# INTEGRATED REPORT <br> 2022 <br> Year ended March 31 

FANUC CORPORATION

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## FANUC

## INTEGRATED REPORT - 2022 FANUC



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Editorial Policy
Publication of Integrated Report 2022
FANUC has published this Integrated Report in order to share our value creation effirtst with stakehololder.
Under the basic principles of "Strict Preciseness" and "Transparency." FANUC aims to achieve both social and deconomic value at the sam
time, and to achieve sustainable rrowth. time, and to achieve sustainable growth.
Scope of Report and Reference Guidelines
Reporting Period From April 2021 to March 2022
to organizational struc
fares and policies at the time of publication if those
FANUC Corporation
Organizations $\begin{aligned} & \text { FANUC CORPORATION and its consolidated subsid } \\ & \text { iaries }\end{aligned}$
Referential Guidelines

## aries

We have referenced Integrated Reporting <R>> of the ntell as the Guidance for Collaborative Value Cre ation issued by Ministry of Economy, Trade and In-
dustry (MET) Government of Japan.

Forward-looking statements
Statements contained in this report that relate to the future operating activities, business performance, events or conditions of FANUC a
forward-looking statements. Forward-loking statements are based of judgments made by FANUC's management based on intormation aval able at the time of publishing this report and are subject to significant
assumptions. As such, these forward-looking statements are subject to various risks and uncertainties and actual business results may vary varioustantially and rom the forecasts expressed or implied in torward-look-
subster ing statements. Accordingly, you are cautioned not to place undue rel
ance on forward-looking statements. FANUC disclaims any obligatio to revise forward-looking statements in light of new information, tuture
events or other findings.

## Basic Principles

"Strict Preciseness" and "Transparency" are the basic principles of FANUC.

## Strict Preciseness

A company will last forever and be sound with strict preciseness.

## Transparency

The corruption of an organization and downfall of a company start from a lack of transparency.

## Vision

FANUC provides indispensable values throughout the world in the field of factory automation through unceasingly creating technological innovations, and will continue to be a company that is trusted by all stakeholders.
The Three Philosophies
The three businesses of FA, ROBOT and
ROBOMACHINE are unified with SERVICE as
"one FANUC", to provide innovation and re-
assurance to manufacturing sites around the
world.

## Reliable <br> Predictable <br> Easy to Repair

FANUC aims to Maximizing Uptime in all factories all over the world.

Conforming to the spirit of "Service First", Service First

FANUC provides lifetime maintenance of its products for as long as they are used by customers, through more than 260 service locations supporting more than 100 countries throughout the world.

## FANUC Code of Conduct

Officers and employees of FANUC shall practice the following with "Strict Preciseness" and "Transparency," which are the basic principles of FANUC.
(1) Upholding of a high standard of ethics
(2) Compliance with laws and regulations, and internal rules
(3) Respect for human rights
(4) Contribution to the benefit of FANUC

## Prohibited Acts which require Particular Attention

1. To discriminate based on gender, age, nationality, ethnicity, race place of origin, religion, beliefs, disability, sexual orientation, sexual identity, etc.
2. To engage in an act that creates, or appears to create, a conflict of interest between his or her personal interest and the FANUC group com pany's interest, including dealing with the FANUC group company fo the benefit of him/herself or any particular individual or organization.
3. To engage in an act that violates antitrust laws, including, unjust or unfair transactions.
4. To give money, gifts, entertainment or any other economic benefit to public officials or persons in similar positions in connection with their duties.
5. To unlawfully acquire, use or disclose intellectual property, personal information, etc., of any company or individual.
6. To conduct insider trading of stocks based on the material facts of the FANUC group or its business partners, etc.
7. To use forced labor or engage in an act that appears to use forced labor.
8. To develop or spread technology that is harmful to the environment.
9. To provide information that differs from the truth or misleads custom ers, business partners, etc.
10. To consent to an unjust request by anti-social forces, such as orga nized crime groups, or conduct a transaction with such entities or any related company or individual.

* FANUC will establish a contact point for whistle-blowing through which, in principle all officers and employees of the FANUC group, including subsiaiaries and sub-subsid laries, can whistleblow to the headquarters of FANUC CORPORATION.
This Code of Conduct applies to all officers and employees of the FANUC group, including subsidiaries and sub-subsidiaries (including contract workers).


## Supporting Factory Automation

FANUC Products in Various Fields
You can find FANUC technologies everywhere in our daily life. Automotive, Aerospace, Construction, Energy, Food and so on. FANUC products are utilized in various fields.


Welding


| Plastic molding with ROBOSHOT


Installed in Machine Tools Worldwide


Since FANUC successfully developed the first commercial NC and Servo as a private company in Japan, has devoted itself to focusing on factory automation. Having three businesses of FA business, , which encompasses basic technologies, consisting of NCs (numerical controls), servos and lasers, and ROBOT business to which such basic technologies are applied and ROBOMACHINE busniess, FANUC contributes to the development of manufacturing industries in Japan and overseas. FANUC's CNCs, servo motors, servo amplifiers, are the components of machine tools. We keep re-保 are installed in machine tools all over the world, and is active in various fields.

## FANUC Products Indispensable for Manufacturing

Now, take a look at automotive production line
Machine tools and ROBODILLs are for parts machining. ROBOTs for assembly, transport, welding. ROBOSHOTs for plastic injection molding. ROBOCUTs for cutting die and mold. Various FANUC products are indispensable for manufacturing sites,


## Support for Factory Automation

FANUC provides various products to support further factory automation
We aim to improve productivity and factories that never stop by connecting all production equipments on the manufacturing site and collecting those information. FANout celebrated the and incessant technological innovations in the field of factory automation.


## Global Service



Sales Composition Ratio (Year ended March 31, 2022)




At FANUC, we aim for growth from a mid-to-long term perspective while working to respond to increased demand for capital investment and strengthen our production system to fulfill our supply responsibilities. Here, I would like to explain our current business environment and future growth strategy, as well as discuss our ESG initiatives aimed at increasing corporate value.

QCan you tell us how you feel as FANUC celebrates its 50 th anniversary?

A Thanks to everyone's support, FANUC was able to celebrate the 50th anniversary since its founding in 1972. I would like to once again express my gratitude to all of our stakeholders who have supported our growth and development over the years.
growth and development over the years.
FANUC spun off from Fujitsu Limited (hereinafter FANUC spun off from Fujitsu Limited (hereinafter
Fujitsu) in 1972, and becoming an independent Fujitsu) in 1972, and becoming an independent
company came to be considered the starting point company came to be considered the starting point
of its foundation. FANUC cherishes "foundation" as of its foundation. FANUC cherishes "foundation" as
well as the "start of business." The actual start of well as the "start of business." The actual start of
business can be traced back by 67 years to 1955 , when the late Dr. Seiuemon Inaba was appointed leader of the project team for controls within Fujitsu. The business was in the red at first, but with the
support of many customers, NCs (Numerical Controls) became a viable business.
If we set the 100th anniversary since the true beginning of business as a milestone, this year is an important point that has reached two-thirds of that milestone. The road to our 100 th anniversary will certainly not be smooth. We will continue to consider and pursue what we can do to ensure that FANUC remains a company that is needed by the world and is trusted by all stakeholders.
Q
Can you tell us about FANUC's basic
principles and vision?

A The "Strict Preciseness" and "Transparency" that we uphold as our basic principles are based on the beliefs that "a company will last forever and be

sound with strict preciseness and that the corruption of an organization and downfall of a company start from a lack of transparency." The late Dr. Seiuemon Inaba emphasized these basic principles in his many years of management as a way to demonstrate the basic attitude and mindset of doing business.
I received direct guidance from him for about 10 years and spent time contemplating his beliefs and goals. I have summarized them and clarified FANUC's vision with the following words: "FANUC provides indispensable values throughout the world in the field of factory automation through unceasingly field of factory automation through unceasingly
creating technological innovations, and will continue creating technological innovations, and will continue
to be a company that is trusted by all stakeholders." to be a company that is trusted by all stakeholders."
By pursuing technological innovations in the specific By pursuing technological innovations in the specific
field of factory automation, we have achieved topfield of factory automation, we have achieved topclass competitiveness for each product. As an entity that supports manufacturing sites around the world, we are aware that we have a great responsibility in terms of technology and supply, and we contribute to society by providing that value.

Q
What have you viewed as important in your corporate activities thus far?

A I think that the biggest thing is "reliability." There are two aspects to this: the reliability of our products and the reliability of the Company. We are aware that it is important to always maintain both of these and build long-term relationships with our customers. The products provided by FANUC are specialized for The products provided by FANUC are specialized for factory automation, and the reliability of our products is directly linked to the profits of our customers' factories. For this reason, in product development, we focus on maximizing uptime in our customers' factories and work based on the

philosophy of "Reliable, Predictable, Easy to Repair." It is important that a product is reliable and does not break, but nothing is absolutely indestructible. Therefore, if a product can warn us before it breaks, it becomes easier to schedule a replacement, and if the product is easy to replace, then downtime can be minimized. It is normal for customers to continue using FANUC products for 10 years, and some have even been using products for 10 year, and some have even been using them for over 40 years. Moreover, as there are many customers who install not just one, but up to 100 units at once, we always keep the reliability and failure predictability of products in mind when developing them. Furthermore, in the last few years, we have been focusing on the ease of use of our products, and we are striving to develop products that improve our customers' work efficiency. As a result of these efforts, we are now receiving high praise from our customers for the reliability and ease of use of our products. At the same time, we have been promoting initiatives under the themes of "Service First" and "lifetime maintenance" in order to enhance our maintenance services. Regarding "Service First," we have set up more than 260 service locations around the world and provide high-level global standard maintenance services to customers in more than 100 countries. In addition, "lifetime maintenance" means that maintenance services will continue to be provided as long as customers use FANUC products.
It is very difficult to maintain and continue "lifetime maintenance." If the production of electric and electronic parts used in a product ends, it becomes necessary to stock a huge number and variety of parts. Moreover, if the stock runs out, we may have to design and manufacture new units using parts available at the time. Although it is a difficult initiative, our corporate stance to put it into practice creates a strong relationship of trust with customers, resulting in

repeated product installations and new purchases. think it is safe to say that the initiatives discussed above are not easy. The fact that we have continued them for many years and intend to continue them going forward has led our customers to trust FANUC.


Hino parts center (left)

Can you explain the characteristics of your business model and your stance on business business mode
development?

A fANUC develops, manufactures and sells "FA (CNC systems),"consisting of CNCs and servo motors as basic products, and ROBOTs and ROBOMACHINEs (compact machining centers, electric injection molding machines, wire electricaldischarge machines). By providing these products, we have positioned "factory automation" as our specialty, and we are developing business that specializes in this.

