

(TRANSLATION)

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# Financial Results for the three months Ended June 30, 2021

FANUC CORPORATION

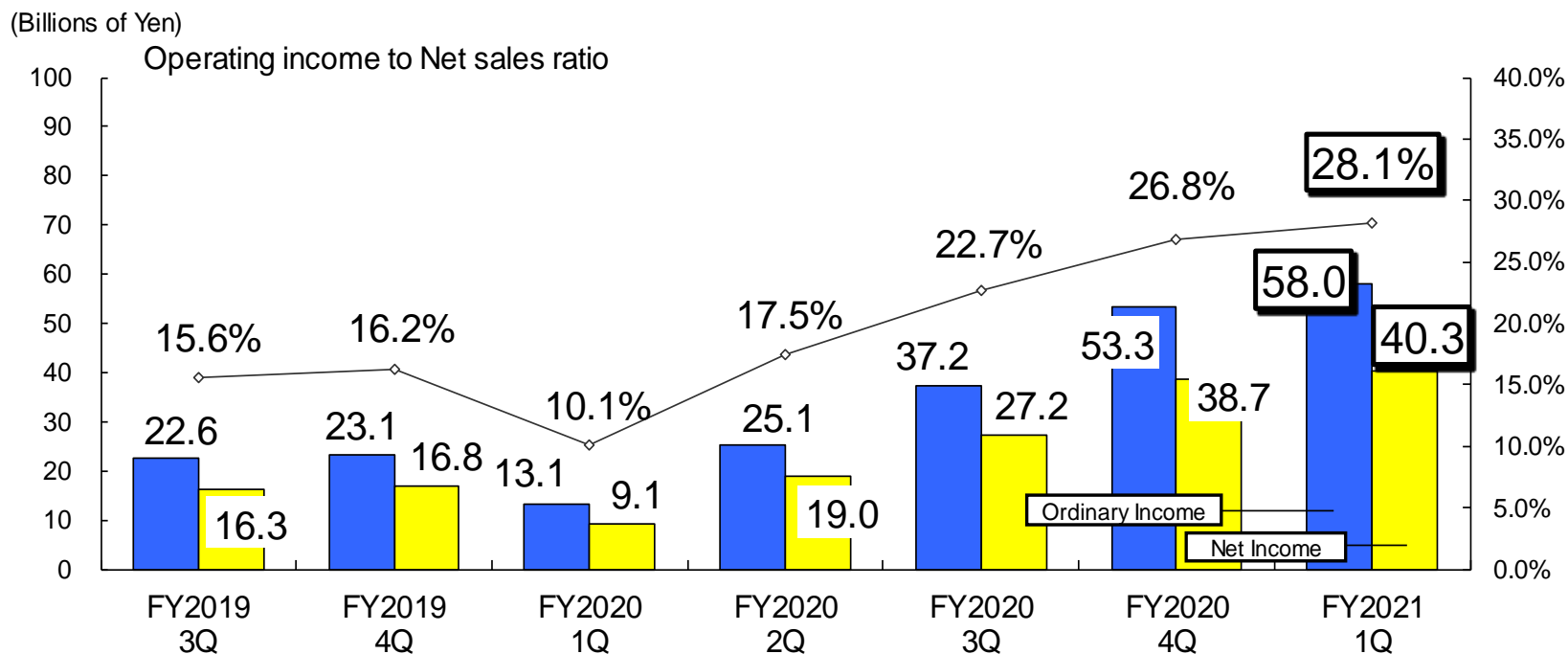
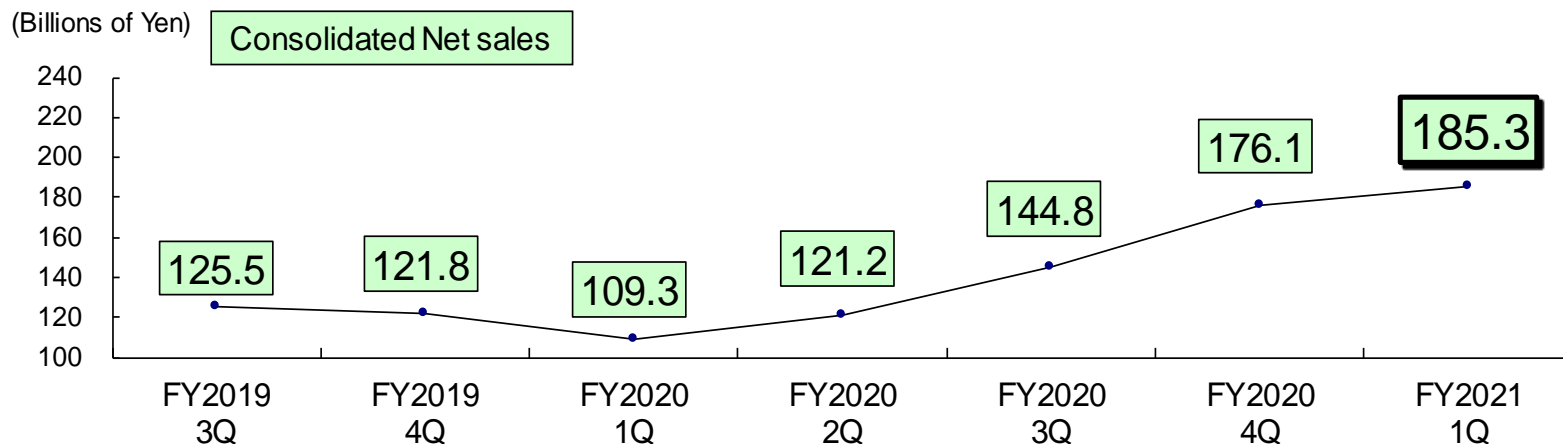
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The forecasts described in this report are subject to uncertain factors such as supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

