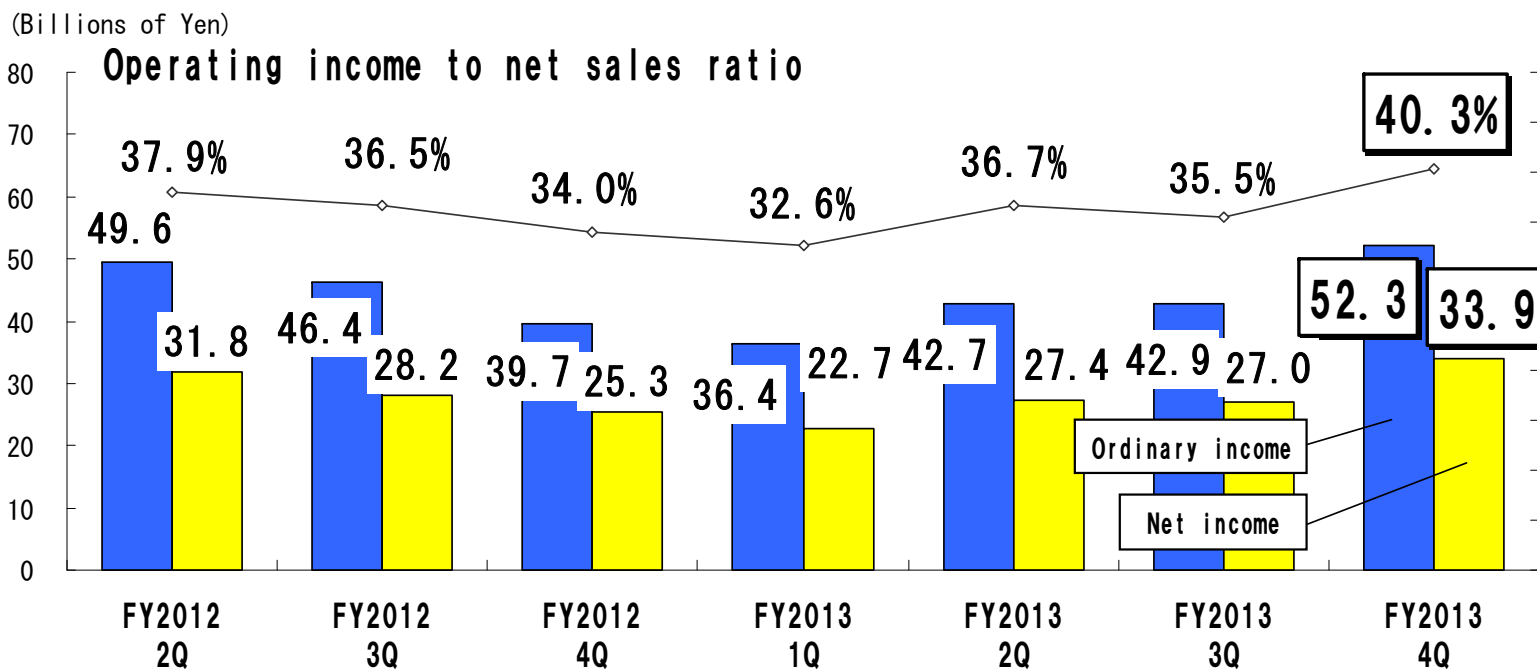
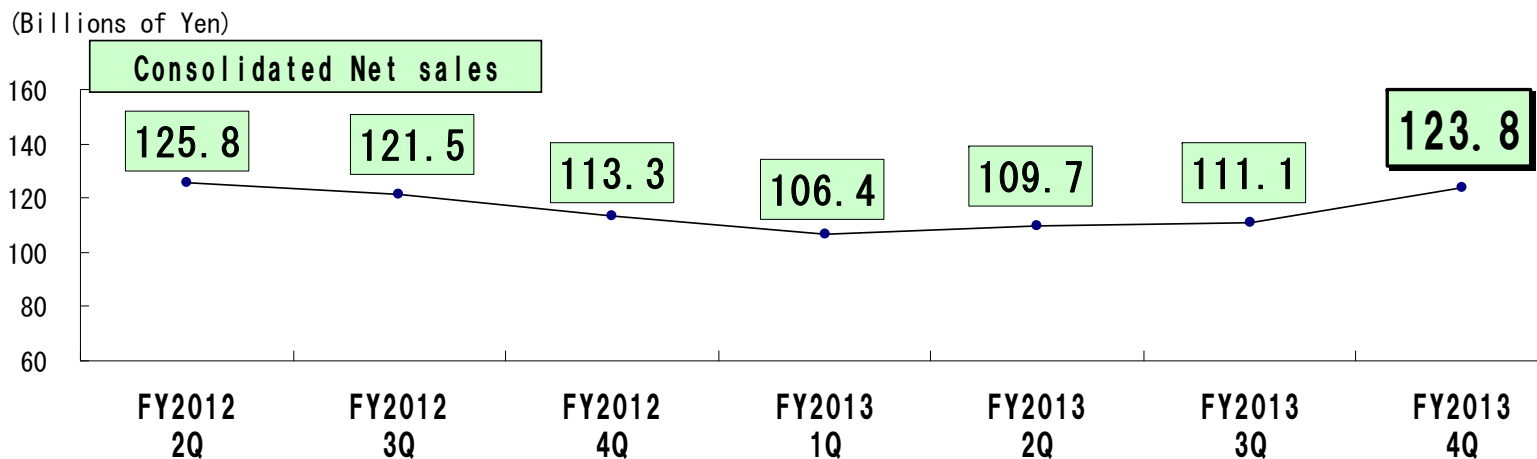
Change in Consolidated Sales and Profit/Loss