FA is delivered as a unit to machine tool builders, and the end user installs the machine tool that incorporates it, whereas ROBOTs and ROBOMACHINEs are directly installed as the end user's production equipment. 80\% . $90 \%$ of installation pration are overs athough a high proportion of installations are in the although a ing proporion of instations are in the automobile-related industry, installations in non-automobile-related "general industries," such as construction machinery, IT, food, pharmaceuticals, and cosmetics are increasing, especially for ROBOTs. Recently, the need for ROBOTs is increasing in the ogistics industry as well.
A major characteristic of our production is that almost all products are produced in domestic factories. By centralizing the production of standardized products in Japan, we are able to maintain quality and achieve highly efficient and automated production lines
As mentioned above, the high reliability and ease of use


of our products, as well as the provision of "Service First" and "lifetime maintenance" has led to the suppo of many customers for many years, and we have built a position that cannot be imitated by other companies. In terms of profitability, we focus on securing profits at the design stage. We have been profitable due to steady efforts such as striving to standardize, share, and modularize as much as possible, as well as create designs that use cheaper parts and designs that tak efficiency through automated production into account We are always aware of continuous technological innovations, and we strive to improve our technological capabilities not for the selt-satisfaction of engineers, but in order to effectively sell products. As for the stance on business development, we are in the capital goods, therefore we are subject to the effects of economic fluctuations and changes in companies' interest in capital investment. It is inevitable that the demand for our products will shrink to some extent as the economy deteriorates, and in our business activities, we need fiscal discipline based on this risk. In fact, in response to the recent U. S. China trade dispute and the COVID-19 pandemic, net sales declined more the expected, therefore we reduced investment expected, therere production equip bow ing red it may not be is resumed after being reduced, it may not be possible to catch up with the trends in capita investment, therefore it is necessary to always keep an eye on mid-to-long term trends.
In the 2010s, there was a very large demand for ROBODRILLs in some IT industries, and we were able to capture high demand when it came every few years. However, since it is difficult to maintain the
same level of demand for a long time, we did not think that we would be able to meet the demand for ROBOTs and FA, which was expected to increase in the future, with a production system that specializes in ROBODRILLs. Thus, we decided to increase the production capacity of ROBOTs and CNCs while reducing ROBODRILL production capacity. Since our existing factories were not enough for this, we built a large-scale production building, and as a BCP (business continuity plan) measure in preparation fo natural disasters such as earthquakes and heavy snow, we built the Mibu Factory in Tochigi Prefecture as the second CNC production site. Moreover, we buitt a system to assemble robots in the Headquarters area and the Tsukuba area. In this way, we have made investments to establish multiple production sites and to increase production capacity over the past few years, and these investments are now bearing fruit.
By focusing our business on the field of "factory automation," which is expected to grow significantly in the future. FANUC will do its utmost to maintain and further enhance its world-class competitivenes in this field. If we apply the same robot technologies, it may be possible to expand the range of application such as with service robots, but there are probably other manufacturers that are more proficient in these fields than us. The main reason why we specialize in "factory automation" is that we can make use of our strengths, including our familiarity with factory sites


## What are FANUC's current important topics?

A The Japan Machine Tool Builders' Association, chaired by Dr. Yoshiharu Inaba, the Chairman of FANUC, positions the following three issues as mportant topics for the manufacturing industry going forward: "Green" to support carbon neutrality, "Digital" to realize automated production systems by using loT, Al, etc., and "Resilience" to strengthen the supply chain. Based on the same recognition, we are promoting initiatives that are in line with these topics. Regarding "Green," FANUC products that use electric motors as the basis of power source are supporting customers as the ratio of renewable energy increases. We believe that contributing to the realization of carbon neutrality by striving to further improve energy efficiency, such as by improving the mprovents and controls used in motors and reducing
 he weight of ROBOTs anOMACHINEs, will significant growth opportunities
When it comes to "Digital," the phrase "from tangibles to intangibles" is often used, but FANUC emphasizes the idea of adding the value of intangibles while enhancing the value of tangibles. As part of this initiative, we will promote the development of new products and unctions that are conscious of digital twins. In addition, we will work to solve problems at production sites through digital transformation, such as with the IOT platform for factories, "FIELD system." Digital twins cannot be created by digital technology alone, they can
only function when there is excellent real technology as well. We intend to leverage the strengths of both real and digital technologies to create new value.
Regarding "Resilience," we place the greatest emphasis on maintaining supply and avoiding production stoppages in the supply chain. Over the past few years, FANUC has established multiple production sites for CNCs and ROBOTs, and steadily implemented measures such as increasing the inventory of important parts and sourcing from multiple suppliers. Concerning the recent shortage in parts, inventory and procurement measures had some effects, but the situation was more strained than expected, and drastic reviews were required. As the difficult procurement environment continues, we are working together, from research and development to factories and purchasing, to take all possible measures, including negotiating delivery dates, implementing design changes, and securing distribution stocks. In addition to soaring material and energy costs and continuing high oristics costs, it is difficult to predict the shotage of omiconcts in the furs but we assume that of semiconductors is din tine but we rel siluarion wico me for our We will continue to improve our resilience, including quality first initiatives, information security, and compliance.

## Q $\begin{aligned} & \text { What opportunities do you see for future } \\ & \text { growth? }\end{aligned}$

A currently, the demand for robots is rising rapidly all over the world. In order to respond to this, FANUC is considering building a new robot factory

at the Tsukuba Factory, while increasing production at the Tsuk by capacing factory. As the demand for robots increases, existing factory. As the demand for robots increases, somplifiers required for them. Accordingly, we and amplifers require for them. Accord moly, we are strengthening the production system at the Mibu Factory, but the servo motor factory and the molding factory we hin being full with manufacturing equipment, so we are considering building a new factory here as well. in addition, as a new trend in both the manufacturing industry and the logistics industry, the need for efficiency is increasing due to labor shortages and increased logistics, and the introduction of robots for picking work and others is expanding. FANUC will firmly capture this demand and further expand growth opportunities. In the automobile-related industry, the electrification of vehicles is progressing rapidly as climate change countermeasures continue to spread. Some people think that the shift away from internal combustion engines will lead to a decrease in demand for machine tools, but since the realization of carbon neutrality requires a large amount of capital investment, there will likely be ample potential for increased demand. Concerning ROBOTs, the demand for battery manufacturing is increasing and we can also expect demand for the manufacturing of inverters and motors to increase going forward. It can be said that the electrification of vehicles presents a big opportunity for FANUC. The welded structure around the body is almost the same for both internal combustion engine and electri vehicles, therefore the demand for robots in this
regard remains unchanged. However, the assembly work around the powertrain, including the engine, is difficult, and so far there has not been much progress with robotization. Electrification simplifies the structure of automobiles, and the use of robots for the assembly of parts such as batteries, inverters, and motors will probably become more common in comparison to conventional drive systems. In recent years, there has been a growing movement of maintaining stability in product supply through dispersed production while limiting investments, as well as of securing safety for operators by redesigning production lines to avoid people working close together in order to prevent infection Reacting to such trends. FANUC has focused on introw "collaborative robots" that work collaberation with people production lines. Colabativ robots failitate the collaborative robots facilate the entisher low-cost automation systems and enable flexibility in production sites without requiring major layout changes. Collaborative robots still do not account for a large percentage of ROBOT net sales, but their growth rate far exceeds that of conventional robots, and we are actively working to increase production capacity. FANUC's collaborative robots are outstanding in terms of ease of use, for instance they eliminate the need for programming in a special robot language, and they are highly rated by customers for their reliability and maintenance services. We expect that this product will drive growth for FANUC going forward.

## Q

Can you explain the business environment and growth targets?

A Looking back at the business environment in FY2021, capital investment in the entire manufacturing sector, which had been declining due to the impact of COVID-19, recovered and became active. As a result, FANUC's order intake reached a record high in Q4. On the other hand, the supply of semiconductors and other electronic components was tight across global supply chains, and the impact on production activities was prolonged due to factors such as soaring raw material costs and continuing high logistics costs. As I mentioned earlier when discussing the important topic of "Resilience," we strove to continuously supply products and service activities to customers, and regarding the shortage of parts such as semiconductors, we took all possible measures, including the adoption of alternative products and designs changes, and put in every effort to minimize
impact. In addition, even in this difficult situation, we promoted initiatives for future development, such as developing new products and functions with an awareness of Green and Digital, and increasing the production capacity of our factories. As a result, in FY2021, net sales reached a record high of 733.0 billion yen due to significant sales growth in all divisions. Typically, FANUC does not disclose mid-to-long term performance targets because we aim to be a company that contributes to society by maintaining appropriate profits and a strong corporate structure without profits and a strong corporate structure without obsessing over the expansion of the scale of sales. One of the most important indicators for us to beat the competition, understand the market evaluation of our products, and aim to create greater social value, is market share. Many of our products have world-class competitiveness in their respective categories. Market share is an indicator of competitiveness, and we place great importance on increasing market share even when we introduce new products to the market. Of course, it is also important that we do not place too much emphasis on market share and focus solely on expanding sales, neglecting appropriate profits.

## Q <br> Can you tell us about your thoughts and

A Regarding ESG, we are actively working on environment, social, and governance themes, as they contribute to improving corporate value. Over the past few years, FANUC has expanded its ESG-related promotion framework and strengthened its initiatives. promotion framework and strengthened its initiatives.
Regarding the environment theme, FANUC expressed its Regarding the environment theme, FANUC expressed its
support for the TCFD (Task Force on Climate-related support for the TCFD (Task Force on Climate-related
Financial Disclosures) recommendations in December Financial Disclosures) recommendations in December
2021 and are disclosing information in line with these 2021 and are disclosing information in line with these
recommendations. We have set targets to achieve carbon recommendations. We have set targets to achieve carbon
neutrality by 2050 and reduce GHG (greenhouse gas) neutrality by 2050 and reduce GHG (greenhouse gas)
emissions from our business activities by $42 \%$ by 2030 (compared to 2020). The 2030 target has been certified by


The panoramic view of re.
improve energy efficiency.
the SBT (Science Based Targets) initiative. We will promote reductions in Scope 1 and Scope 2 emissions at our factories, and further promote the installation of solar panels at the Company and energy saving initiatives at factories and other facilities. At the same time, we are positioning the improvement of energy saving performance of products as the most important issue in product development in order to reduce Scope 3 emissions.
As the movement toward decarbonized societies spreads worldwide, FANUC, which is expanding its business globally, believes that responding to climate change is a social responsibility that companies should fulfill and that it is directly linked to strengthening the fulfill and that it is directly linked to strengthening the competitiveness of products, and essential initiative for business growth.
All FANUC products are driven by electric motors, so increasing the ratio of renewable energy in their use will increasing the ratio of renewable energy in their use wis. However, in addition to this, we must also make efforts to further improve the energy saving performance of the products themselves. For example, motors and amplifiers can be made more energy efficient by improving the elements and controls. For ROBOTs and ROBOMACHINEs, we could immediately turn off the power when they stop, and, when multiple robots are moving, we could optimize their movements to maximize energy efficiency. While aiming to be the best in the industry in these areas, we will also contribute to the promotion of carbon neutrality in society.
Regarding the social theme, we recognize the importance of human capital and are focusing on work style reforms and human resource development. In terms of work style reforms, we have been working to reduce overtime work and encourage employees to reduce overtme work and encourage employees to due to the acpansion of our business it is naturally difficult to absorb the increase in working hours just by difficult to absorb the increase in working hours just by mproving work efficiency, therefore we are also actively recruiting new graduates and experienced personnels. As for human resource development, we continuously work to enhance education and training based on our belief that people are the most important factor for FANUC's growth. In order to improve management and leadership, we have established division head training, department head training, and workplace management training for all section heads, and we have also enhanced the content of the conventional training for new executive employees. We have also introduced young employee training for employees who have been with the Company for three to seven years and team leader training to improve management capabilities at manufacturing sites. Alongside these initiatives, we intend to put even more effort into enhanced fulfiling workplace.
I feel that the theme of governance has many aspects that relate to FANUC's basic principles of "Strict that relate to FANUC's basic principles of "Strict
Preciseness" and "Transparency." We are working to

improve governance, centered on the creation of effective systems and the establishment of regulations, and in June 2021, we transitioned to a company with an Audit and Supervisory Committee. As a result, the Board of Directors has introduced a system in which former Audit \& Supervisory Board Members have voting rights and the number of internal directors has been reduced to make Outside Directors the majority, improving effectiveness. The appointment of female directors and non-Japanese directors has increased diversity and generated lively discussions. Going forward, besides the Board of Directors, we plan to promote the delegation of authority to the meeting of Managing Officers and the responsible persons as well, so that the Board of Directors may focus on discussions from a broade perspective. Moreover, based on the skills matrix, we aim to further diversify the Board of Directors and create a system that facilitates more active discussions that contribute to the improvement of mid-to-long term corporate value.
FANUC's evaluations from external institutions regarding ESG have improved over the past few years, but we are aware that there is still room for improvement. There are times when further improvements are needed in our
dialogue with institutional investors, and we will continue to put effort into improving this

## $Q$ Wratis your ressget ostatenolesess

A Amid the U.S. - China trade dispute and the COVID-19 pandemic, we faced a difficult period in terms COVD-19 pandemic, we faced a difficult period in terms
of our performance due to customers' wait and see of our performance due to customers wait and see
approach to capital investment, but, during this period, approach to capital investment, but, during this period,
FANUC was able to continue its initiatives to improve FANUC was able to continue its initiatives to improve corporate value over the mid-to-long term, and these initiatives have been useful in the period of rapid recovery from the COVID-19 pandemic. We owe this to the understanding and support of our stakeholders, to whom we would like to express our deepest gratitude. Even in a world where the future is uncertain and increasingly unstable, we will continue to focus on the field of factory automation, continue to create products and technologies that our customers need, and work to further improve our corporate value. I look forward to the continued support of all stakeholders as FANUC continues to grow and develop.

