

(TRANSLATION)

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# Financial Results for the year Ended March 31, 2025

## FANUC CORPORATION

Any forward looking statements such as financial forecasts described in this report are subject to uncertain factors such as product supply and demand trends, industry competition, economic conditions, and others in major markets. Actual results may differ from these forecasts.

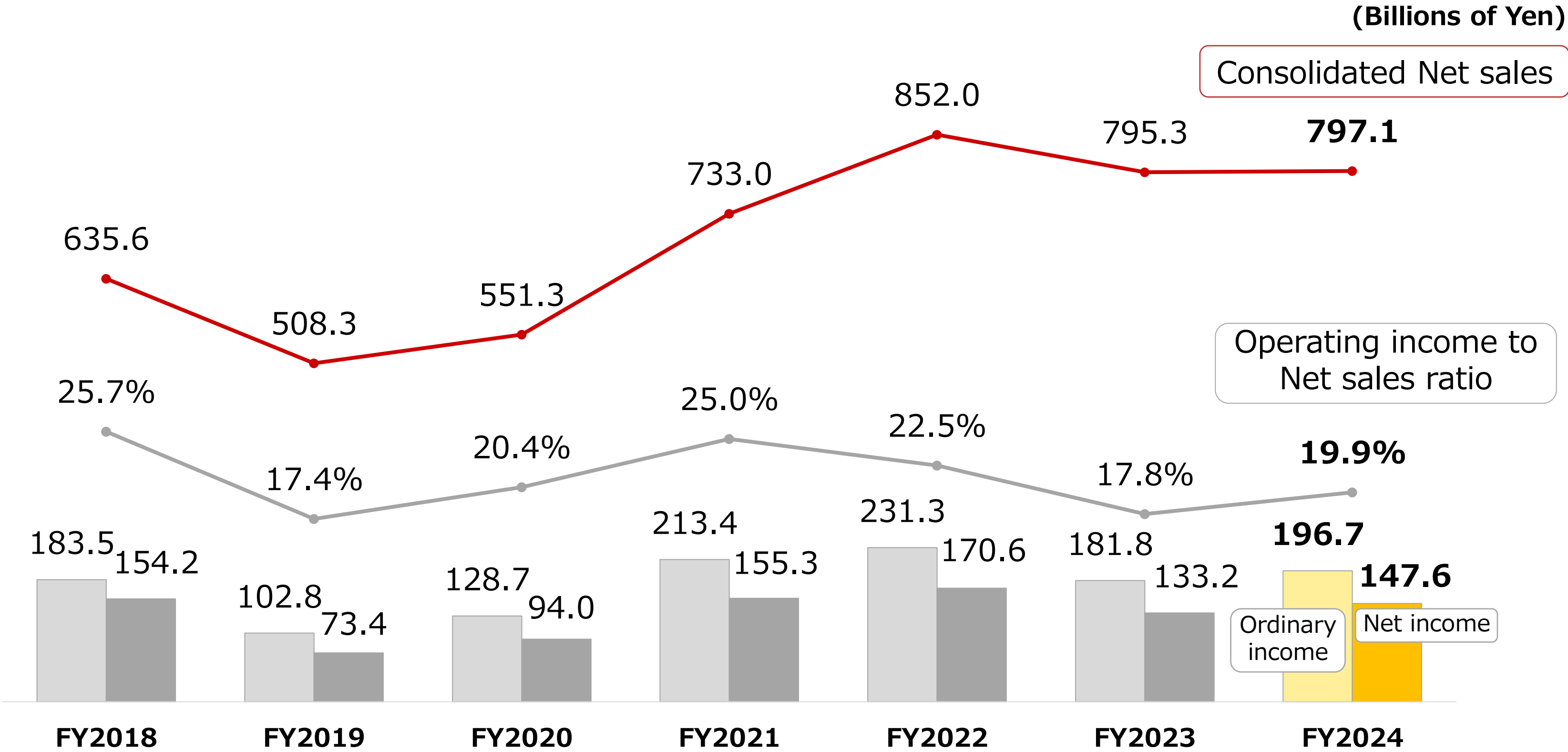
Consolidated Financial Results for FY2024

(Billions of Yen)

	FY2023 Actual		FY2024 Forecast		FY2024 Actual		Change from FY2023	Change from Previous Forecast
		to Net sales		to Net sales		to Net sales		
Net sales	795.3	100.0%	791.9	100.0%	797.1	100.0%	+0.2%	+0.7%
Cost of sales	519.4	65.3%	503.5	63.6%	502.2	63.0%	-3.3%	-0.3%
Operating income	141.9	17.8%	152.3	19.2%	158.8	19.9%	+11.9%	+4.3%
Ordinary income	181.8	22.9%	190.4	24.0%	196.7	24.7%	+8.2%	+3.3%
Net income	133.2	16.7%	139.2	17.6%	147.6	18.5%	+10.8%	+6.0%
FX Rate								
Yen/1USD	144.62		149.43		152.58			
Yen/1EUR	156.80		161.12		163.75			

※“Net income” means “Net income attributable to owners of parent company”.

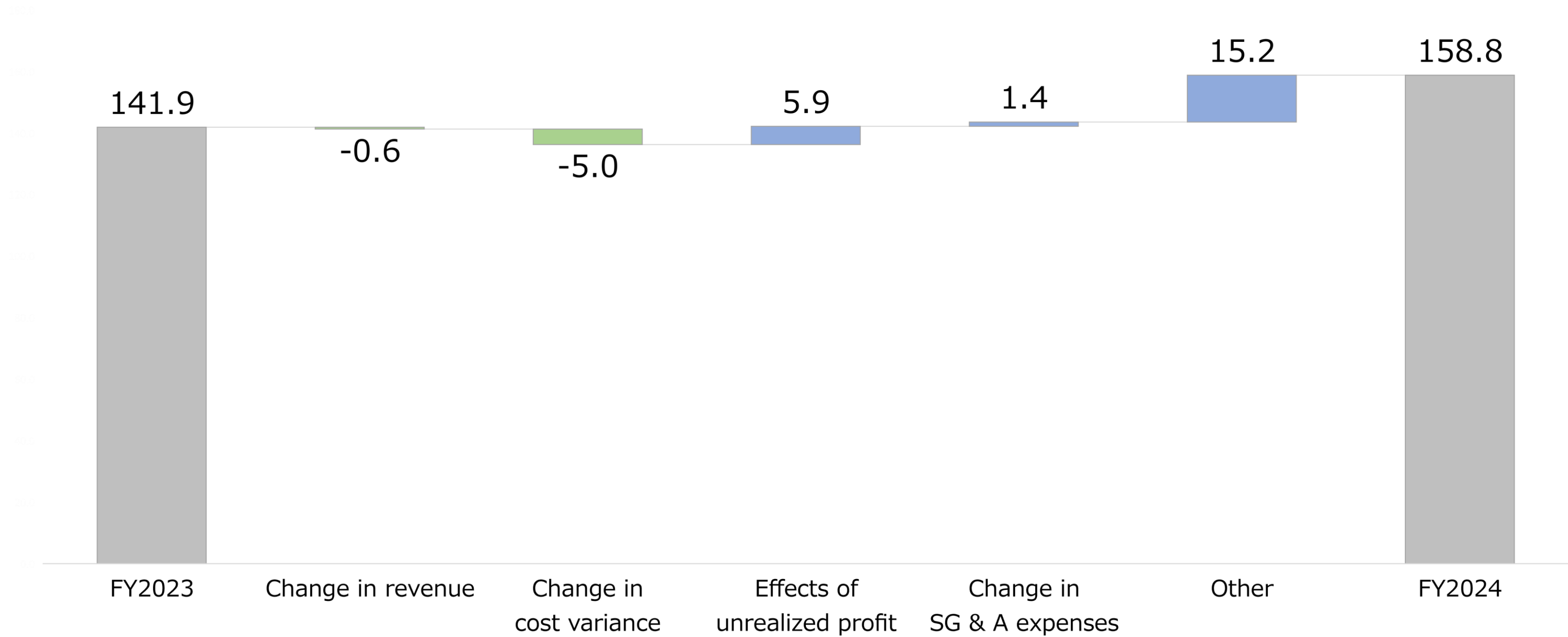
# Changes in Consolidated Sales and Profit/Loss



※“Net income” means “Net income attributable to owners of parent company”.

Breakdown of Changes in Operating income (FY2023 → FY2024)

(Billions of Yen)



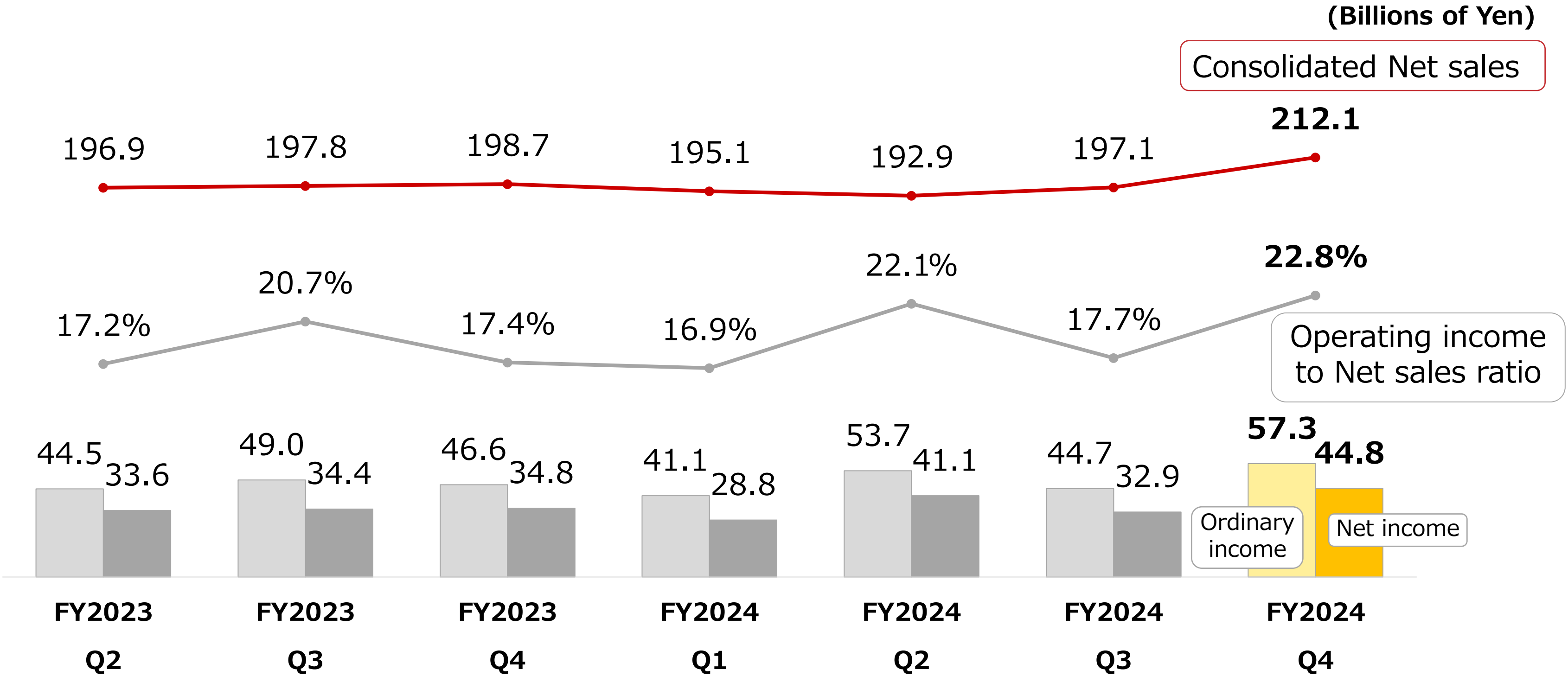
Consolidated Financial Results for the 4th Quarter (3 months) of FY2024

(Billions of Yen)

	FY2023 4Q Jan - Mar		FY2024 3Q Oct - Dec		FY2024 4Q Jan - Mar		Change from 4Q of FY2023	Change from 3Q of FY2024
		to Net sales		to Net sales		to Net sales		
Net sales	198.7	100.0%	197.1	100.0%	212.1	100.0%	+6.7%	+7.6%
Cost of sales	130.0	65.4%	128.6	65.3%	130.0	61.3%	-0.0%	+1.1%
Operating income	34.5	17.4%	34.9	17.7%	48.4	22.8%	+40.2%	+38.5%
Ordinary income	46.6	23.5%	44.7	22.7%	57.3	27.0%	+22.8%	+28.1%
Net income	34.8	17.5%	32.9	16.7%	44.8	21.1%	+28.6%	+36.2%
FX Rate								
Yen/1USD	148.61		152.44		152.60			
Yen/1EUR	161.31		162.59		160.50			

※“Net income” means “Net income attributable to owners of parent company”.

