

( TRANSLATION )

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# Financial Results for the year Ended March, 2018

FANUC CORPORATION

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The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

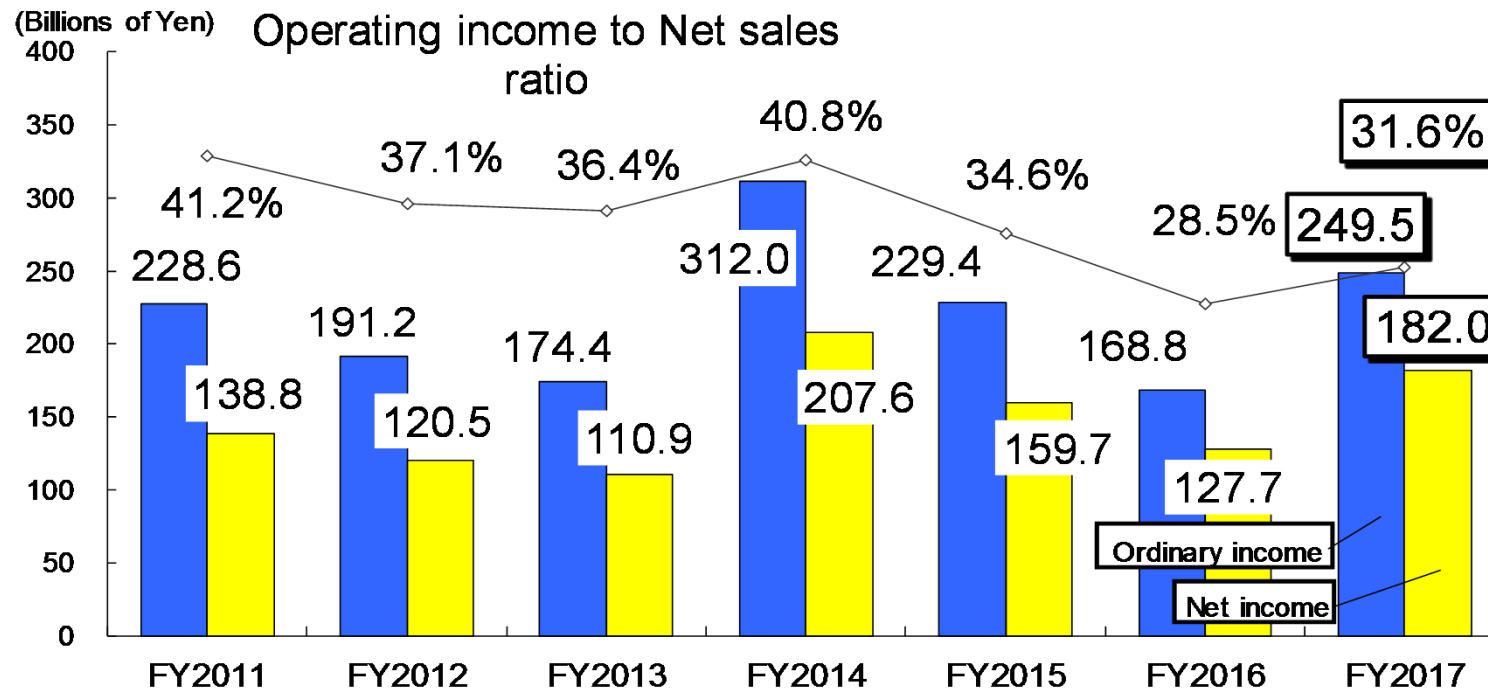
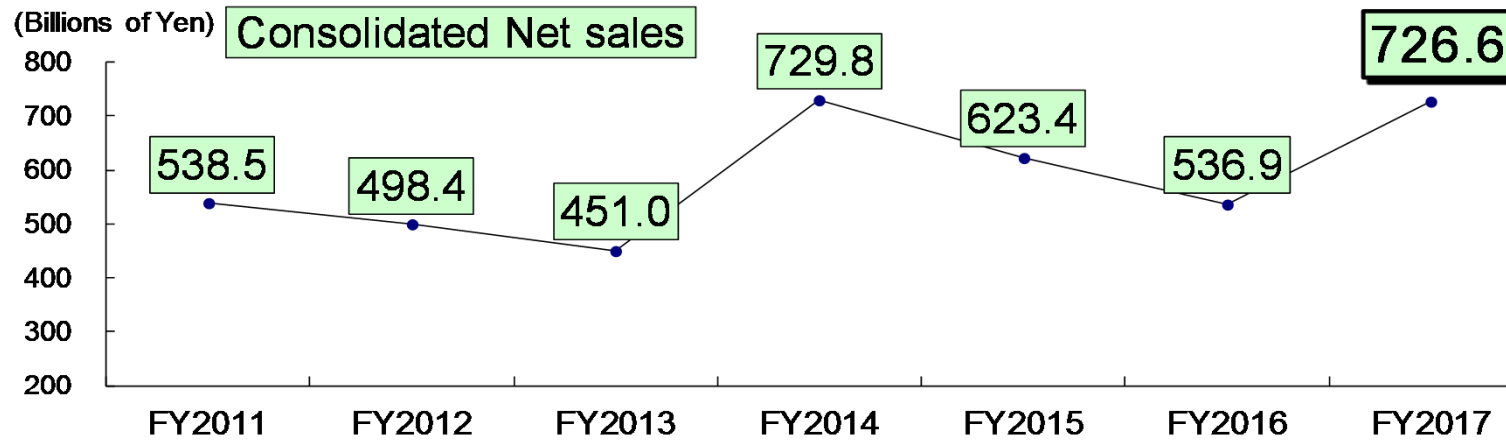
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Consolidated Financial Results for FY 2017

