

( TRANSLATION )

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# Financial Results for the year Ended March, 2017

FANUC CORPORATION

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The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

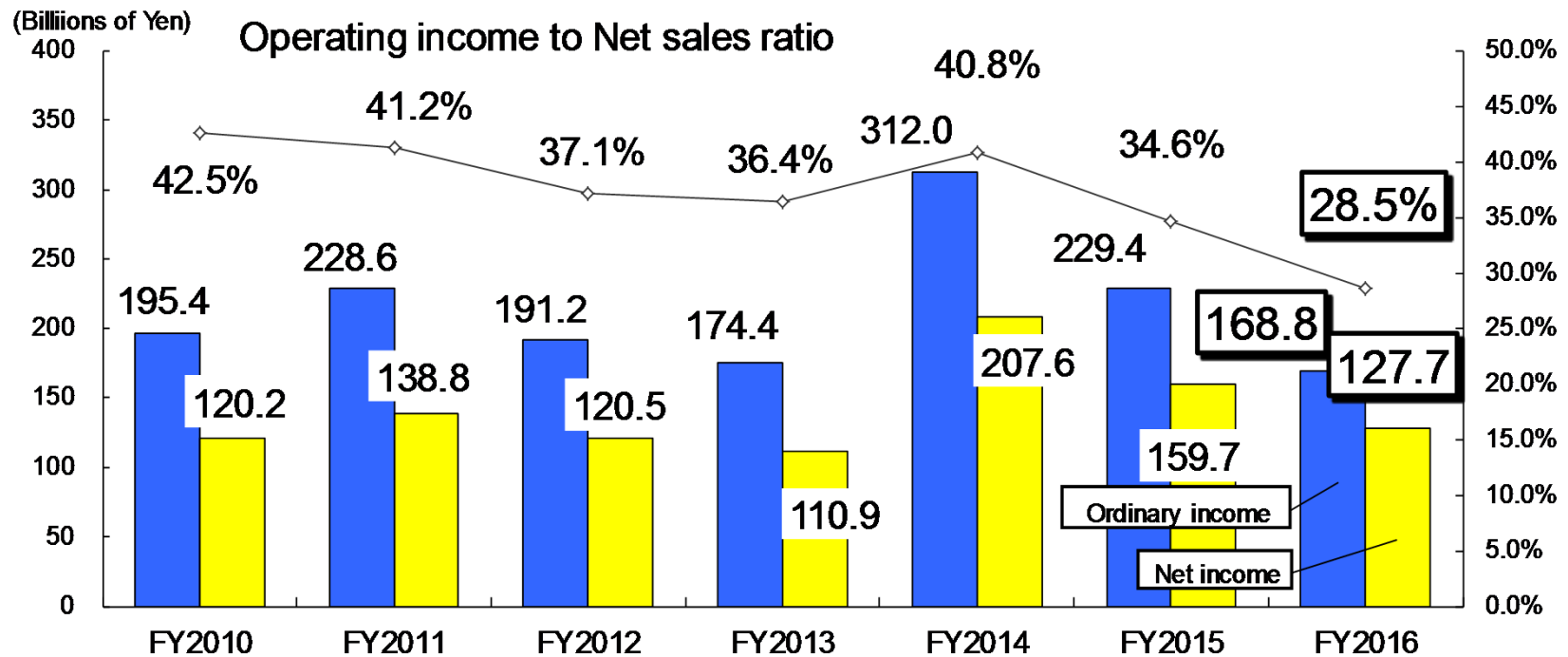
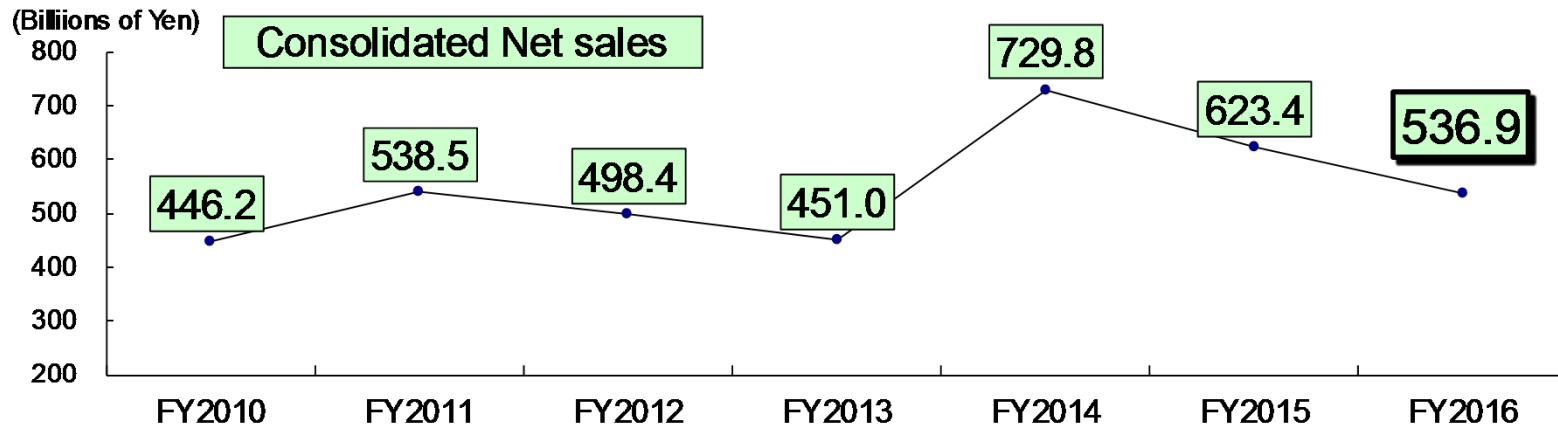
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Consolidated Financial Results for FY 2016