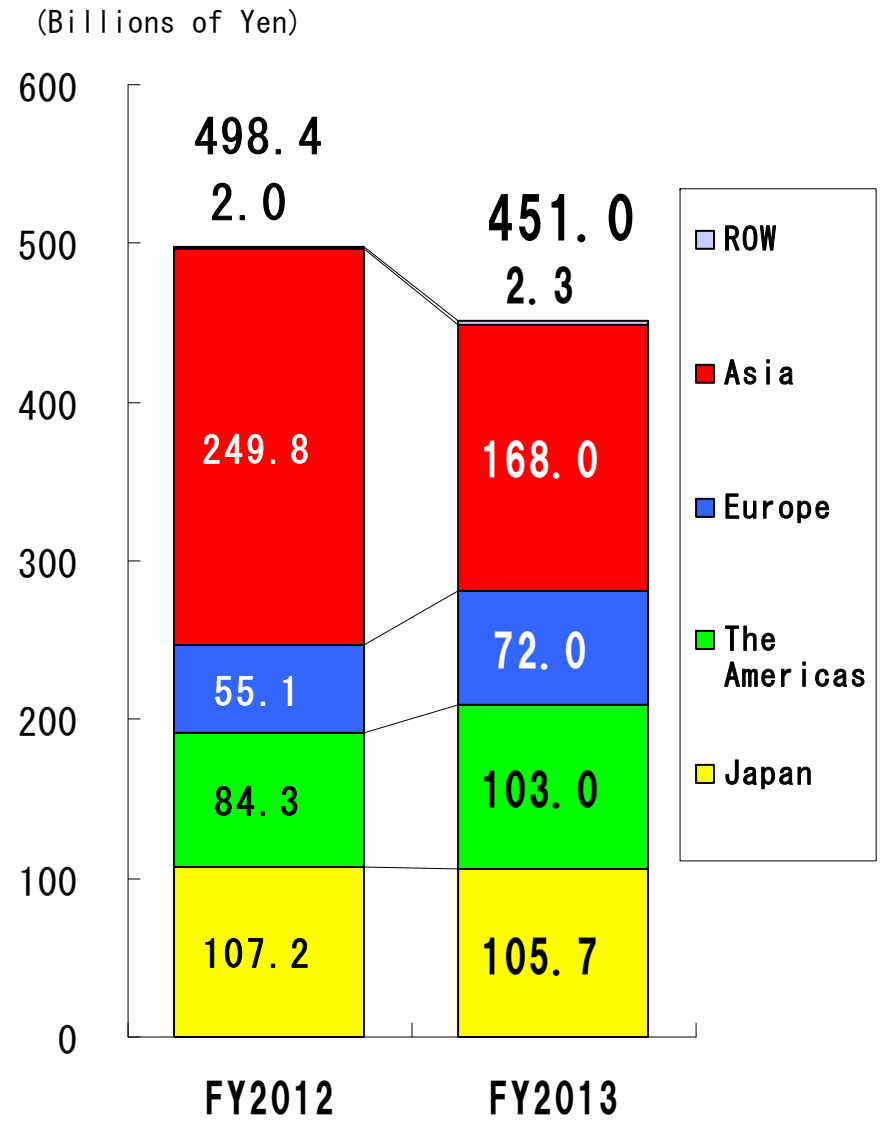
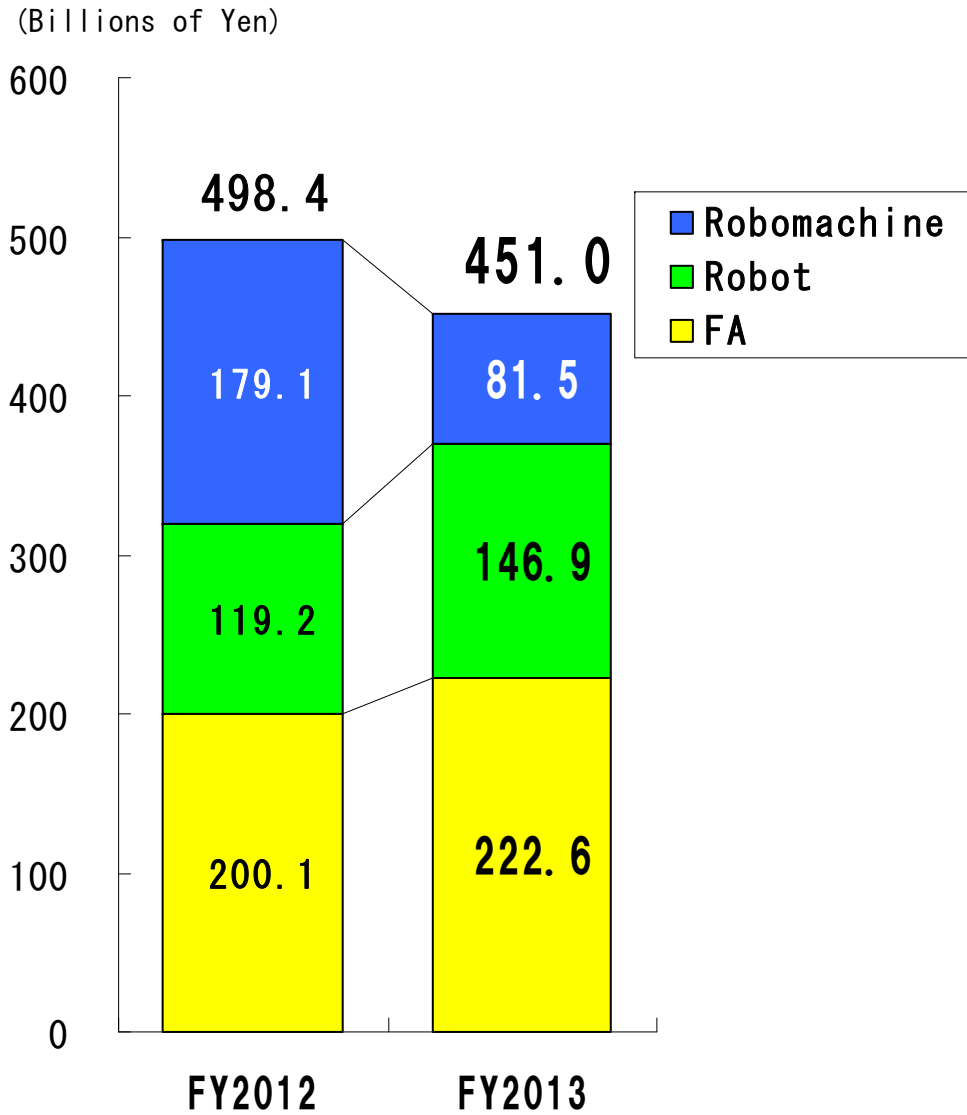
Consolidated Financial Results for the 4th Quarter (3 months)
of FY2013

