（TRANSLATION）

Financial Results for the six months Ended September 30, 2023

FANUC CORPORATION

Any forward looking statements such as financial forecasts described in this report are subject to uncertain factors such as product supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.
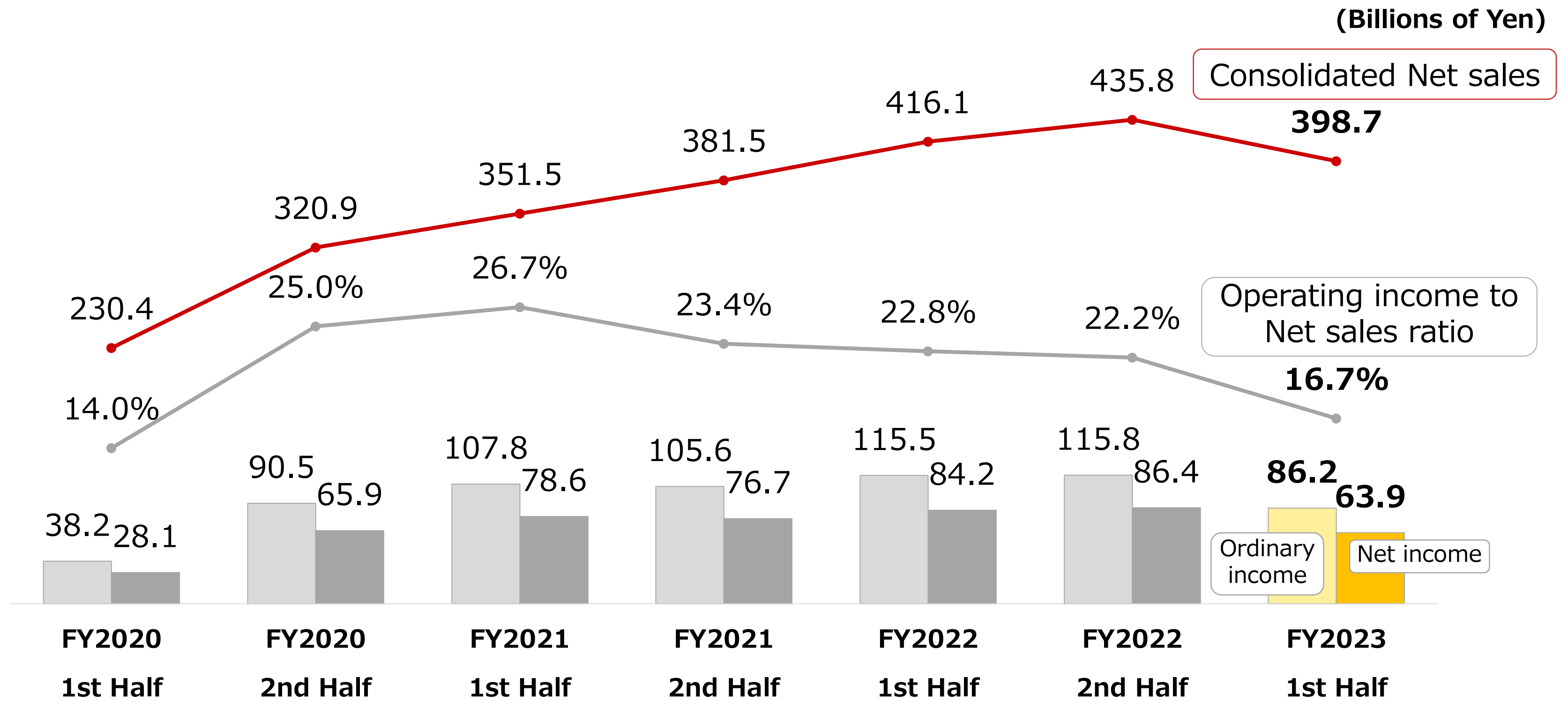
FANUC

Consolidated Financial Results for the 1st Half of FY2023

(Billions of Yen)

	FY2022 1st Half Actual		FY2022 2nd Half Actual		FY2023 1st Half Forecast		FY2023 1st Half Actual		Change from 1st Half of FY2022	Change from 2nd Half of FY2022	Change from Previous Forecast
		to Net sales		to Net sales		to Net sales		to Net sales			
Net sales	416.1	100.0%	435.8	100.0%	384.6	100.0%	**398.7**	**100.0%**	-4.2%	-8.5%	+3.7%
Cost of sales	255.0	61.3%	271.5	62.3%	255.7	66.5%	**265.8**	**66.7%**	+4.2%	-2.1%	+3.9%
Operating income	94.7	22.8%	96.7	22.2%	62.5	16.3%	**66.5**	**16.7%**	-29.7%	-31.2%	+6.5%
Ordinary income	115.5	27.8%	115.8	26.6%	81.4	21.2%	**86.2**	**21.6%**	-25.4%	-25.6%	+5.8%
Net income	84.2	20.2%	86.4	19.8%	60.8	15.8%	**63.9**	**16.0%**	-24.1%	-26.0%	+5.2%
FX Rate											
Yen/1USD	133.97		136.96		133.68		**140.99**				
Yen/1EUR	138.73		143.20		147.23		**153.38**				

※"Net income" means "Net income attributable to owners of parent company".

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Half-yearly Changes in Consolidated Sales and Profit/Loss

(Billions of Yen)

Consolidated Net sales

435.8

416.1

398.7

381.5

351.5

320.9

26.7%

25.0%

23.4%

22.8%

22.2%

230.4

Operating income to
Net sales ratio

16.7%

14.0%

115.5   115.8

107.8   105.6

86.2

90.5

84.2   86.4

63.9

78.6   76.7

65.9

38.2 28.1

Ordinary
income

Net income

FY2020	FY2020	FY2021	FY2021	FY2022	FY2022	FY2023
1st Half	**2nd Half**	**1st Half**	**2nd Half**	**1st Half**	**2nd Half**	**1st Half**

※"Net income" means "Net income attributable to owners of parent company".
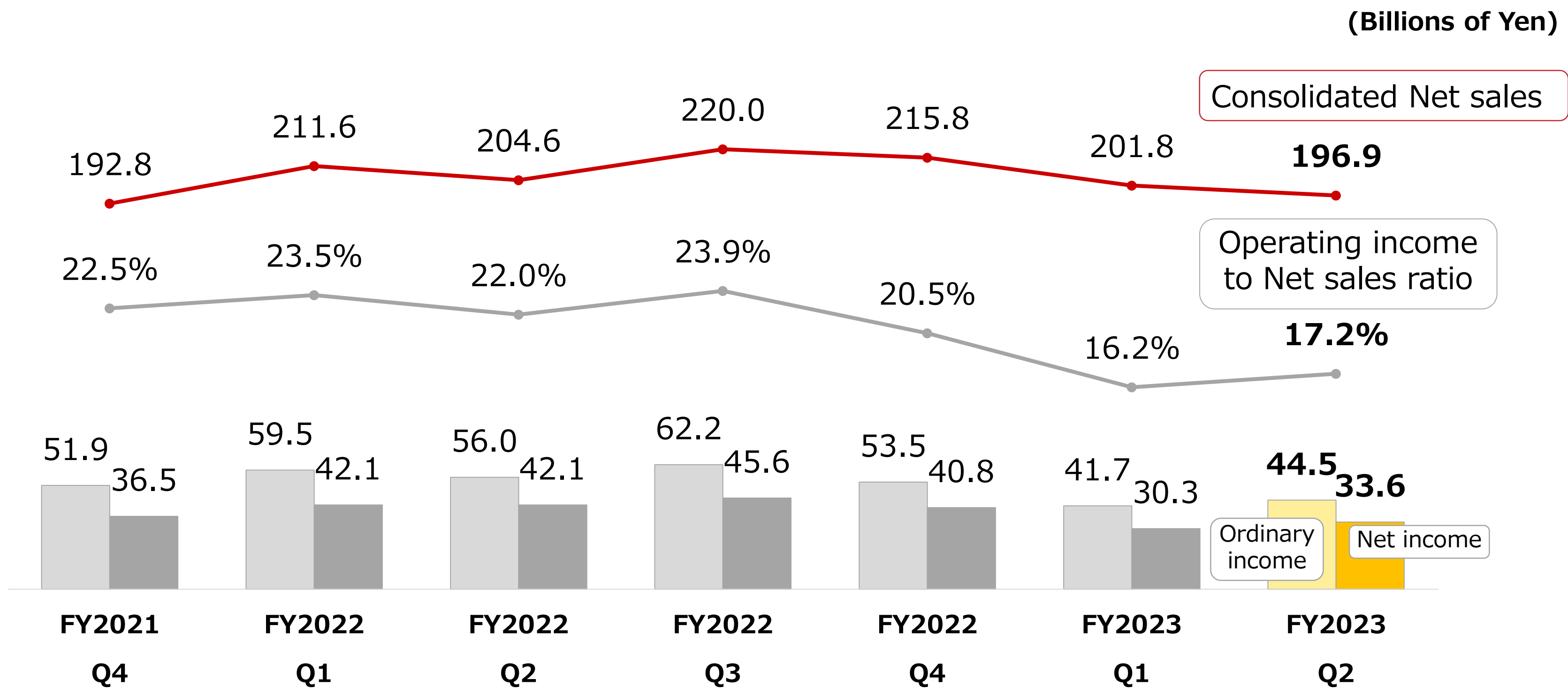
Consolidated Financial Results for the 2nd Quarter (3 months) of FY2023

(Billions of Yen)

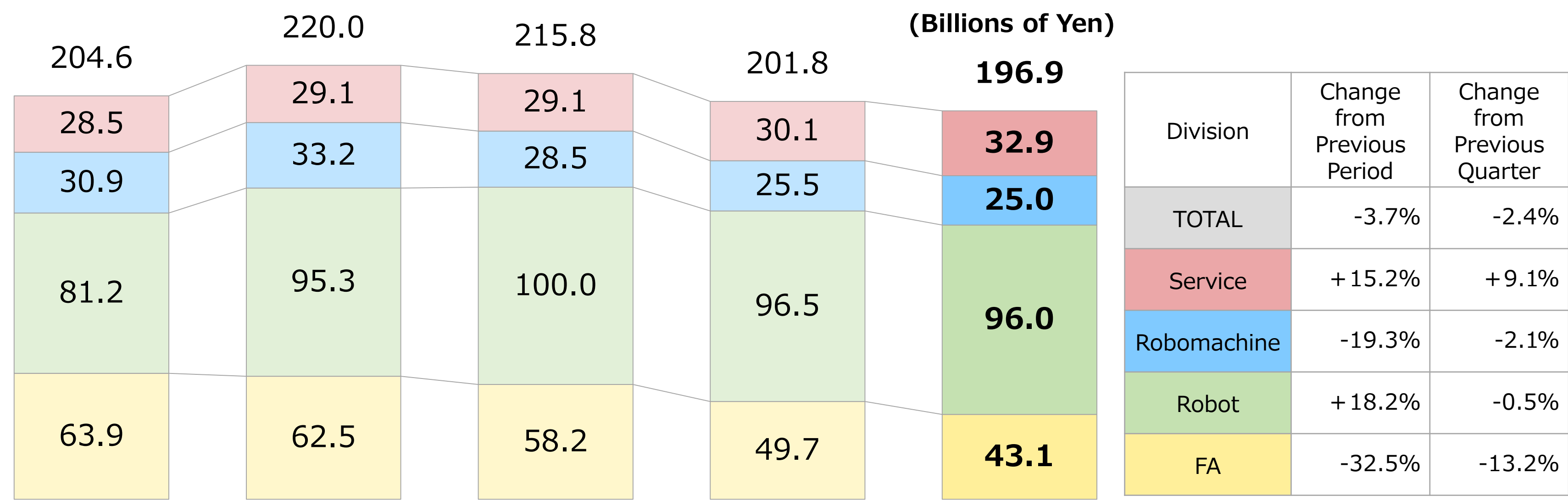|	FY2022 2Q Jul - Sep		FY2023 1Q Apr - Jun		FY2023 2Q Jul - Sep		Change from 2Q of FY2022	Change from 1Q of FY2023
		to Net sales		to Net sales		to Net sales		
Net sales	204.6	100.0%	201.8	100.0%	196.9	100.0%	-3.7%	-2.4%
Cost of sales	125.4	61.3%	136.1	67.4%	129.7	65.9%	+3.5%	-4.7%
Operating income	44.9	22.0%	32.6	16.2%	33.9	17.2%	-24.4%	+4.1%
Ordinary income	56.0	27.4%	41.7	20.7%	44.5	22.6%	-20.6%	+6.7%
Net income	42.1	20.6%	30.3	15.0%	33.6	17.1%	-20.1%	+10.8%
FX Rate								
Yen/1USD	138.37		137.36		144.62			
Yen/1EUR	139.34		149.47		157.30			

※"Net income" means "Net income attributable to owners of parent company".