(Billions of Yen)	FY2016 Actual	FY2017 Forecast	FY2017 Actual	Change from FY2016	Change from Previous Forecast
Net sales	536.9	716.0	726.6	+35.3%	+1.5%
Cost of sales	303.4	394.8	398.4	+31.3%	+0.9%
【to Net sales】	56.5%	55.1%	54.8%		
Operating income	153.2	224.9	229.6	+49.9%	+2.1%
【to Net sales】	28.5%	31.4%	31.6%		
Ordinary income	168.8	243.4	249.5	+47.8%	+2.5%
【to Net sales】	31.4%	34.0%	34.3%		
Net income	127.7	180.2	182.0	+42.5%	+1.0%
【to Net sales】	23.8%	25.2%	25.0%		
FX Rate					
Yen/1USD	108.38	110.03	110.85	+2.3%	+0.7%
Yen/1EUR	118.79	127.65	129.70	+9.2%	+1.6%

※“Net income” means “Net income attributable to shareholders of parent company”. 2

Change in Consolidated Sales and Profit/Loss



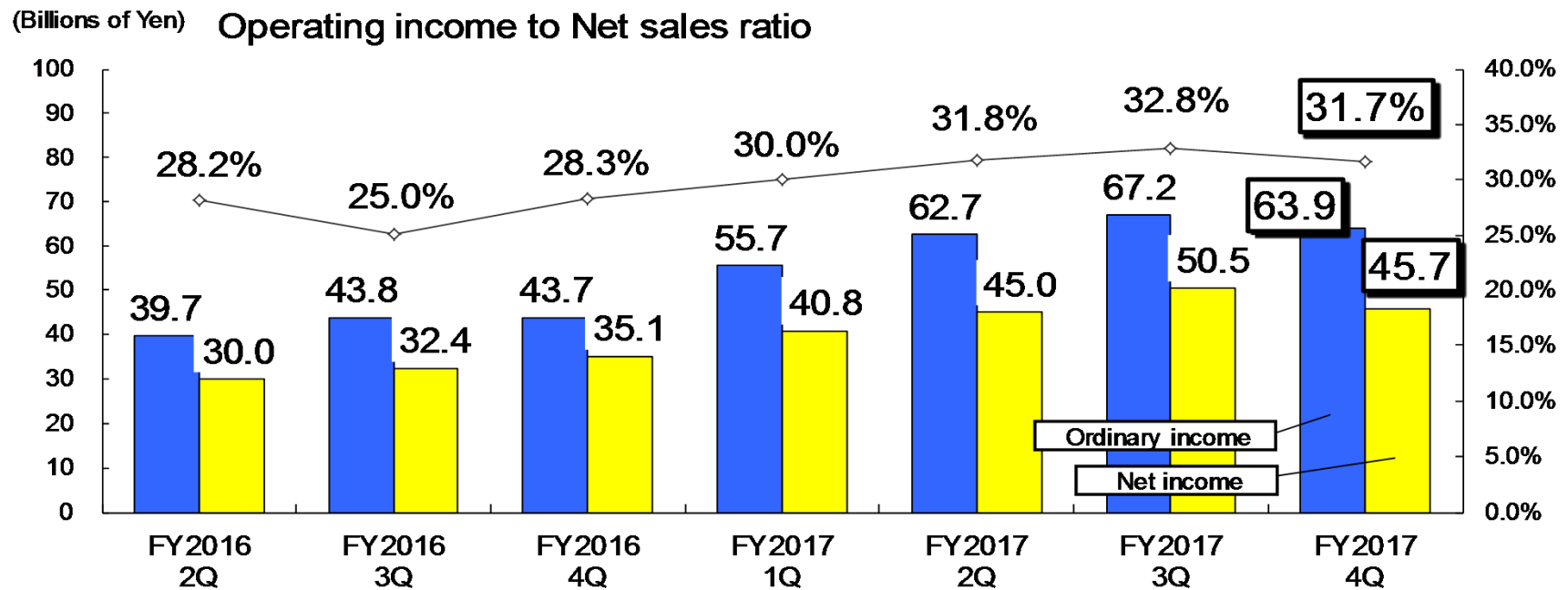
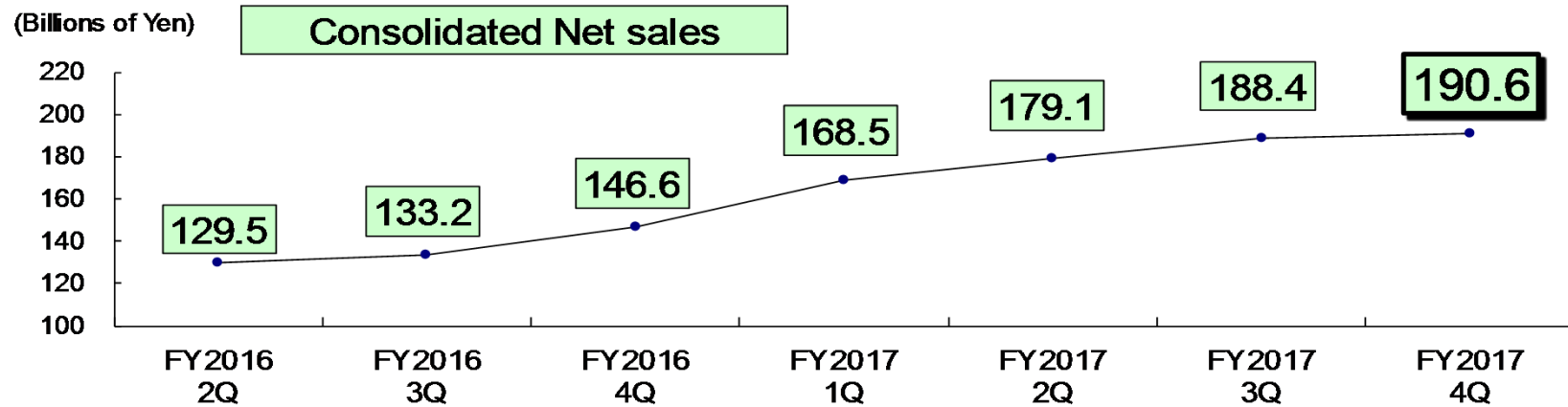
※“Net income” means “Net income attributable to shareholders of parent company”.

Consolidated Financial Results for the 4<sup>th</sup> Quarter (3 months) of FY 2017

(Billions of Yen)	FY2016 4Q (Jan~Mar)	FY2017 3Q (Oct~Dec)	FY2017 4Q (Jan~Mar)	Change from 4Q of FY2016	Change from 3Q of FY2017
Net sales	146.6	188.4	190.6	+30.0%	+1.2%
Cost of sales	83.1	102.2	102.7	+23.6%	+0.4%
【to Net sales】	56.7%	54.3%	53.9%		
Operating income	41.6	61.8	60.4	+45.2%	-2.4%
【to Net sales】	28.3%	32.8%	31.7%		
Ordinary income	43.7	67.2	63.9	+46.2%	-4.9%
【to Net sales】	29.8%	35.7%	33.5%		
Net income	35.1	50.5	45.7	+30.0%	-9.7%
【to Net sales】	23.9%	26.8%	24.0%		
FX Rate					
Yen/1USD	113.64	112.98	108.30	-4.7%	-4.1%
Yen/1EUR	121.08	133.01	133.22	+10.0%	+0.2%

※“Net income” means “Net income attributable to shareholders of parent company”. 4

