

### (TRANSLATION)

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# Financial Results for the three months Ended June 30, 2020

## FANUC CORPORATION

The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

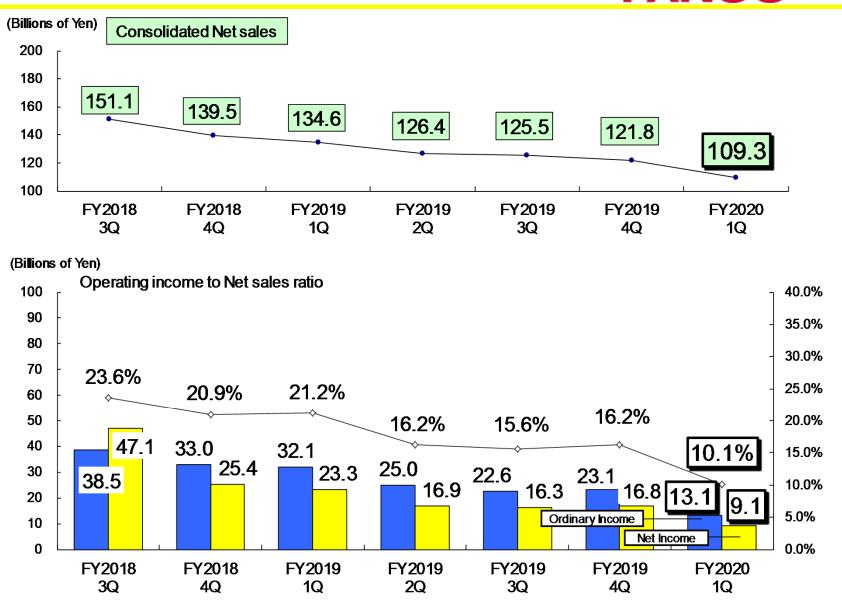
## FA&ROBOT&ROBOMACHINE

Consolidated Financial Results for the 1st Quarter (3 months) of FY2020

	FY2019	FY2019	FY2020		
	1Q	4Q	1Q	Change from	Change from
(Billions of Yen)	(Apr~Jun)	(Jan <b>∼</b> Mar)	(Apr~Jun)	1Q of FY2019	4Q of FY2019
Net sales	134.6	121.8	109.3	-18.8%	-10.3%
Cost of goods sold	82.1	79.2	77.8	-5.3%	-1.7%
【to Net sales】	61.0%	65.0%	71.2%		
Operating income	28.6	19.7	11.1	-61.3%	-43.9%
【to Net sales】	21.2%	16.2%	10.1%		
Ordinary income	32.1	23.1	13.1	-59.0%	-43.1%
【to Net sales】	23.8%	19.0%	12.0%		
Net income	23.3	16.8	9.1	-61.0%	-46.0%
【to Net sales】	17.3%	13.8%	8.3%		
FX Rate					
Yen/1USD	109.90	108.92	107.62	-2.1%	-1.2%
Yen/1EUR	123.49	120.11	118.48	-4.1%	-1.4%

<sup>\*&</sup>quot;Net income" means "Net income attributable to owners of parent".

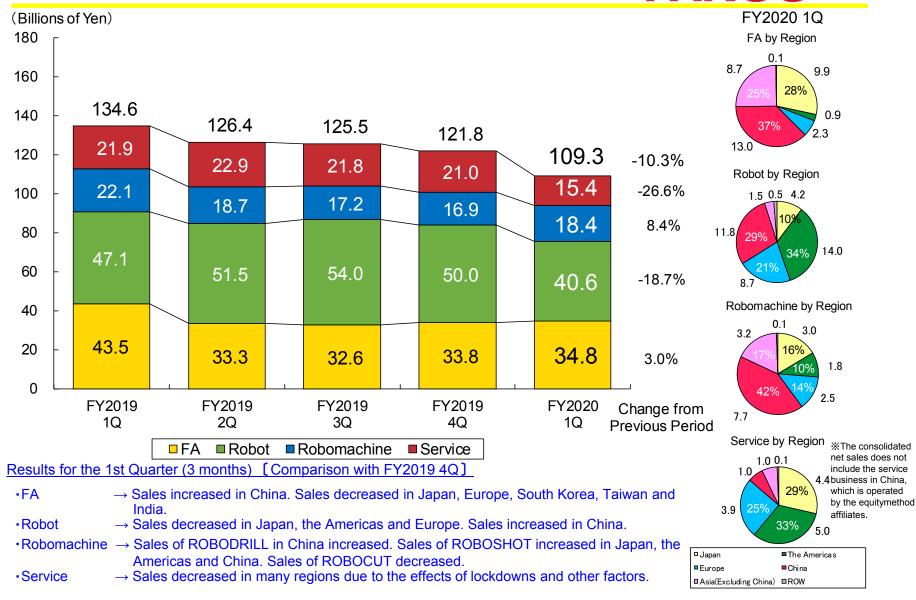




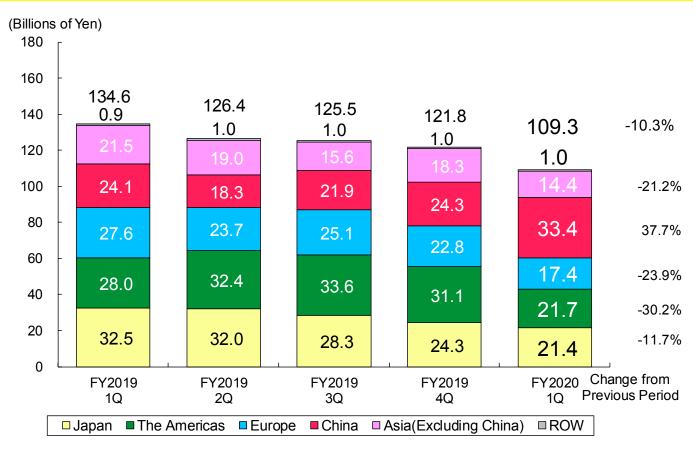
<sup>&</sup>quot;Net income" means "Net income attributable to owners of parent".