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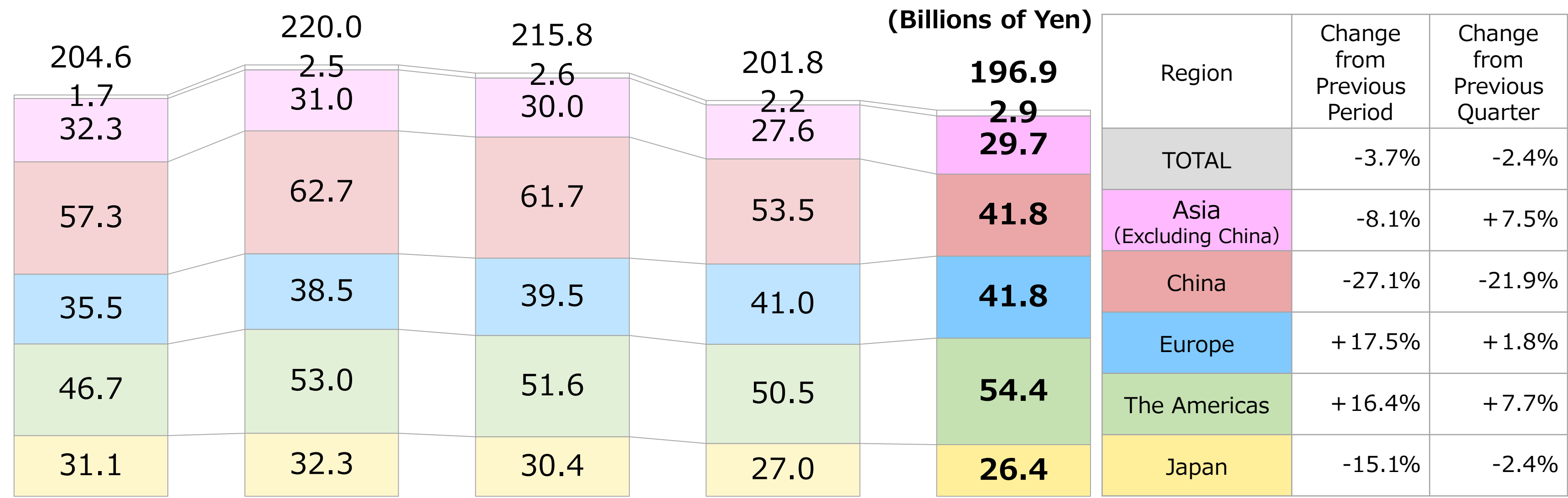
Quarterly Changes in Consolidated Sales and Profit/Loss

(Billions of Yen)

Consolidated Net sales

Operating income to Net sales ratio

	192.8	211.6	204.6	220.0	215.8	201.8	**196.9**
Operating income ratio	22.5%	23.5%	22.0%	23.9%	20.5%	16.2%	**17.2%**
Ordinary income	51.9	59.5	56.0	62.2	53.5	41.7	**44.5**
Net income	36.5	42.1	42.1	45.6	40.8	30.3	**33.6**
	FY2021 Q4	**FY2022 Q1**	**FY2022 Q2**	**FY2022 Q3**	**FY2022 Q4**	**FY2023 Q1**	**FY2023 Q2**

Ordinary income   Net income

※"Net income" means "Net income attributable to owners of parent company".

Consolidated Sales by Division

(Billions of Yen)

	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Total	204.6	220.0	215.8	201.8	**196.9**
Service	28.5	29.1	29.1	30.1	**32.9**
Robomachine	30.9	33.2	28.5	25.5	**25.0**
Robot	81.2	95.3	100.0	96.5	**96.0**
FA	63.9	62.5	58.2	49.7	**43.1**

Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-3.7%	-2.4%
Service	+15.2%	+9.1%
Robomachine	-19.3%	-2.1%
Robot	+18.2%	-0.5%
FA	-32.5%	-13.2%

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Service	14.0%	13.2%	13.4%	15.0%	16.7%
Robomachine	15.1%	15.1%	13.2%	12.6%	12.7%
Robot	39.7%	43.3%	46.4%	47.8%	48.7%
FA	31.2%	28.4%	27.0%	24.6%	21.9%

Consolidated Sales by Region

(Billions of Yen)

Region	Change from Previous Period	Change from Previous Quarter
TOTAL	-3.7%	-2.4%
Asia (Excluding China)	-8.1%	+7.5%
China	-27.1%	-21.9%
Europe	+17.5%	+1.8%
The Americas	+16.4%	+7.7%
Japan	-15.1%	-2.4%

Chart values (Billions of Yen):

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Total	204.6	220.0	215.8	201.8	196.9
ROW	1.7	2.5	2.6	2.2	2.9
Asia (Excluding China)	32.3	31.0	30.0	27.6	29.7
China	57.3	62.7	61.7	53.5	41.8
Europe	35.5	38.5	39.5	41.0	41.8
The Americas	46.7	53.0	51.6	50.5	54.4
Japan	31.1	32.3	30.4	27.0	26.4

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
ROW	0.8%	1.1%	1.2%	1.1%	1.5%
Asia (Excluding China)	15.8%	14.1%	13.9%	13.7%	15.1%
China	28.0%	28.5%	28.6%	26.5%	21.2%
Europe	17.4%	17.5%	18.3%	20.3%	21.2%
The Americas	22.8%	24.1%	23.9%	25.0%	27.6%
Japan	15.2%	14.7%	14.1%	13.4%	13.4%

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Consolidated Orders by Division

(Billions of Yen)

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Service	13.0%	14.2%	13.7%	16.5%	19.2%
Robomachine	13.2%	13.1%	16.4%	15.0%	13.7%
Robot	49.4%	53.7%	52.9%	46.2%	41.8%
FA	24.4%	19.0%	17.0%	22.3%	25.3%

Chart values (Billions of Yen):

	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Total	217.0	200.5	207.0	176.3	169.1
Service	28.2	28.6	28.3	29.2	32.4
Robomachine	28.6	26.2	34.0	26.4	23.2
Robot	107.2	107.7	109.4	81.4	70.7
FA	53.0	38.0	35.3	39.3	42.8
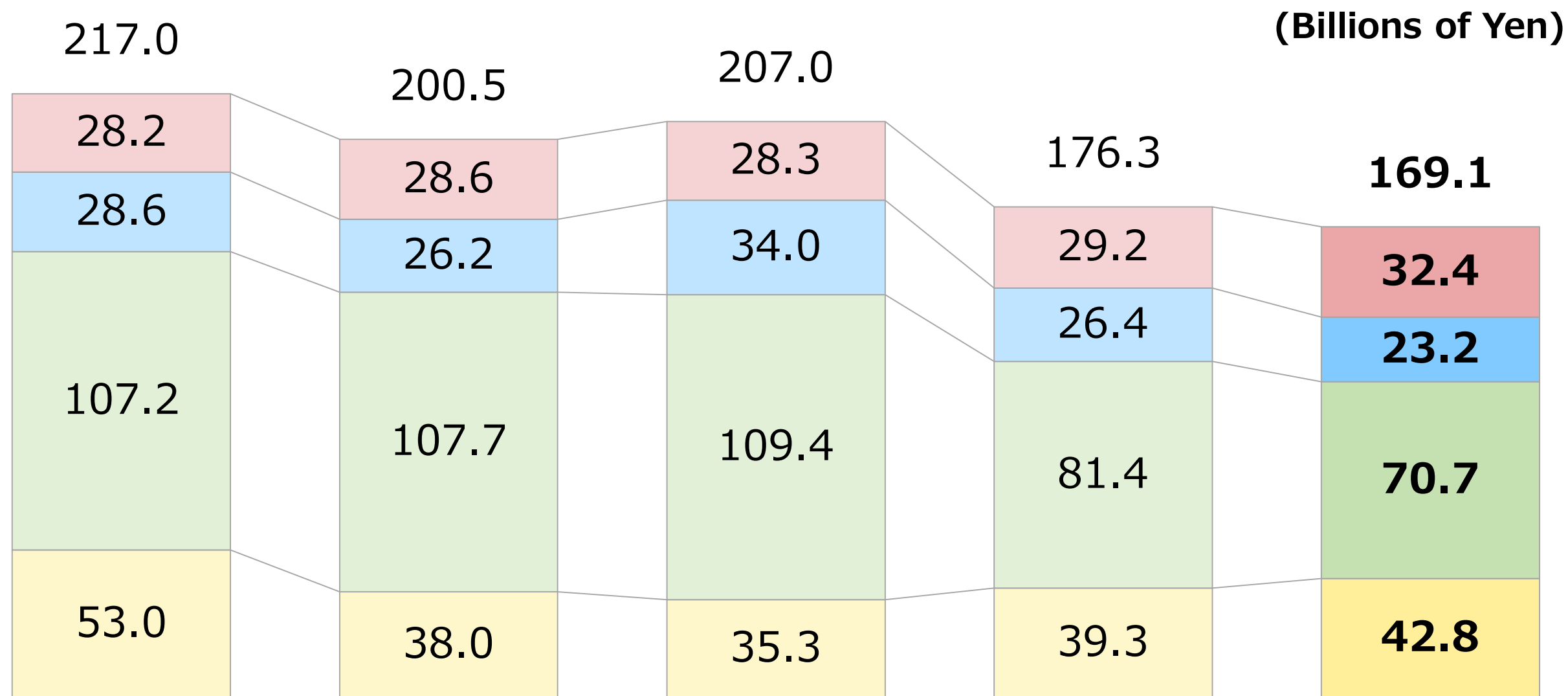
Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-22.1%	-4.1%
Service	+15.2%	+11.2%
Robomachine	-19.0%	-12.3%
Robot	-34.0%	-13.2%
FA	-19.3%	+8.9%

※ The total orders for Q1 of FY2023 was 1 billion yen higher than the actual amount, due to an error. The figure has been corrected and the accurate number is shown.