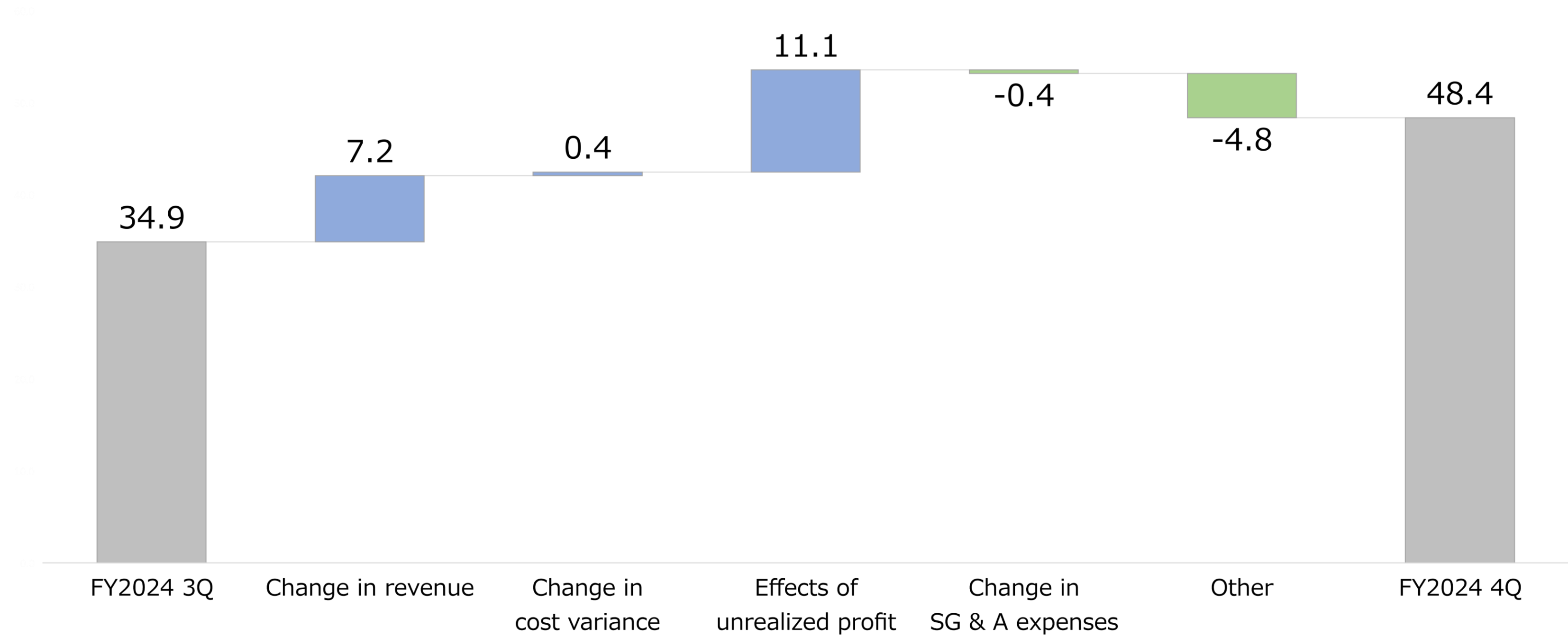
# Quarterly Changes in Consolidated Sales and Profit/Loss



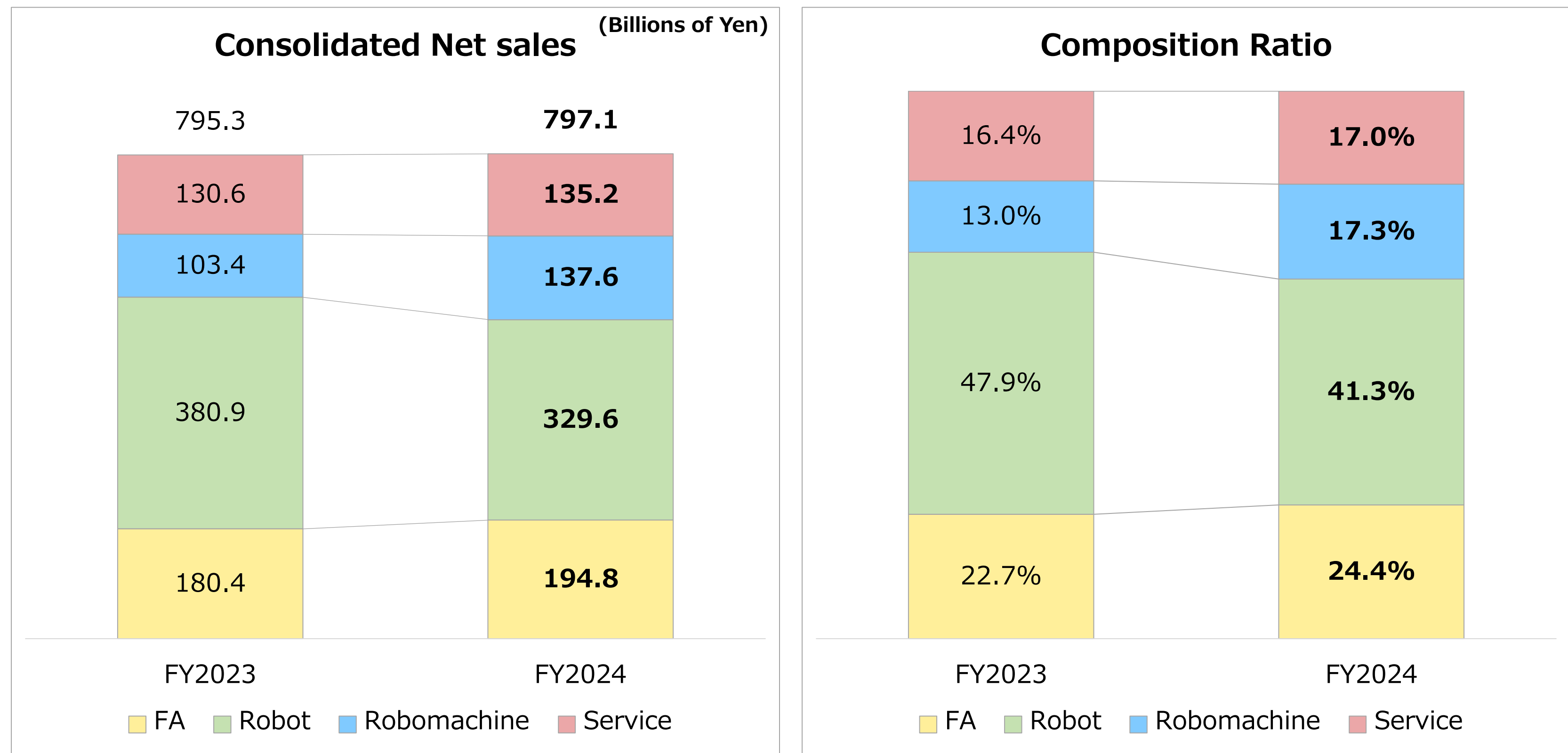
※“Net income” means “Net income attributable to owners of parent company”.

Breakdown of Changes in Operating income (FY2024 3Q → FY2024 4Q)

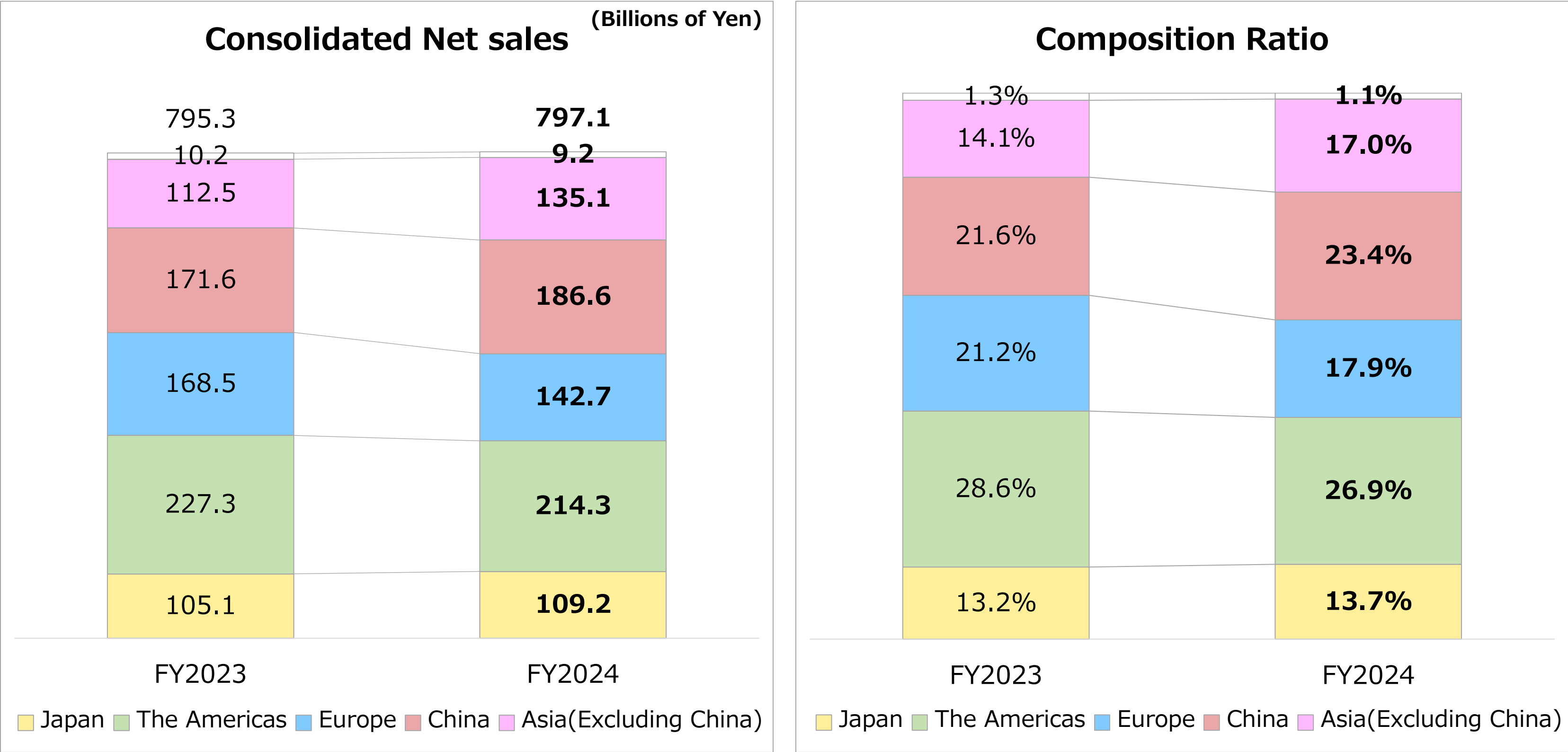
(Billions of Yen)