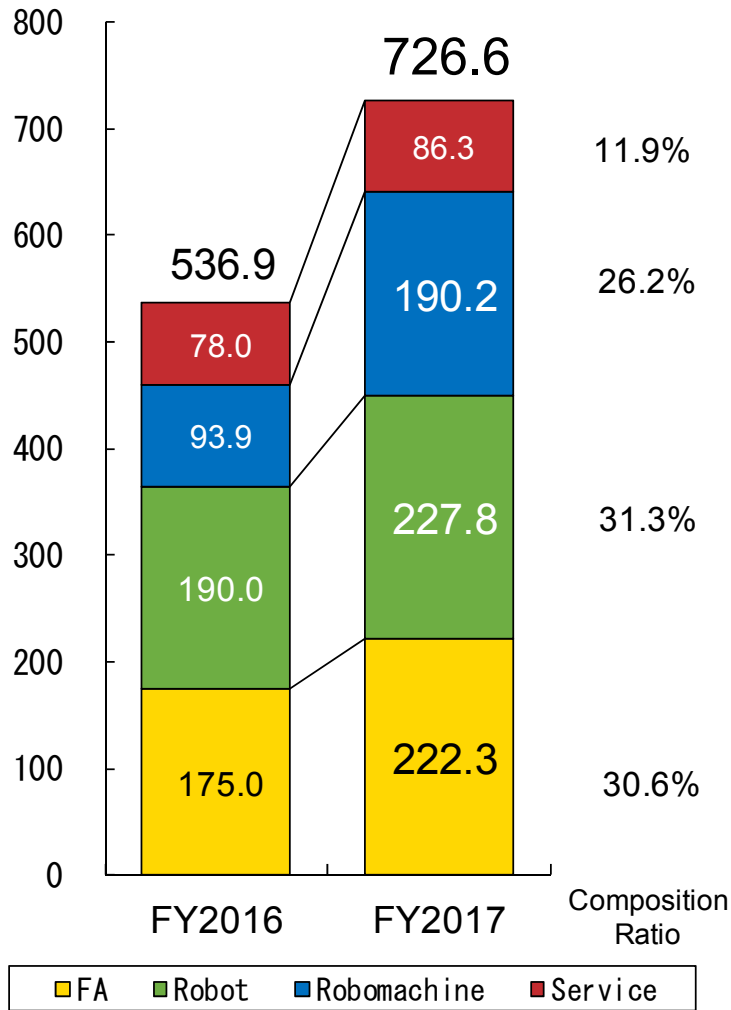
Quarterly Changes in Consolidated Sales and Profit/Loss



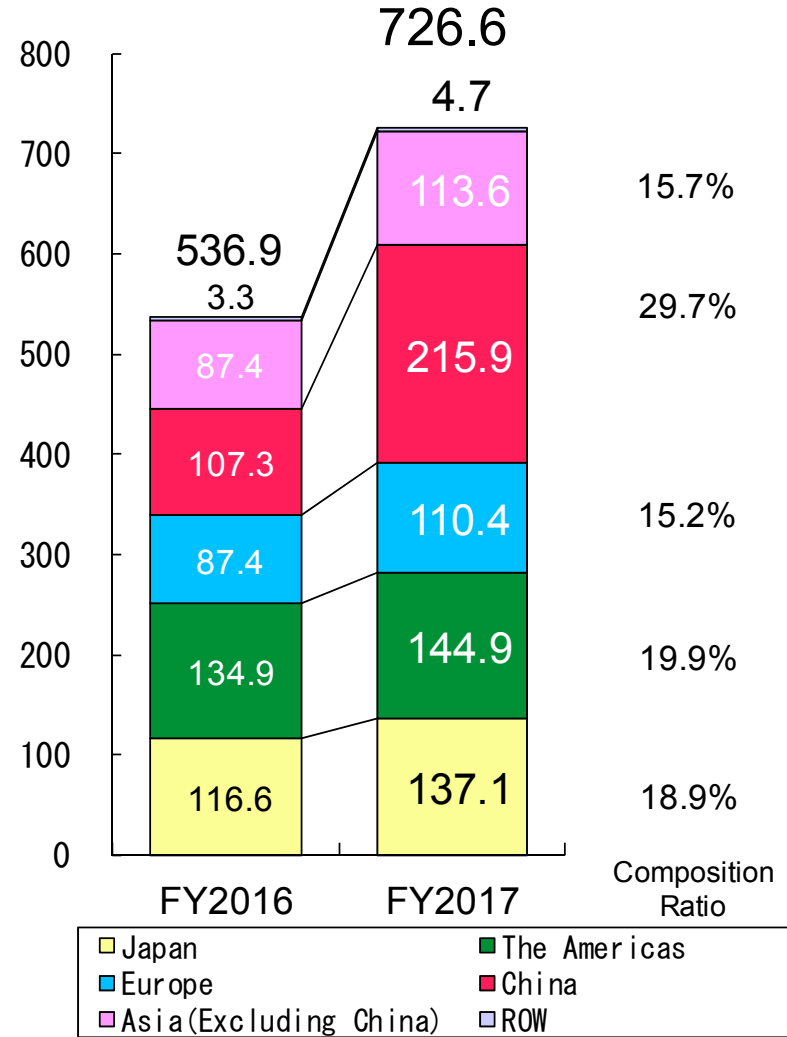
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# Yearly Changes in Sales by Division and Region