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Consolidated Orders by Region

(Billions of Yen)
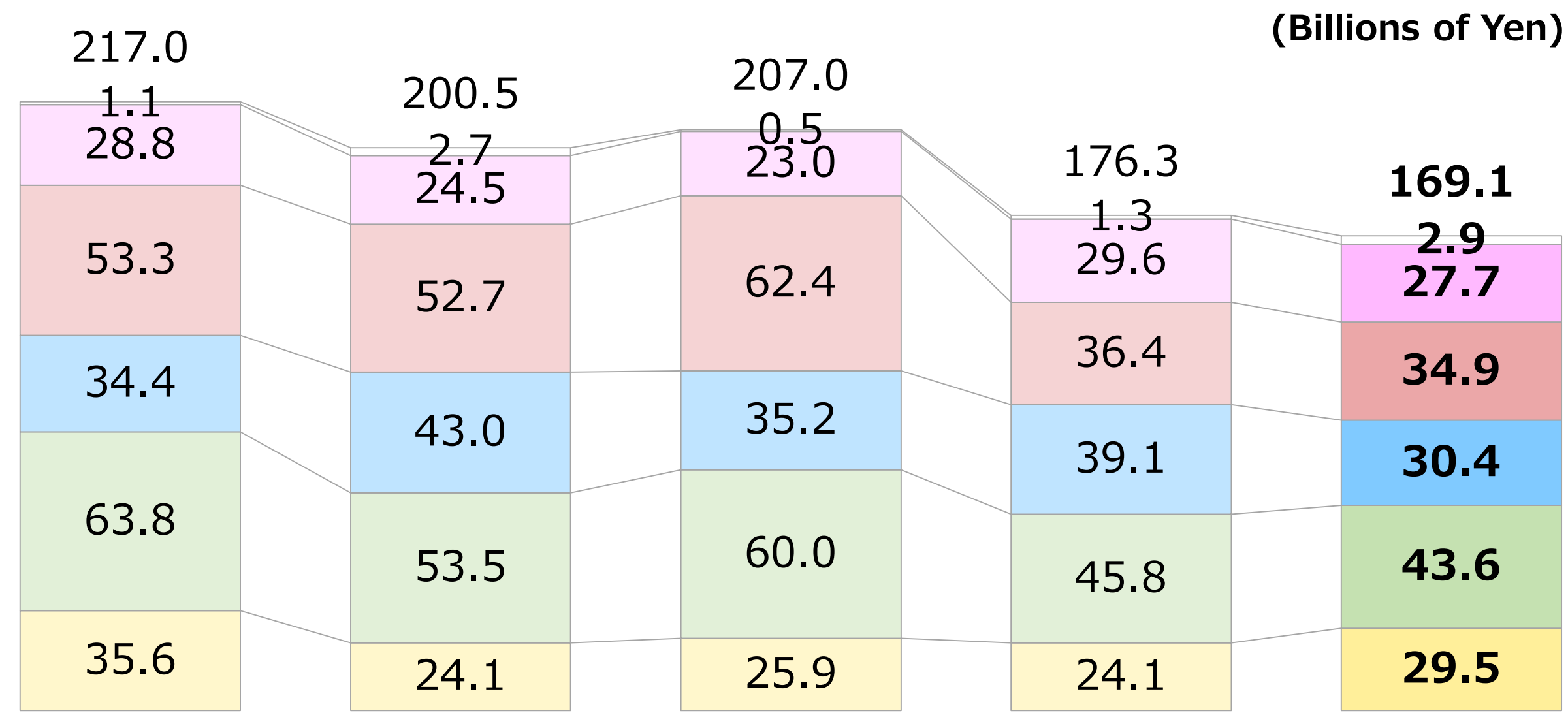
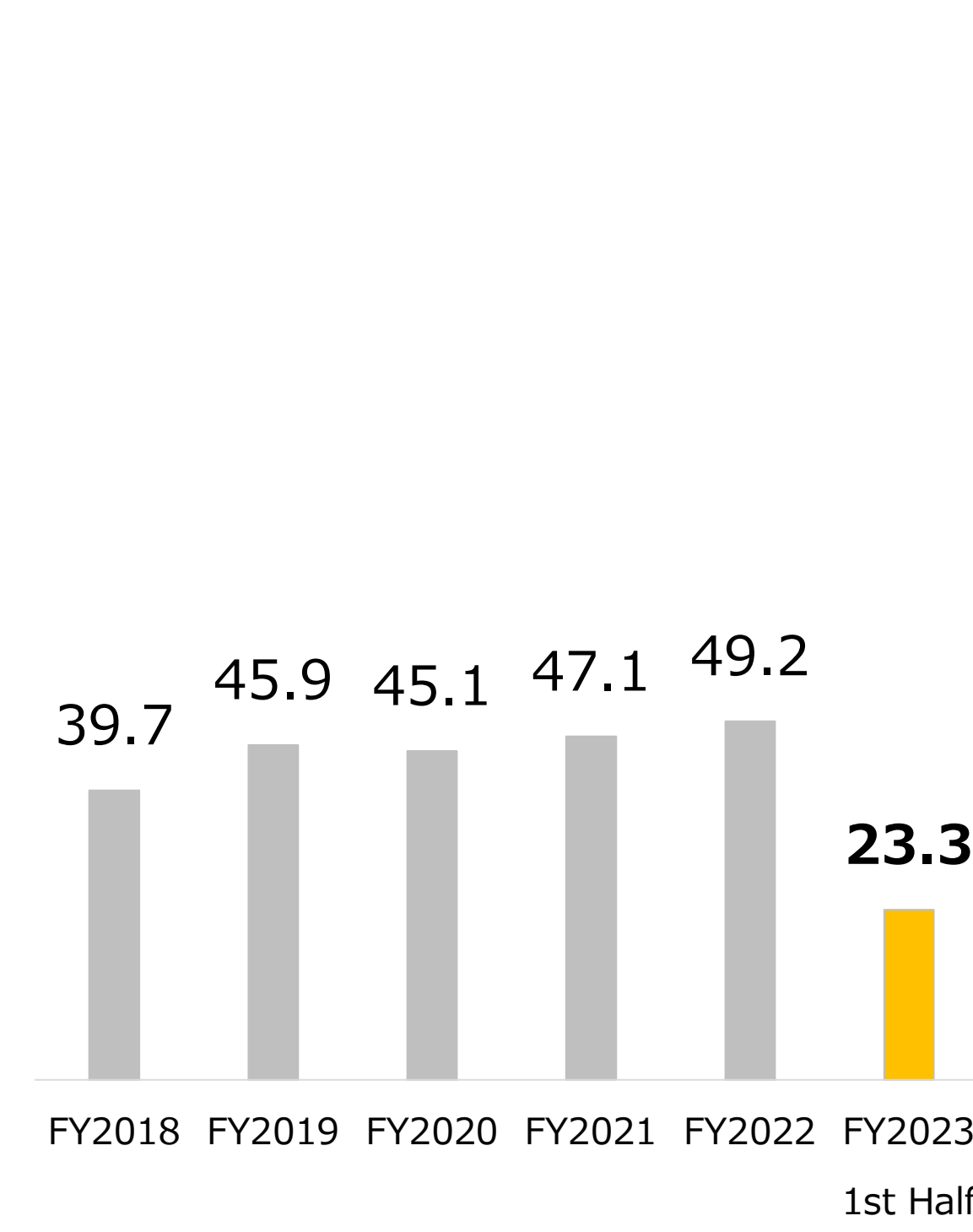| Region	Change from Previous Period	Change from Previous Quarter
TOTAL	-22.1%	-4.1%
Asia (Excluding China)	-3.7%	-6.5%
China	-34.5%	-4.0%
Europe	-11.7%	-22.3%
The Americas	-31.6%	-4.8%
Japan	-17.2%	+22.1%

2022Q2: 217.0
- ROW: 1.1
- Asia (Excluding China): 28.8
- China: 53.3
- Europe: 34.4
- The Americas: 63.8
- Japan: 35.6

2022Q3: 200.5
- ROW: 2.7
- Asia (Excluding China): 24.5
- China: 52.7
- Europe: 43.0
- The Americas: 53.5
- Japan: 24.1

2022Q4: 207.0
- ROW: 0.5
- Asia (Excluding China): 23.0
- China: 62.4
- Europe: 35.2
- The Americas: 60.0
- Japan: 25.9

2023Q1: 176.3
- ROW: 1.3
- Asia (Excluding China): 29.6
- China: 36.4
- Europe: 39.1
- The Americas: 45.8
- Japan: 24.1

2023Q2: 169.1
- ROW: 2.9
- Asia (Excluding China): 27.7
- China: 34.9
- Europe: 30.4
- The Americas: 43.6
- Japan: 29.5

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
ROW	0.5%	1.3%	0.3%	0.6%	1.7%
Asia (Excluding China)	13.3%	12.2%	11.1%	16.8%	16.4%
China	24.6%	26.3%	30.1%	20.7%	20.7%
Europe	15.8%	21.5%	17.0%	22.2%	18.0%
The Americas	29.4%	26.7%	29.0%	26.0%	25.8%
Japan	16.4%	12.0%	12.5%	13.7%	17.4%

※ The total orders for Q1 of FY2023 was 1 billion yen higher than the actual amount, due to an error. The figure has been corrected and the accurate number is shown.

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Capital investment・Depreciation and amortization・Research and development expenses

(Billions of Yen)

Capital investment

133.1

70.5

53.1

41.1

18.6

23.2

| FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 1st Half |

Depreciation and amortization

39.7 45.9 45.1 47.1 49.2

23.3

| FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 1st Half |

Research and development expenses

56.2 51.3 46.9 50.0 51.9

25.6

| FY2018 | FY2019 | FY2020 | FY2021 | FY2022 | FY2023 1st Half |
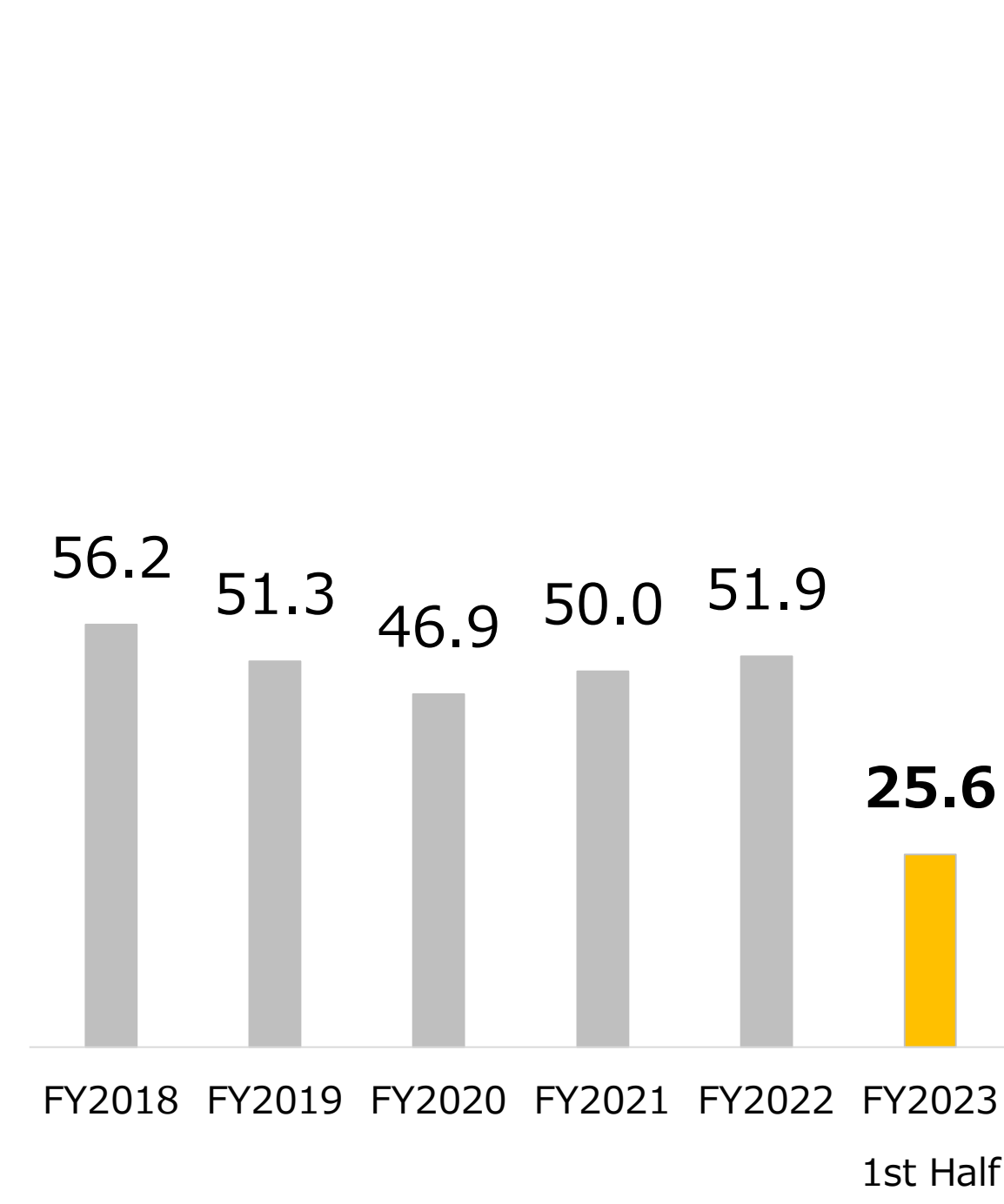
Consolidated Financial Forecasts