(Billions of Yen)	FY2015 Actual	FY2016 Forecast	FY2016 Actual	Change from FY2015	Change from vs Previous Forecast
Net sales	623.4	521.0	536.9	-13.9%	+3.1%
Cost of sales	326.9	301.7	303.4	-7.2%	+0.6%
【to Net sales】	52.4%	57.9%	56.5%		
Operating income	215.6	140.5	153.2	-28.9%	+9.1%
【to Net sales】	34.6%	27.0%	28.5%		
Ordinary income	229.4	154.6	168.8	-26.4%	+9.2%
【to Net sales】	36.8%	29.7%	31.4%		
Net income	159.7	113.3	127.7	-20.0%	+12.7%
【to Net sales】	25.6%	21.7%	23.8%		
FX Rate					
Yen/1USD	120.14	107.47	108.38	-9.8%	+0.8%
Yen/1EUR	132.58	117.27	118.79	-10.4%	+1.3%

※“Net income” means “Net income attributable to shareholders of parent company”. 2

Change in Consolidated Sales and Profit/Loss



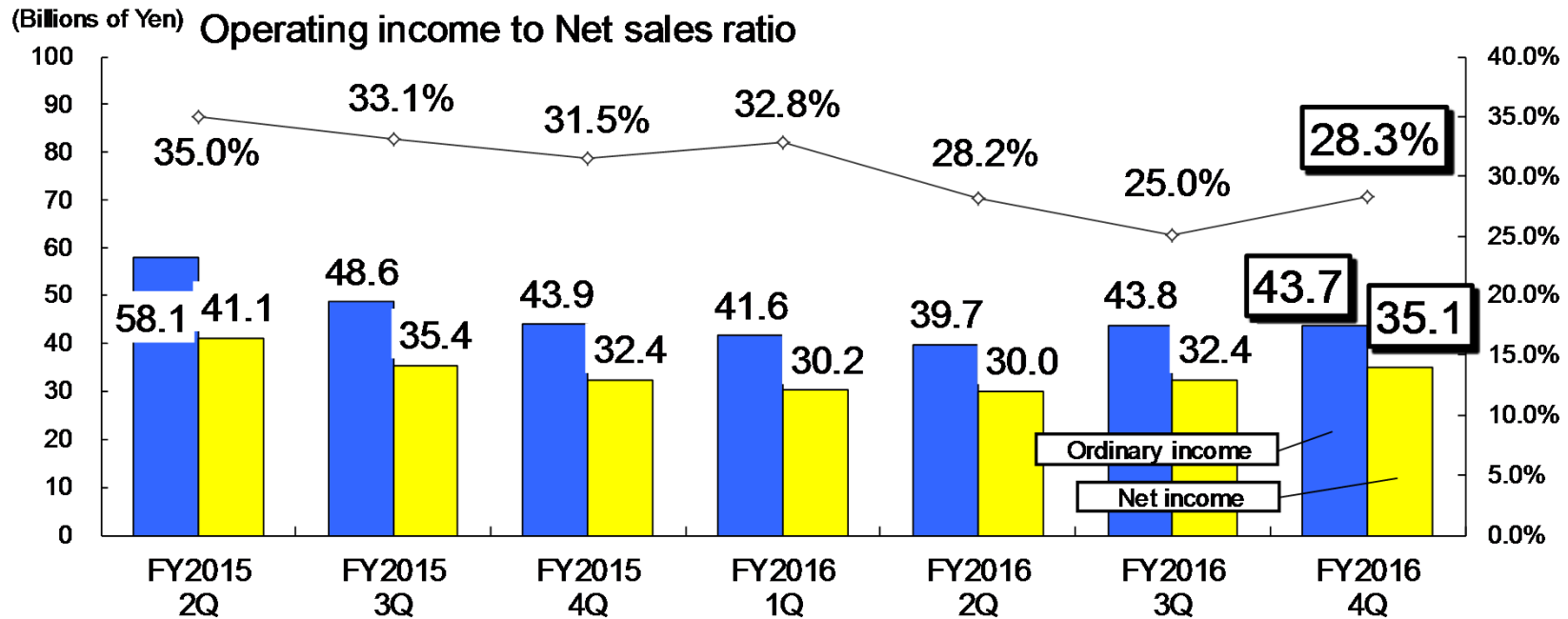
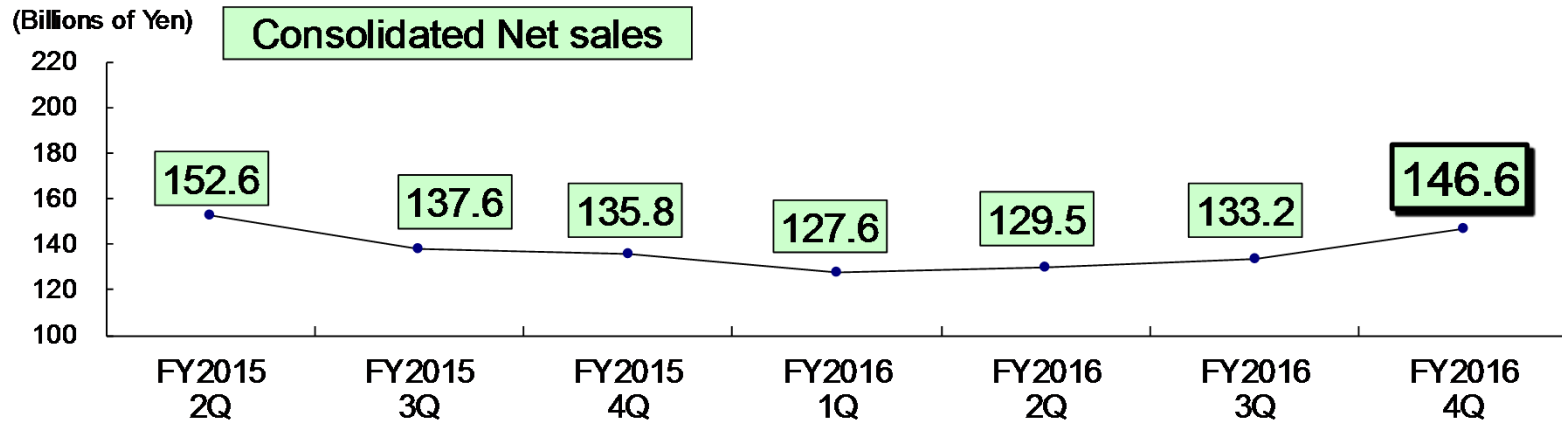
※“Net income” means “Net income attributable to shareholders of parent company”.

Consolidated Financial Results for the 4<sup>th</sup> Quarter (3 months) of FY 2016

