

# Financial Results for the year Ended March, 2016

## FANUC CORPORATION

The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

1

Consolidated Financial Results for FY 2015

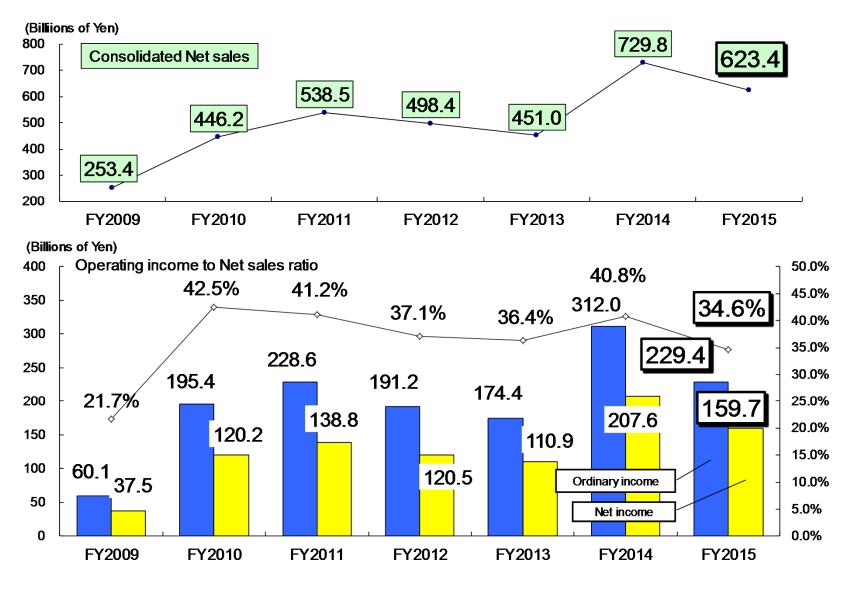
### FA& ROBOT& ROBOMACHINE FANUC

	FY2014	FY2015	FY2015	Change from	Change from
(Billions of Yen)	Actual	Forecast	Actual	FY2014	vs Previous Forecast
Net sales	729.8	617.4	623.4	-14.6%	+1.0%
Cost of sales	350.8	327.1	326.9	-6.8%	-0.1%
[to Net sales]	48.1%	53.0%	52.4%		
Operating income	297.8	210.1	215.6	-27.6%	+2.6%
[to Net sales]	40.8%	34.0%	34.6%		
Ordinary income	312.0	226.9	229.4	-26.5%	+1.1%
[to Net sales]	42.7%	36.8%	36.8%		
Net income	207.6	157.5	159.7	-23.1%	+1.4%
[to Net sales]	28.4%	25.5%	25.6%		
FX Rate					
Yen/1USD	109.93	120.02	120.14	+9.3%	+0.1%
Yen/1EUR	138.77	132.20	132.58	-4.5%	+0.3%

2

<sup>\* &</sup>quot;Net income" means "Net income attributable to shareholders of parent company".





\* "Net income" means "Net income attributable to shareholders 3 of parent company".

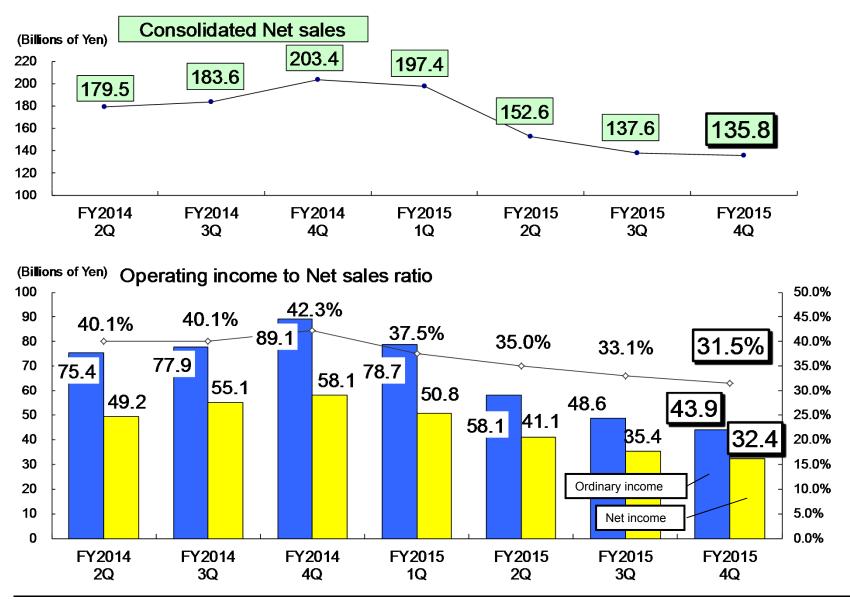
Consolidated Financial Results for the 4<sup>th</sup> Quarter (3 months) of FY 2015