(Billions of Yen)	FY2012 4Q (Jan~Mar)	FY2013 3Q (Oct~Dec)	FY2013 4Q (Jan~Mar)	Change from 4Q of FY2012	Change from 3Q of FY2013
Net sales	113.3	111.1	123.8	+9.2%	+11.4%
Cost of sales 【to Net sales】	61.1 53.9%	56.2 50.6%	58.0 46.9%	-5.0%	+3.3%
Operating income 【to Net sales】	38.6 34.0%	39.4 35.5%	49.8 40.3%	+29.2%	+26.4%
Ordinary income 【to Net sales】	39.7 35.0%	42.9 38.6%	52.3 42.3%	+31.9%	+21.9%
Net income 【to Net sales】	25.3 22.3%	27.0 24.3%	33.9 27.3%	+33.8%	+25.4%
FX Rate					
Yen/1USD	92.42	100.46	102.78	+11.2%	+2.3%
Yen/1EUR	122.04	136.69	140.79	+15.4%	+3.0%

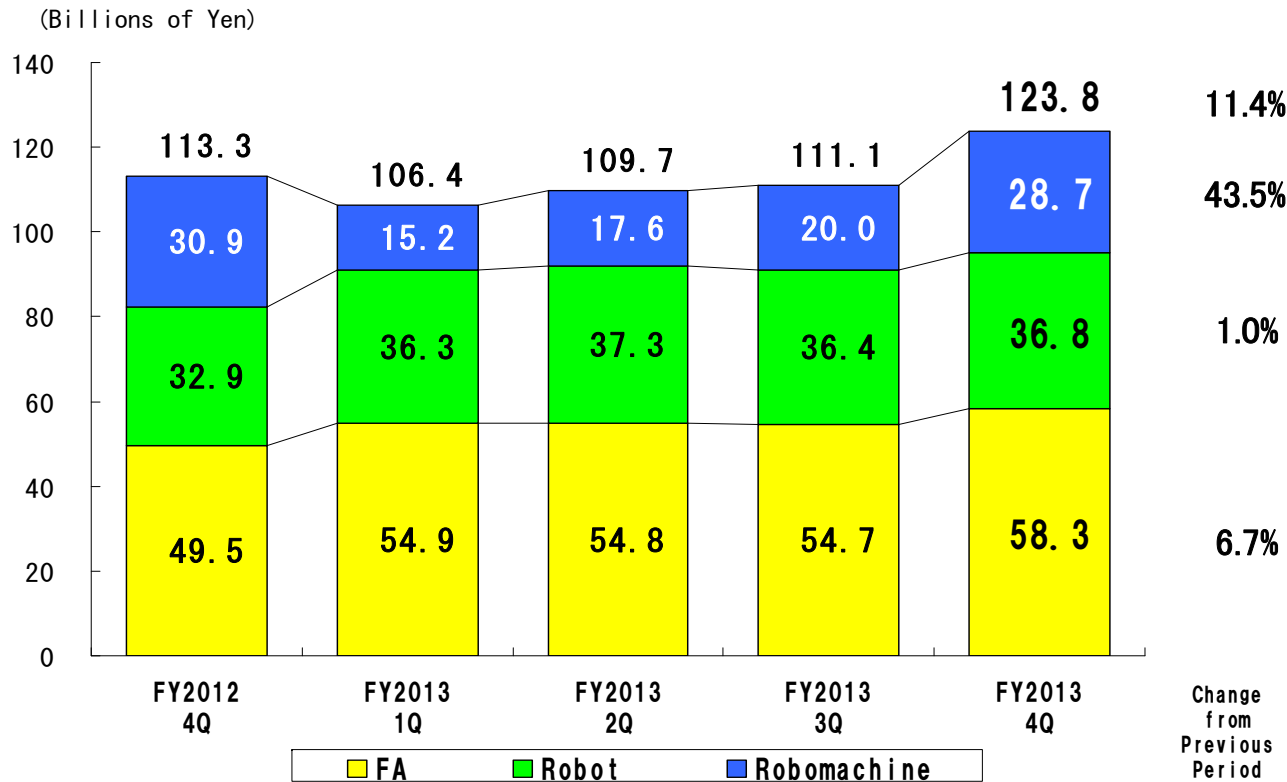
Quarterly Changes in Consolidated Sales and Profit/Loss