(Billions of Yen)

	FY2022 Actual		FY2023 Forecast				Change from Previous Period	Change from Previous Forecast
			Previous Forecast		**New Forecast**			
		to Net sales		to Net sales		to Net sales		
Net sales	852.0	100.0%	750.3	100.0%	**758.0**	**100.0%**	**-11.0%**	**+1.0%**
Cost of sales	526.5	61.8%	499.5	66.6%	**504.3**	**66.5%**	**-4.2%**	**+1.0%**
Operating income	191.4	22.5%	118.3	15.8%	**121.9**	**16.1%**	**-36.3%**	**+3.0%**
Ordinary income	231.3	27.2%	150.3	20.0%	**153.3**	**20.2%**	**-33.7%**	**+2.0%**
Net income	170.6	20.0%	113.1	15.1%	**113.6**	**15.0%**	**-33.4%**	**+0.4%**
FX Rate								
Yen/1USD	135.47		131.84		**138.00**			
Yen/1EUR	140.96		146.12		**149.19**			

※"Net income" means "Net income attributable to owners of parent company".

**FY2023
3rd Quarter ~ 4th Quarter
FX Rate assumption
Yen/1USD 135.00
Yen/1EUR 145.00**

New product: Latest CNC system

A new platform for machine tools
CNC system has been completely redesigned for smart factories.

- Given the need to respond flexibly to environmental changes such as human resource shortages, generational changes and energy issues, this new CNC targets improved machining performance, while strengthening its role as the building block for smart factories.
- FANUC Series 500i-A uses the latest IoT, AI, and digital technologies. In addition to improving machining performance and optimizing energy, this new CNC is a platform for making factories smarter, realizing features such as machine integration, automation, customization, and digitalization of current process know-how.
- αi-D series Servo uses the latest magnets and power semiconductors to achieve high speed, high precision, and a significant reduction in power loss.

FANUC Series 500i-A
The brain of the machine tool
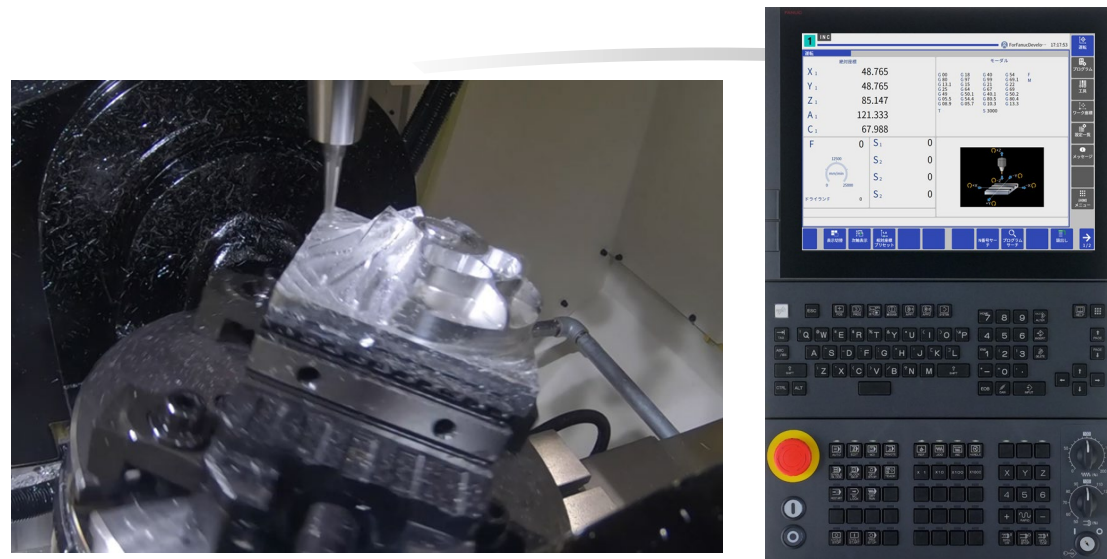
αi-D series SERVO
The drive system of the Machine tool

Background of new CNC system development

Changes in the environment surrounding machine tools

Create new value, provide reliability and transform factories

- **<u>Realizing smart factories with digital technology</u>**

✓ Improve quality
✓ Reduce manufacturing costs
✓ Improve productivity

✓ Shorten the time for commercialization and mass production
✓ Resolving human resource shortages and training issues
✓ Providing new added value/improving provided value
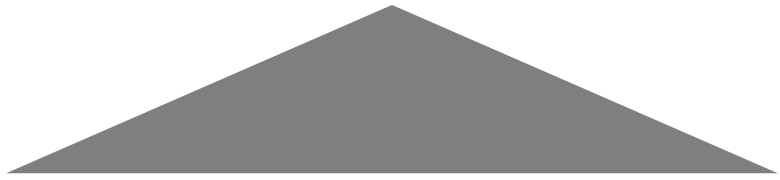
Enduring value of machine tools

- High precision/high quality processing
- High reliability and availability
- High productivity

+
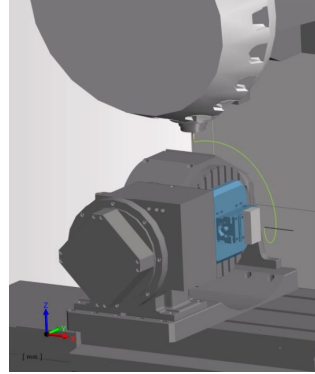
A changing society

- Adapting to a sustainable society
- Shift to low-volume, high-mix production
- Decrease in the working population and generational change

Key technology of new CNC system

Digital twin
- Improving efficiency and quality through simulation in digital space
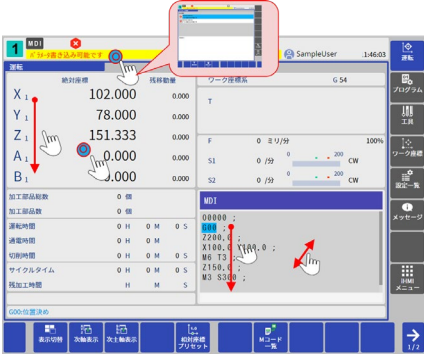- Optimize the entire process by AI

Automation
- Easily design multi-tasking machines capable of a wide variety of machining
- Functions to support machine design
- Advanced automation system linked to robots

Ease of use
- Operability that can be easily learned by first-time operators
- Machine tool know-how can be easily digitized

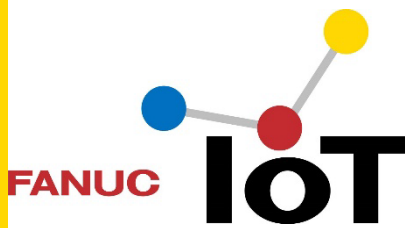**A new platform for machine tools to realize smart factories**

New product

FANUC Series 500*i*-A

α*i*-D series SERVO

IoT
- Secure network technology to realize intelligent control in coordination with peripheral devices
- Functions that take advantage of data utilization

Sustainability
- Maximum support for sustainable production activities
- Energy minimization with AI
- Energy reduction by increasing the efficiency of servo systems

Machining technology
- Continuing to pursue CNC/servo technology for high-speed/high-precision/high-quality metal processing
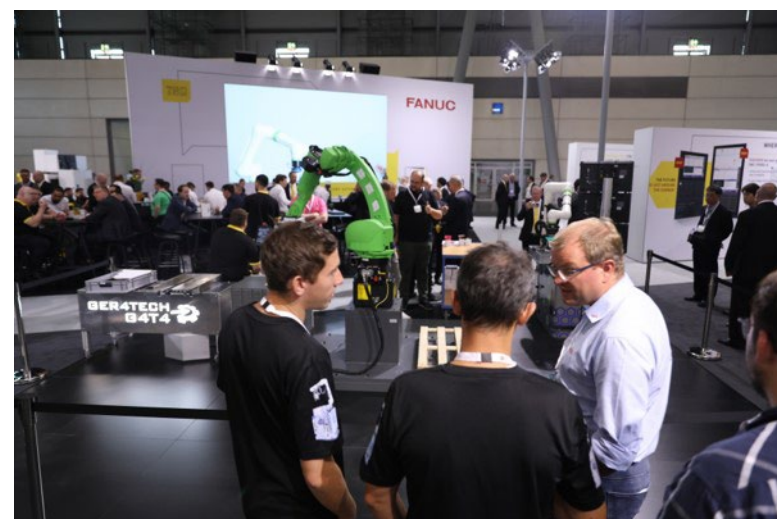
This CNC system, essential for realizing smart factories, will continue growing in value

EMO 2023 Exhibition Report (1/4)

Overview **EMO Hannover 2023**
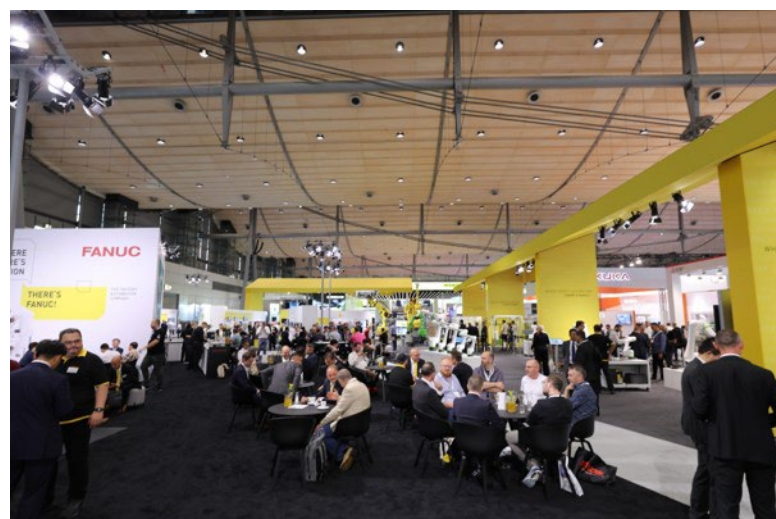
Dates : September 18 - 23, 2023

Place : Hannover/Germany Hannover exhibition center

Total registrants : 92,000

Exhibiting companies : 1,850

- One of the major trade shows for machine tools worldwide
- First full-scale event after COVID-19; very successful with many visitors
- Machine tool builders booths showed an increased number of exhibits related to machined workpieces for EV.
- FANUC's booth exhibited the latest products and technologies of FA, Robot, and Robomachine, and promoted FANUC overall capabilities.