	FY2014	FY2015	FY2015		
	4Q	3Q	4Q	Change from	Change from
(Billions of Yen)	(Jan <b>∼</b> Mar)	(Oct~Dec)	(Jan~Mar)	4Q of FY2014	3Q of FY2015
Net sales	203.4	137.6	135.8	-33.2%	-1.3%
Cost of sales	94.3	73.1	73.4	-22.2%	+0.4%
[to Net sales]	46.4%	53.1%	54.0%		
Operating income	85.9	45.5	42.7	-50.3%	-6.1%
[to Net sales]	42.3%	33.1%	31.5%		
Ordinary income	89.1	48.6	43.9	-50.7%	-9.6%
【to Net sales】	43.8%	35.3%	32.4%		
Net income	58.1	35.4	32.4	-44.3%	-8.5%
[to Net sales]	28.6%	25.7%	23.9%		
FX Rate					
Yen/1USD	119.09	121.50	115.48	-3.0%	-5.0%
Yen/1EUR	134.18	132.95	127.23	-5.2%	-4.3%

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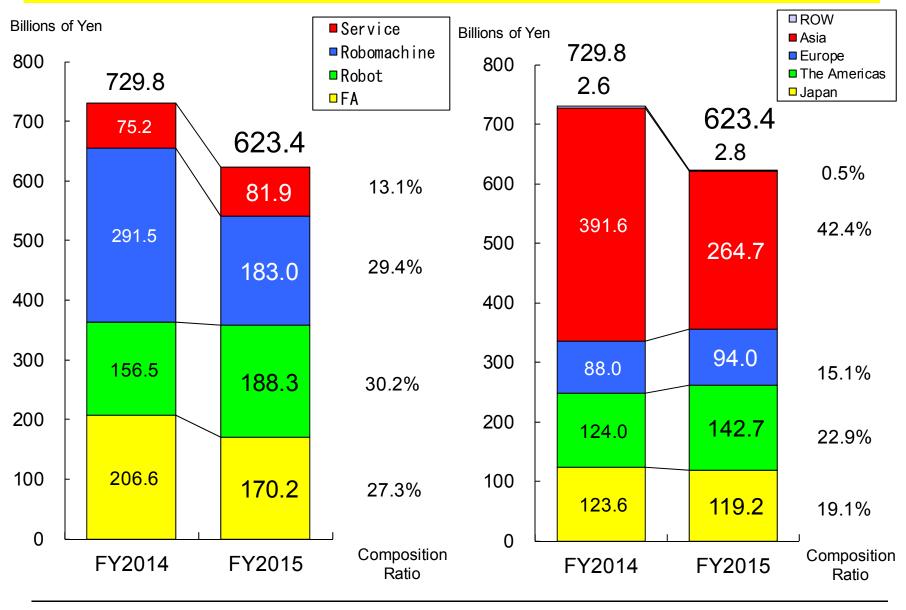
<sup>\* &</sup>quot;Net income" means "Net income attributable to shareholders 4 of parent company".



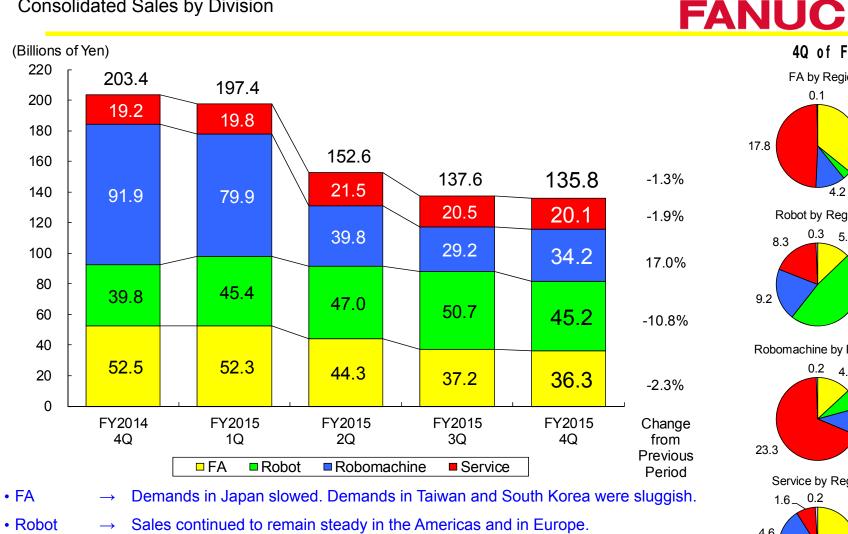


Yearly Changes in Sales by Division and Region



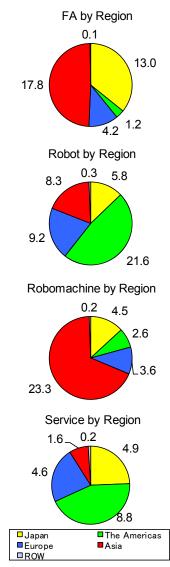


#### Consolidated Sales by Division





Sales in Japan also increased.