Yearly Changes in Sales by Division and by Region

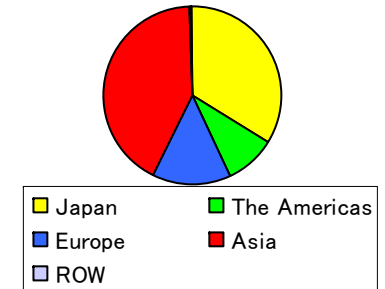


Consolidated Sales by Division

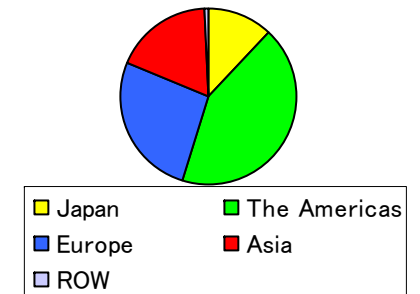


4Q of FY2013

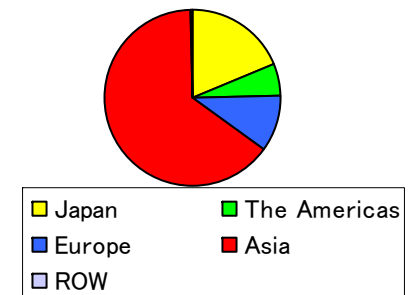
FA by Region



Robot by Region



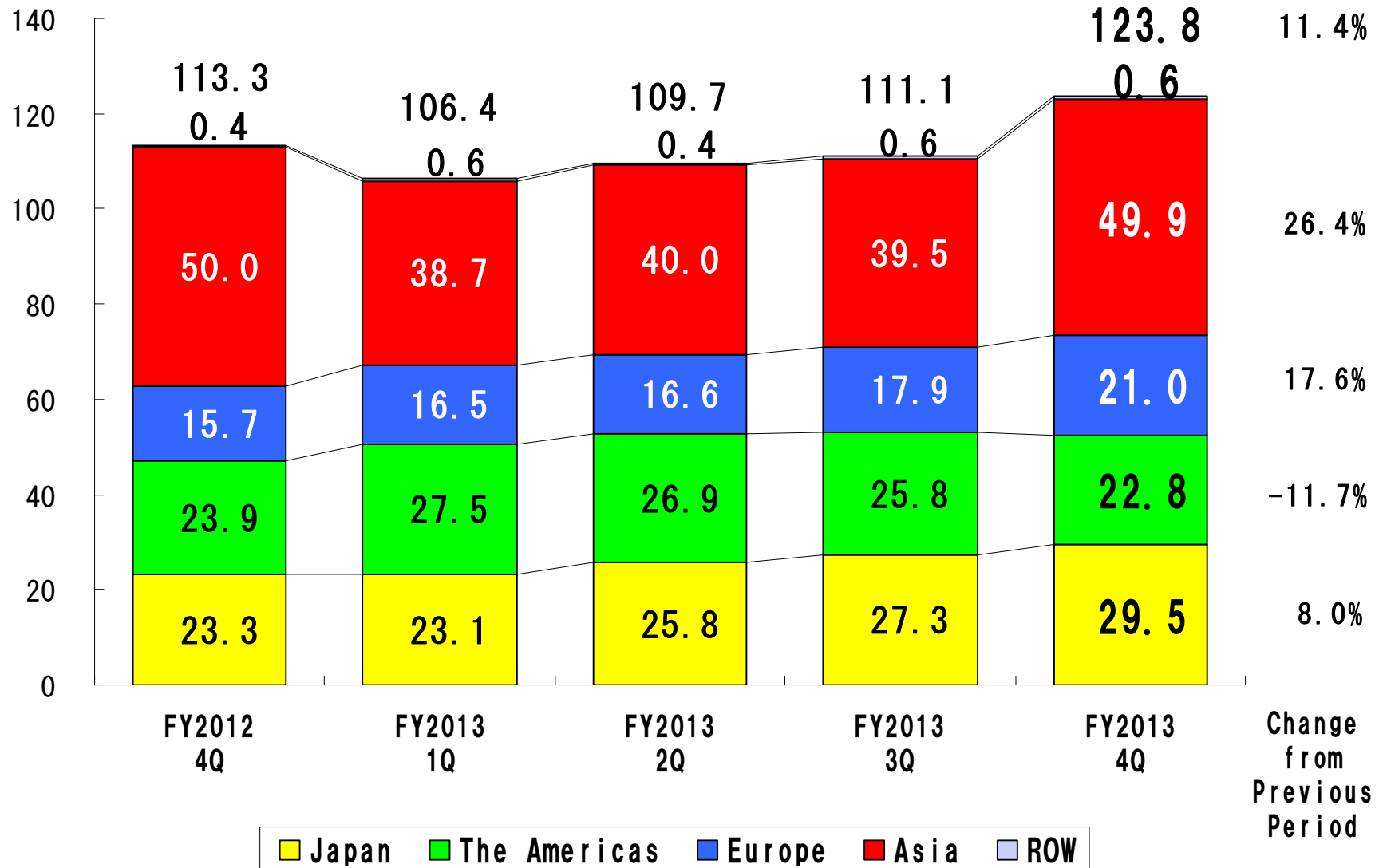
Robomachine by Region



- FA → Gradual recovery in the second half of the period owing to the stabilization of the weak Japanese yen and other factors.
- Robot → Increase in general industries in Japan, American market stayed strong, recovery trend in Europe.
- Robomachine → Sharp drop compared to the previous year but increase from the fiscal year end.