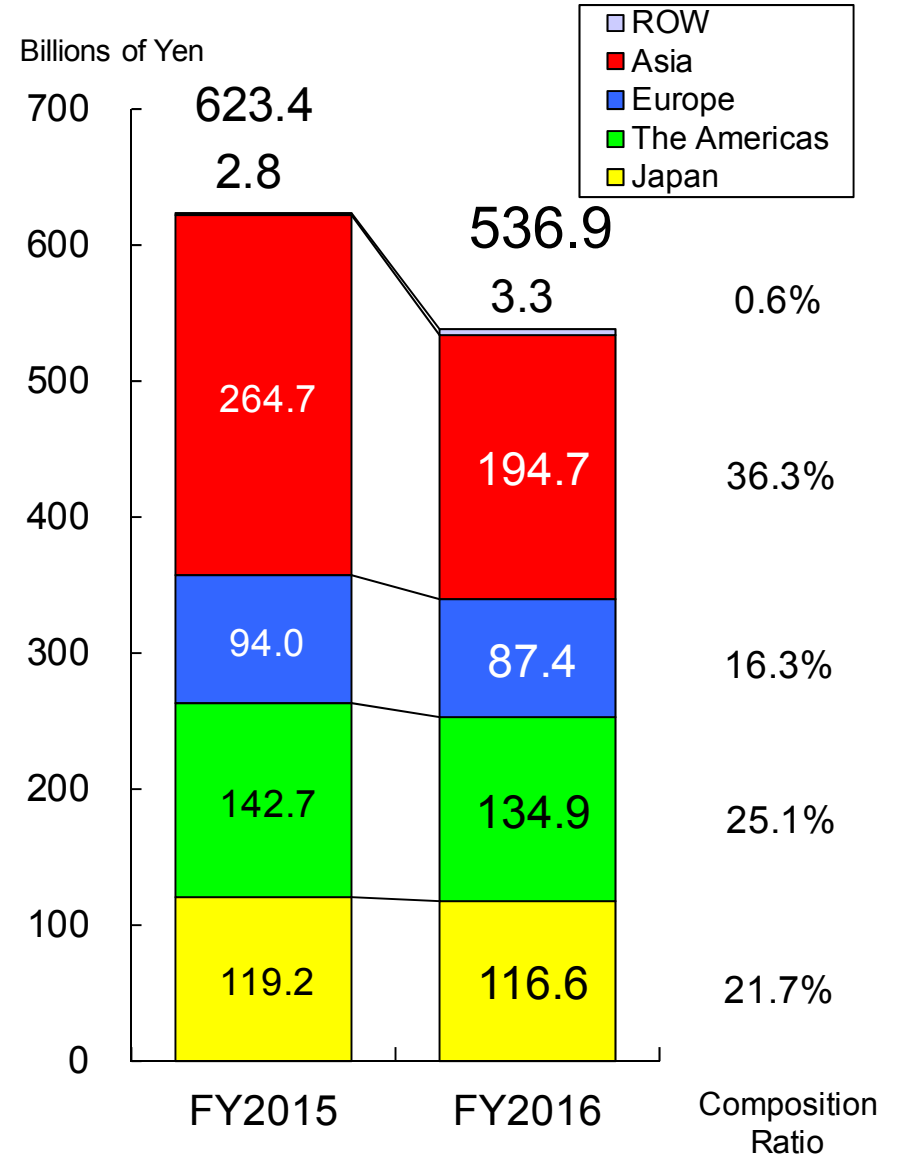
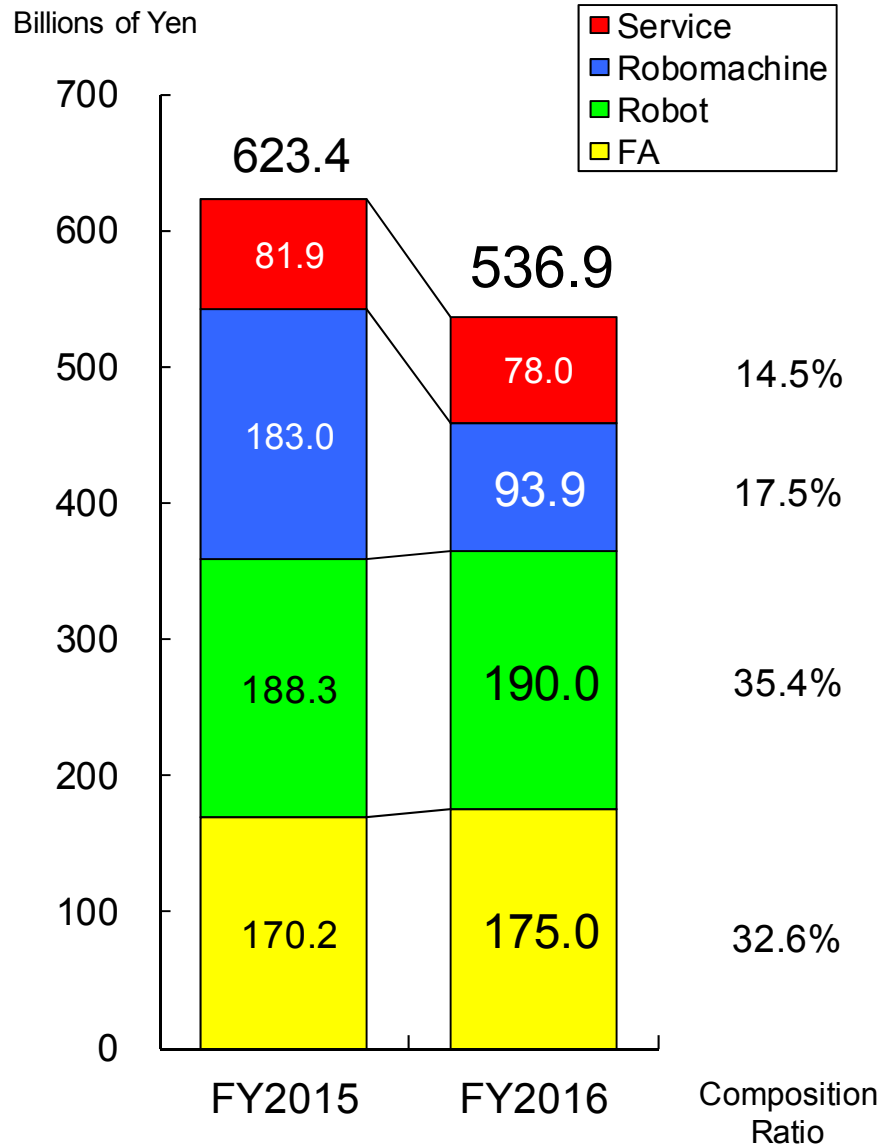
(Billions of Yen)	FY2015 4Q (Jan~Mar)	FY2016 3Q (Oct~Dec)	FY2016 4Q (Jan~Mar)	Change from 4Q of FY2015	Change from 3Q of FY2016
Net sales	135.8	133.2	146.6	+7.9%	+10.1%
Cost of sales	73.4	79.5	83.1	+13.2%	+4.5%
【to Net sales】	54.0%	59.7%	56.7%		
Operating income	42.7	33.2	41.6	-2.7%	+25.0%
【to Net sales】	31.5%	25.0%	28.3%		
Ordinary income	43.9	43.8	43.7	-0.5%	-0.4%
【to Net sales】	32.4%	32.9%	29.8%		
Net income	32.4	32.4	35.1	+8.4%	+8.4%
【to Net sales】	23.9%	24.3%	23.9%		
FX Rate					
Yen/1USD	115.48	109.30	113.64	-1.6%	+4.0%
Yen/1EUR	127.23	117.78	121.08	-4.8%	+2.8%