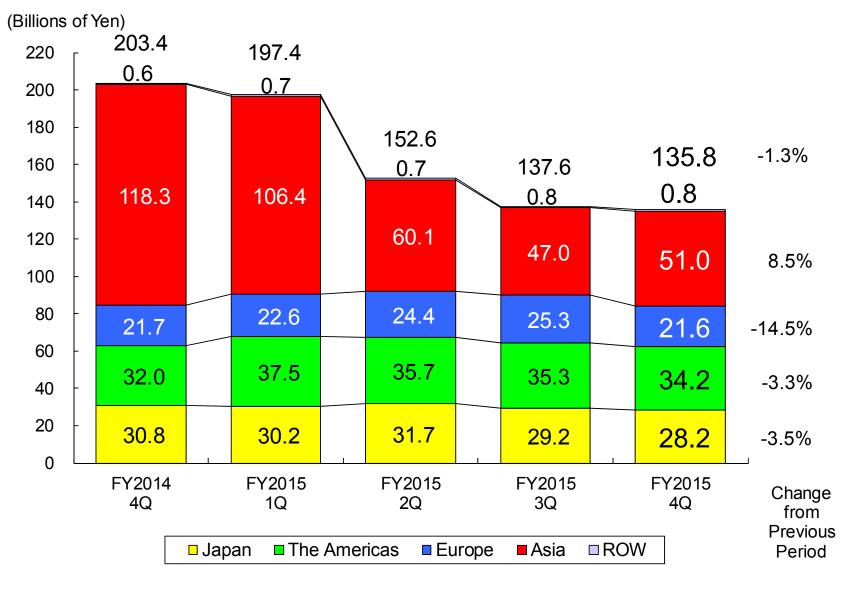


4Q of FY2015

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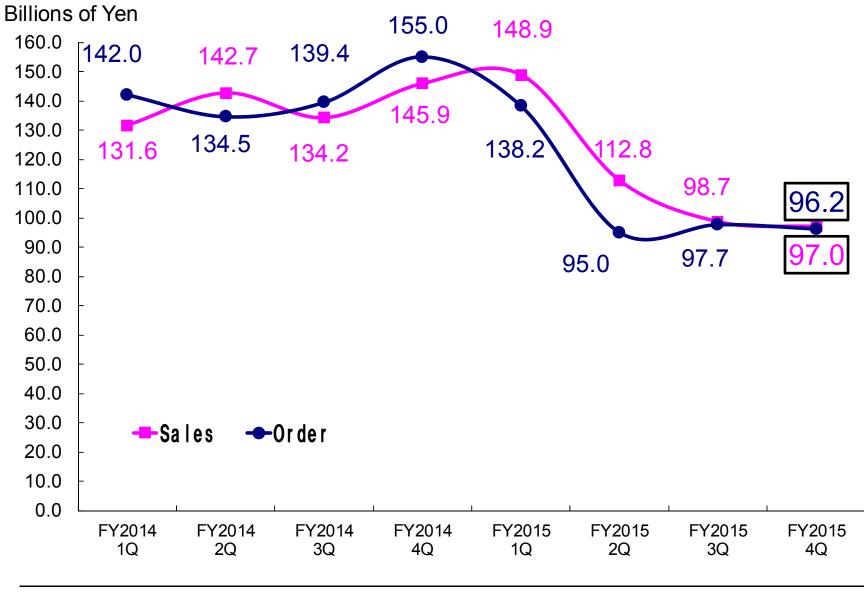
#### Consolidated Sales by Region





#### Quarterly Changes in Non-consolidated Orders and Sales







	FY2015	FY2016			Change from
	Full Year	1st Half	2nd Half	Full Year	FY2015
(Billions of Yen)	Actual	Forecast	Forecast	Forecast	0 . 0
Net Sales	623.4	245.6	260.1	505.7	-18.9%
Cost of sales	326.9	147.9	166.9	314.8	-3.7%
[to Net sales]	52.4%	60.2%	64.2%	62.3%	
Operating income	215.6	60.9	56.4	117.3	-45.6%
[to Net sales]	34.6%	24.8%	21.7%	23.2%	
Ordinary income	229.4	66.4	61.7	128.1	-44.1%
[to Net sales]	36.8%	27.0%	23.7%	25.3%	
Net Income	159.7	49.1	44.6	93.7	-41.3%
[to Net sales]	25.6%	20.0%	17.1%	18.5%	
FX Rate					
Yen/1USD	120.14	105.00	105.00	105.00	-12.6%
Yen/1EUR	132.58	115.00	115.00	115.00	-13.3%