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(Billions of Yen)	FY2020 1Q (Apr~Jun)	FY2020 4Q (Jan~Mar)	FY2021 1Q (Apr~Jun)	Change from 1Q of FY2020	Change from 4Q of FY2020
Net sales	109.3	176.1	185.3	+69.6%	+5.2%
Cost of goods sold	77.8	104.1	107.4	+38.1%	+3.2%
【to Net sales】	71.2%	59.1%	58.0%		
Operating income	11.1	47.3	52.1	+370.0%	+10.2%
【to Net sales】	10.1%	26.8%	28.1%		
Ordinary income	13.1	53.3	58.0	+341.1%	+8.6%
【to Net sales】	12.0%	30.3%	31.3%		
Extraordinary income or loss	-	-	-0.5	-	-
Net income	9.1	38.7	40.3	+343.2%	+4.2%
【to Net sales】	8.3%	22.0%	21.7%		
FX Rate					
Yen/1USD	107.62	105.90	109.49	+1.7%	+3.4%
Yen/1EUR	118.48	127.69	131.96	+11.4%	+3.3%

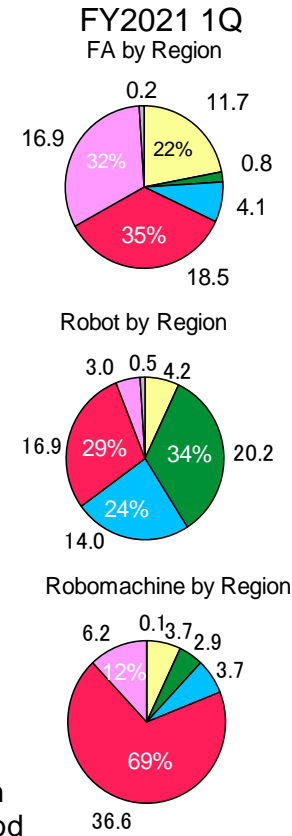
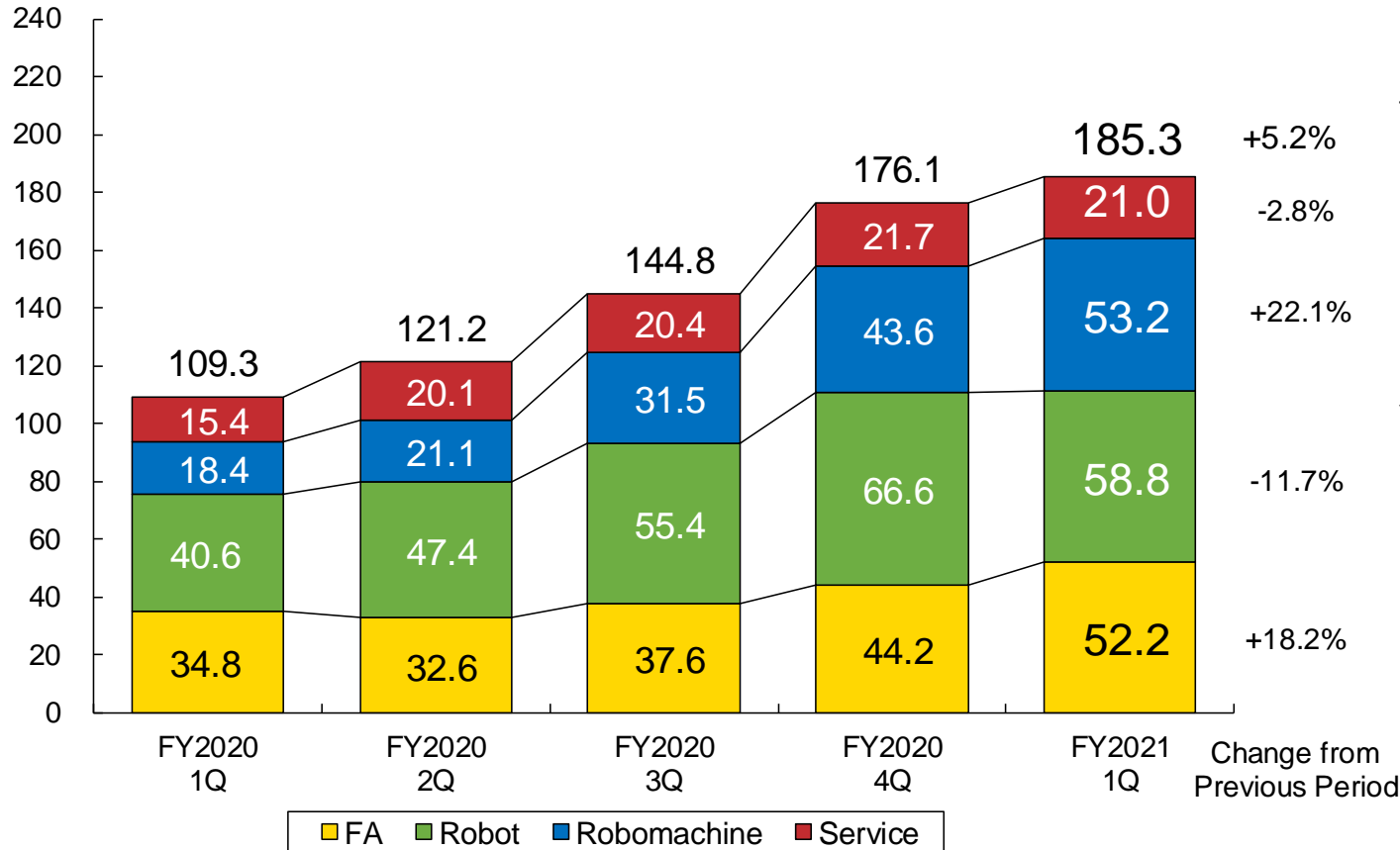
Quarterly Changes in Consolidated Sales and Profit/Loss



※“Net income” means “Net income attributable to owners of parent”.