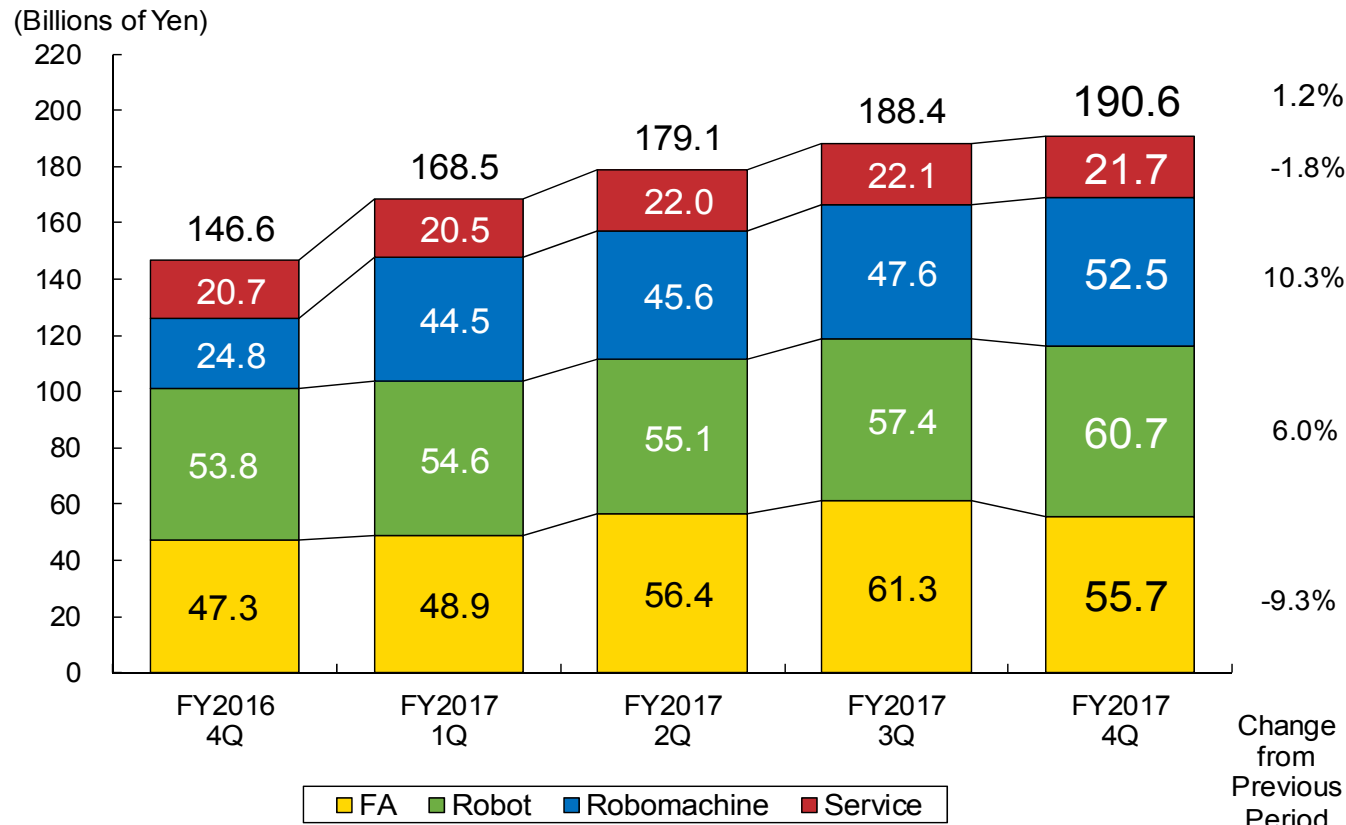
(Billions of Yen)



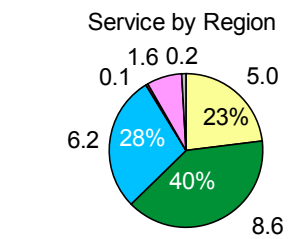
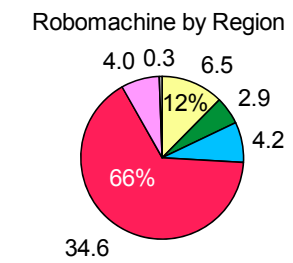
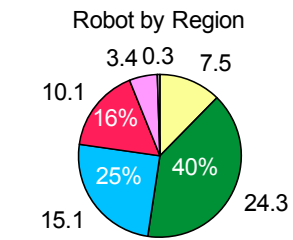
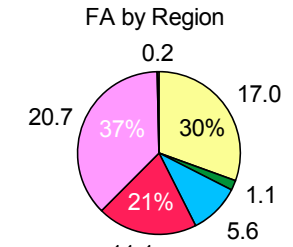
(Billions of Yen)