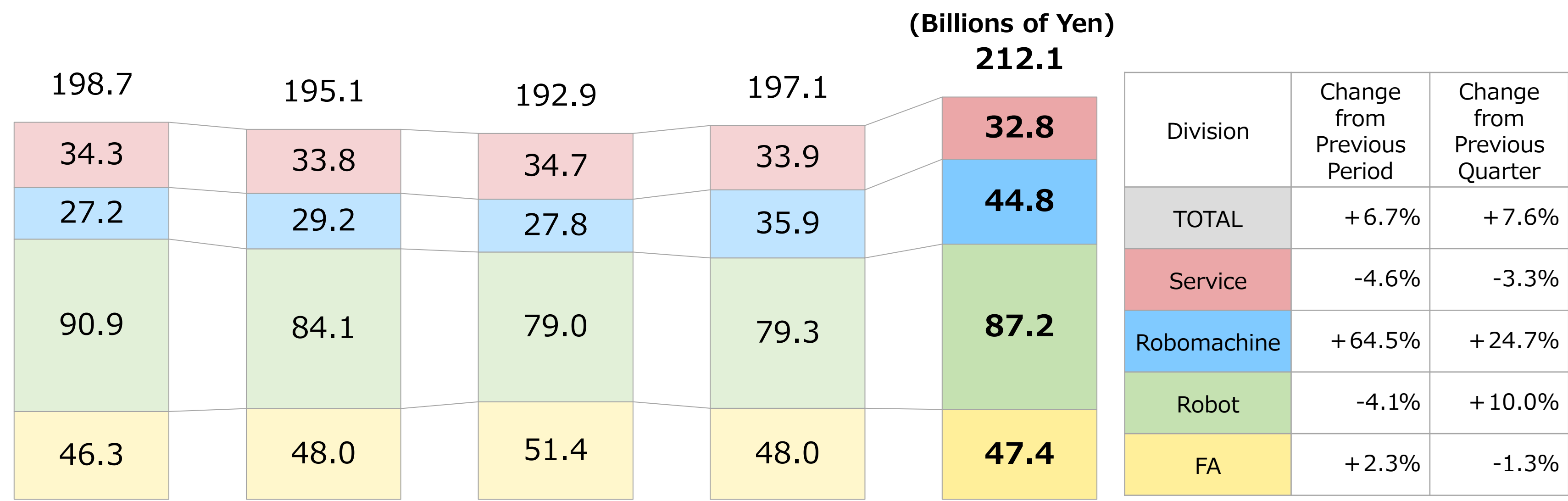
# Yearly Changes in Sales by Division



# Yearly Changes in Sales by Region

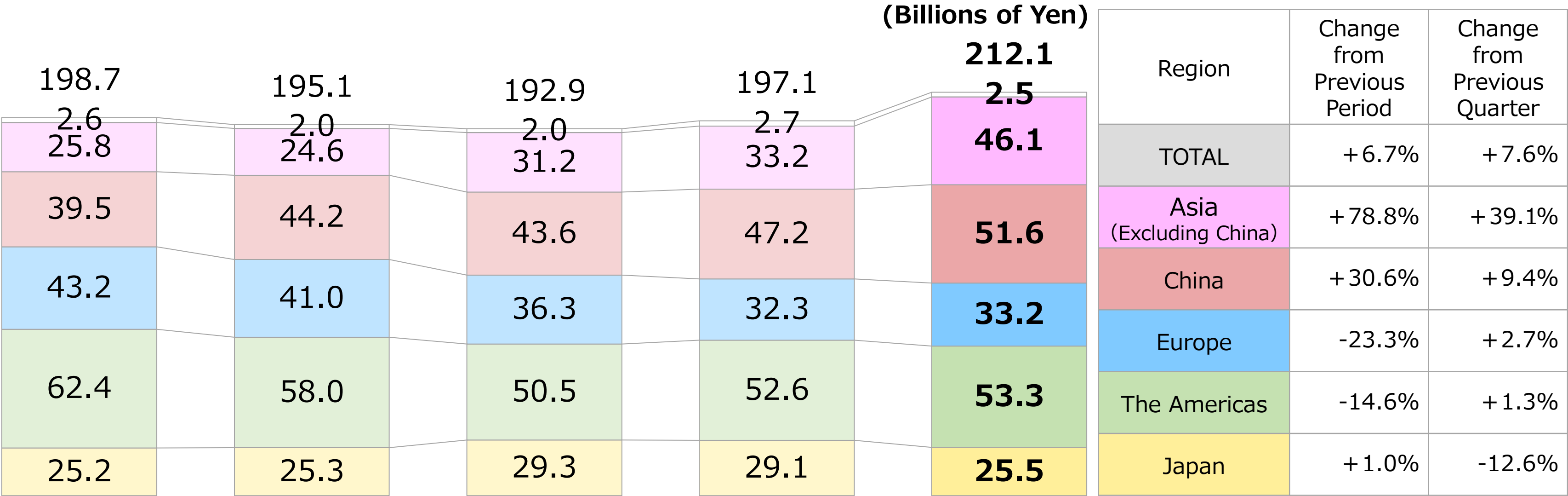


Consolidated Sales by Division



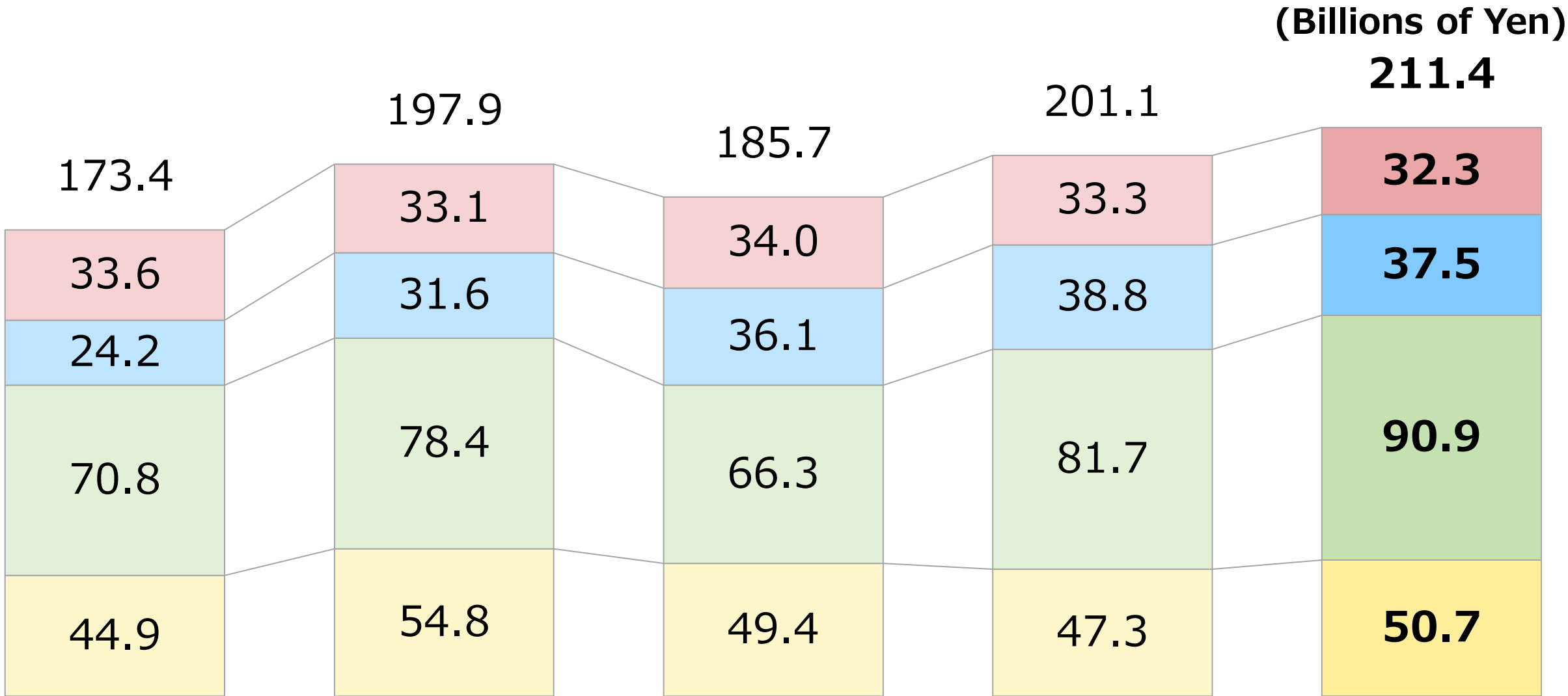
Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
Service	17.3%	17.4%	18.0%	17.2%	15.5%
Robomachine	13.7%	14.9%	14.4%	18.2%	21.1%
Robot	45.7%	43.1%	40.9%	40.2%	41.1%
FA	23.3%	24.6%	26.7%	24.4%	22.3%

Consolidated Sales by Region



Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
ROW	1.3%	1.0%	1.0%	1.3%	1.3%
Asia (Excluding China)	13.0%	12.6%	16.2%	16.8%	21.7%
China	19.9%	22.7%	22.6%	24.0%	24.3%
Europe	21.7%	21.0%	18.8%	16.4%	15.6%
The Americas	31.4%	29.7%	26.2%	26.7%	25.1%
Japan	12.7%	13.0%	15.2%	14.8%	12.0%

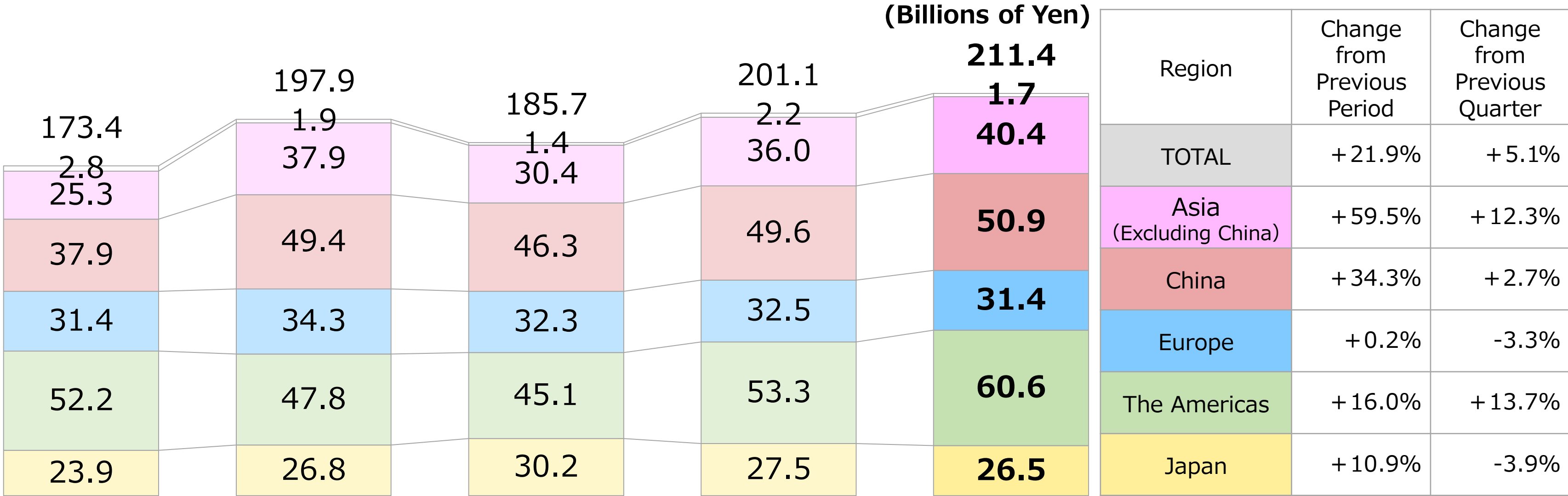
Consolidated Orders by Division



Division	Change from Previous Period	Change from Previous Quarter
TOTAL	+ 21.9%	+ 5.1%
Service	-3.7%	-2.8%
Robomachine	+ 55.0%	-3.4%
Robot	+ 28.5%	+ 11.2%
FA	+ 12.9%	+ 7.3%

Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
Service	19.4%	16.7%	18.3%	16.6%	15.3%
Robomachine	13.9%	16.0%	19.4%	19.3%	17.7%
Robot	40.8%	39.6%	35.7%	40.6%	43.0%
FA	25.9%	27.7%	26.6%	23.5%	24.0%