## Management Policies • Management Strategy

## Vision

FANUC provides indispensable values throughout the world in the field of factory automation through unceasingly creating technological innovations, and will continue to be a company that is trusted by all stakeholders.

## Management Policies

## FANUC has consistently pursued factory automation since 1955 when it started its business.

The targets at its beginnings were to become a company, though small in size, having the robustness of a giant with roots firmly spread in the ground, and to concentrate on technology to go forward, by "walking a straight and narrow path." This is being pursued to this day.
h order to turn this vision into reality, the FANUC Group has established "Genmitsu (Strict Preciseness)" and "Tomei (Transparency)" as its basic principles. In these principles lie the belief that a company will last forever and be a lack of transparency. FANUC engages in the FA, ROBOT and ROBOMACHINE Businesses. The FA Business encompasses basic technologies consisting of NCs, Servos and Lasers, which are also applied to the ROBOT and ROBOMACHINE Businesses. In addition, by actively incorporating IoT/Al technologies in all three areas, the company endeavors to make FANUC products more efficient for customers to use.
Being true to its origins as a supplier of capital goods, maintenance and service support is provided for FANUC Through such activities, the FANUC Group contributes
and overseas, by promoting automation and efficiency in customers' factories. FANUacturing industries in Japan the field of factory automation, which is extremely promising in the mid-to-long term.


## Management Strategy

FANUC is thorough in implementing its basic principles of "Genmitsu (Strict Preciseness)" and "Tomei FANUC is thorough in implementing its basic principles of "Genmitsu (Strict Preciseness)" and "Tomei
(Transparency)," and promotes the following policies united as a group. By doing so, the FANUC Group aims to become an ever-lasting organization by increasing our customers' feelings of assurance and trust towards us, as well as by adapting to severe changes in the environment.

## one FANUC

Under the slogan of "one FANUC," the three Businesses of FA, ROBOT and ROBOMACHINE collaborate to offer total solutions, and the Group bonds together to take good care of our customers throughout the world. This is a unique advantage of the FANUC Group which we leverage to the fullest.
specially, the combined usage of CNC machines and ROBOTs, and the automation of ROBOMACHINEs with RO BOTs, are perceived as key concepts in developing products.

## Reliable, Predictable, Easy to Repair

Considering our foundation as a producer of capital goods that are used in manufacturing sites, FANUC is meticulous in ensuring that that our products are "Reliable, Predictable, Easy to Repair" in their development, to minimize downtime and maximize the operating rate in our customers' factories.

## Ease of Use

As demands for factory automation increase while acquiring skilled workers becomes more difficult, further emphasis is placed on ease of use in developing products, to deal with this situation.

## Strengthening Competitiveness

In order to develop highly competitive products and introduce them to the market, FANUC vigorously invests in research and development. By narrowing down to our area of expertise, which is factory automation, and aggressively investing in R\&D in this area, products which are highly competitive are developed and released. This leads to the fulfilment of intellectual property.

## Service First

Service First" is a basic policy followed by the FANUC Group. Through "Service First," high level maintenance service in line with FANUC's global standards are provided anywhere in the world, as well as "Lifetime Maintenance"
of FANUC products for as long as they are used by our customers. Particularly, lifetime maintenance, which is difficult for our competitors to imitate, is a primary feature of the FANUC Group, which shall continue to be focused on.

## Fortifying the Corporate Structure

Basic policies from the past to make the company stronger will be promoted from a long-term perspective. These include making our products more competitive, strengthening sales and service activities, advancing factory automation and robotization, reducing expenses and time, and streamlining operations.

## IoT / AI Technology

By actively applying loT and Al technologies to all fields of $F A, R O B O T$ and ROBOMACHINE, customers' manufacturing processes are made more efficient.

## Responsibility to Supply

As a supplier of capital goods, FANUC will fulfill its responsibilities to supply under any circumstances. For this end, manufacturing sites and service offices are being increased and established in various locations so that service activities can be maintained. Furthermore, measures are being taken to strengthen our supply chain. Examples are procuring parts from multiple suppliers, and having an adequate amount of parts in stock.

## Enrichment of Human Capital

From the viewpoint that human resources is the most vital for mid-to-long term growth, improvements in the work environment and motivation of employees are considered important topics to be addressed. In adaition, looking towards the future, FANUC strongly invests in human capital to employ necessary people and educate employees. Through such efforts, human capital is continuously enriched.

## Management Indices

In addition to operating margins, ordinary margins and ROE, market shares are regarded as being critical manage ment indices. Assessments and judgments are made comprehensively based on such indices.

## Actions to Prevent Infection

Highest priority is placed on the prevention of infection and spread of infection to our customers, partners, employees and their families as well as the community. FANUC shall continue to supply products and offer services to our customers placing safety first.

## Track Record of Value Creation

FANUC's History

1955 P Project team for control was established at Fuji Tusshinki Manutacturing Co., Ltd. (presently Fuitsu Limited).
1956 - First successtul development of NCs and
1959 - The first electro-hydraulic pulse motor was developed.
1964 - FANUC's first CNC, FANUC 250
was developed.
1970 - High Pulse Motor was developed
1972 FUJITSU FANUC LItd. was established.

- (Changed to FANUC CORPORATION in 1982)
- FANUC DRILL was developed
- FANUC 200 A was developed.
- FANUC 200A was developed.

1974 - DC servo motor was licensed
from Gettys Manufacturing Co.
1975 - FANUC TAPE CUT.SERES A was developed. - FANUC 2000C was developed. $1976-$ FANUC SYSTEM 5 was developed. DC Spindle Motor was developed.
1977 - FANUC U.S.A. CORPORATION established. - FANUC ROBOT MODEL 1 was developed. - FANUC TAPE CENTER-MODEL C was developed.
1978 - KOREA NUMERIC CORPORATION jointly established by FANUC and
Hwacheon Machinery Works Co. - FANUC EUROPE S.A. established. - FANUC TAPE CUT-MODEL E was developed. 1979 - FANUC SYSTEM 6 was developed. - AC Spindle Motor was developed.

The history of FANUC began with the Numerical Control (NC) technology. In 1955, a project team for control was established at Fuji Tsushinki Manufacturing Co., Ltd.. And project team for control was estabished at FujI I sushinki Manufacturing Co.. Lta.. And
the following year, in 1956 , the Company became Japan's first private-sector company the following year, in 1956, the Company became Japan's first private-sector company
to successfully develop NC and SERVO mechanism, realizing the automation of control of machine tools, which require absolute position accuracy and until then were performed manually, by numerically controlling them. In 1959, the Company developed
electro-hydraulic pulse motor, which forms the basis for its SERVO technology, helping electro-hydraulic pulse motor, which forms the basis for its SERVO technology, helping
the NC business establish a strong market position.

1980 F Fuji Factory constructed. Unmanned machining during nights was realized. 1981 FANUC ROBOT S-MODEL 1 was developed 1982 - GMFanuc Robotics Corporation jointly established


- AC SERVO MOTOR was developed. 1983 Listed on the first section of the Tokyo Stock Exchang 1984 FANUC AUTOSHOT was developed.
- FSS 10/11/12 was developed.

RANC EY was developed.
Relocation of headquarters to the foot of M. Fuj.

- Basic Research Laboraory established 1986 F FANUC TAIWAN TD established
- GE Fanuc Automation Corporation jointly established in the U.S. by FANUC and General Electric.
1987 - FANUC NC LASER-MODEL C1000 was developed. - FANUC ROBOT S-MODEL 420 was developed. - ARC Mate was developed.
- FS15 was developed.
- FANUC TAPE CUT-W was developed.

1988 - Product Development Laboratory relocated to headquarters site (Oshino-mura).
1989 Area 1 of the Tsukuba factory completed. - Laser Research Laboratory established. - Built-in Spindle Motor was developed.

1990 - FS16/18 was developed.
1991 Hayato Factory completed.
1992 BEIJINGG-FANUC Mechatronics CO., Machine Tool Research Institute Beijn FANUC INDIA PRIVATE LIMITED establishe

- GMFanuc Robotics Corporation became GMF-anuc Robotics Corporation became
FANUC Robotics Corporation, a $100 \%$ Fanuc owned company, and its subsidiary.
- LR Mate was developed.
- ROBODRILL $\alpha$-T10A was developed. - Product Development Laboratory divided into four laboratories consisting of the CNC Laboratory, Servo Laboratory, Robot ROBOCUT $\alpha-1 \mathrm{~A}$ was developed.
$993-$ ROBOCUT $\alpha$-1A was developed
- YAG LASER was developed.

1994 - AC Servo Motor $\alpha / \beta$ series was developed. - M-410i was developed.

1995 Linear Motor was developed. - $\mathrm{M}-710 i$ was developed.

1996- FS16i /18i/21i was developed. Call Center for Service established.
1997 - SHANGHAI-FANUC Robotics CO.. LTD. jointly established in China with Shanghai Electric Group Company Limited.

- ROBODRIL $\alpha$ - $i$ A was developed. 1999 - FS-30 was developed.

ROBOSHOT $\alpha-i$ A was developed

In 1972, the NC division was spun off from Fujitsu Limited to form FUJITSU FANUC Ltd.
(later renamed as FANUC CORPORATION ). The Company adopted a keyaki (zelkova) (later renamed as FANUC CORPORATION ). The Company adopted a keyaki (zelkova)
tree, firmly rooted in the ground and growing powerfully up toward the sky, as its symtree, firmly rooted in the ground and growing powerfuly up toward the sky, as its sym-
bol, which represents a wish to grow into a company with strong corporate structure. In addition to improving the performance of NC and SERVO products, FANUC has since expanded business to products that use the NC technology, developing the NC drilling machines, which was aimed at popularizing NC machine tools, and robots installed with NC that automate wide-ranging work processes.


2000 - FSO i/Oi Mate was developed

- R-2000iA was developed.
- ROBODRILL $\alpha$-TiB was developed.
- ROBOBANOT S was developed.

2001 - ROB Servelo
$\downarrow A C$ Servo Motor $\alpha i / \beta i$ series was developed
2002 Robot cells put to practical use, enabling 720

- FS30i/31i/32i was developed.
- DD Motor was developed.
$5-$ ROBODRILL $\alpha$-TiE was developed.
2008 - Super Heavy Payload Robot was developed.
Area 2 of the Tsukuba factory completed.
. Joint venture with General Electric was dissolved.
- Delta Robot was developed.

$2012-$ ROBOCUT $\alpha$-CiA was developed. - ROBODRILL $\alpha-$ DiA was developed - ROBODRILL $\alpha$-DiA was developed
ROBOSHOT $\alpha$-SiA was developed.

2013 E European subsidiaries reorganized to FANUC Europe Corporation.

- Subsidiaries in the Americas reorganized to FANUC America Corporation. - FSO - F was developed. - AC Servo Motor $\alpha i-B / \beta i-B$ series was developed.

2015 Collaborative Robot was developed. - FANUC FIBER LASER was developed. - FF Laser Corporation established. - Mibu Factory completed. - $i$ HMI was developed.

- ROBOCUT $\alpha$-C800iB was developed.
- Reliability Evaluation Building and

Reliabitity Evaluation Building and
Performance vvaluation Building completed

- ROBODRILL $\alpha$-DiB was developed.

2017 FIELD system was developed.

- SCARA Robot was developed.
- ROBONANO $\alpha$-NMi A was developed.

