

(TRANSLATION)

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Financial Results for the nine months Ended December 31, 2018

FANUC CORPORATION

The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

Consolidated Financial Results for the First Three Quarters (9 months) of FY2018

(Billions of Yen)	FY2017 3Q (Apr~Dec)	FY2018 3Q (Apr~Dec)	Change from 3Q of FY2017
Net sales	536.0	496.1	-7.4%
Cost of sales	295.7	285.5	-3.5%
【to Net sales】	55.2%	57.5%	
Operating income	169.2	134.1	-20.8%
【to Net sales】	31.6%	27.0%	
Ordinary income	185.6	150.5	-18.9%
【to Net sales】	34.6%	30.3%	
Extraordinary income	-	25.1	-
Net income	136.3	128.8	-5.5%
【to Net sales】	25.4%	26.0%	
FX Rate			
Yen/1USD	111.70	111.14	-0.5%
Yen/1EUR	128.53	129.49	+0.7%

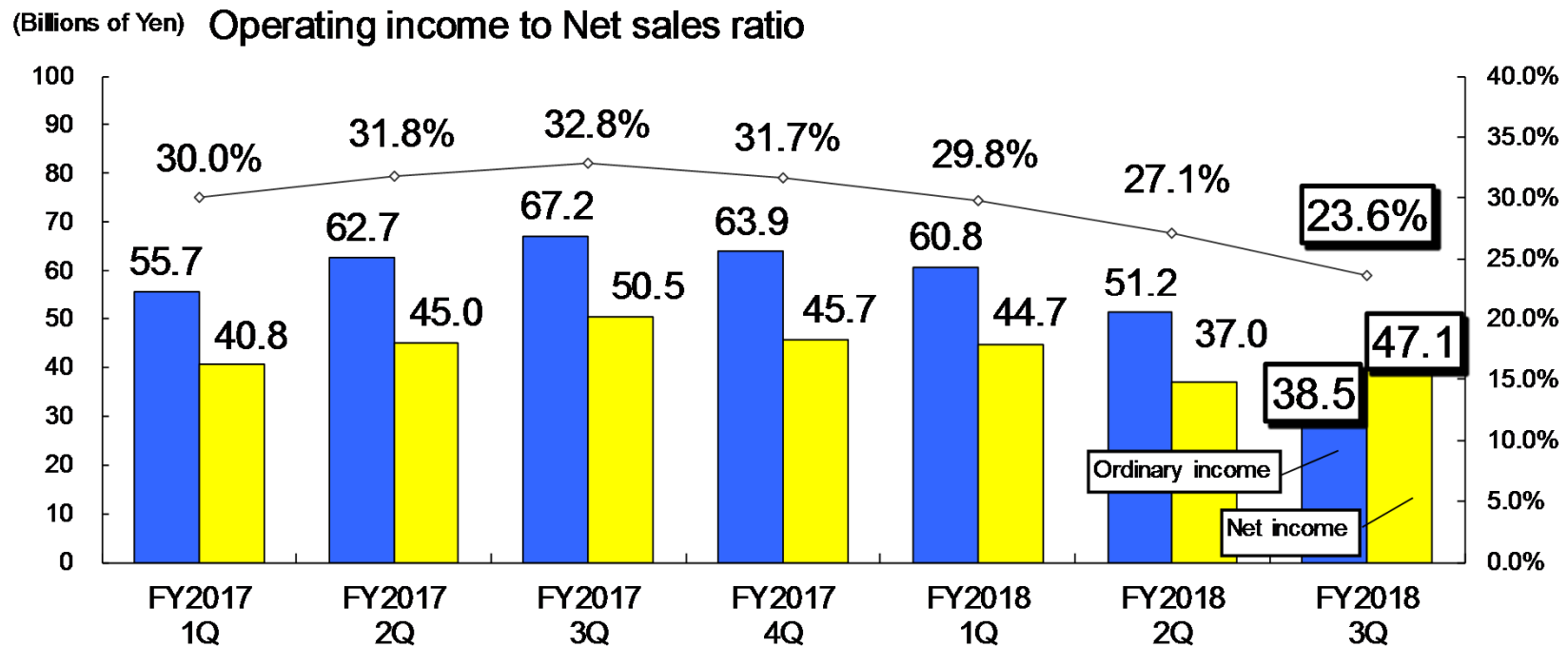
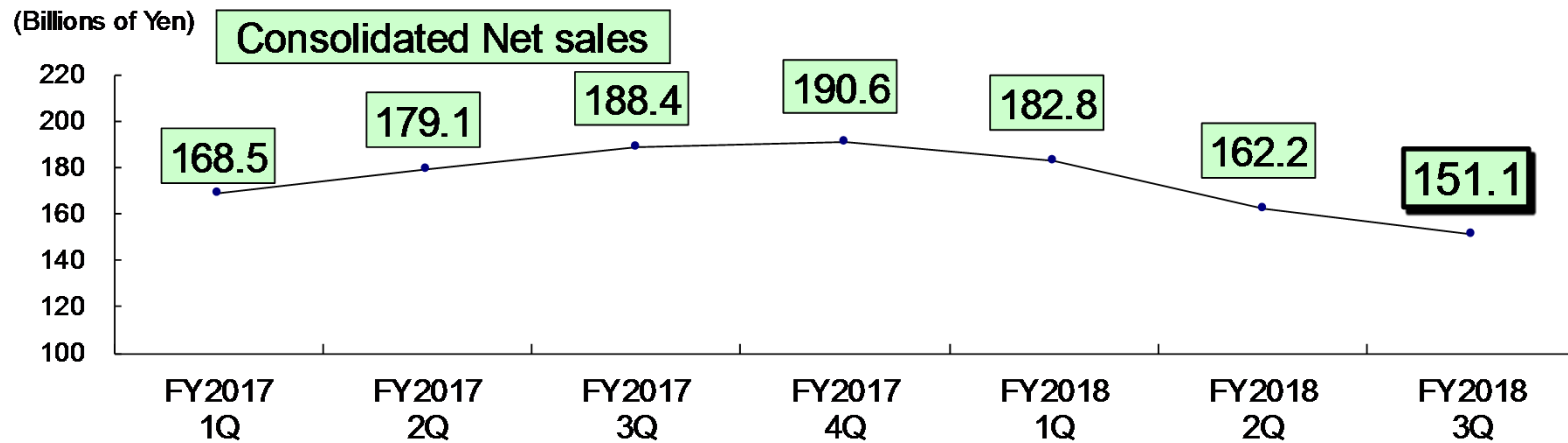
※“Net income” means “Net income attributable to shareholders of parent company”.