Consolidated Sales by Division



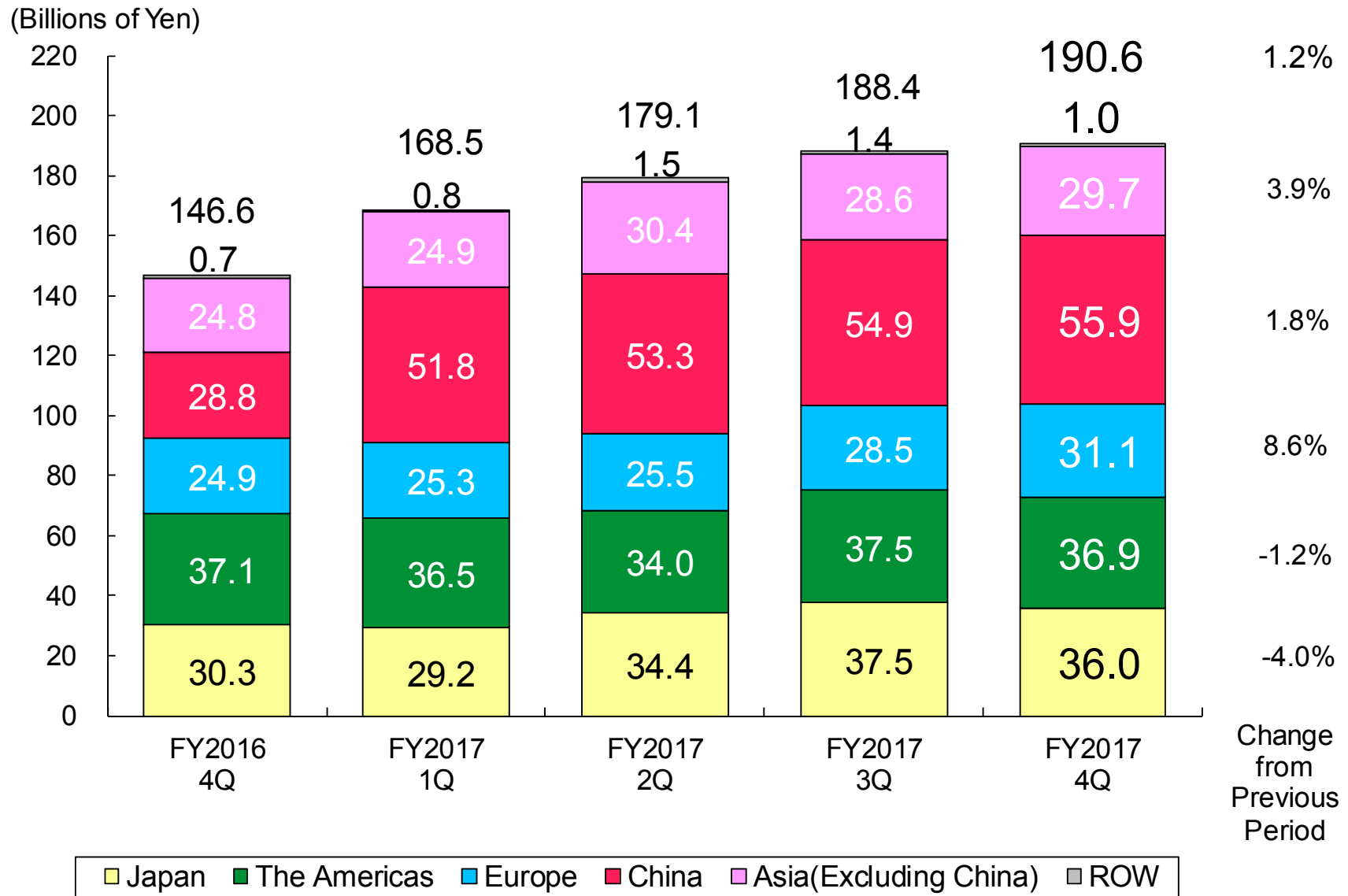
4Q of FY2017



■ Japan      ■ The Americas  
■ Europe      ■ China  
■ Asia(Excluding China)      ■ ROW