# Consolidated Sales by Division

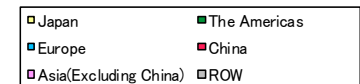
(Billions of Yen)



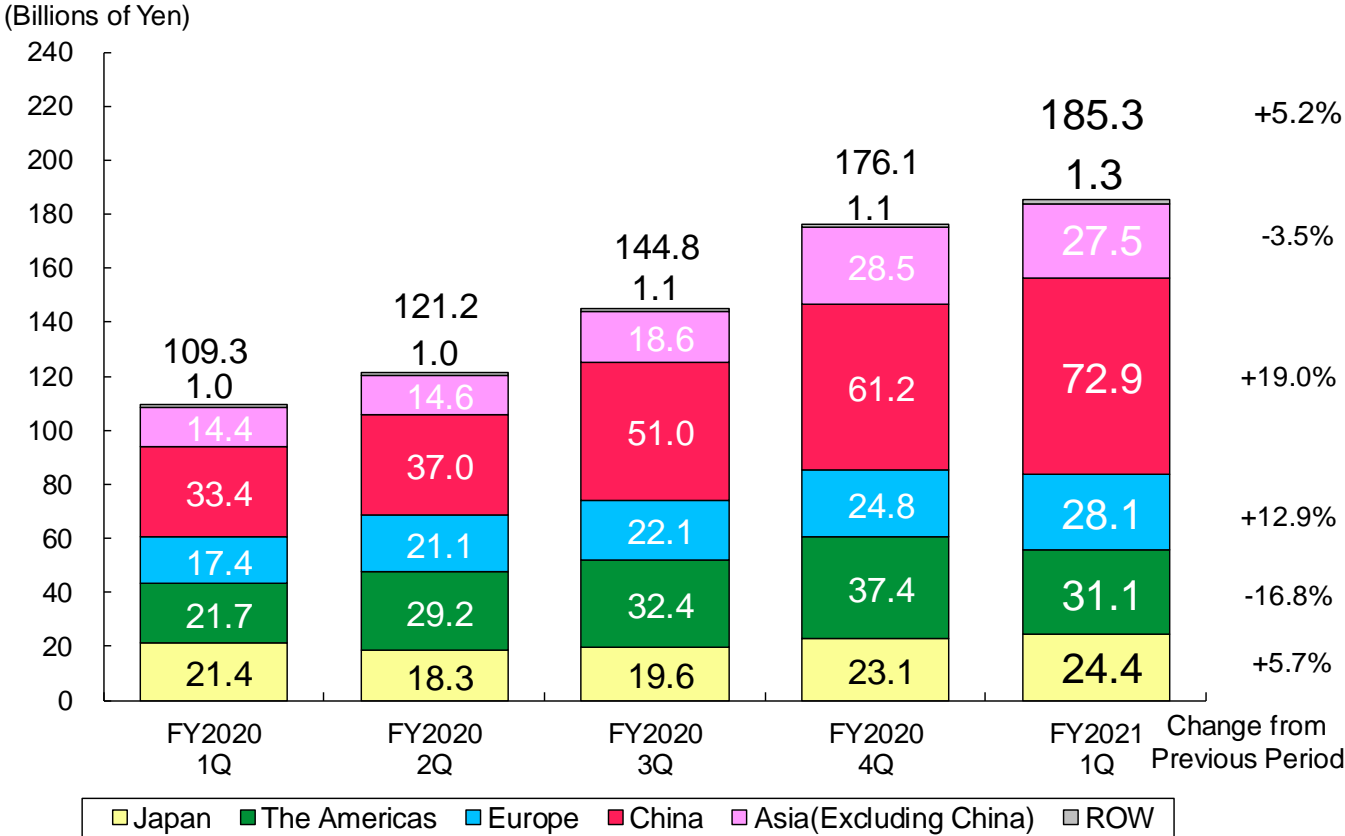
※The consolidated net sales does not include the service business in China which is operated by the equity method affiliates.

## Results for the 1st Quarter (3 months) [Comparison with FY2020 4Q]

- FA → Sales increased significantly in China. Sales increased in Japan, South Korea and Taiwan.
- Robot → Sales decreased temporarily in the Americas and China. Sales increased in Europe.
- Robomachine → Sales increased significantly in China.