※“Net income” means “Net income attributable to shareholders of parent company”. 4

Quarterly Changes in Consolidated Sales and Profit/Loss

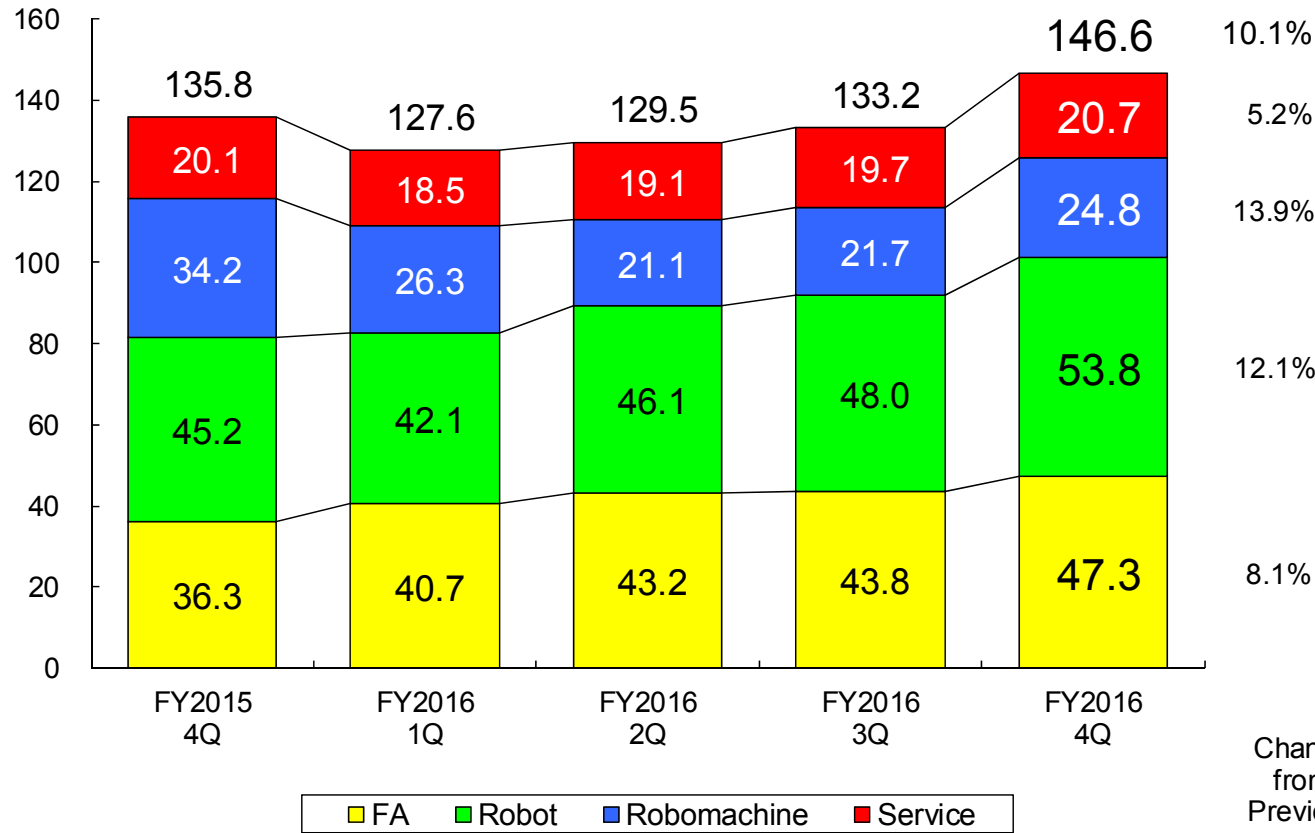


Yearly Changes in Sales by Division and Region

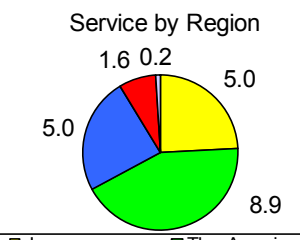
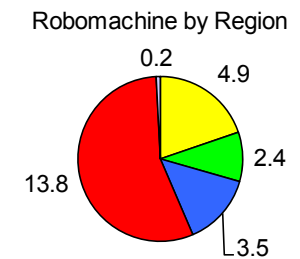
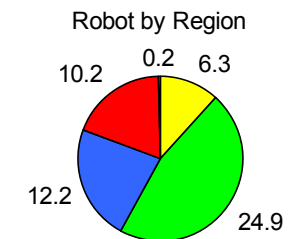
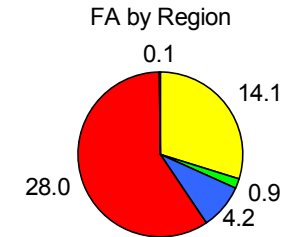


Consolidated Sales by Division

(Billions of Yen)