## Consolidated Sales by Division

# FA&ROBOT&ROBOMACHINE FANUC



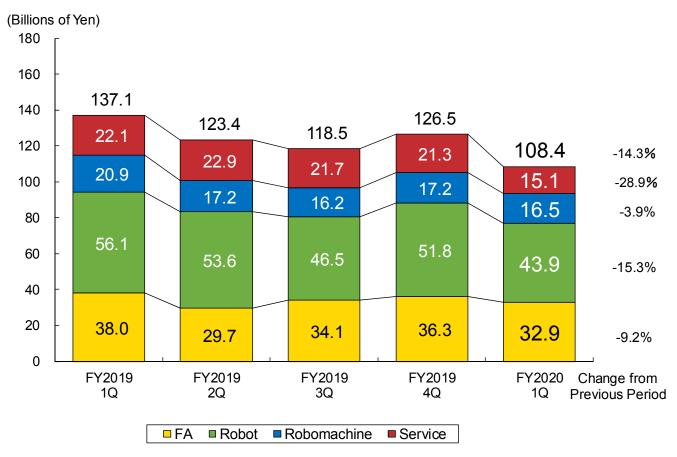




#### Results for the 1st Quarter (3 months) [Comparison with FY2019 4Q]

- Japan → Sales of FA, Robot, ROBODRILL and ROBOCUT decreased. Sales of ROBOSHOT increased.
- $\bullet \ \, \text{The Americas} \qquad \qquad \to \text{Sales of Robot decreased due to postponement of a large-scale business deal. Sales of ROBOSHOT increased.}$
- ullet Europe ullet Sales of FA, Robot and Robomachine decreased.
- China → Sales of FA, Robot and Robomachine increased.
- Asia (Excluding China)  $\rightarrow$  Sales of FA, Robot and Robomachine decreased.

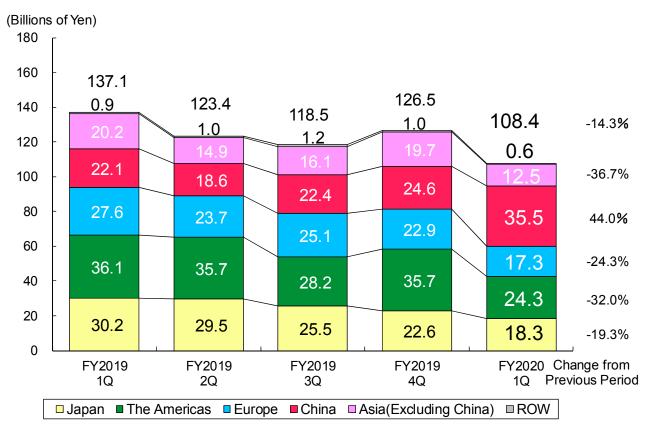




## Results for the 1st Quarter (3 months) [Comparison with FY2019 4Q]

- •FA → Orders decreased in Japan, Europe, South Korea and India. Orders increased in China.
- •Robot → Orders decreased in Japan, the Americas and Europe. Orders increased in China and Taiwan.
- •Robomachine → Orders of ROBODRILL in China increased. Orders of ROBOSHOT decreased in China and Taiwan and increased in the Americas. Orders of ROBOCUT decreased.
- •Service → Orders decreased in many regions due to the effects of lockdowns and other factors.





#### Results for the 1st Quarter (3 months) [Comparison with FY2019 4Q]

- Japan → Orders of FA, Robot and Robomachine decreased.
- The Americas → Orders of Robot decreased as a reaction to large orders in the previous quarter. Orders of ROBOSHOT increased.
- Europe → Orders of FA, Robot and Robomachine decreased.
- ullet China ullet Orders of FA, Robot and Robomachine increased.
- Asia (Excluding China) → Orders of FA decreased in South Korea and India.
  Orders of Robomachine decreased.



(Billions of Yen)	FY2019 1Q (Apr~Jun)	FY2019 Full Year	FY2020 1Q (Apr~Jun)	Change from 1Q of FY2019
Capital Investment	18.9	70.5	5.5	-13.4
Depreciation and amortization	10.9	45.9	10.8	-0.1
Research and development expenses	12.4	51.3	11.0	-1.4



(Billions of Yen)	FY2019	FY2020 Forecast	change from FY2019
Net sales	508.3	423.3	-16.7%
Cost of goods sold	326.1	299.8	-8.1%
[to Net sales]	64.2%	70.8%	
Operating income	88.3	38.5	-56.4%
[to Net sales]	17.4%	9.1%	
Ordinary income	102.8	47.7	-53.6%
[to Net sales]	20.2%	11.3%	
Extraordinary income or loss	-2.0	_	-
Net income	73.4	34.5	-53.0%
[to Net sales]	14.4%	8.2%	
FX Rate			
Yen/1USD	108.74	101.91	-6.3%
Yen/1EUR	120.82	115.87	-4.1%

FY2020 2Q~FY2020 4Q Assumed FX Rate

100Yen / 1USD 115Yen / 1EUR

<sup>&</sup>quot;Net income" means "Net income attributable to owners of parent".