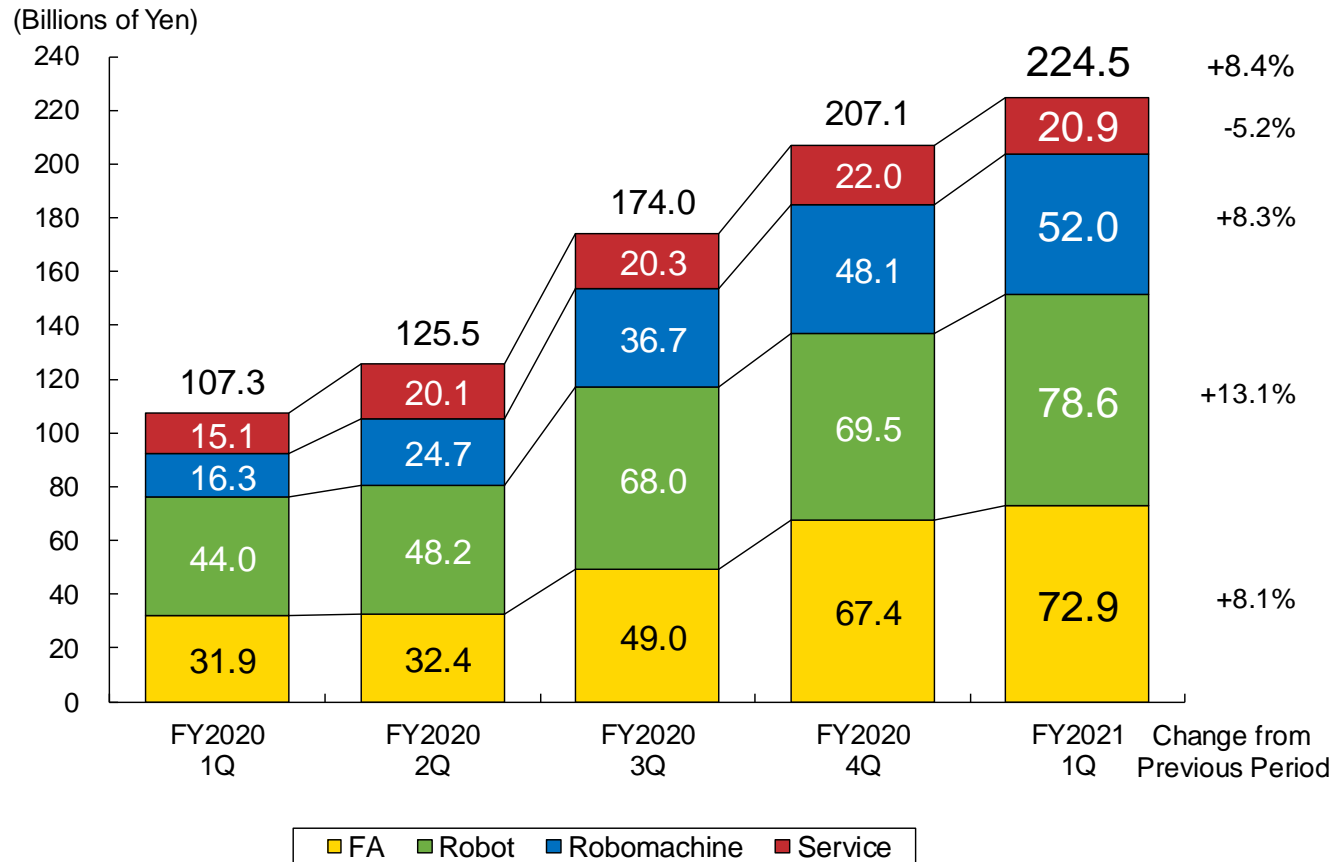


Consolidated Sales by Region



Results for the 1st Quarter (3 months) [Comparison with FY2020 4Q]

- Japan → Sales of FA increased.
- The Americas → Sales of Robot decreased temporarily.
- Europe → Sales of Robot increased.
- China → Sales of FA and Robomachine increased significantly. Sales of Robot decreased temporarily.
- Asia (Excluding China) → Sales of FA increased in South Korea and Taiwan.