Consolidated Orders by Region



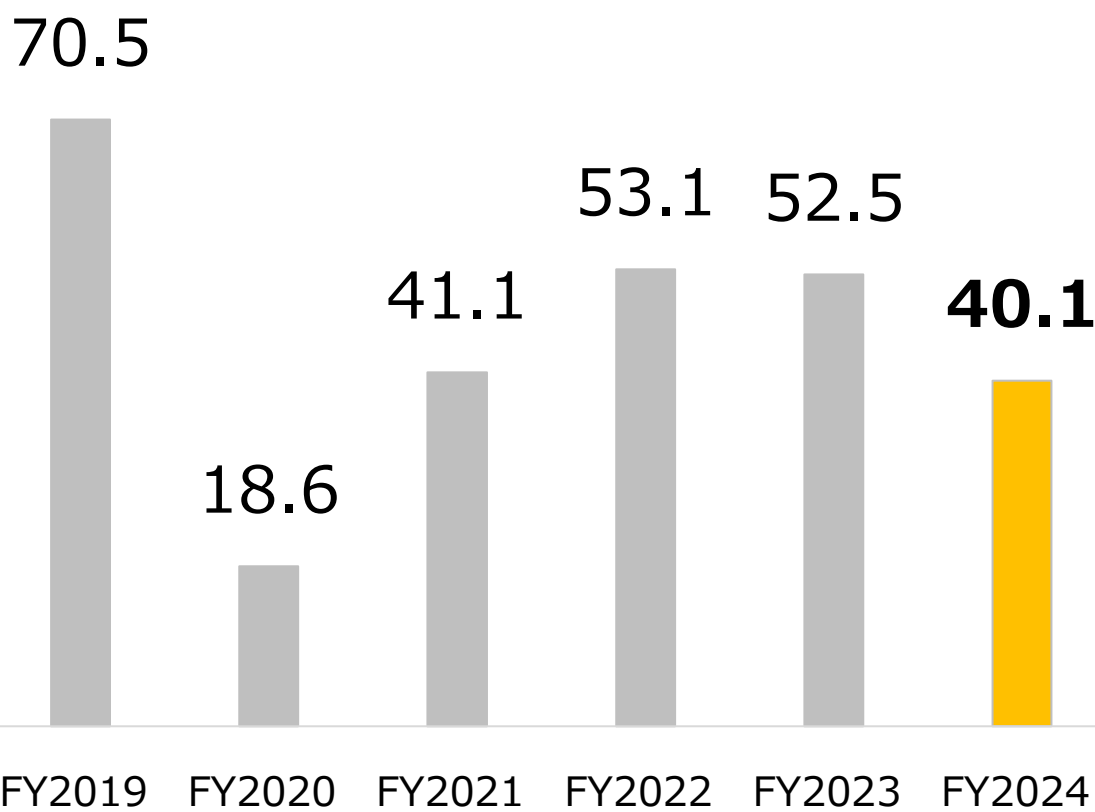
Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
ROW	1.5%	1.0%	0.8%	1.1%	0.7%
Asia (Excluding China)	14.6%	19.1%	16.4%	17.9%	19.1%
China	21.9%	25.0%	24.9%	24.6%	24.1%
Europe	18.1%	17.3%	17.4%	16.2%	14.9%
The Americas	30.1%	24.1%	24.3%	26.5%	28.7%
Japan	13.8%	13.5%	16.2%	13.7%	12.5%

※ The orders in Europe for Q3 of FY2024 were 0.7 billion yen higher than the actual amount and the orders in ROW were 0.7 billion yen lower, due to an error. The figure has been corrected and the accurate number is shown.

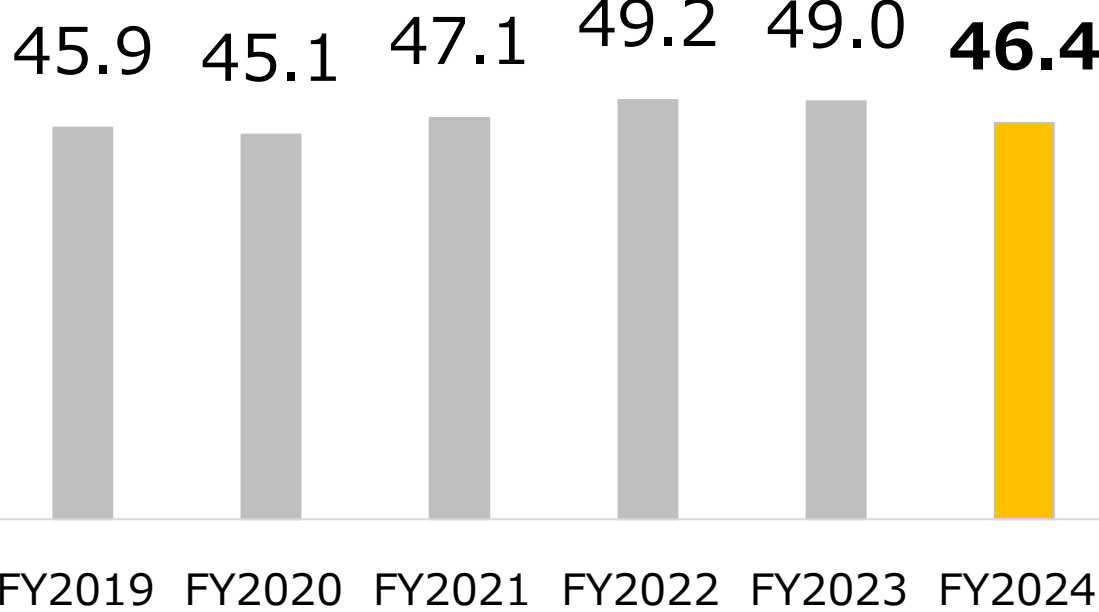
Capital investment ・ Depreciation and amortization ・  
Research and development expenses

(Billions of Yen)

Capital investment



Depreciation and amortization



Research and development expenses

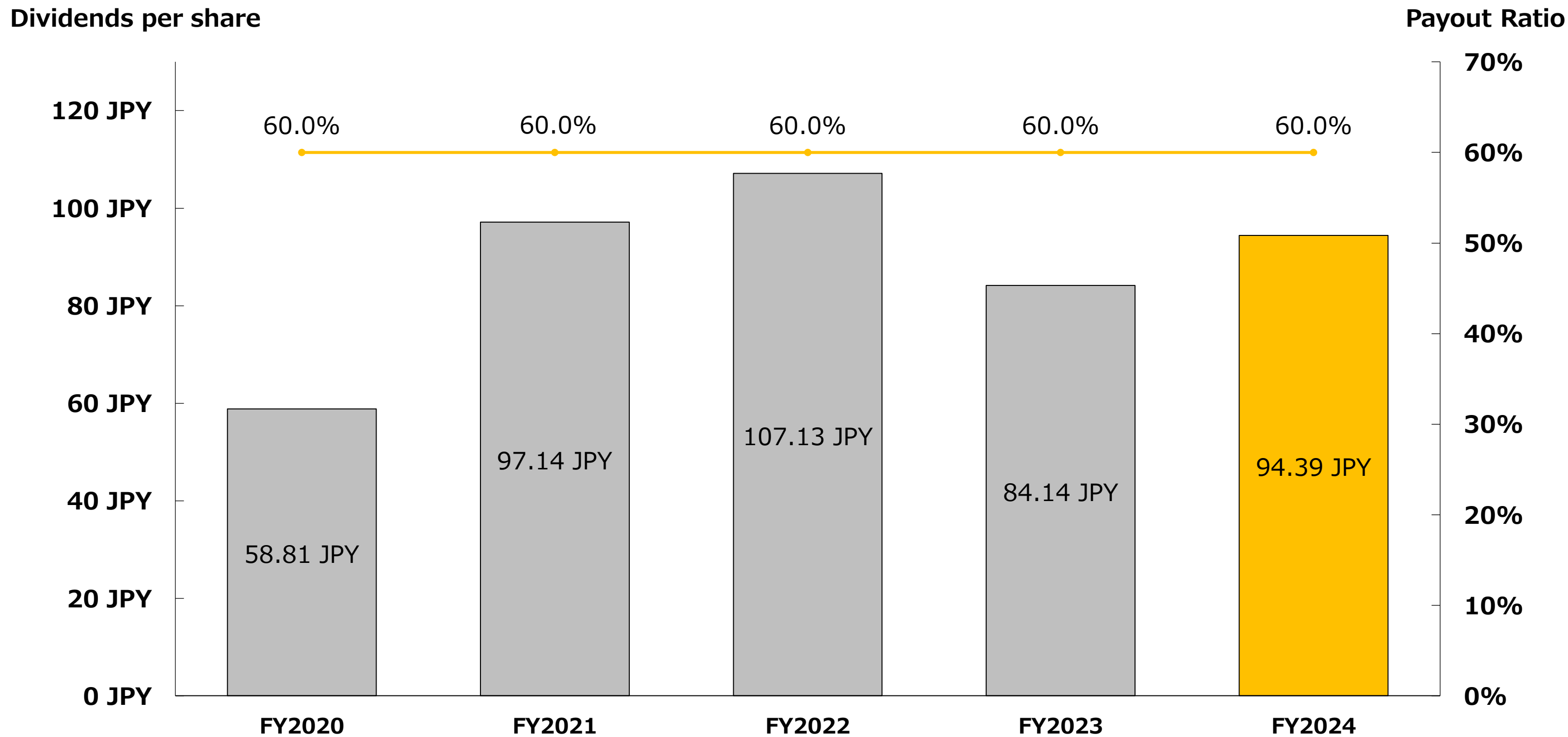


## Consolidated Financial Forecast

There are numerous uncertain factors, including the impact of tariffs in the United States, the resulting effects on the global economy, exchange rate trends, geopolitical risks. Overall, it is expected that the situation will remain unpredictable.

As for the consolidated financial forecast for the fiscal year ending March 2026, we plan to carefully assess the impact of tariffs in the United States and other factors, and promptly disclose the forecast once a reasonable calculation becomes feasible.

# Annual Dividend



※On April 1, 2023, the Company performed a 1-to-5 stock split of common share. Calculated on the assumption that the split was made at the beginning of FY 2020.

# AI Thermal Displacement Compensation Received "Japan Society for Precision Engineering Technology Award"

The thermal displacement compensation technology has received "Japan Society for Precision Engineering Technology Award 2024"

The improved evaluation and recognition of thermal displacement compensation technology will contribute to the expansion of AI thermal displacement compensation sales. Overseas expansion will be promoted by leveraging domestic achievements.

The thermal displacement of machine tools is compensated using AI.

High-accuracy compensation

- Responds to short-term temperature changes using AI

Reduction environmental impact

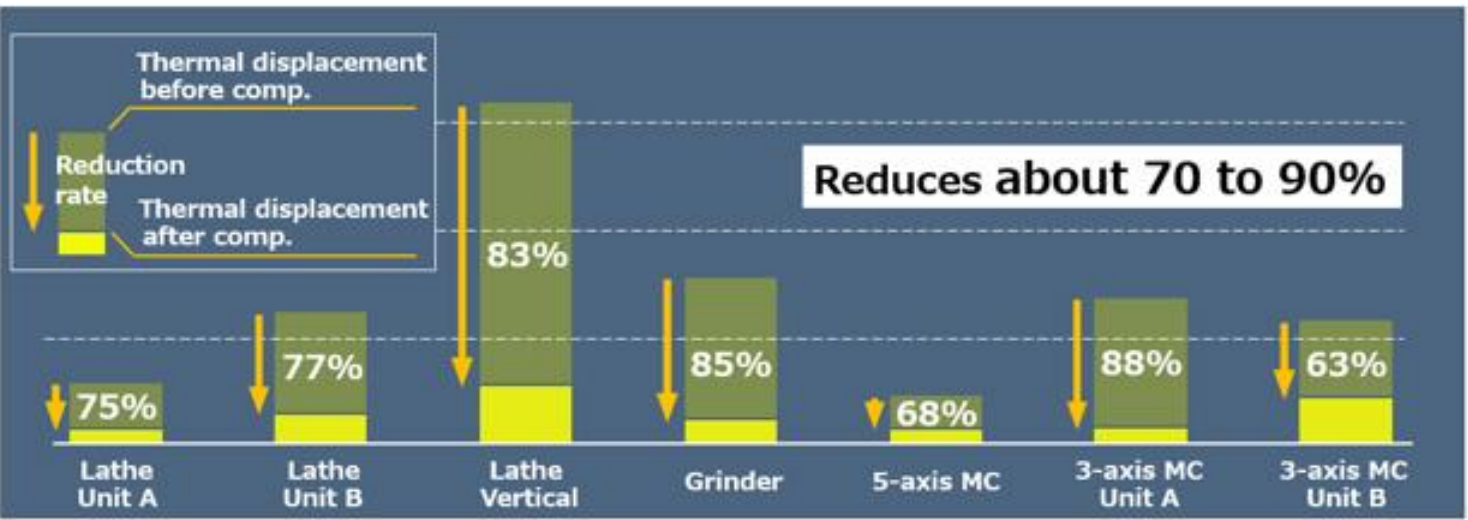
- Achieves reduced warm-up time and relaxed factory temperature control