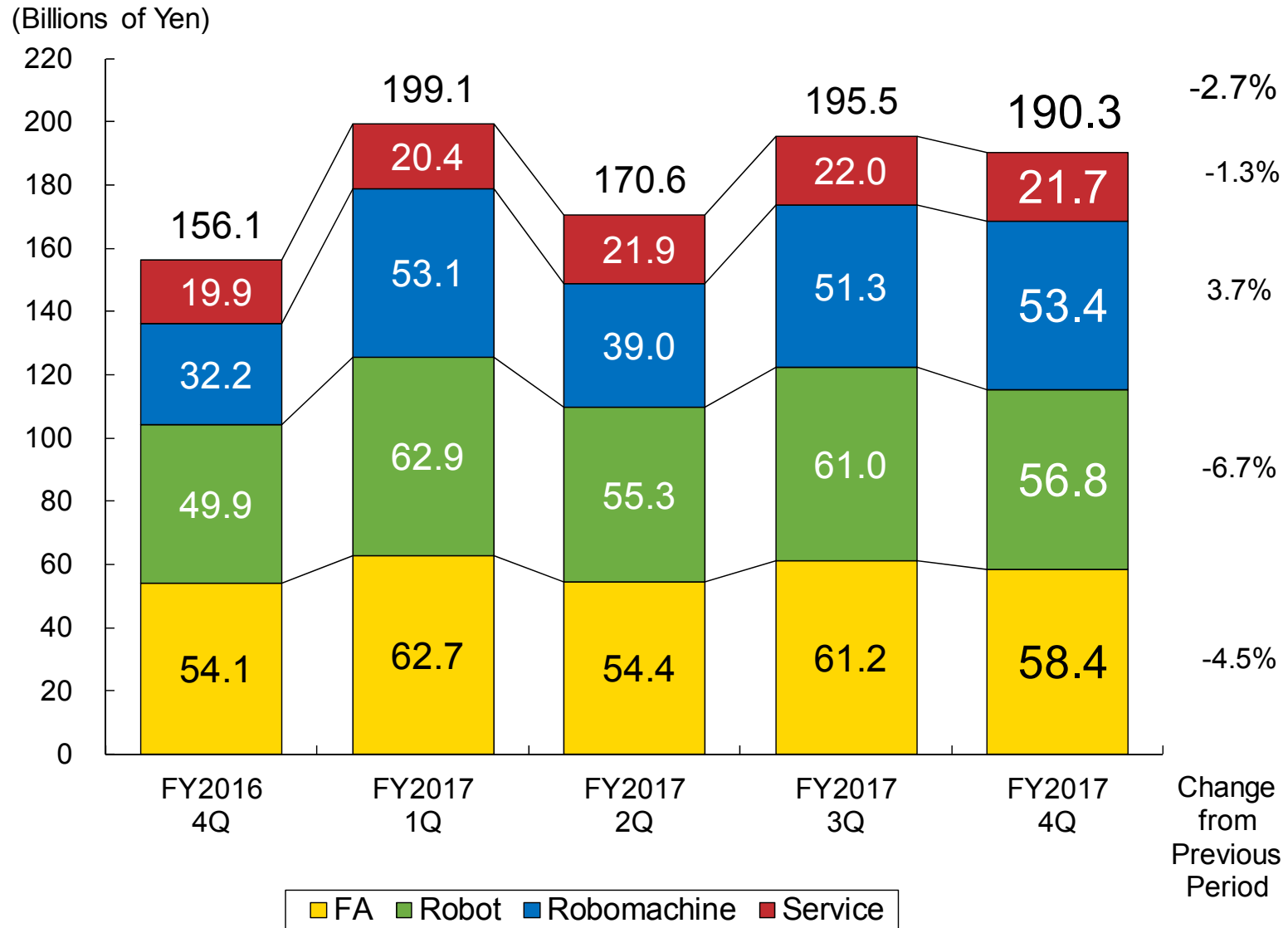
- FA → Sales in Japan, China, Europe, India, and other countries remained favorable. Also steady in other Asian countries.
- Robot → Sales remained favorable in the Americas, Europe, and China. Particularly, demand in China was robust. Sales remained steady in Japan.
- Robomachine → Sales were steady for the automobile industry. Also robust in general for the IT-related industry, with short-term demand active, especially in China and other countries.