2018 FANUC ACADEMY established

- FS $0 i$-F Plus was developed.
- FANUC Adranced Research Ibocatory estabisised.
- New Nagova Service Center opened

$2019-$ ROBOSHOT $\alpha$-S450iA was developed - FS $30 i / 31 i / 32 i$-B Plus was developed. ROBONANO $\alpha$-Nita was ded


## Value Creation Process



## Materiality

FANUC, which has continuously pursued Factory Automation (FA), commands an exceptionally high market shares for CNC systems and industrial robots. FANUC products of FA, ROBOT, and ROBOMACHINE businesses are used at factories throughout the world. Any interruption in the supply of such products would thus lead to stoppages at customers' factories. Furthermore, as the Company's products also contribute to the decarbonization of and productivity improvements at customers' factories, they have an important and extensive impact on the environment and society.
With its customer-oriented products, FANUC is shaping the future of the manufacturing industry.
If FANUC is to achieve sustainable growth under its basic principles of "Strict Preciseness" and "Transparency," it must create both social and economic value and conduct long-term management without focusing solely on short-term gains. Doing so will require us to solve social issues through our businesses in order to contribute to a sustainable society.
In this light, we have revised our materiality based on our belief that their resolution is important for such management to be successful.

## Process for Identifying Materiality



## Clarification of Issues

FANUC determined social and customer needs and clarified sustainability-related issues with reference to global disclosure standards,* ESG rating agencies, and industry trends.
*ISO 26000, SDGs, GRI Standards, and SASB Standards

## Examination of the Importance of Issues

The Sustainability Committee, which is chaired by the President and Representative Director and composed of members tasked with spearheading management, such as the Chairman and Representative Director and the general managers of each business division, evaluated each of the issues clarified and classified. Through questionnaires and individual interviews, all committee members evaluated said issues in terms of their importance to FANUC and their importance to stakeholders. The committee also reflected in its evaluations objective opinions obtained through dialogues with outside experts and investors.

Identification of Materiality
The Company narrowed down issues through Sustainability Committee Thereafter taking into account the opinions of outside directors, we identified our Materiality following deliberations at a meeting o the Board of Directors.

## Future Actions



FANUC will promote
initiatives in relation to its Materiality and raise awareness thereo Companywide. Moreover, with the Sustainability Committee taking the lead in periodically revising the Materiality and with the Board of Directors deliberating and monitoring them, we will promote management based on our Materiality.

## Materiality

Responsibility to Supply
Building and maintaining long-term relationships of trust with customers

- Why the Issue is Material

Fulfiling our responsibility to supply is of the utmost importance for maintaining relationships of trust with
customers. As any interruptions in supply from FANUC would lead to stoppages at customers' factories, customers. As any interruptions in supply from FANUC would lead to stoppages at customers' factories,
we take such responsibility extremely seriously. A strength of the Company is its continuous operation of a we take such responsibility extremely seriously A strength of the company is its continuous operation of a
maintenance service system for customers, while its ability to stably supply products and services enables FANUC to offer added value. Fulfilling our responsibility and continuing to exist as a company needed by society are crucial

- Ideal stat

As a supplier of capital goods, FANUC will anticipate a wide range of scenarios, including natural disasters and geopolitical risks faced by the Company and its suppliers. Mindful of such scenarios, we will supply accordance with global standards while paying close attention to environmental and social trends. In this accordance with global standards while paying cose attention to environment

- Why the Issue is Material
ursuing a customer-oriented approach has been and will remain a key value in FANUC's stance. Our ability to promptly provide feedback on our research and development efforts by using our products at companyFANUC to enhance customer satisfaction whicipating customer needs based on such information enables highly advanced prot of the manufacturing industry. Maintaining our industry-leading position by offering is thus vital.
- Ideal state

FANUC will firmly grasp customer needs by rigorously ensuring that it constantly pursues a customer continuously improve customer satisfaction and shape the future of the manufacturing industry by developing products that anticipate customer needs and the changing times.
Climate Change
Contributing to climate change mitigation

- Why the Issue is Material

Greenhouse gas emissions associated with the use of its products at customers' factories far outweigh such emissions resulting from FANUC's business activities. Accordingly, there is an increasing need among
customers and in society for energy-saving products, making it essential that we contribute to efforts in customers and in society for energy-saving products, making it essential that we contribute to efforts in
relation to carbon neutrality. FANUC can curb the energy consumption of its customers by improving the productivity of factories around the world through highly energy-efficient products arising from innovation.

- Ideal state

Viewing climate change as both a risk and an opportunity, FANUC will promote the development of high quality, environment-friendly products, including those that realize energy-savings and high levels of energy
efficiency. Doing so will allow us to contribute to the achievement of carbon neutrality and a sustainable society.

## High Level of Reliability and Sadety of Products <br> Maximizing Uptime in customers’ sites

## - Why the Issue is Materia

FANUC's product development is centered on the principle of "Reliable, Predictable, Easy to Repair." The high level of reliability realized by the durability of such products helps improve productivity at factories vital in that they not only protect those operating them from physical hazards but also boast a high level of cyber security.
FANUC will maintain and improve the high quality of its products and offer extensive maintenance service to improve the uptime of customers' factories. We will also aim to realize safe and secure production sites.

## Developmentio of and Elgrgement with Human Resources Cultivating human resources to lead the future of the manufacturing industry

- Why the Issue is Material

Outstanding human resources are the driver of corporate activities, making them indispensable to the sustainability and innovation of companies. Efforts to develop human resources must thus be reinforced
from a medium- to long-term perspective, requiring proactive and continuous efforts that lead to improved motivation.

- Ideal state

Given that human resources are of the utmost importance for ensuring growth over the medium- to long
term, FANUC will strive to enhance its conditions for developing human resources and further improve their motivation. We will attract and secure outstanding human resources and seek to establish an organization culture and environment conducive to cultivating and enhancing human resources who will lead the future
of the manufacturing industry.


Personal history



May 2001 Conpanay

Une Compary C Chiman and CEO Repersesentbive Diectoro of



Kazuo Tsukuda Director
 Personal history





April 2013 Ahpoponine Seseniol EETe



June 2021 Anposties tidd.


Kenji Yamaguch
Representative Director, President
Personal history

Jine 2008



tre Company (to tive pesent)



Hidetoshi Yokoi
Diretor who is an Audit and Supenisory Committe Member
 Personal history







Une 2019 Professor Eneitutu of the Univesity of ovy to to the
June 202 A Apooinited Dire
2021 Apponited Diecto (Audit S.Spenisory Comnitee


Mieko Tomita
Director who is an Auditiand Supenison Comnitite Menber
 Personal history


April 201 Research Ascocrition 200 Appointed Cin Conctitu



April 2017 Senior Patne, Nsili Padteres Atomenes and Cunselas





Yasuo Imai Drector who is an Audit and supenisoy Comnittee Menber Personal history
Muly 1971 doned the Mibitr


2003 Bureavo ithe ninity






Fpil 2008 Apponited diedero \& Exeative Vice Pesesident Member
Uune 2011 conpopañ
Ine 2011 Appopitad Pesident. Chie Opeating Oftreer Member of



Diversity of Board Members
Independent Outs
6/11
Ratio of Outside Directors 55\%
Foreign National/Female Directors

. Ratio of Foreign National/Female Directors 27\%

## Enhancing Corporate Governance

## Basic Approach

 FANUC has always worked on enhancing corporategovernance based on our Basic Principles of "Strict Preciseness" and "Transparency." As we proceed in
separating our supervisory and executive functions, in order to further strengthen the supervisory functions of the Board of Directors and speed up management decisions, we transitioned to a company with an Au-
dit and Supervisory Committee, that allows us to esdit and Supervisory Committee, that allows us to establish an Audit and Supervisory Committee
consisting of the Directors who are Audit and Supervisory Committee Members and to expand the delegation of decision-making authority for business
execution from the Board of Directors to Directors. Thus, we are further endeavoring to enhance corpodition, FANUC has established the Nomination and Remuneration Committee, a majority of which comprises Independent Outside Directors, and is chaired by an Independent Outside Director. By increasing the objectivity and transparency of the appointment
and evaluation of Directors, this committee ensures the strict preciseness and transparency of supervisoy functions to management.
Corporate Governance System


Frequency of Board of Directors and Audit Committee Meetings

- In addition to the Board of Directors meets once a Board of Directors held a total of 12 meetings in FY2021)
- In FY2021, the Board of Corporate Auditors held two meetings prior to the transition to a company

|  | Board of Directors meetings | Audit \& Superisory Board <br> meetings (Until June 24, 2021) | Audit and Supervisory <br> Committee |
| :---: | :---: | :---: | :---: |
| Kenji Yamaguchi | 12 of 12 | - | - |
| Yoshiharu Inaba | 12 of 12 | - | - |
| Michael J. Cicco | 12 of 12 | - | - |
| Kazuo Tsukuda | 12 of 12 | - | - |
| Masaharu Sumikawa | 12 of 12 | 2 of 2 | - |
| Naoko Yamazaki | 12 of 12 | - | - |
| Katsuo Kohari | 12 of 12 | 2 of 2 | 11 of 11 |
| Katsuya Mitsumura | 12 of 12 | 2 of 2 | 11 of 11 |
| Yasuo Imai | 12 of 12 | - | 11 of 11 |
| Hidetoshi Yokoi | 11 of 12 | 1 of 2 | 11 of 11 |
| Mieko Tomita | 11 of 12 | 2 of 2 | 11 of 11 |

with an Audit and Supervisory Committee on June 24, 2021. The Audit and Supervisory Committee
met 11 times in the period from the transition to the transition to the last day of the fiscal year.
Attendance of individual Directors at meetings of the Board of Directors and other meetings is as follows. Committee

## Promotion Framework and Initiatives

As a company with an Audit and Supervisory Committee, we have separated the Board of Directors (supervisory function) from the management side (executive
function) to maintain the independence of each.

- Six of the eleven members of the Board of Direc tors are Independent Outside Directors, which account for majority of the Board of Directors. We are promoting diversity initiatives in the Board of Directors, and our Board of Directors includes two
- Three of the five Audit and Supervisory Committee Members are Outside Audit and Supervisory Committee Members, one of whom is a woman.
We continue to periodically review the contents of
the Board of Directors and the Audit \& Supervisory Committee from the perspectives of whether the independence of the Board of Directors and management is maintained, whether the effects of diversity are evident, and whether discussions in the Board of Directors and the Auctive and make improvements as necessary. are active, and make improvements as necessary.

7 FANUC CORPORATION


## Analysis and Evaluation of Board of Directors Effectiveness

1. Efforts to Improve Effectiveness

To ensure effective good governance, we adhere to our basic principles of "Strict Preciseness" and directors to assess Board of Directors effectiveness, and establish opportunities for the exchange of such opinions in a timely manner. Furthermore, we maintain a system that incorporates directors' opinions and evaluations in the Corporate Gover-
nance Guidelines when advisable, and put these results into practice.
2. Evaluation Methods

To evaluate Board of Directors effectiveness, in October, 2021 we conducted a questionnaire survey of all directors who are members of the Board of Directors. In order to increase transparency and
evaluate effectiveness from rigorous and multifaceted perspectives, we employed an external organization to design the survey and to analyze and evaluate the results. The survey sought to deter-
mine whether the Board of Directors was able to mine whether the Board of Directors was able to
function effectively when making important decisions and overseeing significant matters such as the composition of the Board of Directors, its operations, and management strategy, given our transition to a company guided by an Audit and Supervisory Committee in June 2021 and revision
3. Evaluation Results Summary

Our Board of Directors was highly praised for its diversity in terms of gender, nationality, work experience and other factors, and for its fostering an environment that encourages the free and open
exchange of opinions and facilitates the examinaexchange of opinions and faciitates the examina-
tion of issues from multiple perspectives. On the other hand, the evaluation results pointed to a need for more comprehensive discussions on ways to further develop human resources, to further
promote sustainable corporate growth. promote sustainable corporate growth.
The FANUC Board of Directors will contin to improve its effectiveness.
Constructive Dialogue with Shareholders
We have a Public Relations \& Shareholder Relations Department to serve as a point of contact in relation are taking the following actions.