EMO 2023 Exhibition Report (2/4)

FA Exhibits

- Introduced new CNC products 500i-A series with completely new hardware and software, and attracted visitor's attention for the miniaturization and the improved performance and operability.

- Introduced new servo products αi-D series, and got great feedback for the amplifier miniaturization and the energy saving in addition to the high speed and high precision.

- Positive response for CNC digital twin that optimize machining process with digital technology.

- Exhibited FIELD system Basic Package for the first time to European market as the IoT product that supports improving uptime of factory equipment.

EMO 2023 Exhibition Report (3/4)

ROBOT Exhibits

- Exhibited various automation application with 15 robots including 7 collaborative robots; booth was crowded with many visitors.

- Great feedback for the collaborative robots because of ease of use in assembly and transportation work and also their safe and compact systems.

- Promoted milling and laser welding using high-rigidity and high-precision robots in terms of machining application.

- Positive response for the transportation of heavy objects by heavy payload robot and the easy teaching for bin picking applications.
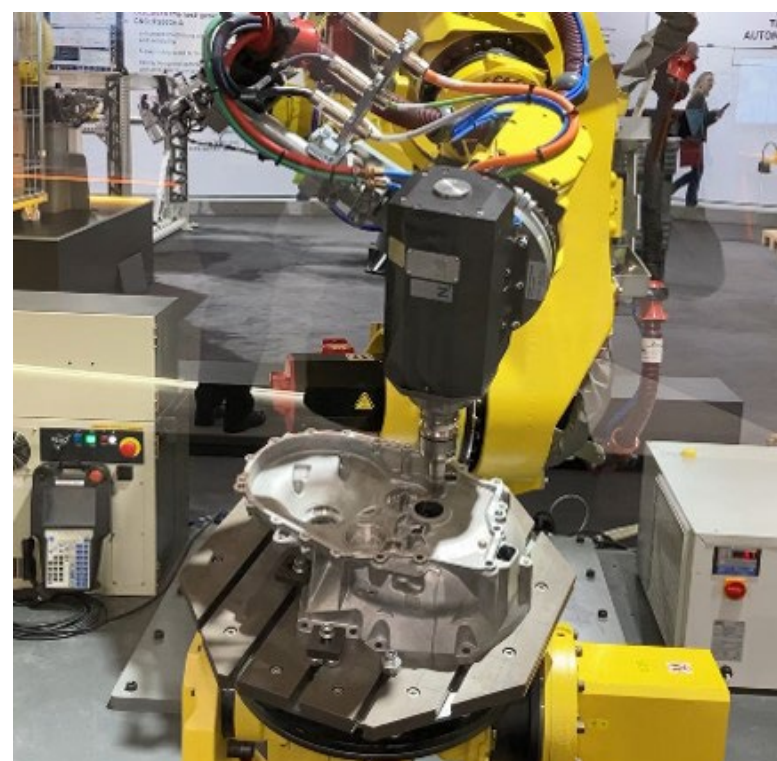
EMO 2023 Exhibition Report (4/4)

ROBOMACHINE Exhibits

- Exhibited 10x Latest Robomachines (6x ROBODRILLs, 3x ROBOCUTs, 1x ROBOSHOT).

- Introduced new ROBODRILL and new ROBOCUT, and promoted the expansion of machining range.

- Of the 10 systems showcasing FANUC's strengths, there was great feedback on the 7 practical robot demonstrations.

- Promoted the high performance and various machining examples by real cutting/molding demonstrations.

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Appendix

Consolidated Sales by Division
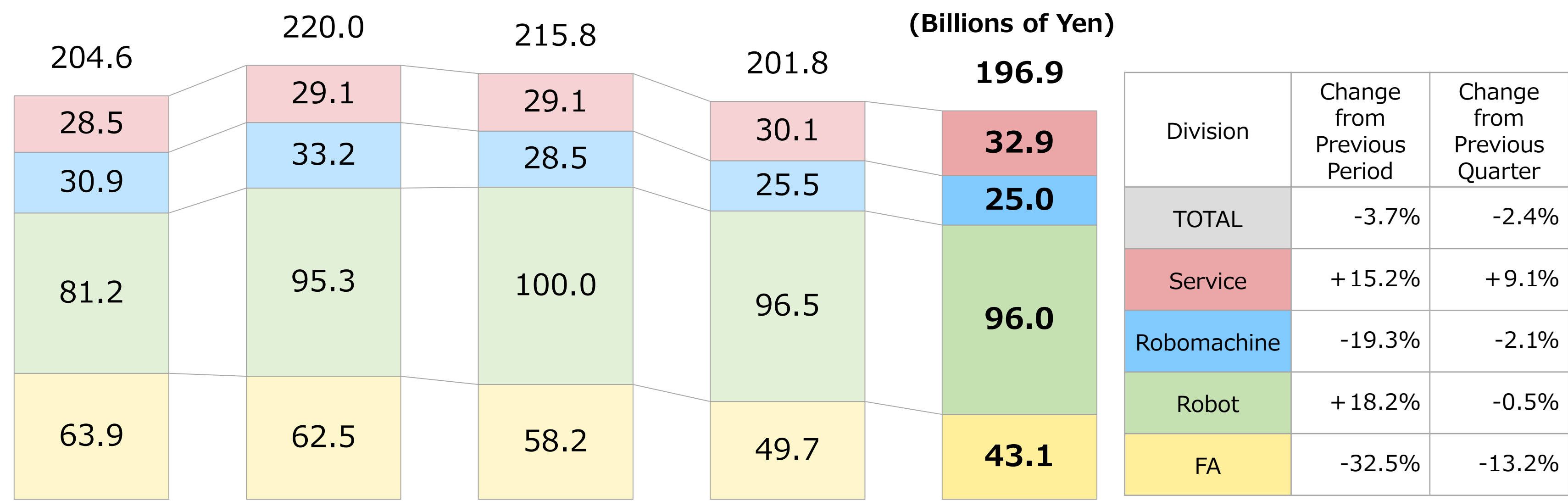
(Billions of Yen)

	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Total	204.6	220.0	215.8	201.8	**196.9**
Service	28.5	29.1	29.1	30.1	**32.9**
Robomachine	30.9	33.2	28.5	25.5	**25.0**
Robot	81.2	95.3	100.0	96.5	**96.0**
FA	63.9	62.5	58.2	49.7	**43.1**

Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-3.7%	-2.4%
Service	+15.2%	+9.1%
Robomachine	-19.3%	-2.1%
Robot	+18.2%	-0.5%
FA	-32.5%	-13.2%

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Service	14.0%	13.2%	13.4%	15.0%	16.7%
Robomachine	15.1%	15.1%	13.2%	12.6%	12.7%
Robot	39.7%	43.3%	46.4%	47.8%	48.7%
FA	31.2%	28.4%	27.0%	24.6%	21.9%

FA Division Consolidated Sales by Region

(Billions of Yen)
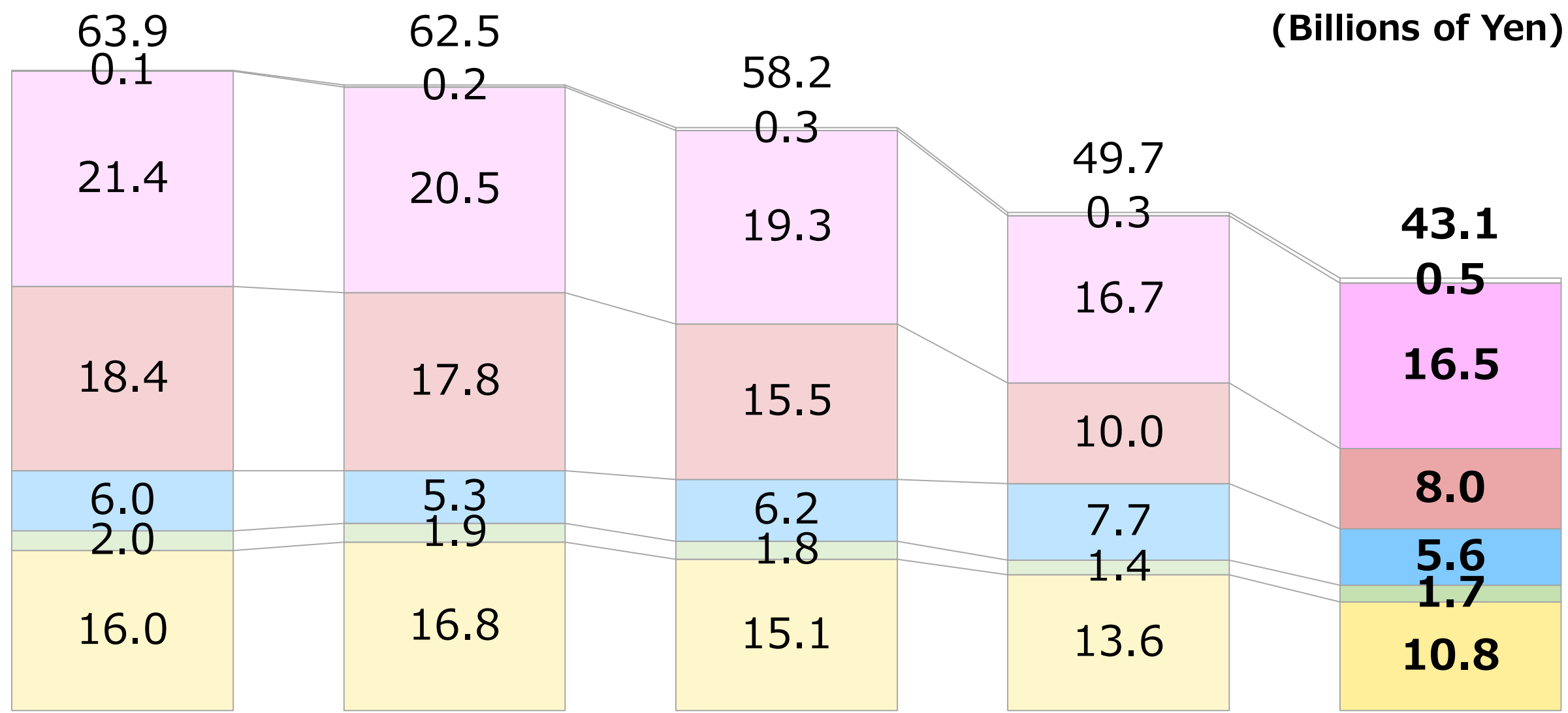
Region	Change from Previous Period	Change from Previous Quarter
TOTAL	-32.5%	-13.2%
Asia (Excluding China)	-23.0%	-1.1%
China	-56.5%	-20.3%
Europe	-6.9%	-26.7%
The Americas	-13.3%	+17.3%
Japan	-32.1%	-20.1%

Chart data (Billions of Yen):

- 2022Q2: Total 63.9 — ROW 0.1, Asia 21.4, China 18.4, Europe 6.0, Americas 2.0, Japan 16.0
- 2022Q3: Total 62.5 — ROW 0.2, Asia 20.5, China 17.8, Europe 5.3, Americas 1.9, Japan 16.8
- 2022Q4: Total 58.2 — ROW 0.3, Asia 19.3, China 15.5, Europe 6.2, Americas 1.8, Japan 15.1
- 2023Q1: Total 49.7 — ROW 0.3, Asia 16.7, China 10.0, Europe 7.7, Americas 1.4, Japan 13.6
- 2023Q2: Total 43.1 — ROW 0.5, Asia 16.5, China 8.0, Europe 5.6, Americas 1.7, Japan 10.8