Consolidated Financial Results for the 3rd Quarter (3 months) of FY2018

(Billions of Yen)	FY2017 3Q (Oct~Dec)	FY2018 2Q (Jul~Sep)	FY2018 3Q (Oct~Dec)	Change from 3Q of FY2017	Change from 2Q of FY2018
Net sales	188.4	162.2	151.1	-19.8%	-6.8%
Cost of sales	102.2	93.3	88.8	-13.1%	-4.7%
【to Net sales】	54.3%	57.5%	58.8%		
Operating income	61.8	43.9	35.7	-42.3%	-18.8%
【to Net sales】	32.8%	27.1%	23.6%		
Ordinary income	67.2	51.2	38.5	-42.7%	-24.9%
【to Net sales】	35.7%	31.6%	25.5%		
Extraordinary income	-	-	25.1	-	-
Net income	50.5	37.0	47.1	-6.9%	+27.3%
【to Net sales】	26.8%	22.8%	31.1%		
FX Rate					
Yen/1USD	112.98	111.46	112.90	-0.1%	+1.3%
Yen/1EUR	133.01	129.63	128.78	-3.2%	-0.7%

※“Net income” means “Net income attributable to shareholders of parent company”.

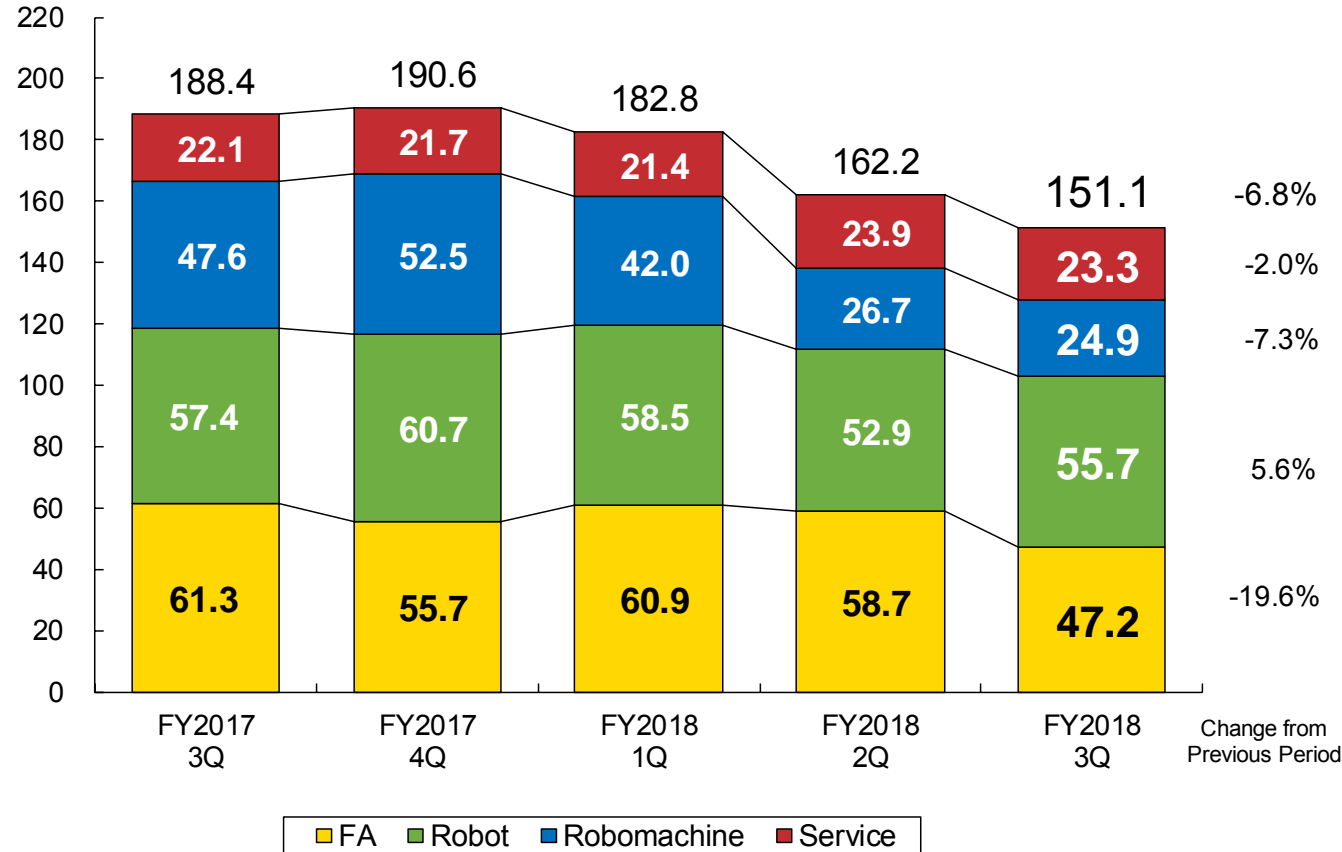
Quarterly Changes in Consolidated Sales and Profit/Loss



※“Net income” means “Net income attributable to shareholders of parent company”. 4

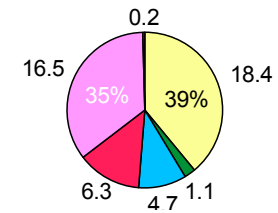
Consolidated Sales by Division

(Billions of Yen)