1. Overview of Public Relations \& Shareholder Relations Department
We think we should promote dialogue with shareholders, for the sustainable growth of the Compa-
ny and the medium and long-term enhancement of corporate value, while putting emphasis on our core business. We have a Public Relations \& Shareholder Relations Department, as a section responsible for the promotion of constructive dialogue
2. Policy on Promotion of Constructive Dialogue with Shareholders
The Public Relations \& Shareholder Relations Department works on the following as measures for the promotion of constructive dialogue with sharethe prom
(1) Dialogue with Shareholders

Department actively promareholder Relations Department actively promotes dialogue by
providing shareholders with opportunities to participate in various meetings, factory tours, etc. Dialogues are lively, except that informa-
tion that is likely to be regarded as insider information or may interfere with our business activities is not discussed.
(2) Opinions, etc. Provided in Dialogue

To promote the sustainable growth of our Company and the medium and long-term enefforts to utilize opinions, etc., provided by shareholders through such dialogues.
Measures to Vitalize the General Shareholder Meetings and Smooth Exercise of Voting Rights

1. Early Notification of General Shareholder Meeting The Notice of the General Shareholders' Meeting and reference materials are sent approximately The Notice of the General Shareholders' Meeti and reference materials are posted on our website in both English and Japanese approximately four weeks prior to the date of the meeting.
Exercise of Voting Rights by Electronic Methods
Shareholders can cast their votes from the website for exercise of voting right for General Meeting of Shareholders.
2. Participation in Electronic Voting Platform

We have adopted the use of Electronic Voting Platform for Foreign and Institutional Investors operated by ICJ, Inc.
. Provision of Convocation Notice in English We prepare an English version of documents, in-
cluding the Notice of General Shareholders' Meeting, which is posted to our website approximately four weeks prior to the date of the meeting.

## Basic Policy on Return of Profit to Shareholders

1. Dividends

We have set a dividend payout ratio of $60 \%$ as our basic policy.
2. Share buybacks

We will buy back our own shares in a flexible manner depending on the level of our stock price, taking into acc
3. Cancellation of treasury shares

We limit the number of our treasury shares to $5 \%$ of the total number of shares issued. As a general rule, we will cancel any portion exceeding that limit every fiscal year.

## Dividend payout ratio and total return ratio

-Dividend payout ratio -- Total return ratio



## FANUC's Value Creation as Seen from an External Perspective

FANUC appoints Outside Directors in order to incorporate an objective perspective into management and enhance corporate governance for sustainable growth and value creation. We asked three Outside Directors to discuss FANUC's current situation, issues, and direction for the future.

Transitioning to a Company with an Audit and Supervisory Committee

Tomita-I was fortunate enough to be introduced to the Company by a previous Outside Audit \& Su FANUC is an extremely good company. In Jun
2021. we transitioned into a company with an Aud and Supervisory Committee, whereby I became Director who is an Audit and Supervisory Commit tee Member. With this transition, eight of the eleve
members became Directors without direct involve ment in the execution of business, with the compa ny's system now closer to a monitoring mode. As
result ot this, we have become more abe to discus
matters treely. I am the only member with legal ex matters freely. I am the only member with legal ex-
pertise, and so, even though my position within the company has changed, I remain committed to checking and attending to legal matters with
sense of responsibility. Tsukuda- This year.
became an Outside Director of the Company. We in that time. We extremely meaningful discussions Board of Directors bave transitioned away from el towards one with strengthened monitoring func to the meeting of Mantaging Officers. Division heads who are responsible for management of the variou
during meetings of the Board of Directors. We listen
to these reports and provide monitoring oversight to these reports and provide monitoring oversight.
By clarifying the respective roles of the meeting Manazing Officers and the Board of Directorss, and
then linking them together, we have developed then linking them together, we have developed
system that enables more effective governance. Moving forward, I would like for the future trajectory
of the Company to be discussed at meetings of the of the Company to be discussed at meetings of the
Board of Directors. Furthermore, in order to ensure that we maintain our sustainable growth, conside good idea if internal members such as assistants
and advisors to the Chairman and the President also
ato These are already topics being discussed at meet tors. ings of the Board of Directors, and I am keen fo
these types of reforms to get underway. Imai I Worked for the Ministry of Economy. Trade
and Industry for 30 years, followed by 20 years workand Industry for 30 years, followed by 20 years work
ing at a manufacturing company. giving me a total o
50 solid years working in manytacturing. By happen stance, , was ther fortunate enough to be invited to
take, take on this role at the Company whereby I have
been able to contribute in apositive manner. The
meetings of the Company's Board of Directors hav meetings of the Company's Board of Diretors hav
been characterized by extremely lively discussions,


- Outside Director Kazuo Tsukuda
of Mr. Tsukuda. Along with this transition, we also Audit and Supervisory Committee and Internal Audit Department have been enabled to exchange opin-
ions, set a direction for the Company, and engage in
more in-depth discussions. The Manager of the intermore in-depth discussions. The Manager of the Inter-
nal Audit Department also works with the secretariat of the Audit and Supervisory Committee, and the sys-
of tem has evolved to take into consideration the ability
to conduct audits in accordance with the internal control systems.
Imai
namely the top tevel management of the Company, namely the Chairman and President, are enlightened
n their approach. Even before we transitioned to a company with an Audit and Supervisory Committee,
their stance was one of listening intently to discus-
sions held at meter their stance was one of listening intently to discus-
sions held at meetings of the Boardo of Directors and
responding to those discussions accordingly. In that responding to those discussions accordingly. In that
sense, the top management of the Company is exsense, the top management of the Company is ex-
tremely flexible and inspires us all to express our
opinions and put our heads togethe as we move opinions and put our heads together as we move
forward. The role of the Outside Director is to provide an external perspective. Our misssion is to make That's right. I really do feel that discus-
tomita- The
ions at meetings of the Board of Directors have besions at meetings of the Board of Directors have be-
come livelier. When 1 was appointed as an Audit \&
Sid Supervisory Board Member, there were various aspects of the Company's organization that I did not
have a good understanding of and even when I
asked questions, I would sometimes still feel that I asked questions, I would sometimes still feel that
was unclear on some things. Now, however, each
mom member is able to better utilize their own areas of expertise and discuss matters on a more equal foot-
ing. And on that basis. feel like this has enalled us
to more actively exchange opinions with one anothor more actively exchange opinions with one another.
Tsukuda- When I was first appointed, it seemed
discussions were less active, but now, that has comdiscussions were less active, but now, that has com-
pletely changed. This is the result of the efforts
made by the Chairman and President to realize a ronade by the Chairman and

The Challenges of Developing Human Resources Who can Guide FANUC's Future

Tomita-One of the issues highlighted in the evalwas the development of human resources towards
he realization of the Company's sustainable growth. The Company's organizational structure is vertically
oriented due to the importance placed on various oriented due to the importance placed on various
technical expertise. However, when it comes to management personnel, it is necessary that they
adopt a bird's eye view of the entire organizational
struct structure, transcending these boundaries within the
organization. We are yet to see how such manageorganization. We are yet to see how
ment personnel are being cultivated.
sukuda It is necessary to have a, succession method by which the Company should cultivate such human resources is necessarily something that must be thought about too rigidily. The tendency is
to took to examples of companies in the U.S. and
Europe for guidance but It tink we shaid also Europe for guidance, but I think we should also
place more importance on the spirit born from Japanese culture, which is the result of more than 2,000 ears of history. If you look at the way heads of
prominent families were educated about their succession, you come across the idea that they are not
trained to assume this role, but rather naturally maained to assume this
mai - Four or five years ago, I had the opportunity
o listen to a top management round table discusdisten to a top management round table disclus-
sion orgazed by the Japan Business Federation KEIPANREN). It appears that at one company, when employees reachee
ointed these personel as presidents and Directtors
of anfiliate companies and continued to monitor their of afiliate companies and continued to monitor their ers from among them. There was also discussion about how, at one particular financial institution, ures with a steady nerve. To that end, they appoint-
ed such a candidate as the president of their d such a candidate as the president of the ir
American subsidiary, had that person put his or American subsidiary, had that person put his or
her very best into the position, and then made their
decision based thereon. In this way, I think the way
a company develops its management personnel can
pe reflective of tis own characteristics as a compa-
ny. Therefore, while it is good to refer to rules and Ce reflective of its own characteristics as a compa-
ny. Therefore, while it is good to refer to rules and
nut suidance regarding a succession plan, I think it's
pest to not overly commit to a set-criteria and indest to not overly commit to a set-criteria and in-
stead focus on ensuring diversity among those in op management positions
paying close attention to the issue of fostering a sucessor, and, we have been asking them what the
company's policy is in this regard 1 think it it the Company's policy is in this regard. I think it is true
that it is the position that a person holds that makes

that person. Authority and responsibility are two sides of the same coin. In other words, the person their responsibility as a leader. It is such opportunities that result in the development of a person. As
part of efforts to address the relationship betwee the Company and its Group companies, a a over
nance system was established which sets out in its managerial regulations to what extent the Grou companies should report to Company headquarter Group companies. In doing this, we can consider a subsidiary somewhere to a given person and as tion within the Company by seeing if they really have
then the nerve for such a role.
Tsukuda- The development of young employees
is also important. I think it is good to allow employ ees to take on challenges proactively and to le them fail. We can encourage them to give it a go, be
lenient with them even if they do not succeed, and
give them another chance. It's the same as hittin make that same shot a second or third toime. If you hit into the rough, then you are going to learn how
to get out of it. And in practicing this, you develo resilient individuals. It is as Isoroku Yamamoto onc said, "They won't listen to you unless you show
them how to do it, teach it, let them try it, and then give them positive feedback on their performance." too many comparisons with "the olden days," but when looked at from our generation, I understand
that companies in general these days are dealin with some deeply rooted problems, particularly in regard to new employees in technical positions, be
cause some of them are unable to do the math. In cases like these, the only option is to have them go through the learning process again at each compa-
ny. But, since it is they who will shoulder the burden of guiding this country's future, I, guess we have no
choice but to try and get behind them.

Towards Discussions That Serve as Guidance for Tomorrow

Tomita-I really love the Company's Basic Princ ples; "Strict Preciseness" and "Transparency", A com
pany will last forever and be sound with stric
preciseness preciseness, while the corruption of an organization
and the downfall of a company start from a lack o transparency. The mantra of "Strict Preciseness" and "Transparency" is something that is repeated when
ever issues arise, and not just by management, but also among we Outside Directors too. Furthermore. the Company's "lifitime maintenance" initiative is
also a source of pride for the Company.s employees
and and, again, for we wutside Directors also. Tsukuan - Mhen Ifacturing as the head of Nagoy
Equipment Manufer being appointed
director director of Mitsubishi Heavy Industries, Ltd. (therein
after, Mitsubishi Heavy Industries) we considere after, Mitsubishi Heavy Industries), we considered
developing a arge hydraulic injection molding ma chine that would be hybrid in terms of using an elec
tric servo motor for clamping and positioning that required precision and speed. When I visited FANUC
Headquarters to ask if they were able to supply Headquarters to ask if they were able to supply
large servo motors, which were key parts in our de
velo velopment project, the late Honorary Chairman, D
Seiuemon Inaba said to me, "We are unable to mee Seiuemon Inaba said to me, "We are unable to mee
your low volume request of around 100 units a year but we are willing to provide instructions on how to
meet the specifications required by Mitsubishi Heavy Industries to the small factory that makes servo mo
tors near Nagova.. After that meting we were abl tors near Nagoya." After that meeting, we were able
to complete the development of the hybrid machine in a short period, with the machine going on to be come our flagship product. What impressed me a when it came to people who attempted to push the
boundaries of technology. The background to the boundaries of technology. The background to the
company's development of technologies was a willingness to embrace the possibility of tailure. tremely solid thus far, and been managed in a way that has produced tremendous growth and profit.
think that is a result of all the hard work of the current think that is a result of alt he hard work of the current
officers and directors in coming up with answers to problems facing the Company in an environment
where there were many great managers and engineers, not least the late Honorary Chairman, Dr. Seiue mon inaba. Companies with such high profitability as
FANUC are extremely rare, even in apan. The Board
of Directors will continue to have lively discussions of Directors will continue to have lively discussions
regarding the growth strategy it will daw up going
forward, for FANUC to grow trom its current position regarding the growth strategy it will draw up going
forward, for FANUC to
of a "Small Giant." to frow from its current position Tomita-True enough, we have been judged to be Tomit - rue enough, we have been judged to be
a good company so far, but, even though that is
something we can be proud of, we must continue to