Consolidated Sales by Region

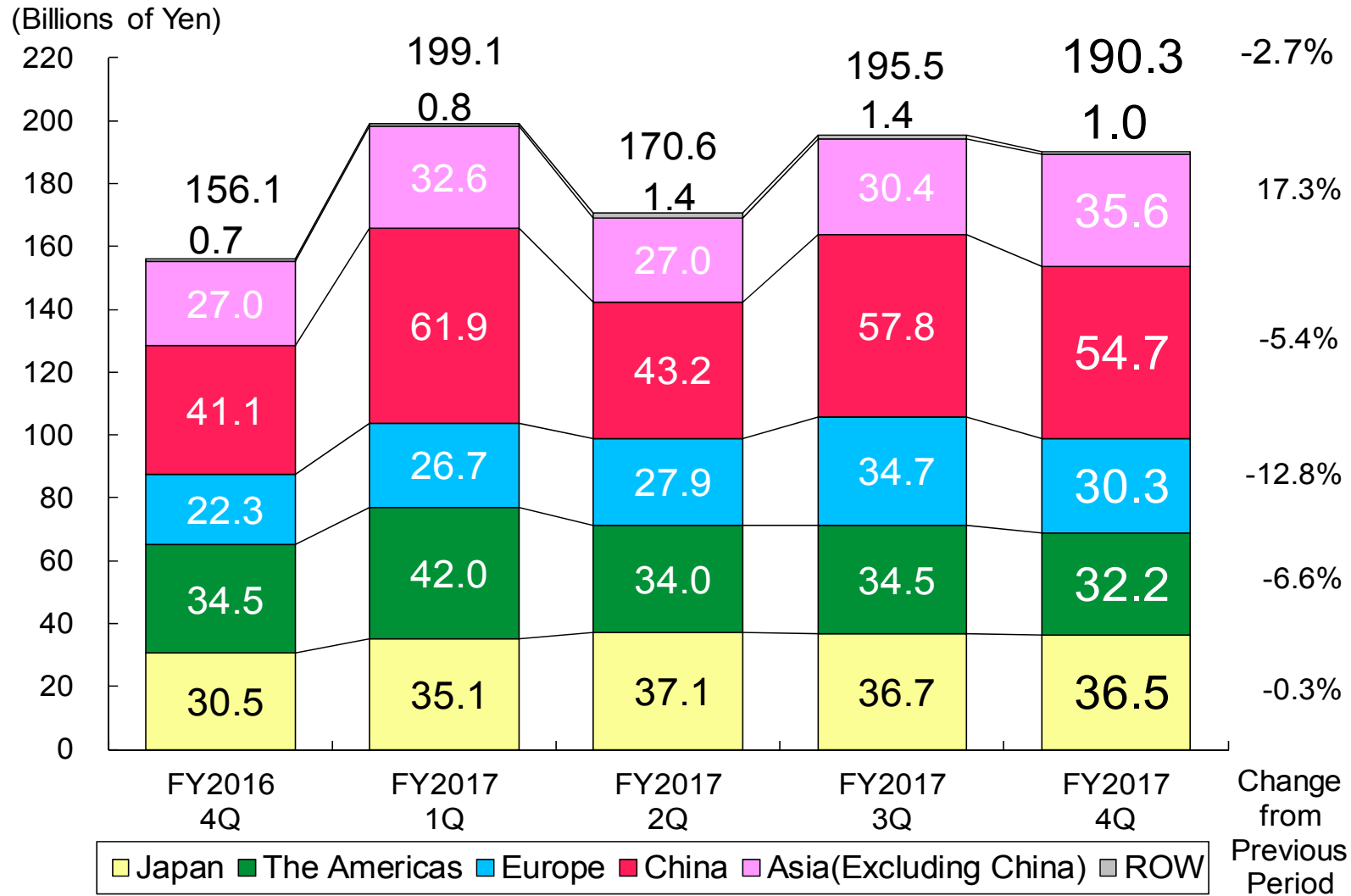




Consolidated Orders by Division



Consolidated Orders by Region



(Billions of Yen)	FY2017	FY2018			Change from FY2017
	Full Year Actual	1st Half Forecast	2nd Half Forecast	Full Year Forecast	
Net Sales	726.6	321.3	312.9	634.2	-12.7%
Cost of sales	398.4	188.8	196.2	385.0	-3.4%
【to Net sales】	54.8%	58.8%	62.7%	60.7%	
Operating income	229.6	84.1	67.6	151.7	-33.9%
【to Net sales】	31.6%	26.2%	21.6%	23.9%	
Ordinary income	249.5	88.0	75.8	163.8	-34.4%
【to Net sales】	34.3%	27.4%	24.2%	25.8%	
Net Income	182.0	65.8	71.9	137.7	-24.3%
【to Net sales】	25.0%	20.5%	23.0%	21.7%	
FX Rate					
Yen/1USD	110.85	100.00	100.00	100.00	-9.8%
Yen/1EUR	129.70	125.00	125.00	125.00	-3.6%

Change in Dividend