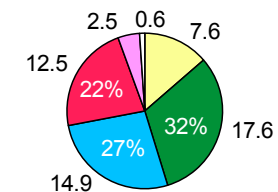


3Q of FY2018

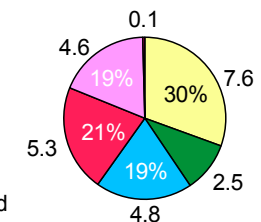
FA by Region



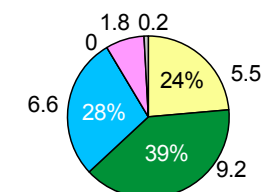
Robot by Region



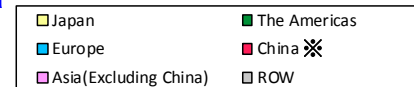
Robomachine by Region



Service by Region



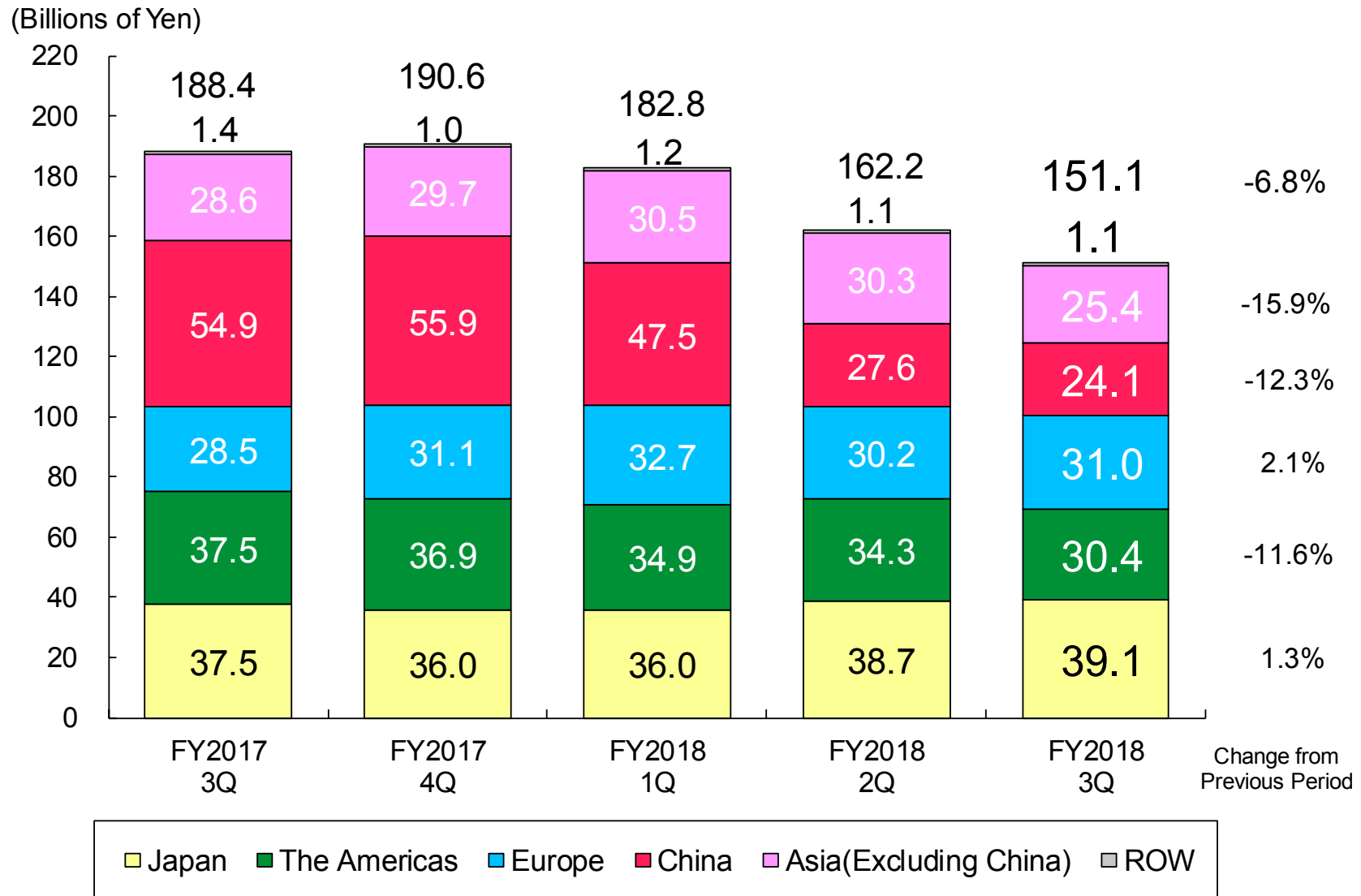
※The consolidated net sales does not include the service business in China, which is operated by the equity method affiliates.