- Outside Director (Audit and Supensisor Comnitte Member) Mieko Tomita
adapt and evolve. here are various discussions gomyself, being something of a novice in technical
matters, I try to proactively participate as a legal proferssional
Tsukuda
shed - The title of the company history pub "To the Sea, Land, and on to Space" (Umi ni Riku ni Soshite Uchu e). Till the middle of the Showa Era the company's main business was shipbuilding, bu
afterwards, the focus pivoted towards other areas such as turbines and internal-combustion engine for onshore plants, as China and South Korea en
tered the shipbuilding business, and took over our role as a major player in the industry. Now, the com pany has sta industry. Such transitions may only serve as reference, but our Company has superb numeri-
cal control technology. Ithink we should look to tur
ther discussions around growth strategies that ther discussions around growth strate


## Dialogue with Stakeholders

| Stakeholders | Communication method | Frequency | Content |
| :---: | :---: | :---: | :---: |
| Customers | Sales representatives | As needed | Collect and provide feedback on demands and requests to FANUC. In addition, give customers tours of factories to enhance their understanding about new products and development schemes. |
|  | Service | As needed | More than 2,300 service personnel and support staff members around the world provide telephone support, onsite customer support, and maintenance parts management. |
|  | Membership website | As needed | Answer customer inquiries by email and chatbot. In addition, customers can purchase maintenance parts thorough our membership website. |
|  | New products open house show | Every year | Invite customers and introduce our latest products. Cancelled our new products open house show in 2020 and 2021 due to the COVID-19 pandemic, but in 2022 it was conducted under adequate infection prevention measures. |
|  | Exhibitions | As needed | Exhibit at trade shows in Japan and abroad to introduce our latest products. |
|  | ESG rating | As needed | Answer questionnaire for EcoVadis, CDP etc. |
| Employees | Labor union | At least twice a month | Hold discussions, negotiations, and exchanges of opinions through regular monthly meetings and committees, quarterly meetings, and labor-management negotiations. Conducted these activities online in 2022 due to the COVID-19 pandemic, as in the previous year. |
|  | Organizational culture survery | Every year | We conduct an "organizational culture survey" to ascertain employees' awareness. Each organization uses the results of the survey to identify organizational issues and implements countermeasures in a PDCA cycle to consistently improve the workplace environment and enhance employee job satisfaction. |
| Shareholders | General meeting of shareholders | Annually | Report on business reports, consolidated and non-consolidated financial statements, and audit results, and deliberate and make resolutions on matters to be resolved after Q\&A. |
|  | Financial results briefing | Quarterly | Hold briefings and telephone conferences on the contents of financial results and business forecasts, as well as engage in Q\&A sessions. |
|  | Individual dialogues with institutional shareholders | As needed | Explain FANUC's initiatives and governance, and exchange opinions. |
|  | ESG disclosure | As needed | Publicize ESG activities, as needed. |
| Communities | Coexistence with communities | As needed | Contribute to the revitalization of the local economy through tax payments, job creation, and having businesses with local companies. |
|  | FA Foundation | As needed | Award prizes to recognize research results on factory automation (FA) and industrial robot technology. |
|  | Economic and industry associations | As needed | Participate in the planning and implementation of various initiatives by organizations. |
|  | Public-private joint projects | As needed | Participate in various public-private joint projects and promote technical exchanges. |

## FANUC's Approach to Sustainability

## Sustainability Basic Policy

The FANUC Group will continue to provide indispensable values throughout the world in the field of factory automation through unceasingly creating technical innovations, abiding by our basic principles of "Genmitsu (Strict Preciseness)" and "Tomei (Transparency)."
Our goals are to enhance our value as a company and to contribute to building a sustainable society.


FANUC

This mark consisting of a "tree leaf" and an "infinity" symbol represents FANUC's commitment to creating a sustainable society by overcoming environmental and social challenges through unceasingly creating technological innovations.

Two Perspectives on Sustainability

```
-Energy Saving & Carbon Neutrality >
```



Increase Productivity, and Waste Reduction


Sustainability Promotion Framework
At the "Sustainability Committee" chaired by the Representative Director, President, we will deliberate and make decisions on important policies and measures related to sustainability, and report to the Board of Directors.

| Moard of Directors |
| :---: |
| Sustainability Committee |
| - Committee Chairman: Representative Director, President |
| - Administrative office: Public Relations \& Shareholder Relations Department |

## Initiatives in FA Business

## Reduction of energy consumption related to machining

Reduces energy consumption in CNC, servo and laser system.


Development of low power consumption CNC
Power source regeneration returns deceleration energy to the power supply for effective use (35\% reduction compared to the resistance regeneration method in our example)
Amplifier loss reduction through the application of low-loss power elements (loss reduction has been is currently up to $28 \%$ less than in 1995

- Laser power saving function


## Reduction of energy consumption related to operating time

- Control technology for cycle time reduction reduces operating time of aux iliary equipment, etc.
lary equipment, etc
machining paths Cycle time reduct
> Handling of the latest machining tools and technologies, such as turn ing through a reciprocating motion
Improved efficiency of peripheral device operation, etc., through faster
 sequence control

Al thermal displacement compensation using machine learning corrects thermal displacement immediately after machine pow-er-on. Reduces warm-up time and power consumption. (In the example right, warm-up time is reduced to $1 / 6$.)

Reduction of warm-up time


## Reduction of energy consumption in whole machining process

- Displays supplied power and power recovered by power regeneration in real time on the power consumption monitor
- Provides an energy saving level selection function that allows selection of operation settings that prioritize maChining time or power consumption, enabling confirmation of power consumption and machining time. Level can be set by confirming the power consumption amount and machining time on the CNC screen
Visualizes operation status and power consumption through MT-LINKi and supports optimization of machine
Reduces power consumption during trial machining by utilizing machining simulation to reduce trial machining


## Initiatives in ROBOT Business

Energy Saving and Carbon Neutrality

- Reduce and visualize power consumption through energy-saving functions such as power regeneration, weight reduction, etc.
- Disperse peak power by night operation using robots
- $\mathrm{CO}_{2}$ emissions are reduced by reduction of power consumption
and of exhaust gas during transportation due to reduced weight
- Ratio of clean energy is improved by reduction of demand for thermal power generation through power dispersion.


Protect Employment and Factories


- Employment and factories are protected through solution of labor shortage and productivity improvement by robots.


## Easy to Use

- Robots developed in pursuit of ease of use
- Collaborative robots that can be used safely without fences - Intuitive UI

Easy-to-use application functions
PC simulation that simplifies system integration
Easy connection with machine tools

## Support

Automation of manual-labor-based production sites
Mastering of robot operation by more people

- Introduction of robots into more production sites


Safety and Release from Dangerous, Dirty, Difficult Tasks

[^0]People can have a more productive and decent work in comfortable, safe, and secure environment by leaving dangerous, dirty, difficult, or monotonous tasks to robots,


## Targets and Initiatives to Achieve Carbon Neutrality

## Initiatives in ROBOMACHINE Business

## ROBODRILL initiatives

- Improved productivity

Yigh machining performance...Reduces cycle time with a unique fixed cycle that ensures smooth and lean operation.
High operating rate...ROBODRILL-LINKi collects and visualizes operating information, contributing to improved operating rate and work efficiency.
Ease of use...Utilization of dedicated G-code significantly reduces programming time

- Power consumption reduction
> Power source regeneration...Motor regenerative energy is returned to the power sup-
 ply for reuse.
Energy saving functions...Various energy saving functions minimize power consumption during standby. Power consumption monitor...Visualizes power consumption and can be centrally monitored with ROBOVaste reduction
- Waste reduction
$\quad$ ) Rechargeable battery unit $\cdots$ Reduces disposal of backup batteries, making the machine maintenance free. Longer spindle life...Environmental resistance has been improved by adding air purge to the rear side of the spindle.
> Longer life of each spindle cover $\cdots$ Each spindle cover has been reinforced to improve durability.


## ROBOSHOT initiatives

- Improved productivity
> High molding performance $\cdots$ Simultaneous operation reduces cycle
the operating rate $\cdots$ ROBOSHOT-LINKi2 can be used to analyze Ease of use display unit.
- Power consumption reduction
>Power source regeneration … Motor regenerative energy is returned to the power supply for reuse
Barrel heat insulation cover … Full enclosure with heat insulation material suppresses heat dissipation from the heater and reduces power consumption.
power consumption and supports energy saving activities.
- Support for environmentally friendly resins
$>$ Recycled resins ... The deep groove of the plasticizing screw enables stable measurement of recycled resin (crushed material).
>Biomass resin $\cdots$ Molding of biomass-derived resin contributes to carbon neutrality.


## ROBOCUT initiatives

- Improved productivity
> High machining performance $\cdots$ High-speed machining conditions improve > High operating rate
High operating rate $\cdots$ Operating rate is improved by high wire connection
rate with AWF3 automatic wire connection Ease of use $\cdots$ Guidance fure connection. lean operation.
- Power consumption reduction

Discharge power regeneration ... Energy stored in the feed cable when generating discharge pulses is regenerated and reused in the DC power supply of the discharger.
Sleep mode $\cdots$ Minimizes power consumption during standby to reduce unnecessary power consumption. > Power consumption monitor $\cdots$ Visualizes power consumption to support energy saving activities.

- Longer life of expendable parts

Longer life of filter $\cdots$ Filter life is extended through flow control. Extended electrode pin life $\cdots$ Contact pressure between wire and electro.
wear caused by electrical discharge, extending the life of the electrode pin.
> ROBOCUT-LINKi $\cdots$ The usage of expendable parts can be monitored remotely.

## Responses to climate change

To achieve carbon neutrality, FANUC has set mid-term and long-term targets for reducing greenhouse gas (GHG emissions and is promoting efforts to achieve them.

Targets for reducing GHG emissions

| FY2050 Target | - Scope 1, 2 : Carbon neutral by FY2050 |
| :---: | :---: |
|  | - Scope 1, $2: 42 \%$ reduction by FY2030 (in comparison with FY2020) |
| FY2030 Targets | - Scope $3: 12.3 \%$ reduction of emissions due to the use of sold products by FY2030 (in comparison with FY2020). |

FANUC's GHG emissions reduction targets have been certified by the SBT initiative. FY2030 targets are certified by the SBT (Science Based Targets) initiative. Regarding Scope 1 and 2, part of the power consumed in the FANUC Headquarters' area, Mibu factories and Tsukuba factories will be renewable electricity, and other sites will also switch to using renewable electricity in the near future. Furthermore, solar panels will be set up, and measures to save energy will be further accelerated to reduce GHG emissions resulting from our


SCIENCE BASED TARGETS
DRiving ambitious corporale clumate action business activities.


Regarding Category 11 (Use of sold products) of Scope 3, FANUC will contribute to reducing the emissions by enhancing of energy saving features of FA, ROBOT and ROBOMACHINE products.


## Initiatives for TCFD Recommendations

## Disclosure in Accordance with TCFD Recommendations

Since the adoption at COP21 (21st Conference of the Parties to the United Nations Framework Convention on Climate Change) of the Paris Agreement, movement owards a de-carbonized society is spreading. The ANUC Group with its business activities expanding around the world promotes these initiatives as we recgnize climate change as a critical business challenge. In the meantime, FANUC expressed its support for the and its recommendations (hereafter, TCFD recommendations) in December 2021.
Further, we would like to utilize the framework of TCFD recommendations, and continue enhancing the quality and amount of disclosures to promote climate change nitiatives still further, and contribute to achieving a sustainable society.

## Governance

FANUC recognizes climate change as a critical business challenge.
At the "Sustainability Committee" chaired by the Representative Director, President, we will deliberate and make decisions on important policies and measures related to climate change, and report to the Board of Diectors. Based on the reported content, the Board of Directors will supervise to check whether identification mate change are promoted appropriately.