Applicable various machine tools

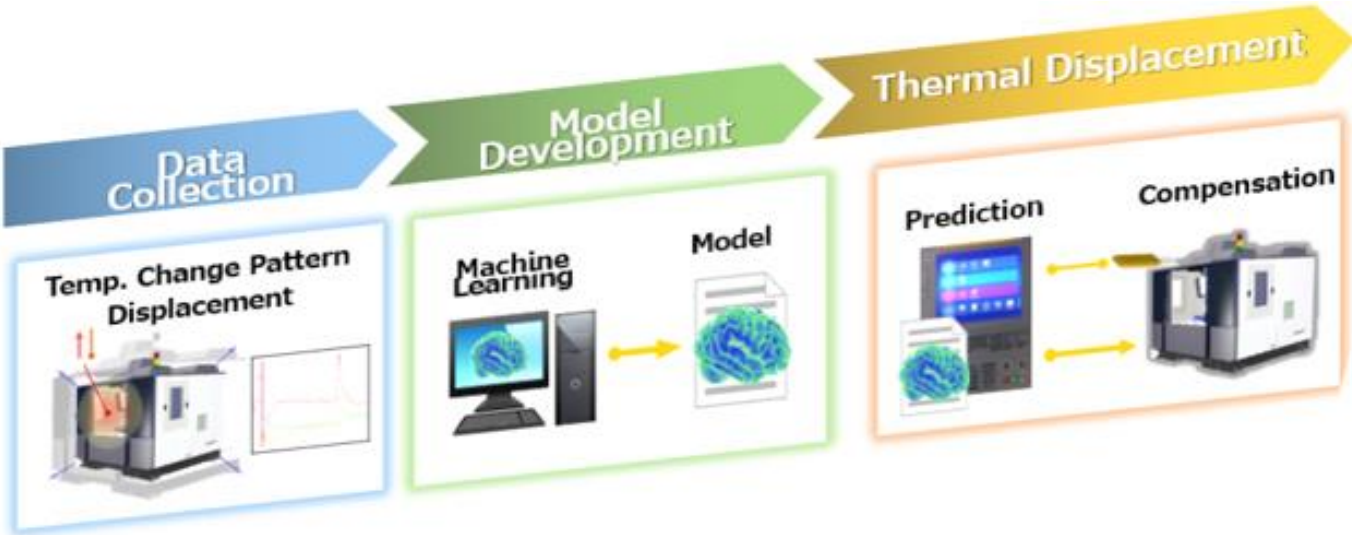
- Applicable to a wide range of machine tools, including machining centers and lathes



ファナック株式会社 殿  
「温度変化により生ずる工作機械変位データの機械学習に基づく  
短時間温度変化に対応した省エネ対応型熱変位補正システム」  
2024年9月5日



Examples of Effects with Various Machine Tools



Overview of Thermal Displacement Compensation System

# IMTEX 2025 Exhibition Report (1/4)

## Overview

## International Machine Tool and Manufacturing Technology Exhibition



- |               |   |
|---------------|---|
| Date          | Jan. 23 - Jan. 29                         |
| Venue         | Bangalore International Exhibition Centre |
| Companies     | 1,100 (991 in 2023)                       |
| Machine tools | 458 (303 in 2023)                         |
| Visitors      | 133,166 (139% compared with 2023)         |
- The largest machine tool exhibition in growing India market.
  - With around 90,000 sqm of exhibition space, the largest ever, the event was lively with many visitors.
  - New products and key function for the Indian market were well received.

# IMTEX 2025 Exhibition Report (2/4)

## FA

- Showcased key products through various demonstrations for the Indian market where both production and consumption of machine tools are growing.
- New function package's ease of use allowing visitors to operate it themselves were well-received.
- Showcased newly ai-D series SERVO, along with the CNCs lineup, AI features, and IoT.
- Attracted interest in the optimization of machining processes utilizing FANUC's digital twin.



# IMTEX 2025 Exhibition Report (3/4)

## ROBOT

- 12 robots were exhibited, showing hands-on demonstrations of collaborative robots CRX and various applications such as bolt tightening and bin picking.
- A concept of next generation factory, where a collaborative robot CRX on AMR loads and unloads to/from ROBODRILL, ROBOCUT and inspection system, received positive feedback.
- Drilling holes on a metal part with high accurate and high rigid robot R-2000iC/270F was demonstrated to expand into a new market.
- New robot controller R-50iA with cybersecurity certificate and new lightweight teach pendant were also exhibited, emphasizing technological advancement.



# IMTEX 2025 Exhibition Report (4/4)

## ROBOMACHINE

- 4x ROBODRILLS and 2x ROBOCUTs were exhibited.
- ROBODRILL: A wide variety of applications, including dry running of automotive, aerospace and medical components and real machining of scroll part were well received.
- ROBOCUT: Appealing to high precision market by demonstration of motor core mold for EV.
- Automated machining and inspection line of medical parts with Collaborative robot, ROBODRILL, ROBOCUT and CMM was proposed.



# TIMTOS 2025 Exhibition Report (1/4)

## Overview

## Taipei International Machine Tool Show

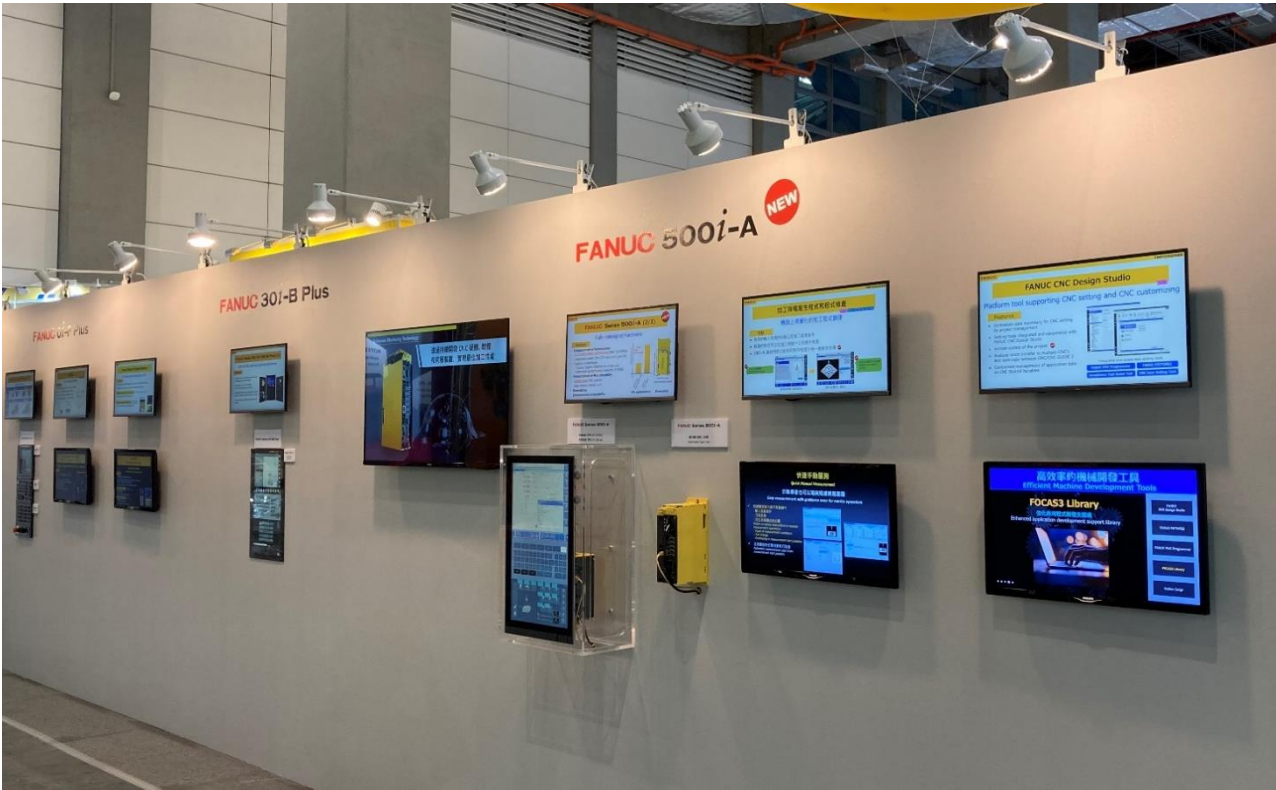


Date	Mar. 3 – Mar. 8
Venue	Taipei Nangang Exhibition Center
Companies	1,038 (1,032 in 2023)
Machine tools	505 (492 in 2023)
Visitors	30,058 (66% compared with 2023)
<ul style="list-style-type: none"><li>• The machine tool exhibition in Taiwan, one of the major production areas for machine tools</li><li>• Many manufacturers in Taiwan being reluctant to invest in equipment, total number of visitors decreased, while overseas visitors increased.</li><li>• The highest number of overseas visitors were from India.</li><li>• FANUC's comprehensive capabilities including an AI exhibit common to both FA &amp; Robot, appealed to many visitors.</li></ul>	

# TIMTOS 2025 Exhibition Report (2/4)

## FA

- Exhibits appealing to Taiwanese manufacturers aiming to produce high-value-added machine tools were well-received.
- An easy-to-understand display on digital twins and AI thermal displacement correction attracted attention.
- Appealing to both machine manufacturers and users by emphasizing added value.
- The new products 500i-A and ai-D series SERVO were exhibited for the first time in Taiwan to drive future expansion.



# TIMTOS 2025 Exhibition Report (3/4)

## ROBOT

- 6 robots were exhibited, showing hands-on demonstrations of collaborative robot CRX, and applications such as precision parts assembly and loading/unloading. Promoting easy-to-use robots through hands-on demonstrations of CRX series, even for first-time users.
- Machine tending by CRX with Marker Runtime Offset and Force Control was demonstrated appealing its practical and easy implementation to machine tool builders.
- Visitors paid attention to parts handling of cast parts from a deep basket with M-710/50-26D of 50kg payload, 3D vision, and Palletizing Mode which enables the robot to operate without a consideration of singularity.



# TIMTOS 2025 Exhibition Report (4/4)

## ROBOMACHINE

- 5x ROBODRILLS, 1x ROBOSHOT, 1x ROBOCUT were exhibited.
- ROBODRILL : Applications for new markets such as composite machining with turning functions and demonstration of FSW were showcased.
- ROBOSHOT : Molding and machining line with Robot, ROBODRILL and ROBOSHOT impressed as an example of automation.
- ROBOCUT : Long-hours operation using an automated workpiece exchange system with Collaborative Robot was introduced.



# ESG Ratings

FANUC maintains its highest ratings in MSCI and CDP Climate Change, and earns the first gold medal from EcoVadis.