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
ROW	0.2%	0.5%	0.6%	0.6%	1.2%
Asia (Excluding China)	33.6%	32.8%	33.2%	33.6%	38.3%
China	28.7%	28.4%	26.6%	20.2%	18.5%
Europe	9.4%	8.4%	10.6%	15.4%	13.0%
The Americas	3.1%	3.0%	3.1%	2.9%	3.9%
Japan	25.0%	26.9%	25.9%	27.3%	25.1%

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Robot Division Consolidated Sales by Region

(Billions of Yen)

Region	Change from Previous Period	Change from Previous Quarter
TOTAL	+18.2%	-0.5%
Asia (Excluding China)	+56.1%	+21.5%
China	-0.2%	-18.6%
Europe	+27.1%	+7.2%
The Americas	+23.8%	+4.8%
Japan	+15.4%	+21.8%
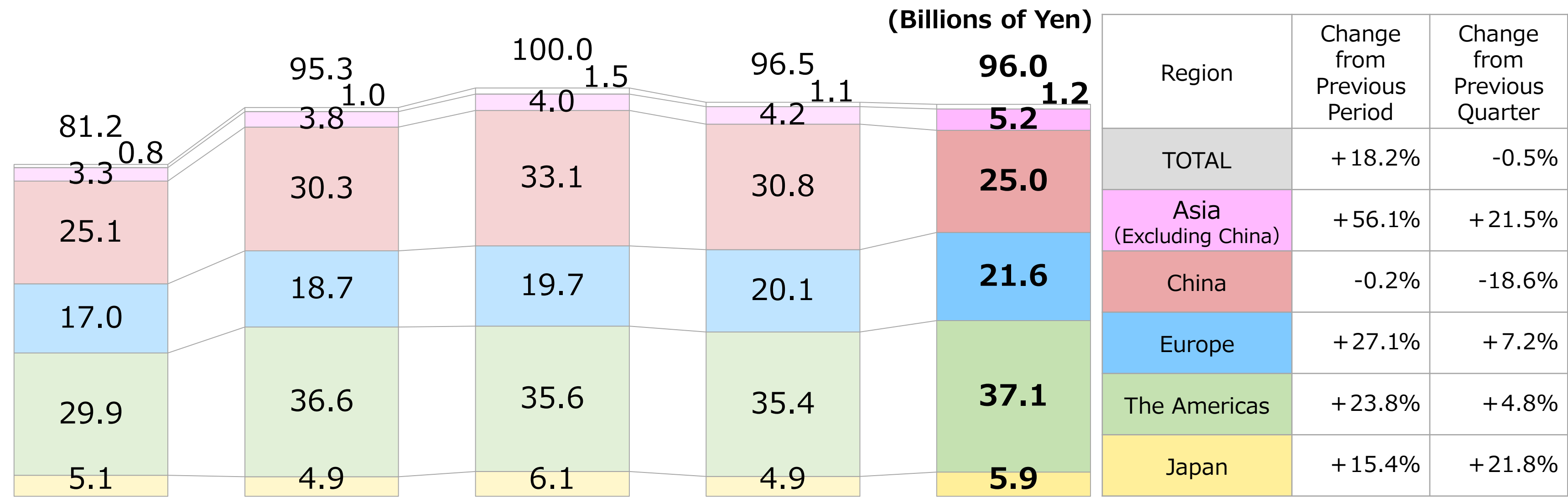
Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
ROW	0.9%	1.1%	1.5%	1.1%	1.2%
Asia (Excluding China)	4.1%	4.0%	4.0%	4.4%	5.4%
China	30.9%	31.8%	33.1%	31.9%	26.1%
Europe	20.9%	19.6%	19.7%	20.9%	22.5%
The Americas	36.9%	38.4%	35.6%	36.7%	38.6%
Japan	6.3%	5.1%	6.1%	5.0%	6.2%

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Robomachine Division Consolidated Sales by Region

(Billions of Yen)
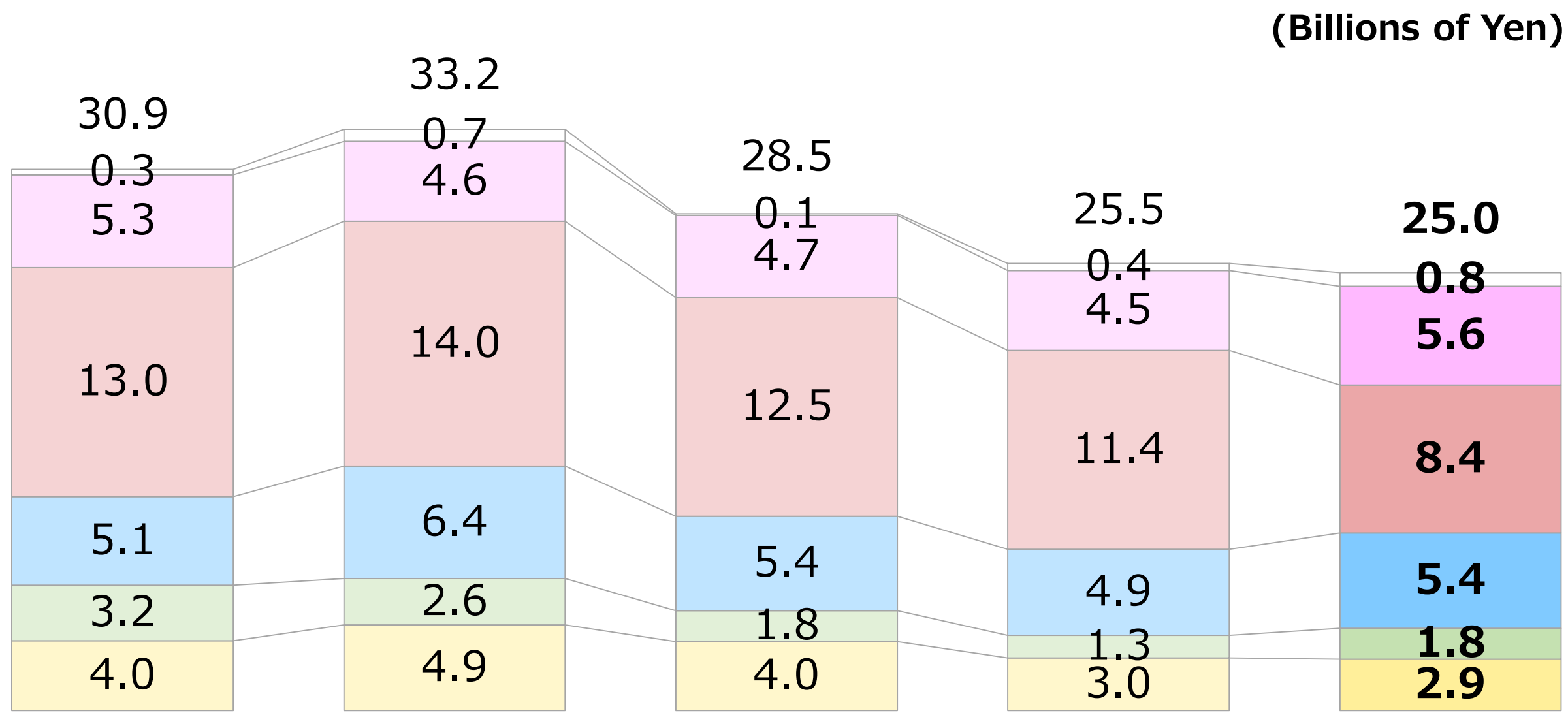
Region	Change from Previous Period	Change from Previous Quarter
TOTAL	-19.3%	-2.1%
Asia (Excluding China)	+6.3%	+23.8%
China	-35.3%	-25.6%
Europe	+7.2%	+10.8%
The Americas	-44.3%	+34.7%
Japan	-26.2%	-1.9%

Chart values:

2022Q2 (Total 30.9): 0.3 / 5.3 / 13.0 / 5.1 / 3.2 / 4.0
2022Q3 (Total 33.2): 0.7 / 4.6 / 14.0 / 6.4 / 2.6 / 4.9
2022Q4 (Total 28.5): 0.1 / 4.7 / 12.5 / 5.4 / 1.8 / 4.0
2023Q1 (Total 25.5): 0.4 / 4.5 / 11.4 / 4.9 / 1.3 / 3.0
2023Q2 (Total 25.0): 0.8 / 5.6 / 8.4 / 5.4 / 1.8 / 2.9

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
ROW	1.3%	2.2%	0.9%	1.6%	3.2%
Asia (Excluding China)	17.1%	13.7%	16.4%	17.8%	22.5%
China	42.2%	42.1%	43.7%	44.5%	33.8%
Europe	16.3%	19.3%	18.9%	19.2%	21.7%
The Americas	10.2%	8.0%	6.2%	5.1%	7.0%
Japan	12.9%	14.7%	13.9%	11.8%	11.8%

Service Division Consolidated Sales by Region

(Billions of Yen)
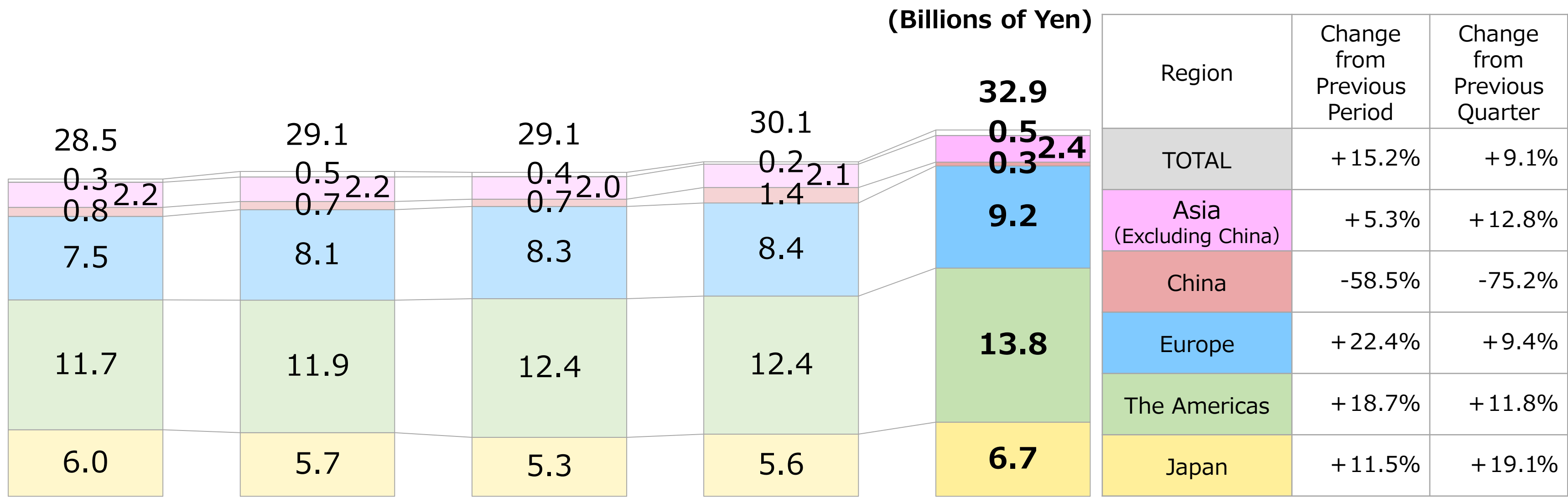
Region	Change from Previous Period	Change from Previous Quarter
TOTAL	+15.2%	+9.1%
Asia (Excluding China)	+5.3%	+12.8%
China	-58.5%	-75.2%
Europe	+22.4%	+9.4%
The Americas	+18.7%	+11.8%
Japan	+11.5%	+19.1%