Results for the 3rd Quarter (3 months)

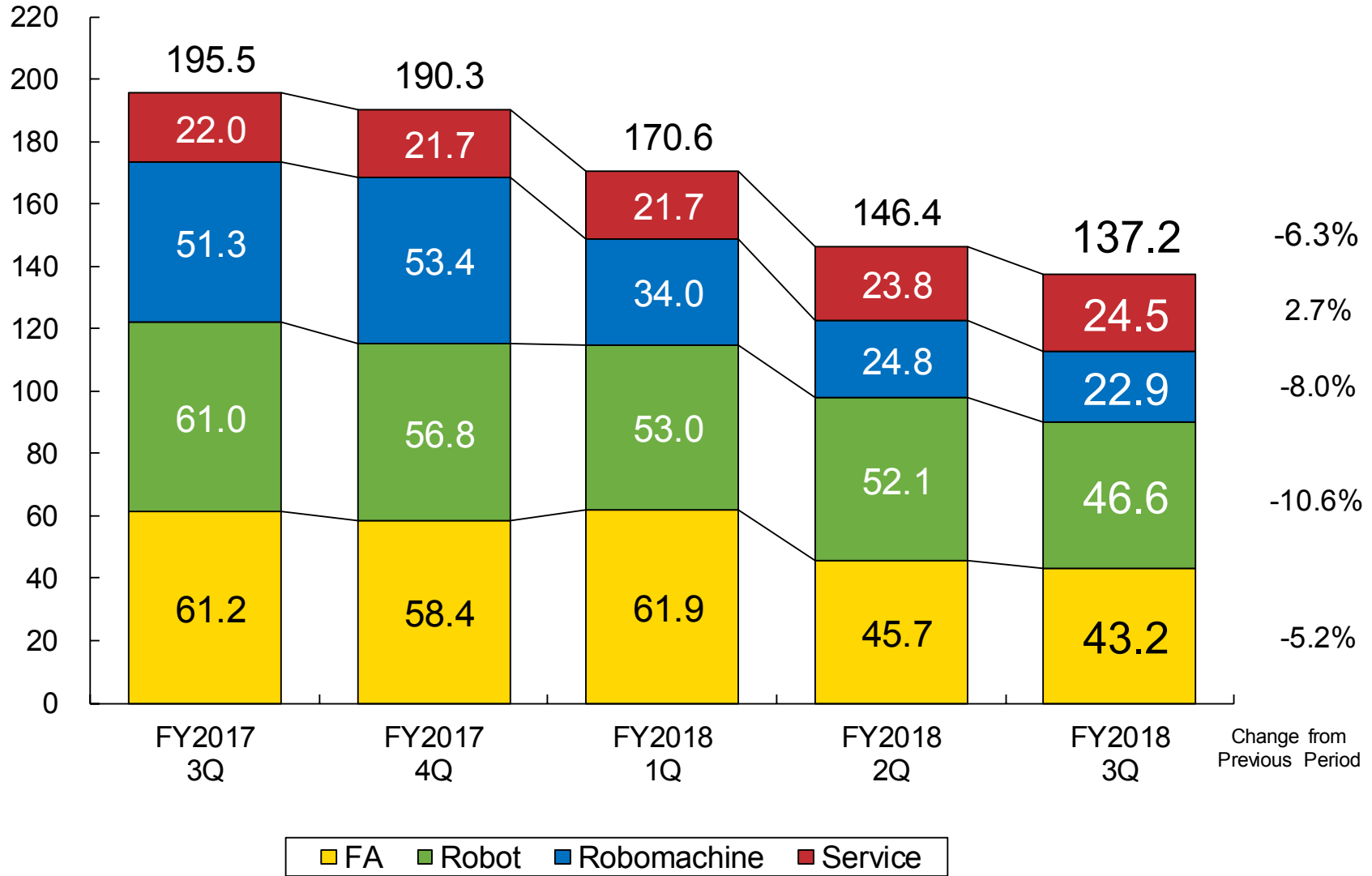
- FA → Sales remained at a high level in Japan, Europe and India while sales decreased sharply in China and Taiwan. There was also slowdown in sales in South Korea.
- Robot → There was a trough in capital investments in the Americas and sales to the general industries in China were weak. Japan and Europe remained solid.
- Robomachine → The short-term demand in the IT-related industry for the ROBODRILLS had disappeared, but other markets generally remained favorable. The ROBOSHOTS and the ROBOCUTs remained robust.