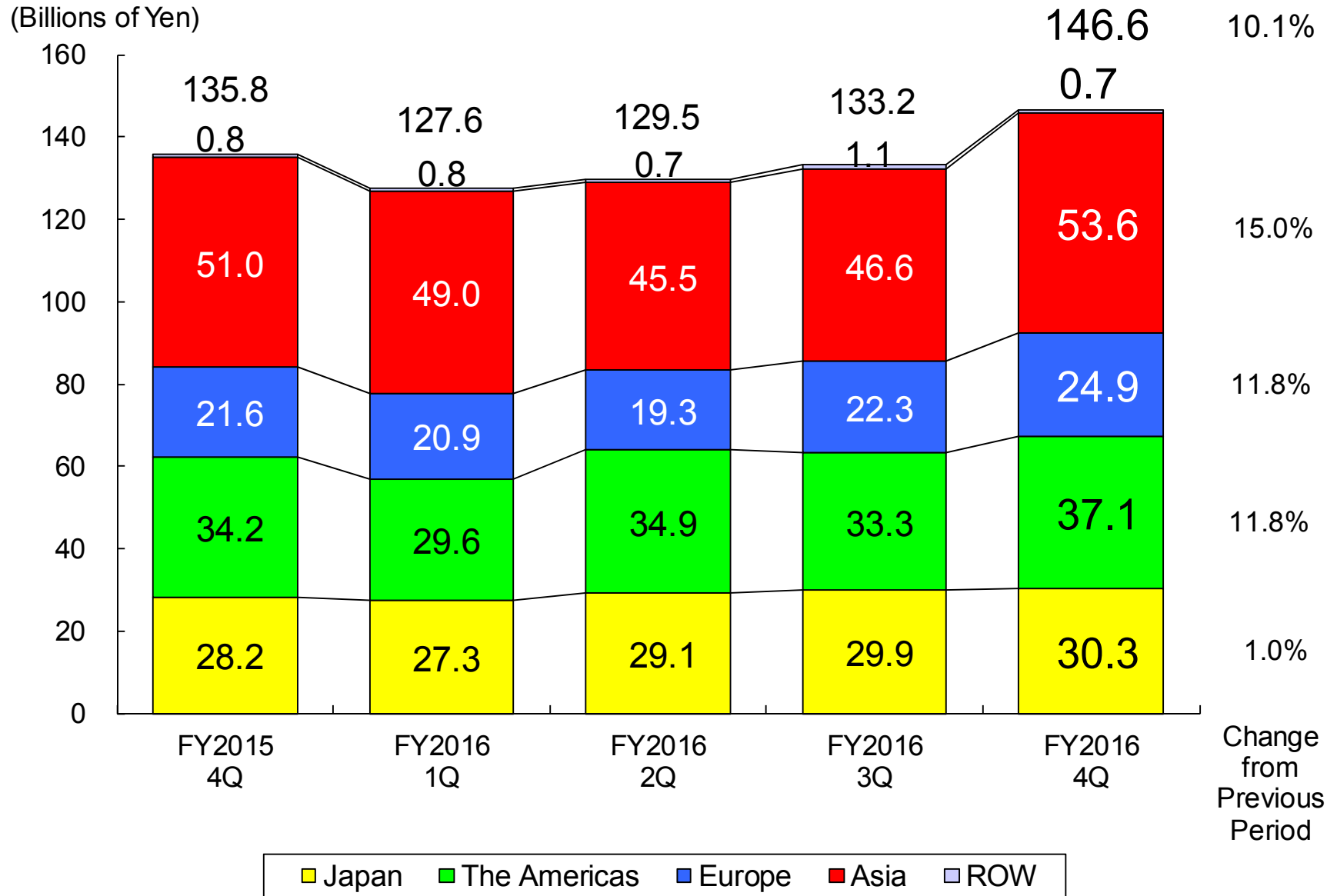
4Q of FY2016



Legend for pie charts:  
■ Japan  
■ Europe  
■ The Americas  
■ Asia  
■ ROW

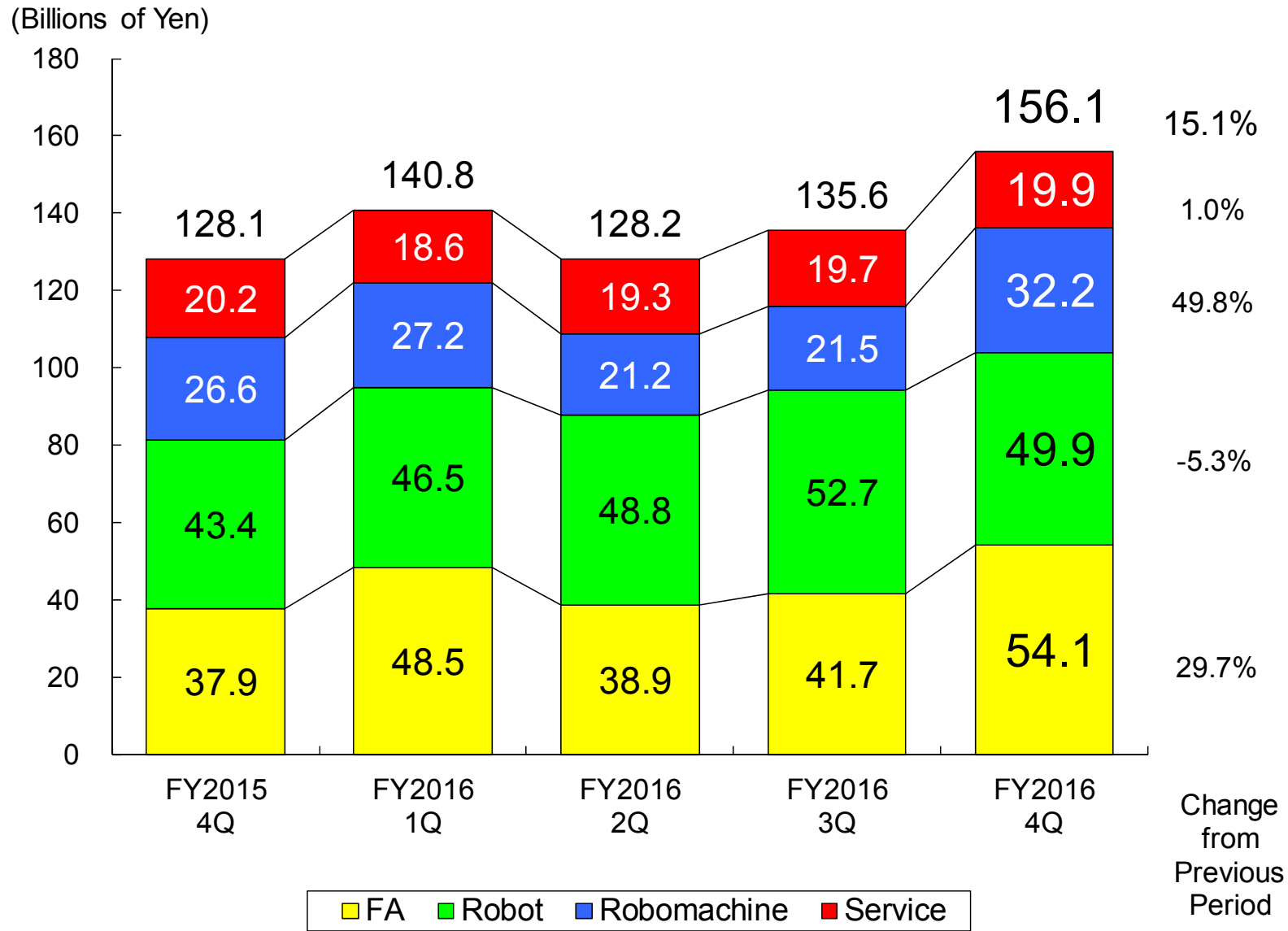
- FA → Overall recovery trend in China and other Asian economies. Also steady in Japan.
- Robot → Steady in the Americas and Europe. Striking growth in China. Also favorable in Japan.
- Robomachine → Short-term IT-related demand began to show some movement.