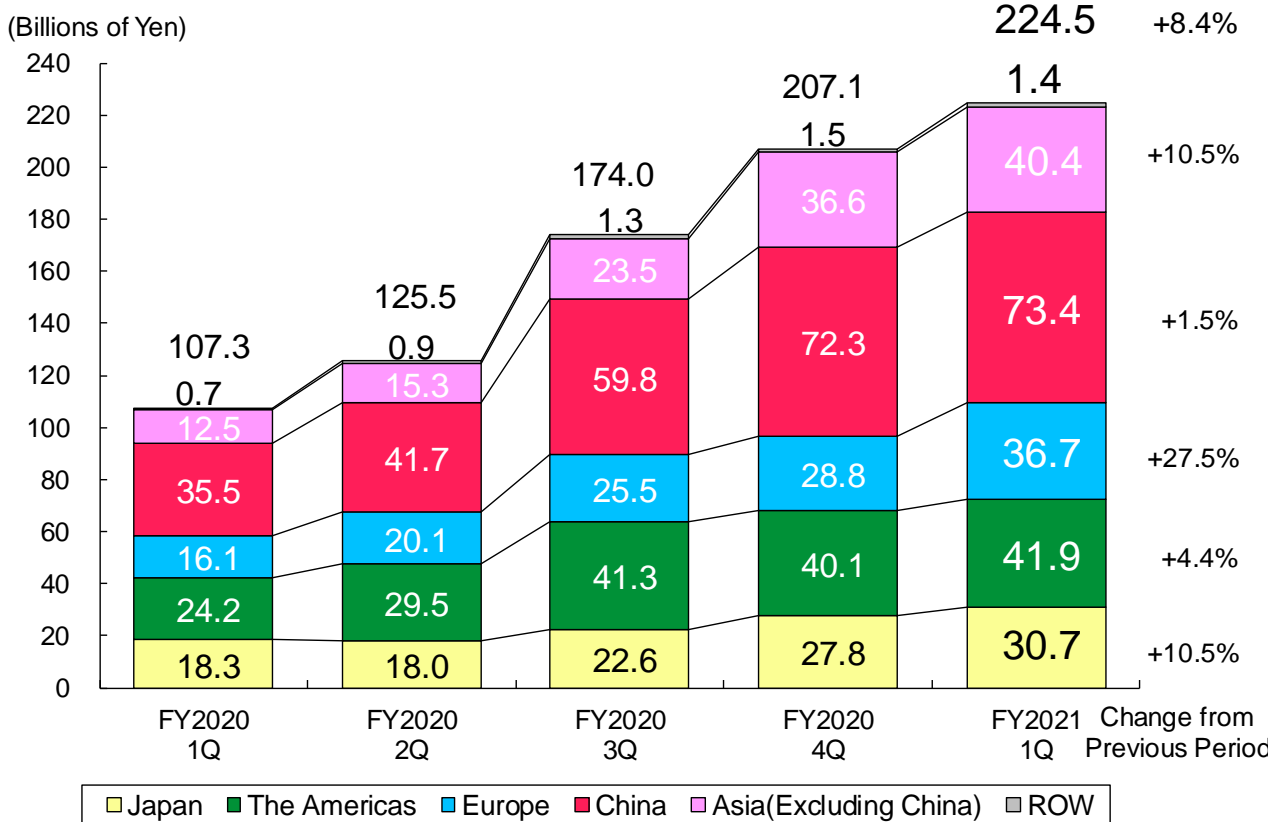
※The figures in or before FY2020 4Q were corrected as above because there was an error in the past order volume of European subsidiary.

[Results for the 1st Quarter \(3 months\) \[Comparison with FY2020 4Q\]](#)

The amount of total orders reached a record high.

- FA → Orders increased in Japan, Europe, South Korea and Taiwan. Orders decreased in China.
- Robot → Orders increased in the Americas, Europe, China and South Korea.
- Robomachine → Orders increased significantly in China. Orders increased in Europe.

Consolidated Orders by Region



※The figures in or before FY2020 4Q were corrected as above because there was an error in the past order volume of European subsidiary.