AAA  
(two consecutive years)

May 10, 2024



A List  
(two consecutive years)

Feb. 6, 2025

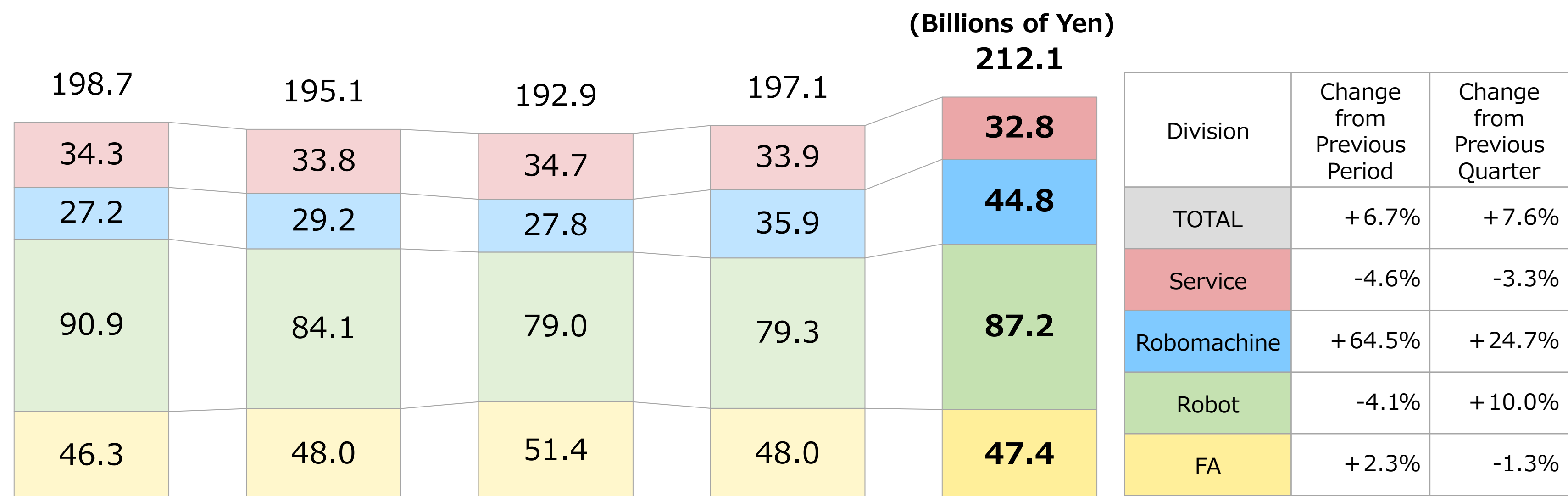


Gold Medal

Apr. 16, 2025

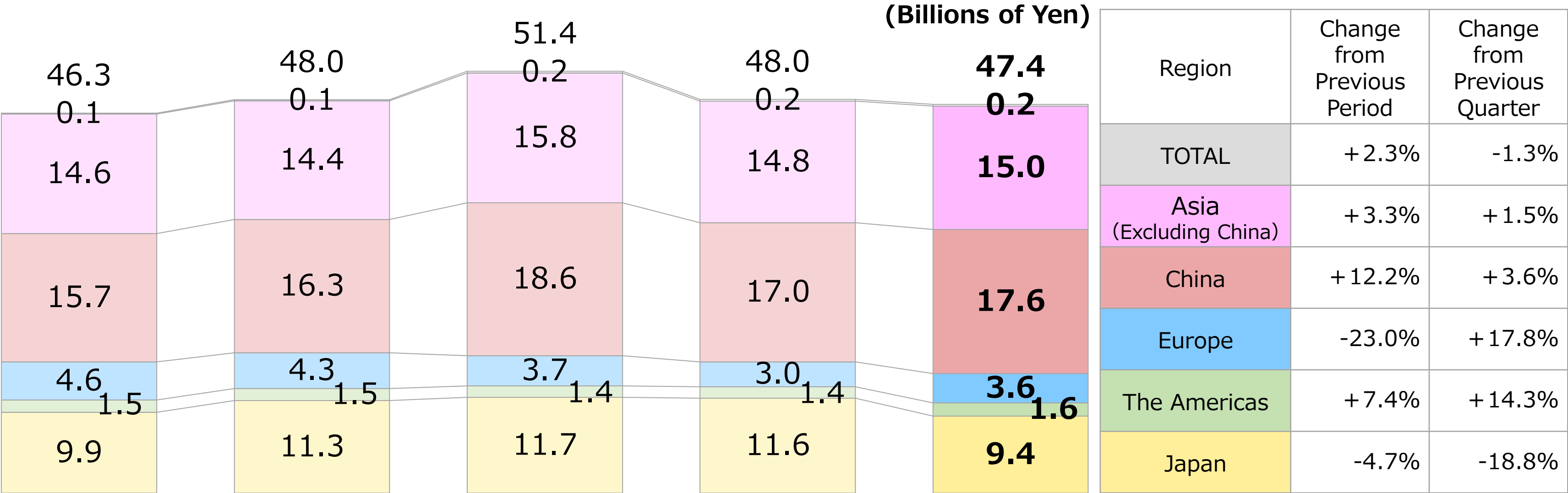
# Appendix

# Consolidated Sales by Division



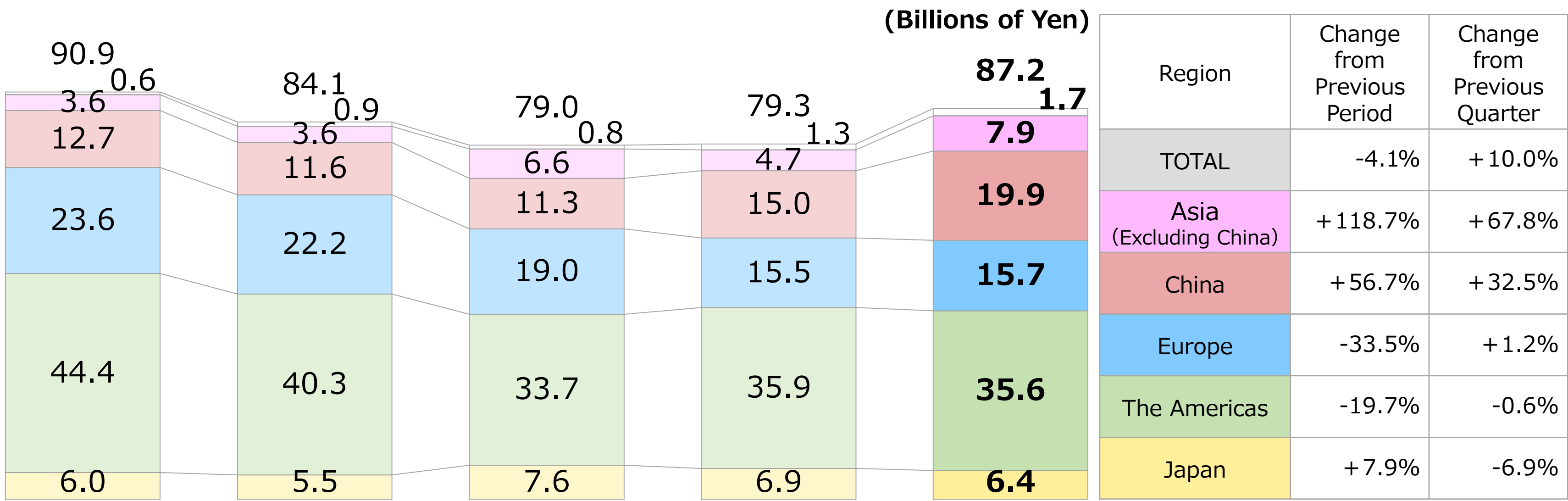
Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
Service	17.3%	17.4%	18.0%	17.2%	15.5%
Robomachine	13.7%	14.9%	14.4%	18.2%	21.1%
Robot	45.7%	43.1%	40.9%	40.2%	41.1%
FA	23.3%	24.6%	26.7%	24.4%	22.3%

FA Division Consolidated Sales by Region



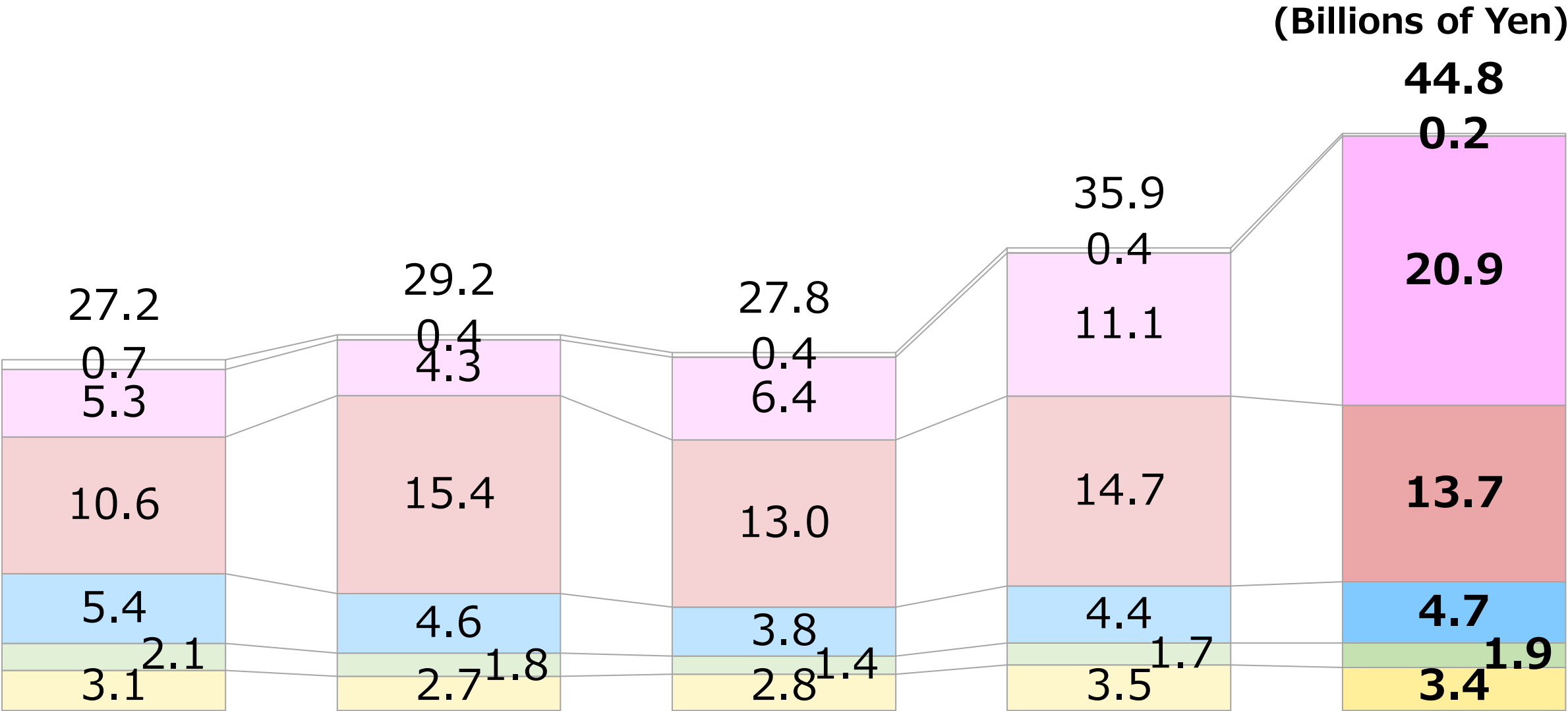
Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
ROW	0.3%	0.3%	0.5%	0.5%	0.4%
Asia (Excluding China)	31.4%	30.1%	30.7%	30.8%	31.7%
China	33.8%	33.9%	36.2%	35.3%	37.1%
Europe	10.0%	9.1%	7.2%	6.3%	7.5%
The Americas	3.2%	3.1%	2.7%	2.9%	3.4%
Japan	21.3%	23.5%	22.7%	24.2%	19.9%

# Robot Division Consolidated Sales by Region



Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
ROW	0.5%	1.2%	1.0%	1.7%	1.9%
Asia (Excluding China)	4.0%	4.3%	8.3%	5.9%	9.0%
China	14.0%	13.8%	14.3%	18.9%	22.8%
Europe	26.0%	26.3%	24.1%	19.6%	18.0%
The Americas	48.9%	47.9%	42.6%	45.2%	40.9%
Japan	6.6%	6.5%	9.7%	8.7%	7.4%

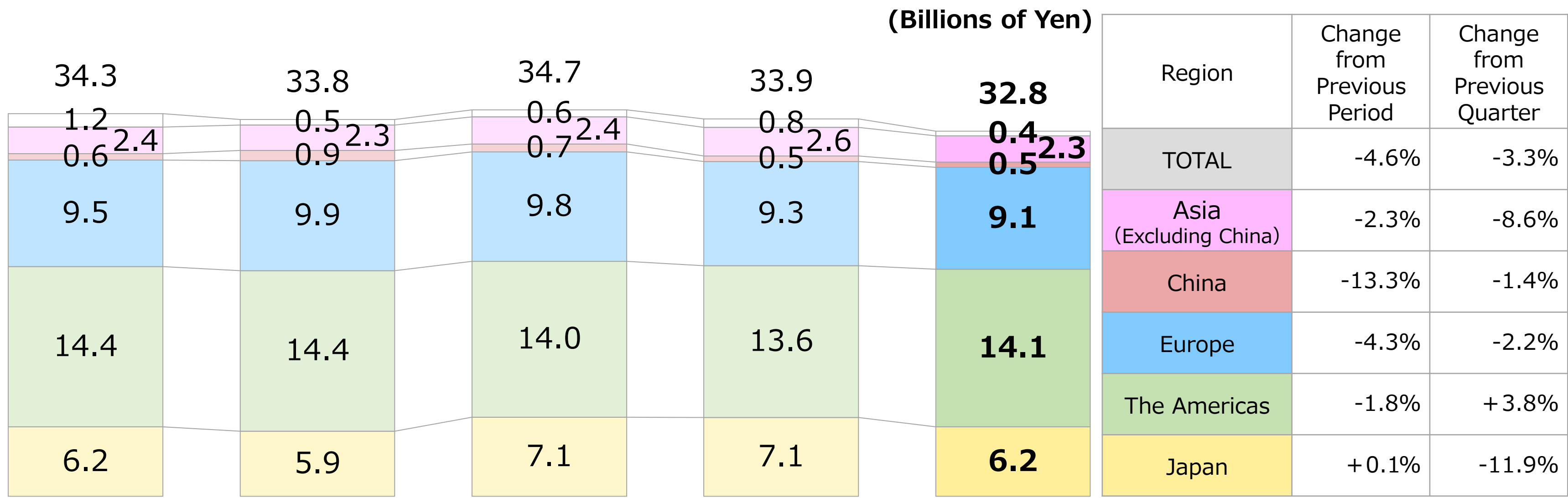
Robomachine Division Consolidated Sales by Region