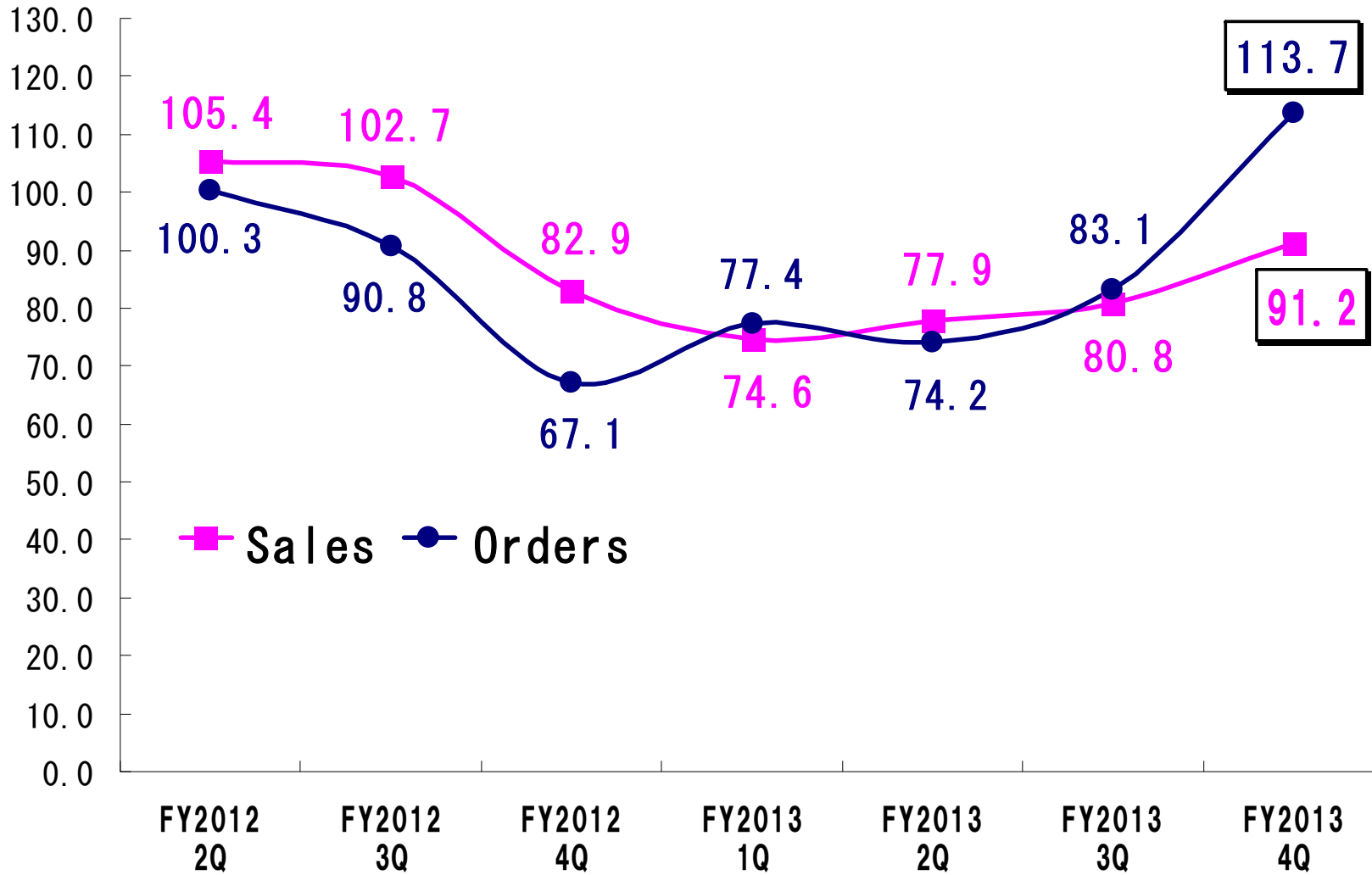
Consolidated Sales by Region

(Billions of Yen)



Quarterly Changes in Non-consolidated Orders and Sales

(Billions of Yen)



Consolidated Financial Forecast

(Billions of Yen)	FY2013	FY2014			Change from FY2013
	Full Year Actual	1st Half Forecast	2nd Half Forecast	Full Year Forecast	
Net sales	451.0	302.4	229.4	531.8	+17.9%
Cost of sales 【to Net sales】	227.2 50.4%	146.5 48.4%	115.4 50.3%	261.9 49.2%	+15.3%
Operating income 【to Net sales】	164.1 36.4%	121.0 40.0%	83.2 36.3%	204.2 38.4%	+24.4%
Ordinary income 【to Net sales】	174.4 38.7%	127.1 42.0%	89.1 38.8%	216.2 40.7%	+24.0%
Net income 【to Net sales】	110.9 24.6%	85.6 28.3%	60.9 26.5%	146.5 27.5%	+32.1%
FX Rate					
Yen/1USD	100.23	100.00	100.00	100.00	-0.2%
Yen/1EUR	134.37	135.00	135.00	135.00	+0.5%