Results for the 1st Quarter (3 months) [Comparison with FY2020 4Q]

- Japan → Orders of FA increased.
- The Americas → Orders of Robot increased.
- Europe → Orders of FA, Robot and Robomachine increased.
- China → Orders of Robomachine increased significantly. Orders of Robot increased. Orders of FA decreased.
- Asia (Excluding China) → Orders of FA increased in South Korea and Taiwan. Orders of Robot increased in South Korea.

(Billions of Yen)	FY2020 1Q (Apr~Jun)	FY2020 Full Year	FY2021 1Q (Apr~Jun)	Change from 1Q of FY2020
Capital Investment	5.5	18.6	5.8	+0.3
Depreciation and amortization	10.8	45.1	11.3	+0.5
Research and development expenses	11.0	46.9	11.6	+0.6



(Billions of Yen)	FY2020	FY2021 Forecast		Change from FY2020	Change from Previous Forecast
		Previous Forecast	New Forecast		
Net sales	551.3	657.1	727.6	+32.0%	+10.7%
Cost of goods sold	349.3	401.1	427.8	+22.5%	+6.7%
【to Net sales】	63.4%	61.0%	58.8%		
Operating income	112.5	148.4	194.4	+72.8%	+31.0%
【to Net sales】	20.4%	22.6%	26.7%		
Ordinary income	128.7	164.5	216.4	+68.1%	+31.6%
【to Net sales】	23.4%	25.0%	29.7%		
Extraordinary income or loss	-	-	-0.5	-	-
Net income	94.0	120.5	156.0	+65.9%	+29.5%
【to Net sales】	17.1%	18.3%	21.4%		
FX Rate					
Yen/1USD	106.06	105.00	106.12	+0.1%	+1.1%
Yen/1EUR	123.70	125.00	126.74	+2.5%	+1.4%

FY2021 2Q~FY2021 4Q

Assumed FX Rate

105Yen / 1USD      125Yen / 1EUR

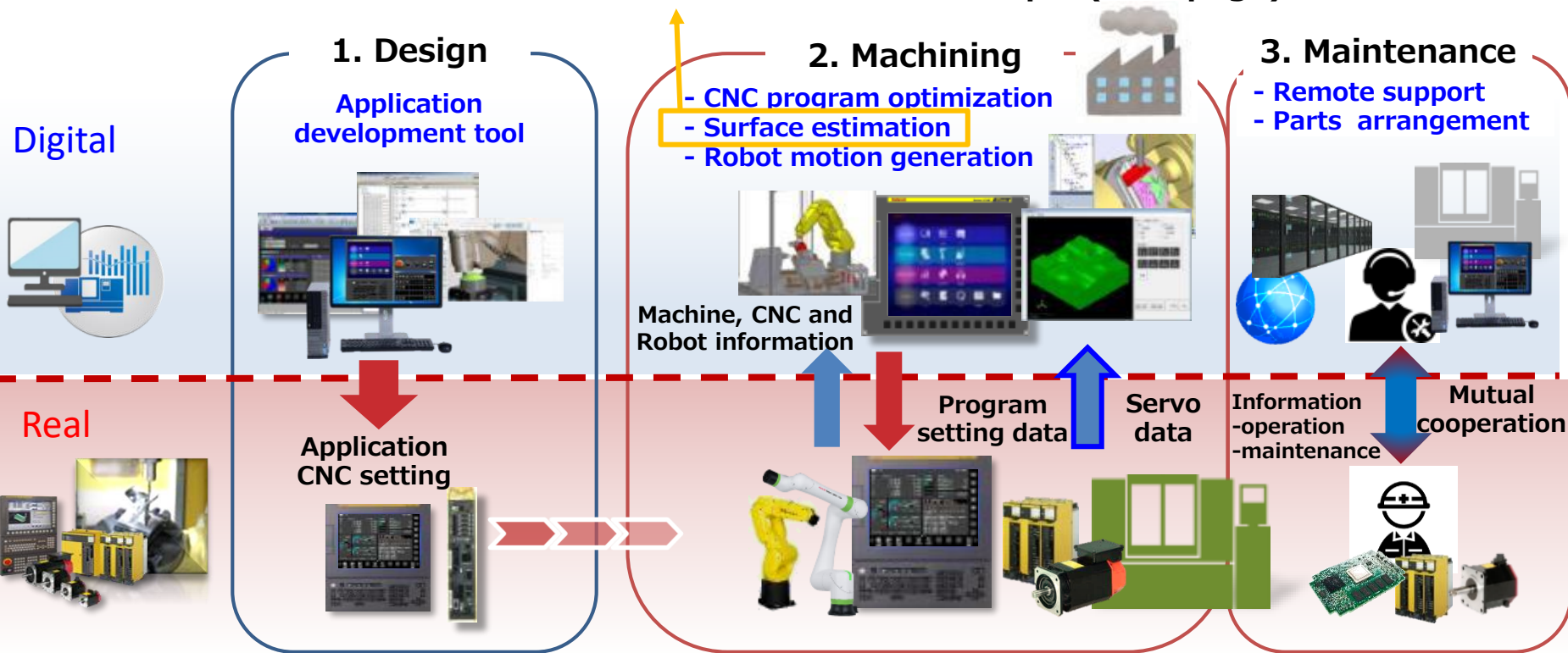
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# Digital Twin Concept of FA Products