Consolidated Sales by Region

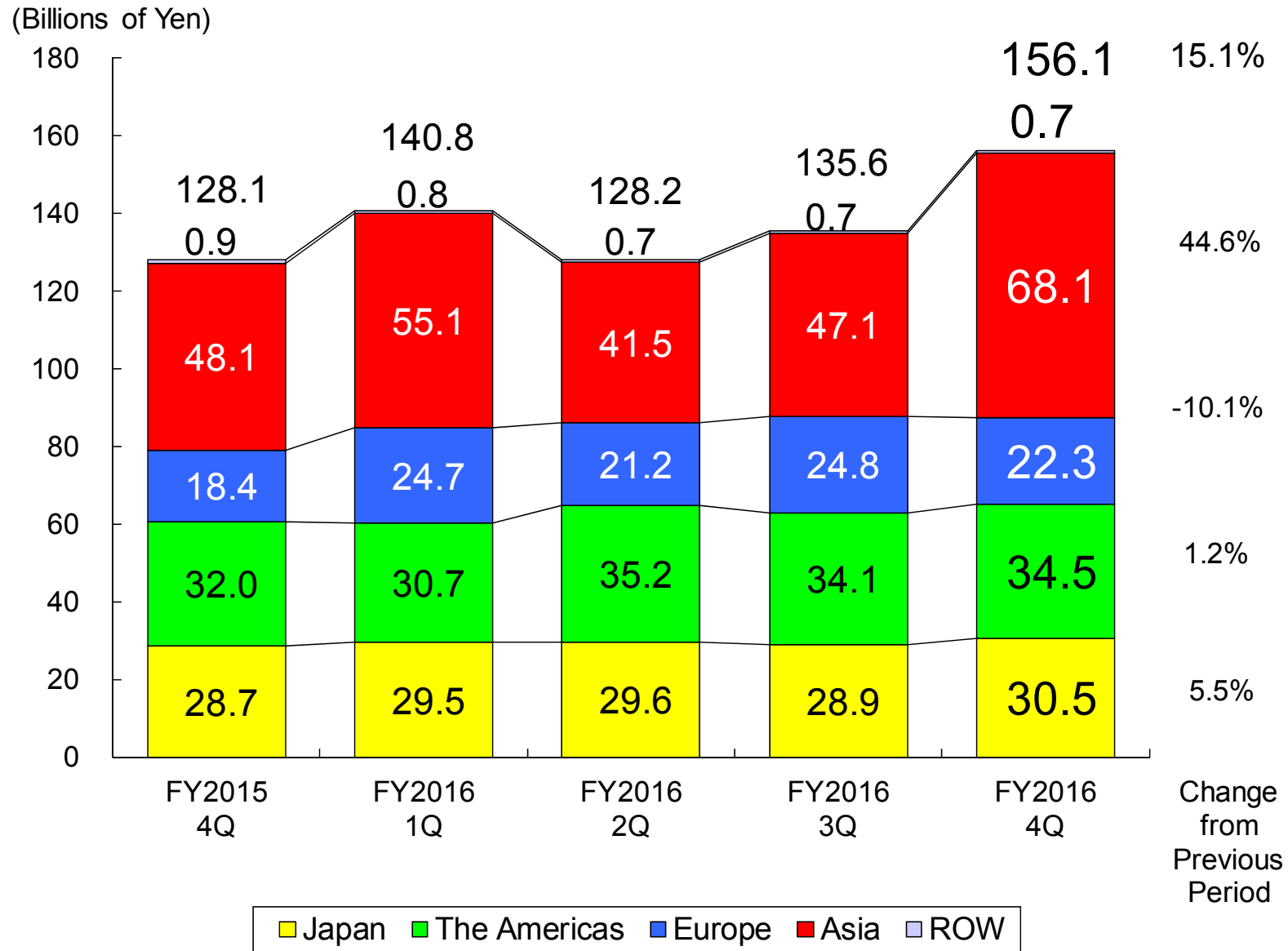




Consolidated Orders by Division



Consolidated Orders by Region



(Billions of Yen)	FY2016	FY2017			Change from FY2016
	Full Year Actual	1st Half Forecast	2nd Half Forecast	Full Year Forecast	
Net Sales	536.9	299.6	270.2	569.8	+6.1%
Cost of sales	303.4	164.4	164.3	328.7	+8.3%
【to Net sales】	56.5%	54.9%	60.8%	57.7%	
Operating income	153.2	92.1	63.4	155.5	+1.5%
【to Net sales】	28.5%	30.7%	23.5%	27.3%	
Ordinary income	168.8	92.1	68.4	160.5	-4.9%
【to Net sales】	31.4%	30.7%	25.3%	28.2%	
Net Income	127.7	66.9	50.0	116.9	-8.5%
【to Net sales】	23.8%	22.3%	18.5%	20.5%	
FX Rate					
Yen/1USD	108.38	100.00	100.00	100.00	-7.7%
Yen/1EUR	118.79	110.00	110.00	110.00	-7.4%

Change in Dividend