Chart values:

2022Q2: 28.5 (0.3, 2.2, 0.8, 7.5, 11.7, 6.0)
2022Q3: 29.1 (0.5, 2.2, 0.7, 8.1, 11.9, 5.7)
2022Q4: 29.1 (0.4, 2.0, 0.7, 8.3, 12.4, 5.3)
2023Q1: 30.1 (0.2, 2.1, 1.4, 8.4, 12.4, 5.6)
2023Q2: 32.9 (0.5, 2.4, 0.3, 9.2, 13.8, 6.7)

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
ROW	1.3%	1.3%	1.4%	1.0%	1.5%
Asia (Excluding China)	7.9%	7.6%	7.0%	7.0%	7.2%
China	2.9%	2.5%	2.2%	4.6%	1.0%
Europe	26.2%	28.0%	28.4%	27.8%	27.9%
The Americas	40.8%	40.9%	42.7%	41.0%	42.1%
Japan	20.9%	19.7%	18.3%	18.6%	20.3%

※ The consolidated net sales does not include the service business in China which is operated by the equity method affiliates.
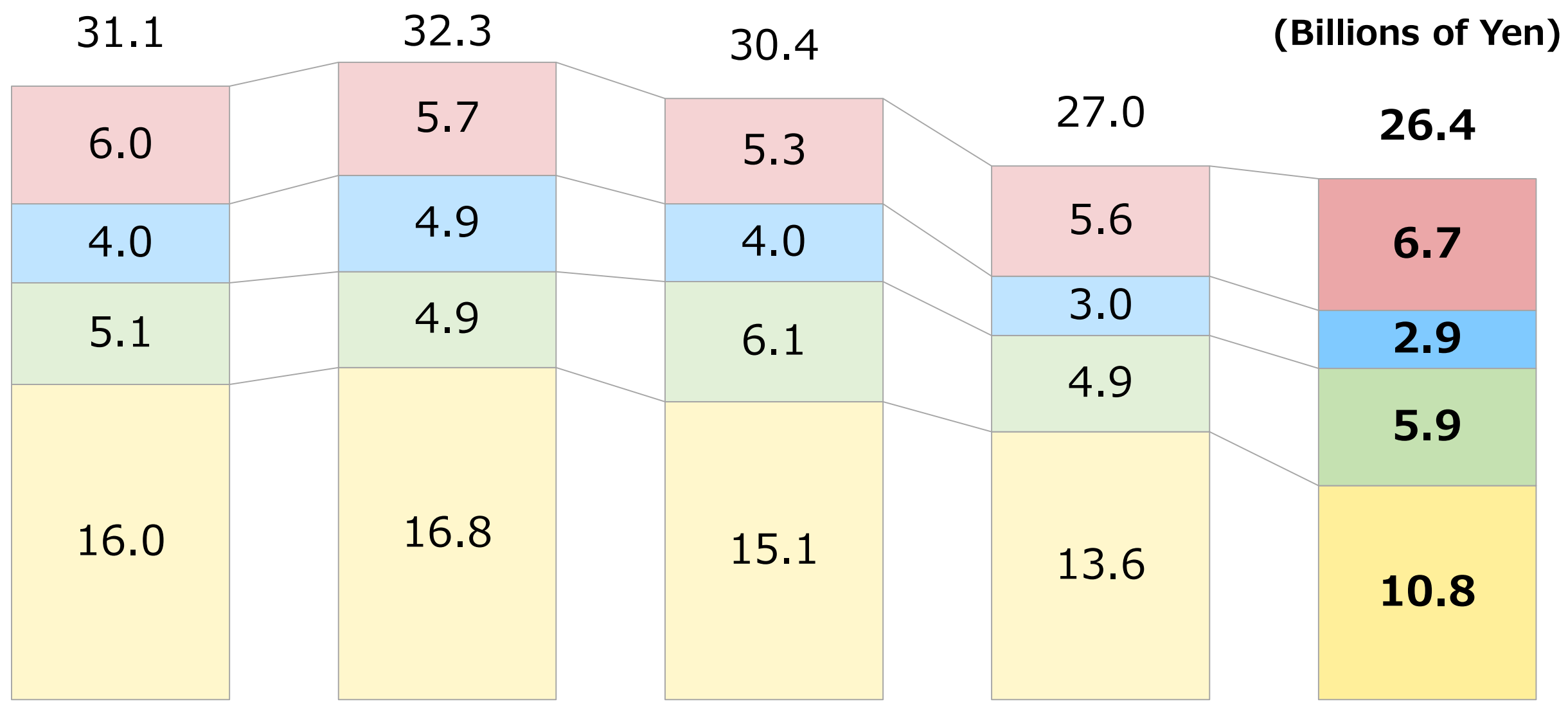
Consolidated Sales by Region

(Billions of Yen)

Region	Change from Previous Period	Change from Previous Quarter
TOTAL	-3.7%	-2.4%
Asia (Excluding China)	-8.1%	+7.5%
China	-27.1%	-21.9%
Europe	+17.5%	+1.8%
The Americas	+16.4%	+7.7%
Japan	-15.1%	-2.4%

Chart values:

	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Total	204.6	220.0	215.8	201.8	196.9
ROW	1.7	2.5	2.6	2.2	2.9
Asia	32.3	31.0	30.0	27.6	29.7
China	57.3	62.7	61.7	53.5	41.8
Europe	35.5	38.5	39.5	41.0	41.8
The Americas	46.7	53.0	51.6	50.5	54.4
Japan	31.1	32.3	30.4	27.0	26.4

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
ROW	0.8%	1.1%	1.2%	1.1%	1.5%
Asia (Excluding China)	15.8%	14.1%	13.9%	13.7%	15.1%
China	28.0%	28.5%	28.6%	26.5%	21.2%
Europe	17.4%	17.5%	18.3%	20.3%	21.2%
The Americas	22.8%	24.1%	23.9%	25.0%	27.6%
Japan	15.2%	14.7%	14.1%	13.4%	13.4%

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Japan Region Consolidated Sales by Division

(Billions of Yen)

	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Total	31.1	32.3	30.4	27.0	**26.4**
Service	6.0	5.7	5.3	5.6	**6.7**
Robomachine	4.0	4.9	4.0	3.0	**2.9**
Robot	5.1	4.9	6.1	4.9	**5.9**
FA	16.0	16.8	15.1	13.6	**10.8**

Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-15.1%	-2.4%
Service	+11.5%	+19.1%
Robomachine	-26.2%	-1.9%
Robot	+15.4%	+21.8%
FA	-32.1%	-20.1%

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Service	19.2%	17.8%	17.4%	20.7%	25.2%
Robomachine	12.8%	15.1%	13.0%	11.1%	11.2%
Robot	16.6%	15.0%	20.0%	18.0%	22.5%
FA	51.4%	52.1%	49.6%	50.2%	41.1%

The Americas Region Consolidated Sales by Division

(Billions of Yen)
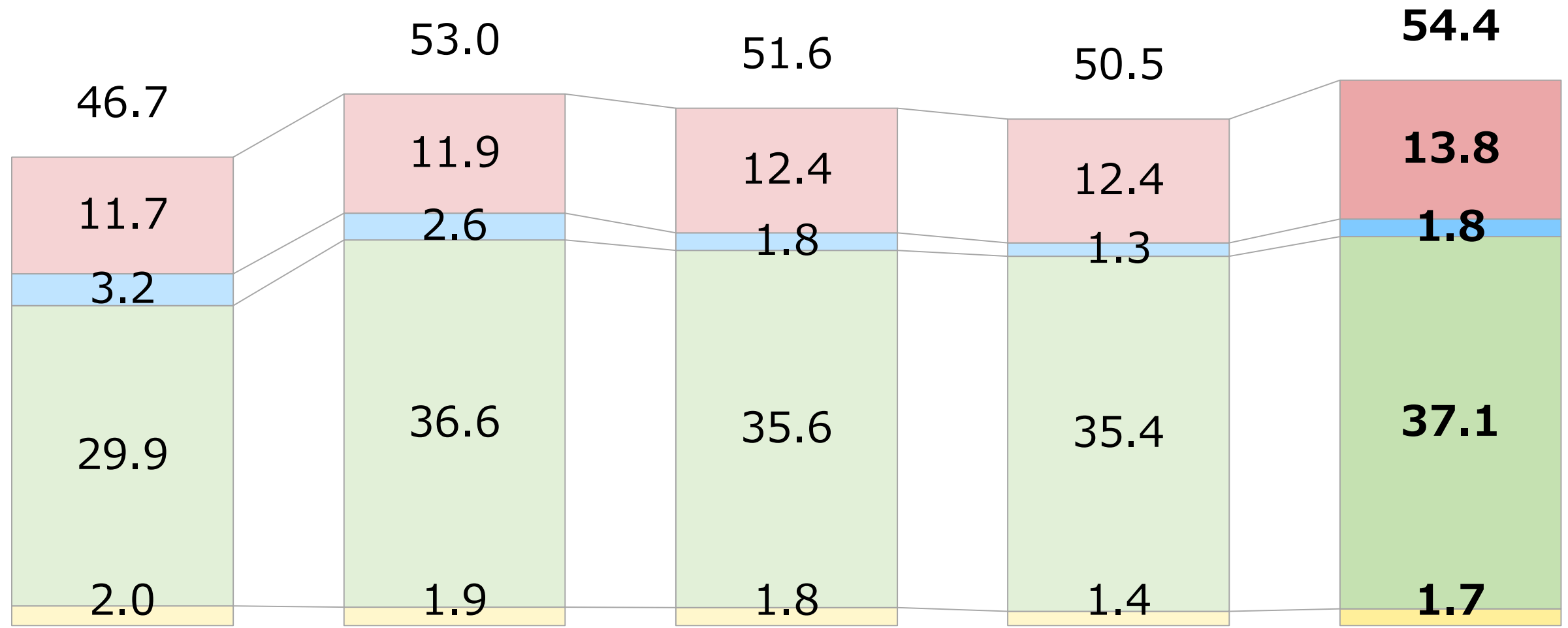
Division	Change from Previous Period	Change from Previous Quarter
TOTAL	+16.4%	+7.7%
Service	+18.7%	+11.8%
Robomachine	-44.3%	+34.7%
Robot	+23.8%	+4.8%
FA	-13.3%	+17.3%

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Service	24.9%	22.4%	24.1%	24.5%	25.5%
Robomachine	6.8%	5.0%	3.4%	2.6%	3.2%
Robot	64.1%	69.1%	69.0%	70.0%	68.2%
FA	4.2%	3.5%	3.5%	2.9%	3.1%