## Strategy

FANUC conducted a scenario analysis targeting midterm (2030) and long-term (2050) with a $1.5^{\circ} \mathrm{C}$ scenar, 2 scenario, and 4 Cscenario on the FA Business, OBOT Business, and ROBOMACHINE Business to dentify the risks and opportunities related to climate NUC Group businesses. Regarding the scenario analysis, we referred to IEA NZE, IPCC RCP1.9, etc., for $1.5^{\circ} \mathrm{C}$ IEA SDS, IPCC RCP2.6, etc., for $2{ }^{\circ} \mathrm{C}$, and IEA STEPS, CC RCP8.5, etc., for $4^{\circ} \mathrm{C}$. For each scenario, we identilied the risks and opportunities related to climate hange, and quantitatively and qualitatively examined

Indentified risks and opportunities
Responses to identified risks and opportunities

| Transition risks | - Introduction of carbon tax will increase costs. <br> - The rise in raw material prices will increase costs. <br> - Consumer behavior change and shift to EV/FCV will decrease demand for a part of FANUC products. |
| :---: | :---: |
| Physical risks | - Increasing severity of natural disasters will damage production sites, etc., and as this negatively impacts production. recovery costs will increase. |
| Opportunities | - Energy saving/robotization will increase demand for FANUC products. <br> - The shift to EV/FCV will increase demand for FANUC products. <br> - Demand for FANUC products capable of working under harsh operating and transportation environments will increase due to the influence of rising average temperature. |

- Set up mid-to long-term goals for reduc ing greenhouse gas (GHG) emissions, and mote energy saving and introduction f renewable energy, etc., in business ac tivities to reduce GHG emissions.
- Promote the support of business continuty plan (BCP) (Multiple production sites and suppliers,etc.)
- Promote the development of products that contribute to customers energy sav $\mathrm{g} /$ robotization, and that meet the d mand from the shift to EV/FCV.
- Promote the development of products that can maintain high performance and transportation environments.

In the $1.5^{\circ} \mathrm{C}$ and $2^{\circ} \mathrm{C}$ scenario, the world is expected to undergo major social changes as it transitions to
 crease due to the introduction of carbon taxes and rise in raw material prices, but we believe that we ROBOMACHINE Business as energy saving/robotiza tion and the shift to EV/FCV will expand. The $4^{\circ} \mathrm{C}$ scenario does not promote low carbonization, and increasing severity of natural disasters will be expect age temperature. This creates a potential increase in
and evaluated the impact on the business. Among these, we identified the following risks that will have a significant impact on the businesses: "Increase in costs due to introduction of carbon tax," "Increase in costs due to the rise in raw material prices," and "Deto the consumer behavior change and shift to EV/ FCV." We also identified the following opportunities: "Increase in demands for FANUC products due to energy saving and robotization," and "Increase in demands for FANUC products due to the shift to EV/ CV.

## Enhancing Employee Engagement

## Creating a Fulfilling Workplace

## Basic Approach

A work environment in which each employee can de velop a career vision based on the values they cher necessary continue to grow to fulfill that vision is necessary
As a mechanism for this purpose, we are currently working to create opportunities for dialogue within the workplace to support individual career develop ment and growth through the implementation of

## Initiatives

Career Development Support
We are working to create opportunities for dialogue between supervisors and subordinates through train ing programs in order to support the career developtraining for supervisors to improve their management and leadership skills, conveying the importance of supporting the growth of their subordinates throug interactive dialogue, as well as to acquire skits and knowledge that can be utilized in dialogue situation with subordinates. For subordinates, we provide plans based on values they cherish as well a "mid-career employee training" to pursue areas of specialization as professionals, creating a mechanism for them to share their respective career visions with their supervisors and receive support from them.

the Headquarters area, the Mibu Factories, Tsukuba Factories, etc. was switched to electricity derived from renewable energy sources. We plan to install and operate solar panels in the Headquarters area and the Mibu area in FY2022, aiming for further emis FY2021, emis
or Scope 3 (Categs due to the use of sold products the base year. This was mainly due to a significant increase in the sales of our products. We will continue to aim for emission reductions by further improving the energy saving performance of our FA, ROBOT and ROBOMACHINE products.
Scope $1+2$ (145 kt-CO2) 1\%

Scope 3 (25,933 kt-CO2) 99\%
The breakdown of Scope 3 is as follows

| Category 1 Purchased goods and services | $1,874,563$ |  |
| :--- | :--- | ---: |
| Category 2 Capital goods | 159,666 |  |
| Category | 3 | Fuel-and energy-related activities <br> (not included in Scope 1 or 2) |
| Category | 4 | 30,420 |
| Capstream transportation and distribution | 158,134 |  |
| Category | 5 | Waste generated in operations |$\quad 3,697$.

Category 8 Upstream leased assets
Category 9 Downstream transportation and distribution
Category 10 Processing of sold products
Category 11 Use of sold products

Category
Category 14 Franchises
Category 15 Investments

FANUC has set up a long-term target of reducing GHG emissions from the business activities of the FANUC Group (Scope 1, 2) to zero by FY2050 To achieve this long-term target, we have set a midterm target of $42 \%$ reduction of the same emissions Scope 3, we aim for $12.3 \%$ reduction of emissions due to the use of sold products (Category 11) by Y2030 (in comparison with FY2020).
These mid-term targets are certified by the SBT (Scince Based Targets) initiative.
cope 1 and 2 for FY2021 were 5.7\% lower than the base year.
The main reason is that a part of the electricity used

## Development and Training of Employees

## Basic Approach

FANUC supports the growth of our employees in considering them as being human resources who are dispensable for FANUC's business activities and ho enhance the company's value.
n order to realize sustainable growth as a company in the future, we believe it is necessary to provide employees with opportunities to deepen their

## Initiatives

FANUC strives to enhance the value of our employees by providing support for their individual growth and career development
As an educational system for this purpose, we are currently providing executive employees with trainings to improve their management and leadership in the workplace according to their responsibilities. Furhermore, we are conducting training for mid-career employees to pursue their areas of expertise as professionals, and training for young employees to

## Current Education and Training Framework

| Training Name | Trainee | Content |
| :---: | :---: | :---: |
| Diversity training | All employees | Encourage understanding of the significance and importance of promoting diversity, foster and instill a sense of ownership, and communicate key points that each individual should be aware of and work on in their own workplace |
| Harassment prevention training | All employees | Acquire basic knowledge needed to prevent harassment and create a friendly work environment |
| Mental health training (line care/self-care) | All employees | Promote understanding and increase awareness of mental health issues, as well as deepen understanding of the care expected of managers for workplace members |
| Information security education | All employees | Raise employee security awareness and literacy, with the aim of preventing information security incidents |
| Compliance education | All employees | We post various policies and guidelines on our company-wide portal site, and we are working to foster compliance awareness by raising consciousness and dissemination activities through various types of education. <br> In 2022, we conducted compliance training on whistleblowing for FANUC officers and employees (including contract employees and part-time employees) based on the revised Whistleblower Protection Act. |


| Management and Leadership Improvement |
| :--- |
| Training Name |
| Trainee |
| Training for division <br> head |
| All division <br> heads | | Improve skills required to overcome management issues that should be considered by |
| :--- |
| management leaders (management skills, growth strategy skills, life skills) |

understanding of our basic principles and organizational vision, to act autonomously as strong individuals who recognize their own role, as well as to learn and grow according to their own career aspirations and strengths, and to maximize their strengths through mutual interaction.
implement growth plans based on the values they cherish, and we are working to support their career cherish, and we are working to support their career
development and growth through dialogue within the workplace.
We also conduct trainings for employees to give them the specific knowledge and skills that are required in the individual workplaces. For example, the Service Division strives to improve customer satisfac ion by providing technical education to service personnel in Japan and overseas.

## Training for All Employees

Career Development

| Training Name | Trainee | Content |
| :--- | :--- | :--- |
| Mid-career <br> employee training | General mid-career <br> employees | Cultivate an awareness as a "professional" who plays a central role in the execution of work- <br> place operations, and purscue their "unique" area of expertise to lead the workplace as a <br> front-runner. |
| Young employee <br> training | Young employees in <br> careetractack positions <br> (three eears since <br> joining the Company) | Foster independent human resources who can proactively approach their work from their own <br> awareness of the expectations of others, their personal strengths, and their core values |


| Management Capability Improvement for Manufacturing Sites |  |  |
| :---: | :---: | :---: |
| Training Name | Trainee | Content |
| Team leader training | All team leaders | Raise awareness of one's role as a supervisor at the frontline of the manufacturing site and improve the knowledge and practical skills required to manage a workplace as a leader |
| Young technical employees training | Young technical employees (7 or 8 years with the Company) | Cultivate an awareness as a member of the organization who is responsible for the execution of manufacturing operations and the preservation and enhancement of organizational strength, and connect it to actions for encouraging others and resolving work issues. |


| New Recruit Training |  | Content |  |
| :--- | :--- | :--- | :---: |
| Training Name | Trainee |  |  |
| New Recruit Train- <br> ing | All new-graduate <br> lecruits and mid- <br> career hires | Learn basic knowledge as employees of FANUC, such as its business, history, basic principles, <br> organizational structure, and corporate culture. <br> Explain and require compliance with governance and various other policies as well as human <br> rights policies. |  |
| Etiquette <br> training | All new-graduate <br> recruits | Acquire business manners to faciltate work and become a trusted corporate person through <br> appropriate behavior and communication as a member of society. |  |

Foreign Language Training (English and Chinese)
To help individual employees enhance their skills according to the language proficiency requirements of their work, in addition to the TOEIC exam, we have expanded our training options for language skill acquisition, including business English, English conversation, and Chinese conversation.
Division-based Training
Besides the training programs described above, each division has their employees attend external workshops and provides trainin sessions for them to acquire the particular knowledge and skills required for their assigned tasks.


## Education and Training for Service Engineers

The Service Division conducts cultivation and educational training for service personnel. At FANUC, we believe that improving the level of the services provided by our service personnel is of utmost imporservices such, we are working to provide high-quality tion of our service personnel.
In addition to etiquette training for all new-graduate recruits, we strive to further improve customer satisfaction by giving consideration to personal appearance, behavior, and speaking manner, based on the Service Engineer Code of Conduct
n addition, we have started an initiative to transfer young service personnel to the sales and technical
support departments (for a designated period of about two years) in order to cultivate a multifaceted viewpoint, which will lead to career advancement and improvement of duties, by allowing them to see their own departments from the outside
Apart from this, we would like to further improve the efficiency of current duties by appointing younger
field service personnel for call center duties, which until now we thought could only be performed by veterans, using databases and reception systems. As for the new employee training, in 2022, as in 2021, we set up a videoconferencing system available at all times in one of the classrooms at FANUC ACADEMY of FANUC Headquarters, allowing the ther's activities. We also provided all employees with a tablet and laptop computer immediately after they joined the Company. In addition, we provided our new employees with basic knowledge by sharing with them the e-Learning contents produced by FANUC ACADEMY and other resources prepared inhouse by individual departments.
Currently, new employees watch the e-Learning con
tents in their free time for preparation and review.