Improve the operational efficiency, applying digital technology to FA products (CNC/Servo)

- Achieve unprecedented level of convenience, applying concept of digital twin and digital transformation(DX) in life cycle of machine tools (machine design, machining, maintenance)

Introduce technology of surface estimation as the example (next page)



# Surface Estimation by Digital Technology

Optimize machining condition and reduce time and cost before final machining, using digital technology

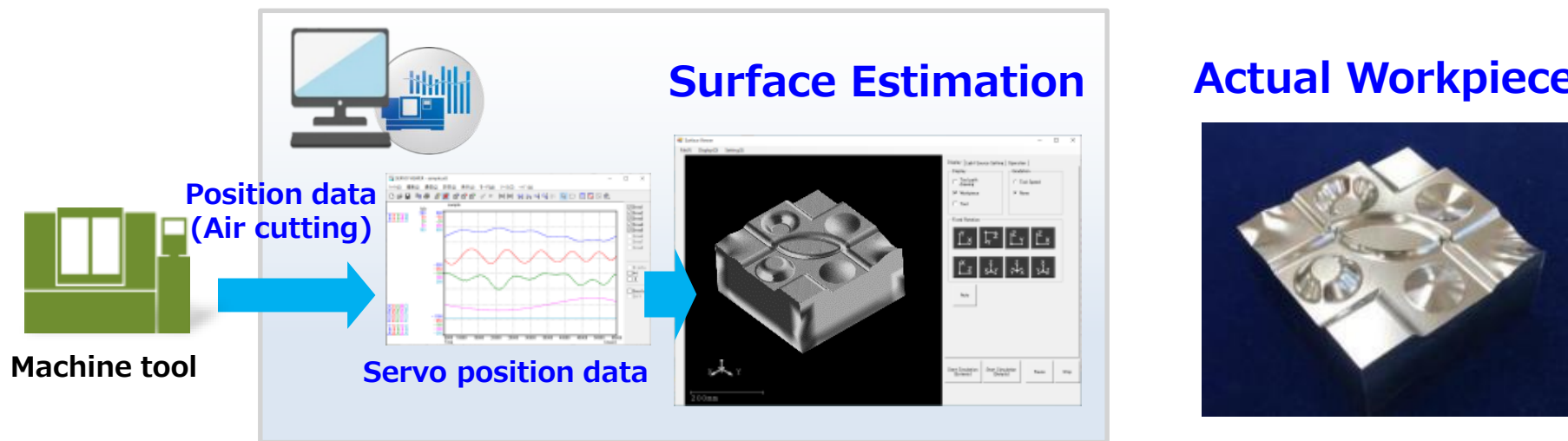
Conventional method

Repeat test machining (actual machining) to find optimized machining condition.



New Proposal

Estimate machining surface, analyzing servo data of air cutting (without actual machining). Optimize machining condition, by analysis on computer instead of actual machining.



- June, 2021
- October, 2021

Announced at 30<sup>th</sup> FANUC open house show (online)  
Release of product