Europe Region Consolidated Sales by Division

(Billions of Yen)
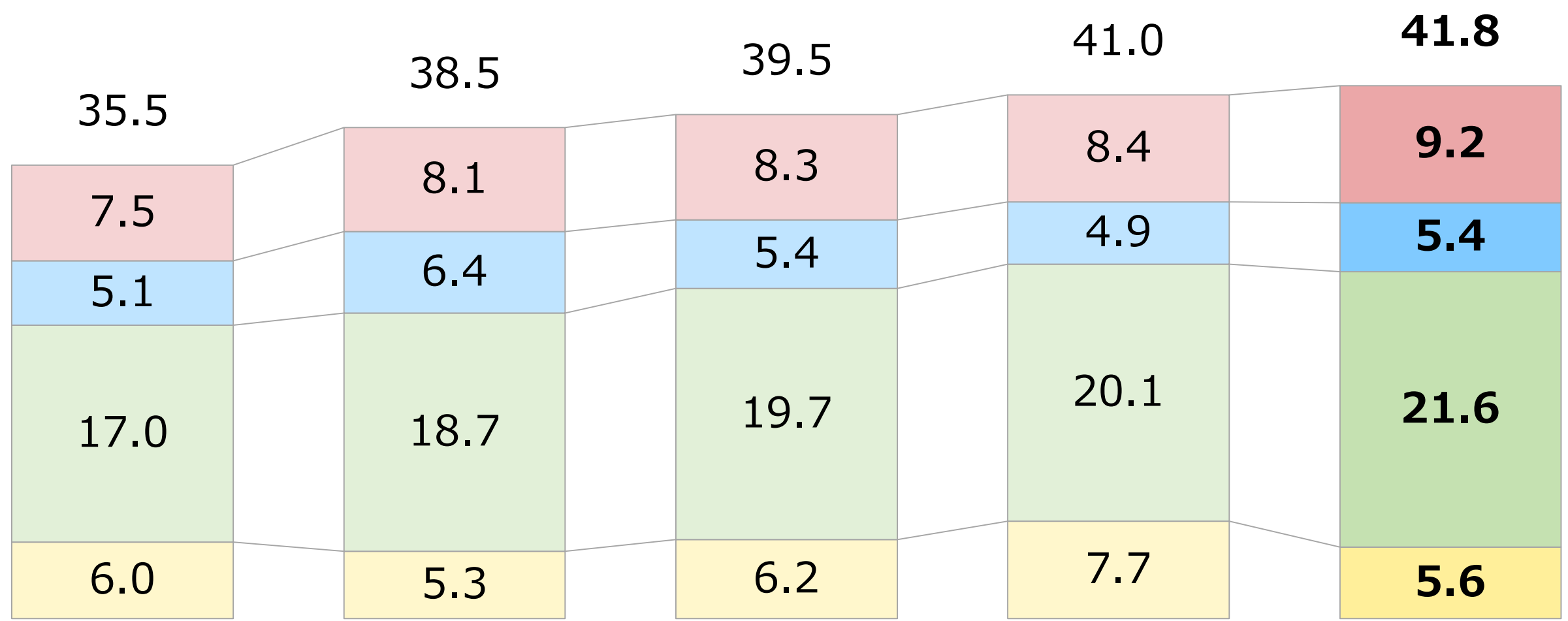
Division	Change from Previous Period	Change from Previous Quarter
TOTAL	+17.5%	+1.8%
Service	+22.4%	+9.4%
Robomachine	+7.2%	+10.8%
Robot	+27.1%	+7.2%
FA	-6.9%	-26.7%

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Service	21.1%	21.1%	20.9%	20.5%	21.9%
Robomachine	14.2%	16.7%	13.6%	11.9%	13.0%
Robot	47.8%	48.5%	49.8%	49.0%	51.7%
FA	16.9%	13.7%	15.7%	18.6%	13.4%

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China Region Consolidated Sales by Division

(Billions of Yen)

	57.3	62.7	61.7	53.5	41.8
Service	0.8	0.7	0.7	1.4	0.3
Robomachine	13.0	14.0	12.5	11.4	8.4
Robot	25.1	30.3	33.1	30.8	25.0
FA	18.4	17.8	15.5	10.0	8.0
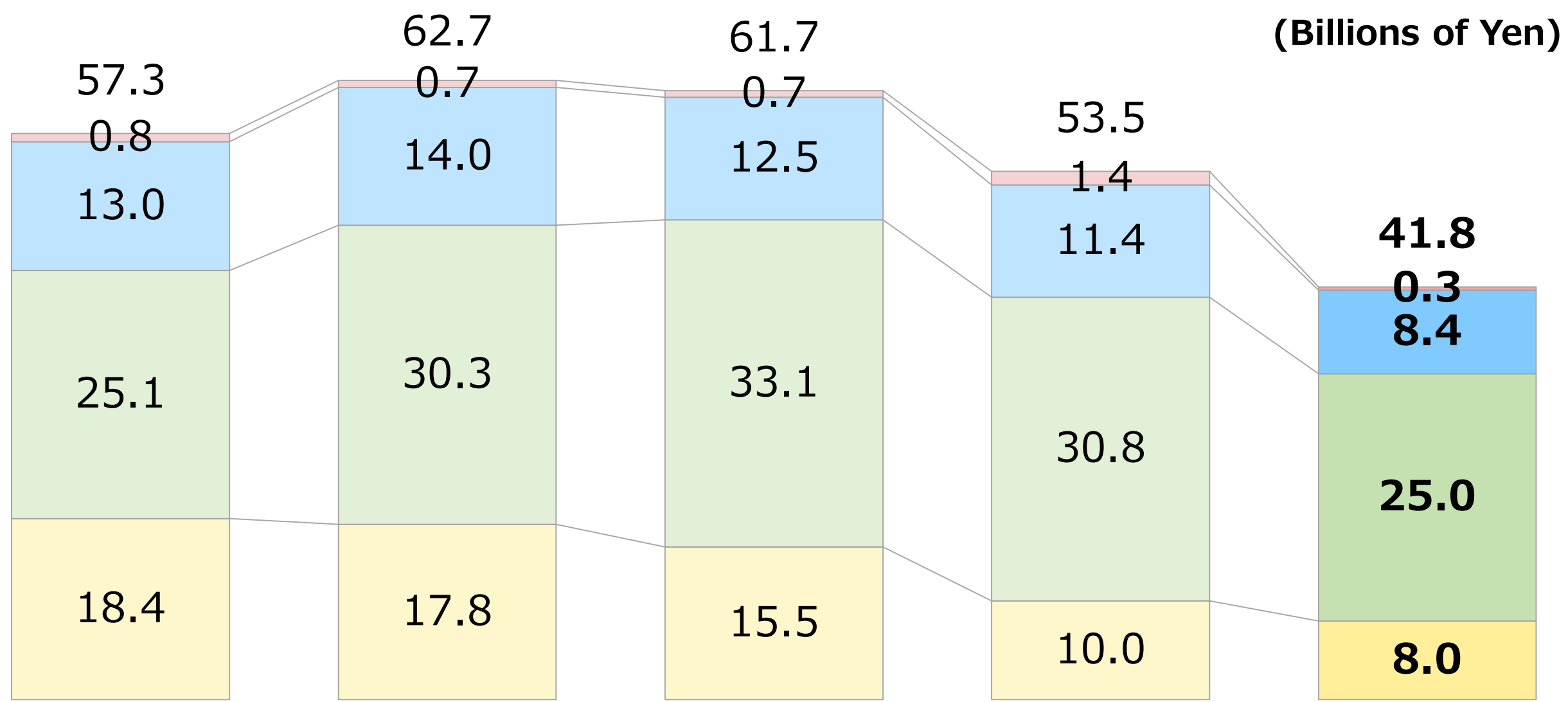
Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-27.1%	-21.9%
Service	-58.5%	-75.2%
Robomachine	-35.3%	-25.6%
Robot	-0.2%	-18.6%
FA	-56.5%	-20.3%

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Service	1.4%	1.2%	1.0%	2.6%	0.8%
Robomachine	22.8%	22.2%	20.2%	21.2%	20.2%
Robot	43.8%	48.3%	53.7%	57.5%	59.9%
FA	32.0%	28.3%	25.1%	18.7%	19.1%

※ The consolidated net sales does not include the service business in China which is operated by the equity method affiliates.

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Asia(Excluding China) Region Consolidated Sales by Division

(Billions of Yen)
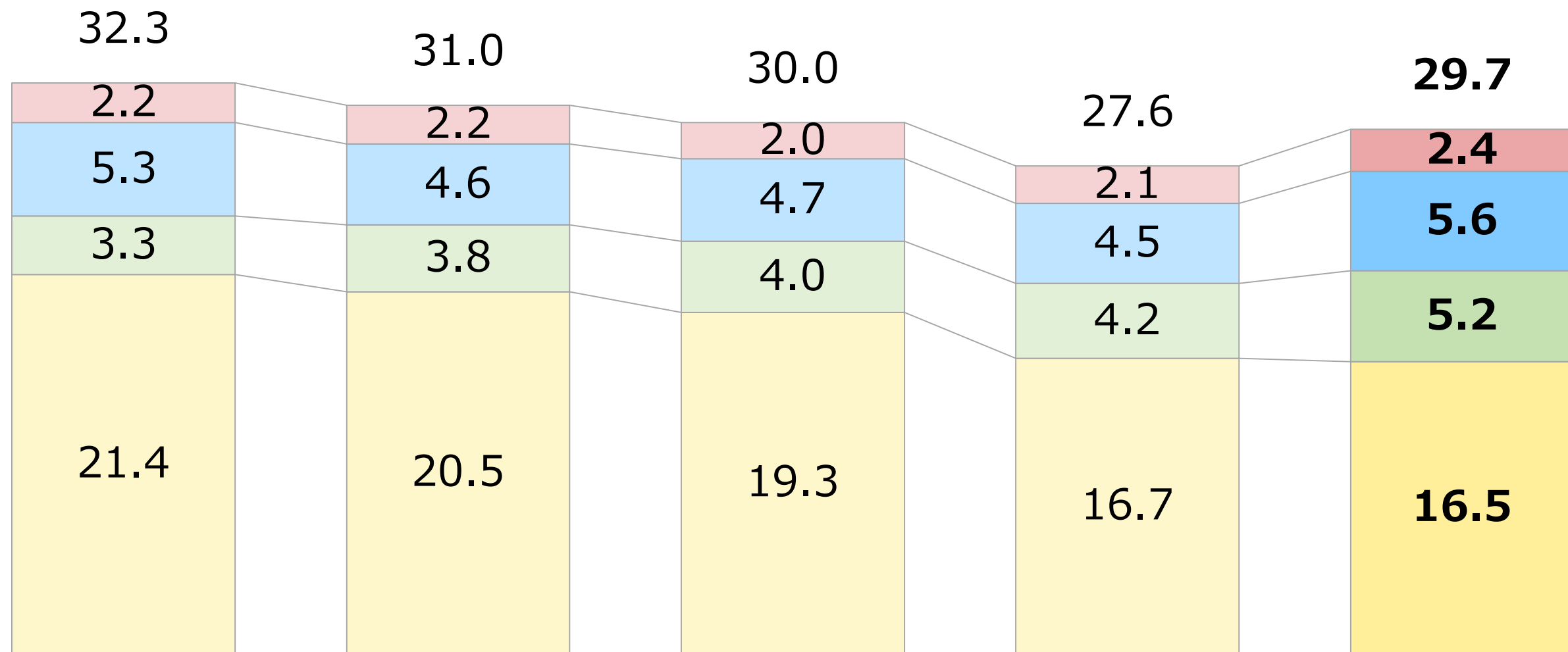
Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-8.1%	+7.5%
Service	+5.3%	+12.8%
Robomachine	+6.3%	+23.8%
Robot	+56.1%	+21.5%
FA	-23.0%	-1.1%

Composition	2022Q2	2022Q3	2022Q4	2023Q1	2023Q2
Service	7.0%	7.1%	6.8%	7.6%	7.9%
Robomachine	16.4%	14.7%	15.6%	16.5%	19.0%
Robot	10.2%	12.2%	13.3%	15.4%	17.4%
FA	66.4%	66.0%	64.3%	60.5%	55.7%