Region	Change from Previous Period	Change from Previous Quarter
TOTAL	+ 64.5%	+ 24.7%
Asia (Excluding China)	+ 297.6%	+ 88.2%
China	+ 28.9%	- 7.2%
Europe	- 12.1%	+ 7.6%
The Americas	- 9.6%	+ 10.2%
Japan	+ 7.7%	- 4.8%

Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
ROW	2.7%	1.4%	1.3%	1.0%	0.4%
Asia (Excluding China)	19.3%	14.8%	23.1%	30.9%	46.7%
China	39.0%	52.7%	46.7%	41.1%	30.6%
Europe	19.8%	15.8%	13.6%	12.3%	10.6%
The Americas	7.7%	6.1%	5.1%	4.8%	4.2%
Japan	11.5%	9.2%	10.2%	9.9%	7.5%

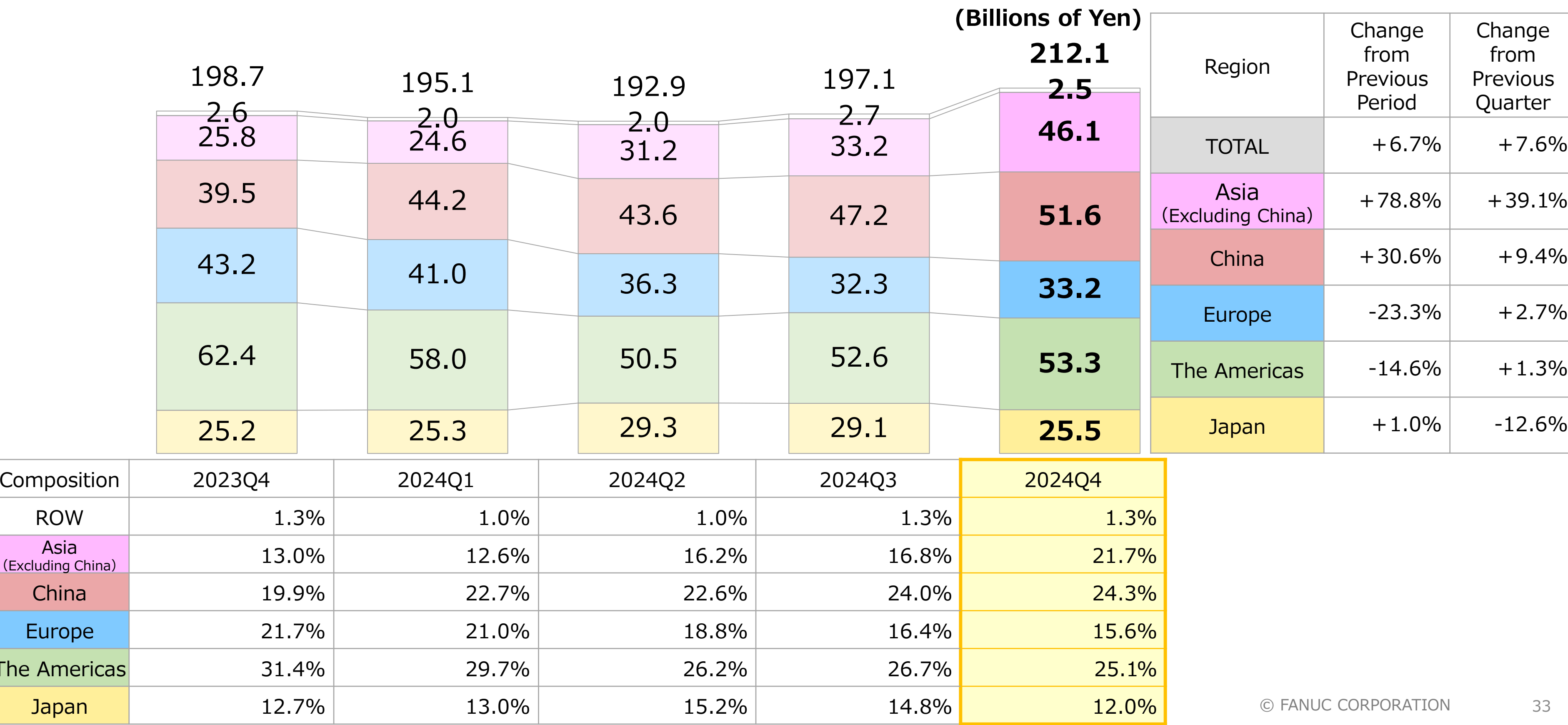
# Service Division Consolidated Sales by Region



Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
ROW	3.4%	1.5%	1.9%	2.2%	1.1%
Asia (Excluding China)	7.0%	6.7%	7.0%	7.6%	7.2%
China	1.7%	2.7%	2.0%	1.5%	1.5%
Europe	27.8%	29.2%	28.3%	27.6%	27.9%
The Americas	41.9%	42.6%	40.3%	40.2%	43.2%
Japan	18.2%	17.3%	20.5%	20.9%	19.1%

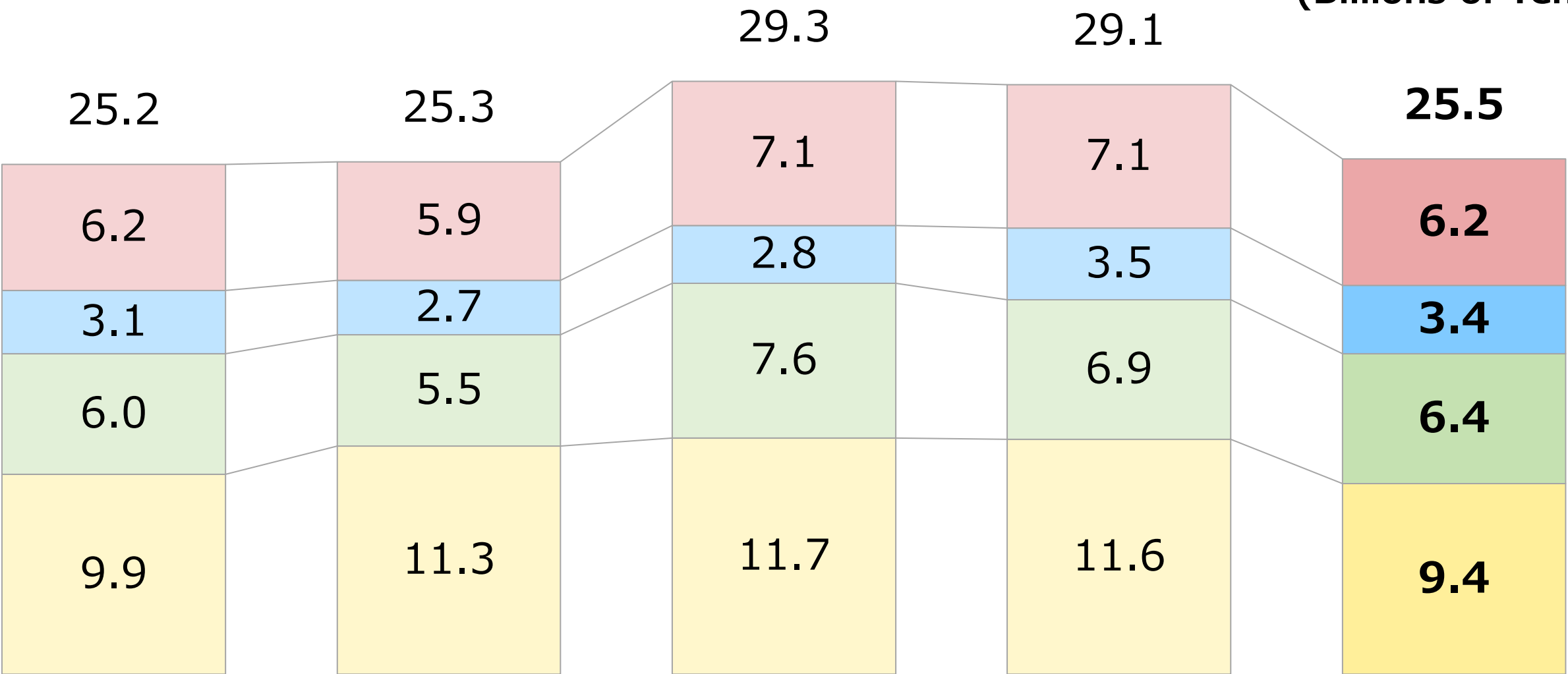
※ The consolidated net sales does not include the service business in China which is operated by the equity method affiliates.

# Consolidated Sales by Region



Japan Region Consolidated Sales by Division

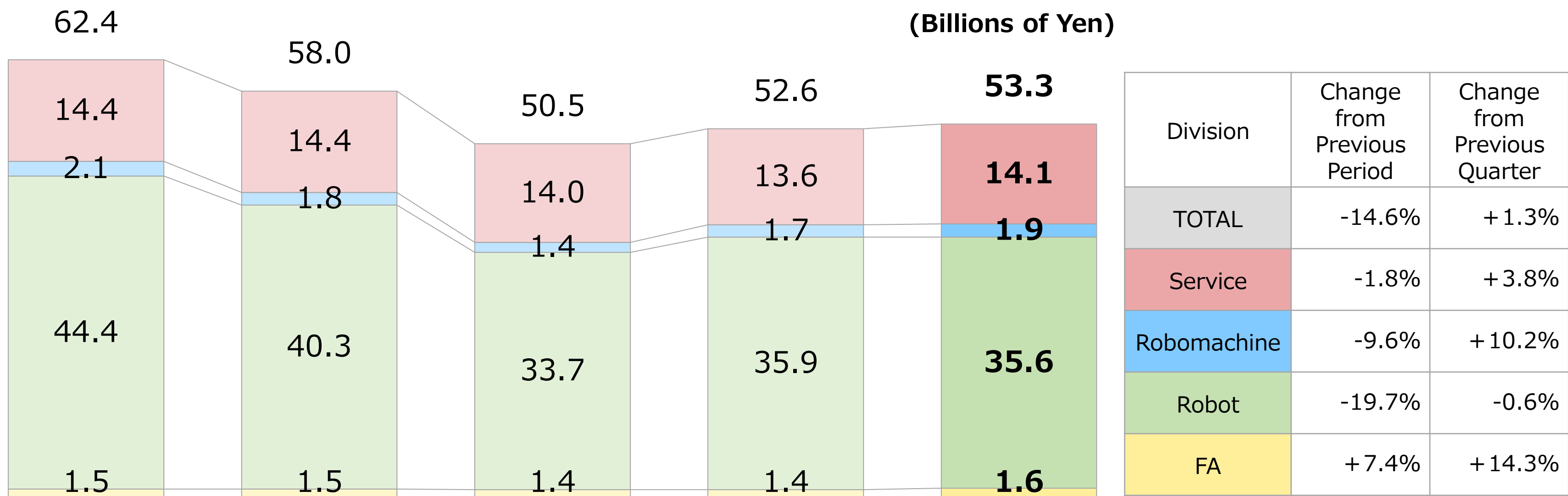
(Billions of Yen)



Division	Change from Previous Period	Change from Previous Quarter
TOTAL	+ 1.0%	-12.6%
Service	+ 0.1%	-11.9%
Robomachine	+ 7.7%	-4.8%
Robot	+ 7.9%	-6.9%
FA	-4.7%	-18.8%

Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
Service	24.8%	23.1%	24.3%	24.4%	24.6%
Robomachine	12.4%	10.6%	9.7%	12.1%	13.2%
Robot	23.6%	21.7%	26.1%	23.7%	25.2%
FA	39.2%	44.6%	39.9%	39.8%	37.0%

# The Americas Region Consolidated Sales by Division

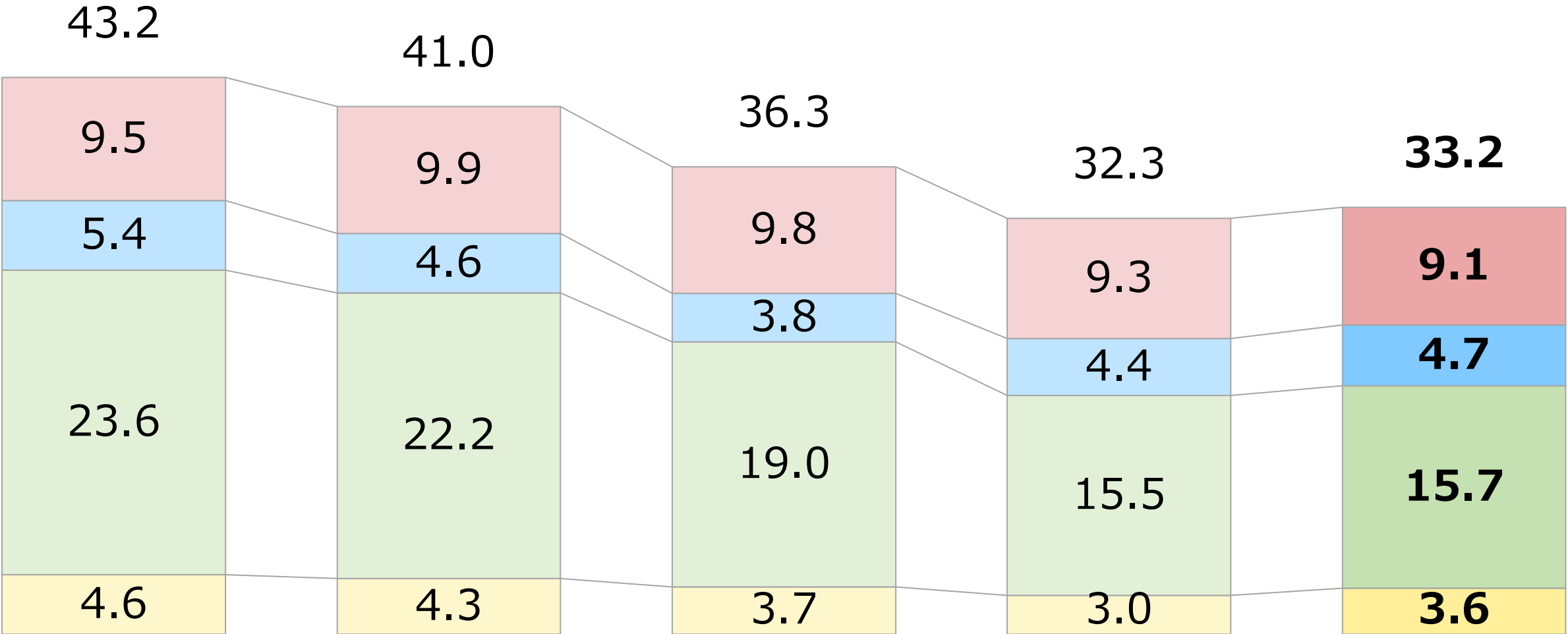


Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-14.6%	+ 1.3%
Service	-1.8%	+ 3.8%
Robomachine	-9.6%	+ 10.2%
Robot	-19.7%	-0.6%
FA	+ 7.4%	+ 14.3%

Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
Service	23.0%	24.8%	27.7%	25.9%	26.5%
Robomachine	3.4%	3.1%	2.8%	3.3%	3.6%
Robot	71.2%	69.5%	66.7%	68.2%	66.9%
FA	2.4%	2.6%	2.8%	2.6%	3.0%

# Europe Region Consolidated Sales by Division

(Billions of Yen)

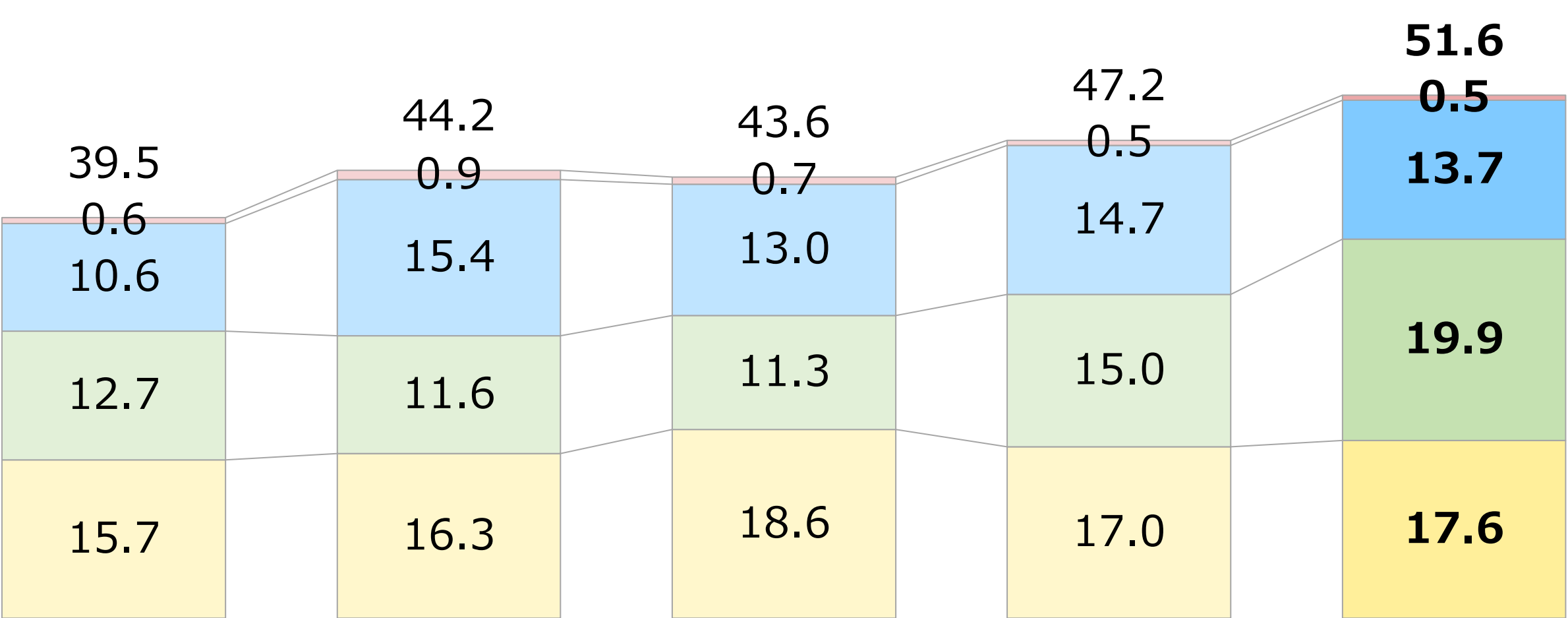


Division	Change from Previous Period	Change from Previous Quarter
TOTAL	-23.3%	+ 2.7%
Service	-4.3%	-2.2%
Robomachine	-12.1%	+ 7.6%
Robot	-33.5%	+ 1.2%
FA	-23.0%	+ 17.8%

Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
Service	22.1%	24.1%	27.0%	29.0%	27.5%
Robomachine	12.5%	11.2%	10.4%	13.6%	14.3%
Robot	54.7%	54.1%	52.4%	48.0%	47.4%
FA	10.7%	10.6%	10.2%	9.4%	10.8%

# China Region Consolidated Sales by Division

(Billions of Yen)



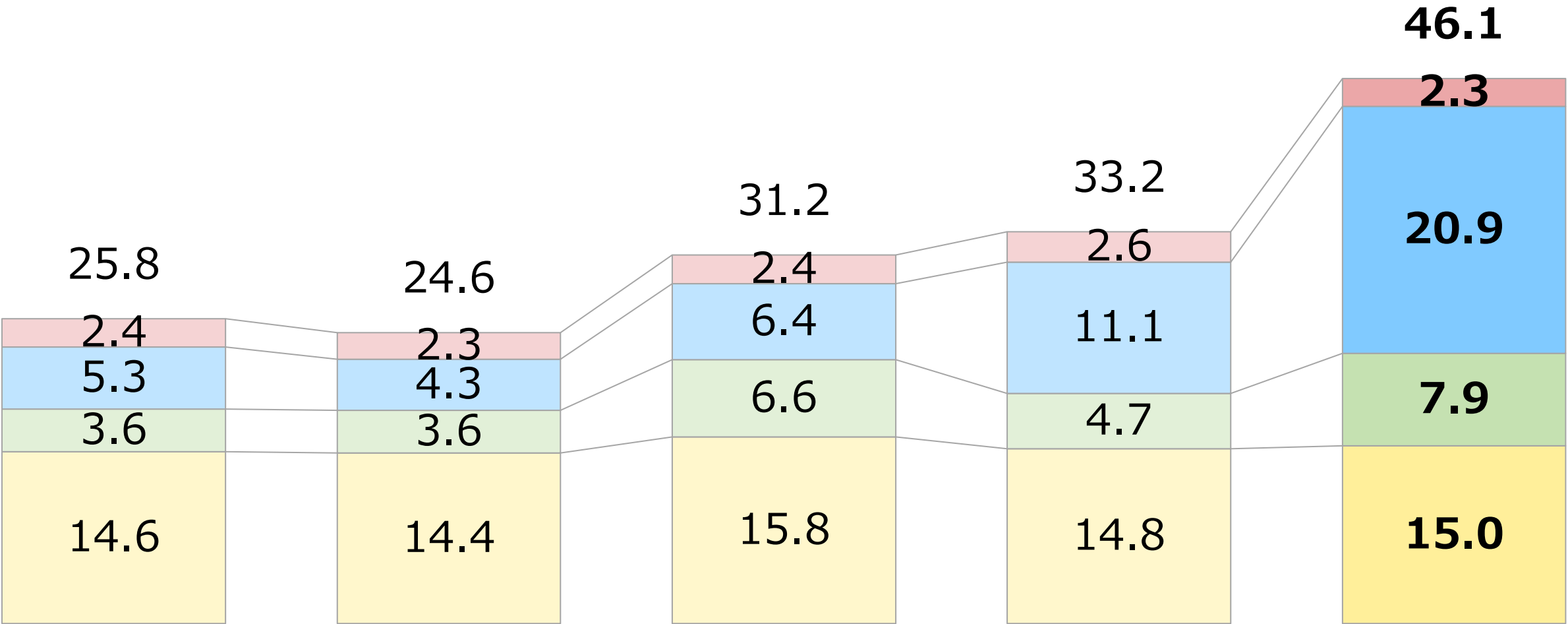
Division	Change from Previous Period	Change from Previous Quarter
TOTAL	+ 30.6%	+ 9.4%
Service	-13.3%	-1.4%
Robomachine	+ 28.9%	-7.2%
Robot	+ 56.7%	+ 32.5%
FA	+ 12.2%	+ 3.6%

Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
Service	1.5%	2.1%	1.6%	1.1%	1.0%
Robomachine	26.8%	34.8%	29.8%	31.2%	26.5%
Robot	32.1%	26.3%	25.8%	31.8%	38.5%
FA	39.6%	36.8%	42.8%	35.9%	34.0%

※ The consolidated net sales does not include the service business in China which is operated by the equity method affiliates.

# Asia(Excluding China) Region Consolidated Sales by Division

(Billions of Yen)



Division	Change from Previous Period	Change from Previous Quarter
TOTAL	+ 78.8%	+ 39.1%
Service	-2.3%	-8.6%
Robomachine	+ 297.6%	+ 88.2%
Robot	+ 118.7%	+ 67.8%
FA	+ 3.3%	+ 1.5%

Composition	2023Q4	2024Q1	2024Q2	2024Q3	2024Q4
Service	9.3%	9.2%	7.9%	7.7%	5.1%
Robomachine	20.4%	17.5%	20.5%	33.5%	45.3%
Robot	13.9%	14.7%	21.0%	14.1%	17.0%
FA	56.4%	58.6%	50.6%	44.7%	32.6%

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