Consolidated Sales by Region

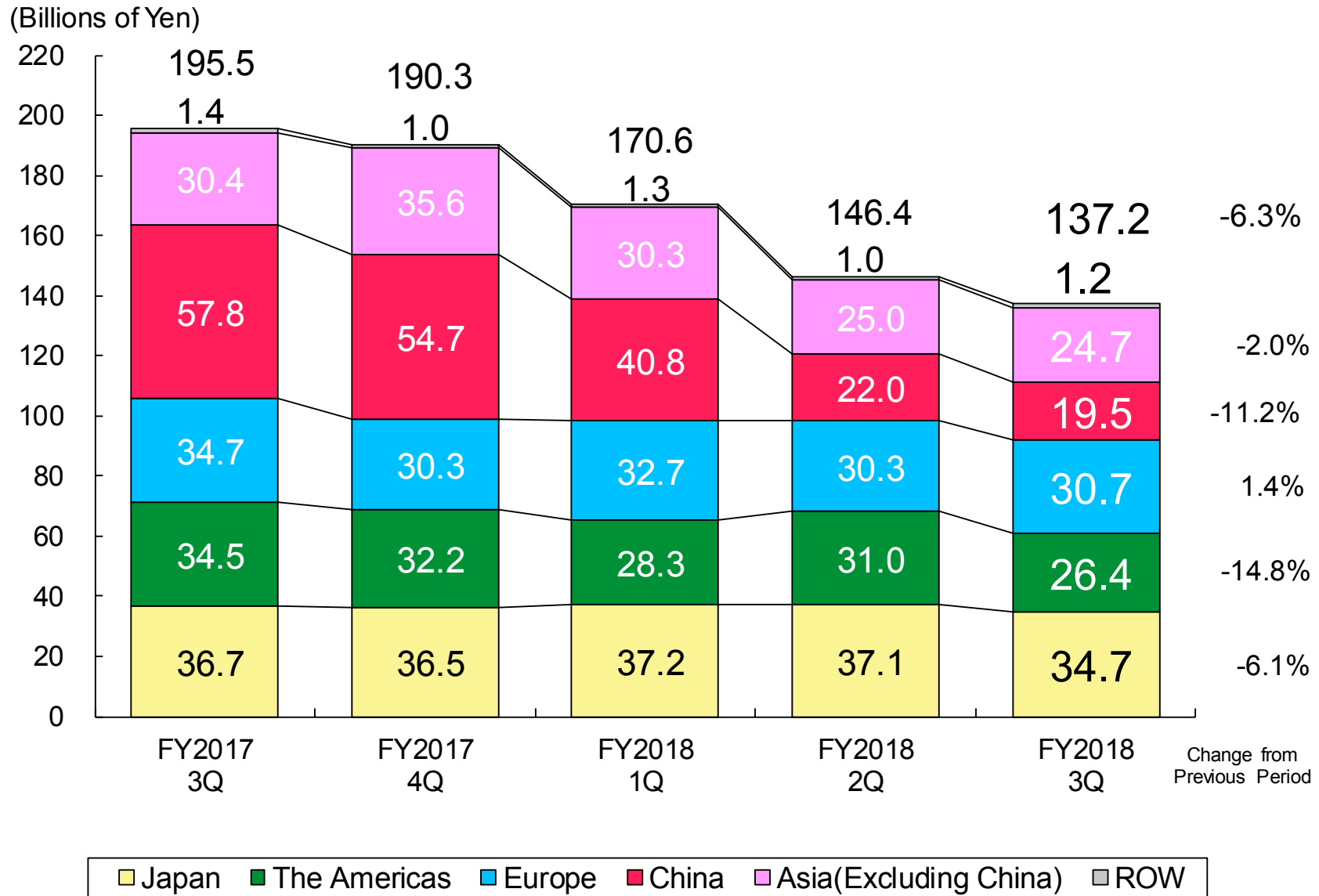


Consolidated Orders by Division

(Billions of Yen)



Consolidated Orders by Region



Consolidated Financial Results Forecasts

(Billions of Yen)	FY2017	FY2018 Forecast	Change from FY2017
Net sales	726.6	626.9	-13.7%
Cost of sales	398.4	377.2	-5.3%
【to Net sales】	54.8%	60.2%	
Operating income	229.6	147.9	-35.6%
【to Net sales】	31.6%	23.6%	
Ordinary income	249.5	164.0	-34.3%
【to Net sales】	34.3%	26.2%	
Extraordinary income	-	25.1	-
Net income	182.0	141.9	-22.0%
【to Net sales】	25.0%	22.6%	
FX Rate			
Yen/1USD	110.85	108.35	-2.3%
Yen/1EUR	129.70	127.12	-2.0%

Estimated FX
rate for 4Q of FY2018

100Yen / 1USD
120Yen / 1EUR

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