Over the approximately five months after joining the Company, we have provided technical training, basic education as a working member of society, and sate required qualifications, we have started providing special education for operating industrial robots, low-voltage electricity, full harnesses, etc., from the time they join the Company so that they can safely carry out their duties.
Moreover, in order to drive company-owned vehicles on a daily basis, they attend courses such as on-site
training from local police departments and "safe driving based on accident examples" from non-life insurance companies to improve their safety awareness. Domestic Service Division)
Because our business is essentially based on client visits, we conduct not only general information secuity training, but also training on client information tion management. Similarly, for technical training, safe driving education, and lessons on safe working for service personnel already active in the field., we conducted online education by connecting FANUC Headquarters, Hino Branch, and each service location throughout Japan.
In the past, we have had business trip to trade shows in the past, we have had business trip to trade shows business trips to distant locations during the COVID-19 pandemic, our service personnel are also watching the customer-oriented online distribution to enhance their product knowledge.
For those who were not able to participate in that either, we are also working on online training courses. We maintain a high level of service overseas through
education and training on maintenance technics by education and training on maintenance technics by nars, and video materials to overseas service personnel.

| Technical education at FANUC | ACADEMYFANUC ACADEMY provides technical education to service personnel Japanese and overseas almost every week, utilizing training programs that incorporate our customers' requests. |
| :---: | :---: |
| Technical education at group companies | We also provide technical education to service personnel at FANUC America, FANUC Europe, and other group companies With regard to education on new models and advanced technology, the persons in charge participate in programs offered by FANUC ACADEMY to acquire the necessary skills, and deploy them within their offices after returning to their countries. |
| Introductory training and follow-up training of new employees | In Japan, we provide intensive education to new service personnel for four to five months, at the time of onboarding. Service personnel hired overseas are also given training in a planned manner at the Headquarters. <br> Furthermore, follow-up tin Japan, we provide intensive education to new service personnel for four to five months, at the time of onboarding. Service personnel hired overseas are also given training in a planned manner at the Headquarters. <br> Furthermore, follow-up training is provided to new hires one year after joining the Company.raining is provided to new hires one year after joining the Company. |
| Winter intensive training (Japan) | In the winter, FANUC ACADEMY conducts intensive skill improvement training, mainly with regard to new products, so that all service personnel are able to provide high-quality service based on FANUC's global standards. |

Implementation Status of Education and Training for FY2021

| Number of FANUC ACADEMY partici-- <br> pants | Domestic service personnel: 236 <br> Overseas service personnel: 96 |
| :--- | :--- |
| Number of trainees trained in group <br> companies | Overseas service personnel: 828 |
| Number of FANUC ACADEMY training <br> hours (annual average per participants) | Domestic service personnel: 20.83 hours |

Award Programs

On July 1 every year, at the Anniversary of Founda tion Ceremony, FANUC presents awards to group and individual employees who have made significant
contributions to the Company's business perfor mance or who have undertaken outstanding activities that serve as a model for others. Other awards in clude those for employees who have created paten ed inventions and
to our business.
In 2021, we presented the Special Achievement Award, Achievement Award, Invention Award, and Outstanding Safety Workplace Award.
The awardees received a certificate The awardees received a certificate of commenda-
tion and cash reward, and the Special Achievement Award recipient was also presented with a medal. The Special Achievement Award and Achievemen Award are often given to teams that cross busines practice of "one FANUC."
The Outstanding Safety Workplace Award was pre sented to workplaces that achieved remarkable re
sults in the elimination of occupational accidents.

As for services, at the annual Global Service Conference, we present awards to the top service person excellent service in the past year in 2022 provide excellent service in the past year. In 2022 , we precompanies.
For sales, we present awards to the top sales personnel ans top sales support personnel. For inventions, devices, and designs made by our
employees, we ensure that reward payments are made at the time of registration in accordance with our in-house rules for handling inventions, devices,
and designs. In addition, we also offer the same reand designs. In addition, we also offer the same re
wards for confidential inventions. Furthermore every year, among inventions, devices, and designs that have been registered for 5, 10, and 15 years, w evaluate those that have made a significant contribu offer awards and reward payments at our Company's Anniversary Ceremony. By enhancing this Invention Reward and Award Program, we work to motivate employees involved in research and development

## Employee Engagement in Group Companies

## FANUC America Corporation

At FANUC America, we seek our employees' feed back in our pursuit of creating a desirable employe experience and continuing to attract and retain top
talent. We empower them to share feedback in an talent. We empower them to share feedback in an annual survey which generates high-quality informa tion that helps us understand how our employees
feel at work, where we need to improve our employee experience and what solutions we can implement Managers whose team includes five or more survey respondents receive specific team reports. These re ports are used to drive discussions at the group level
and further refine our understanding of the feedback and development of action items supporting employ ee engagement.
In $2021,72 \%$ of our employees participated in the the Company, of their job and of the Company continued at the same high levels as measured in previous years. Favorable responses to questions about th

America increased from $83 \%$ to $85 \%$, the opportunity for promotion / advancement within the company in creased from $63 \%$ to $66 \%$, providing a supervisor and treating can respect increased from $90 \%$ to $91 \%$ and treating employees with respect and dignity also FANUC Am an area of focus. identifies Top Wa lso participates int sut hichigat and Chicago regions based on the results of an inde pendent employee satis-
faction survey. FANUC America headquarters has been a winner of this years, and for 2018-2021 FANUC America's Chicago office was also named as Top Workplace winner.



## Promotion of Employee Diversity \& Equal Opportunity

## Basic Approach

FANUC believes that (1) each individual should be able to respect each other's individuality and maxization should grow together by integrating individual strengths as organizational activities, thereby creating
new value for society. Through the promotion of diversity and inclusion, FANUC will work to create an nvironment that accepts and provides equal opporfunities for the diversity of our employees.

## O Diversity \& Inclusion Statement

## Diversity is the cornerstone of "one FANUC" and the driving force of our growth

Each of us has diverse values, sensibilities, and abilities.
We believe that we can make FANUC develop and grow even stronger by combining our strengths as "one FANUC" through respecting each other's differences as "individuality" and by maximizing our abilities and playing an active role.
The objective of FANUC's diversity and inclusion is to connect the strengths of individuals and making them the strengths of the organization, enabling individuals and the organization to grow together sustainably.
The FANUC Group provides indispensable value throughout the world in the field of factory automation by promoting diversity, and will continue to be a company that is trusted by all stakeholders.

## O Diversity \& Inclusion Action Policy

- We aim to create an environment in which all employees, regardless of gender, nationality, race, religion, age, disability, sexual orientation,
Group and can maximize their abilities.
- We will provide support so that each employee can play an active role and continue to grow through their own work.
- We respect the individuality of every employee, and by bringing together their strengths as "one ANU," we aim to build a corporate culture that is creative and full of vitality, and to become a company in which all employees can contribute to the development of society.


## Initiatives

(1) Implementation of Diversity Training

FANUC positions the promotion of diversity as a key issue for the Company's sustainable growth and will
continuously hold diversity training for all employees in order to foster an organizational culture in which diversity is accepted by all employees. The training aims to foster and instill a sense of ownership through an understanding of the significance and importance of diversity promotion, as well as to convey and work on in their own workplace in order to lead to concrete actions on their part.

## 2 Gender-Related Initiatives

romoting the Active Participation of Women
In addition to striving to ensure that employees can play an active part in the workplace regardless of actors such as nationality and gender, etc. FANUC has enhanced various systems including maternity leave, child-care leave, and shorter working hours un-
til children finish elementary school, so that women an pursue their careers without interruption. In this
manner, FANUC fully supports the active participaion of women in the workplace.
In April 2021, we renewed our General Employer Action Plan Based on the Act on Promotion of Women's Participation and Advancement in the Workplace, women, with the aim of increasing the percentage of emale employees. Under this plan, FANUC has established a target of $10 \%$ of regular female employees for the Company as a whole. This numerical target was set in consideration of the small number of women in the population of students in the mechanical, electrical, and information fields, which are he focus of our recruiting activities.
such as having female employees visit schools and handle company visits by female students when recruiting for technical positions, and promoting efforts to create opportunities for women to discuss work and actual lifestyles. We are also implementing initiaives such as external seminars to support career defor female employees.
Recently, women have increasingly been playing
active roles as executives in various fields, with two female employees promoted as officers.

## 〈Support for Balancing Work and Home Life〉

At FANUC, $100 \%$ of the female employees who have used the child-care leave system during the past three years have returned to work, which confirm that the Company's working environment is comfor for employees' children in the Headquarters' area is for employees children in the Headquarters area in
April, 2019, using the company-initiated nursery busiAprit, 2019, using the company-initiated nursery business system, supervised by the Cabinet Office. To re annual paid leave-taking rate to at least $80 \%$, so paid leave can be more easily used to balance work and home life.
As an initiative to encourage male employees to tak child-care leave, we have posted on the companywide portal site Q\&A and guidance documents re garding leave systems for child care and nursing care desk has also been set up in the Human Resource Department to support the balance between work and child care and nursing care. This approach has spread knowledge and understanding of our initia tives within the company, and more male employees are taking child-care leave
In addition, we have established a "Wife's Maternity gives birth. It allows for 5 days of leave with $100 \%$, pay guaranteed. In FY2021, 107 employees took this leave, for a take-up rate of $78.7 \%$ (number of em ployees who took leave/number of employees elig ble for leave)

(3) Disability-Related Initiatives

When determining assignments, FANUC takes into account the characteristics of each individual's dis abilities as well as his/her aptitudes, while also condisabilitios safety aspects so that persons with disabilities can play an active role in the Company. We have also estabist of a support system to procooperating with the Japanese government's Hello

Work employment centers and the Yamanashi Pre fecture Vocational Center for Persons with Disabilties, and by appointing vocational life counselors for persons with disabilities.
(4) Initiatives for Nationality, Race, and Religion In accordance with our Human Rights Policy, FANUC considers respect for human rights to be a fundamental principle for all of our activities, and we respect the human rights of all people involved in our business. FANUC thoroughly implements the "proh bition of discrimination based on race, creed, gender social status, religion, nationality, age, mental or as well. While we hire students from overseas, we prohibit any special treatment or discrimination against them in any way because of nationality FANUC also strives to provide a working environment that is comfortable for foreign employees. We offer vegetarian food, gluten-free food, etc. to emare required. FANUC ACADEMY has facilities that take into account the religions and customs of employees from all over the world, including Muslim prayer room for trainees.


## (5) Age-Related Initiatives

In October 2006, FANUC extended its mandatory retirement age from 60 to 65 years.
Employees who have reached the retirement age of 65 years may continue to work at the Company if both the Company and the employee so wish.

## Health and Productivity Management

## Health and Productivity Management Statement

Creating an Environment in which Employees can Thrive and Feel Fulfilled
In order to make our vision a reality, we consider the health and well-being of our employees and their amilies as being the foundation that upholds our business activities. Based on this belief, Health Management has been promoted from April 2022

As part of this endeavor, we will create an environment in which our employees can work actively with enthusiasm and a sense of worth, be healthy both in body and mind, and have a happy and fulfilling liveli-
hood.

## FANUC's Health and Productivity Management Statement

## GOOD HEALTH AND WELL-BEING

Health and happiness for all employees and their families!

## FANUC CORPORATION's Vision

FANUC provides indispensable values throughout the world in the field of factory automation through unceasingly creating technological innovations, and will continue to be a company that is trusted by all stakeholders.

In order to make our vision a reality, we consider the health and happiness of our employees and their families as being the foundation that upholds our business activities.
We will create an environment in which our employees can work in by with enthusiasm and a sense of wort, be healthy both in body and mind, and have a happy and fulfilling livelihood

## Promotion Framework

The General Manager of the Human Resources Division is responsible for health promotion, and the Welfare Department serves as the administrative office.
six task force teams have been established under the Health Promotion Committee to actively incorporate the opinions of related divisions and work together to promote the program.


Special Feature Female Leaders Discuss the Future of FANUC


The FANUC Group promotes the creation of a rewarding workplace. Therefore, we held a round-table discussion with three female leaders concerning the future of the FANUC Group.

Home Is Where You Make It: Oshino Village, Yamanashi Prefecture Liu -1 joined the Company after graduating from graduate school in 2010 . Currently, I am working as
Chief Engineer in a position that serves as a bridge


Sachiko Matsuo
between development and sales, reflecting customer requests in development. If you have a car, nothng is too inconvenient to daily life in Oshino Village
in Yamanashi Prefecture, where FANUC is located. Rather, 1 find myself able to focus on research and Revelopment surrounded by the rich nature and quiet environment, and now the village feels like home.
Matsuo-I joined the Company in 2000. In 2005, was transferred to the Human Resources Department and have been involved in labor relations,
working on such things as the investigation and planning of employment regulations and various working conditions. In 2019, I was appointed as Sec-
tion Manager. When I joined the Company and tion Manager. When 1 joined the Company and
moved to Oshino Village, Yamanashi Prefecture, moved to
where FANUC Headquarters is located, I felt that it was inconvenient as there were no convenience
stores or supermarkets nearby. Nowadays, however, stores or supermarkets nearby. Nowadays, however,
life feels more convenient here due to an increase in the amount of shops around the Company and the ability to shop online, and the village has come to ang I wor
ang. Af worked for an audit firm for around 15 the venture company I was working for was acquired by FANUC through M\&A. Currently, I work on accounting and tax affairs as the Section Manager of he Accounting \& Tax Section of the Finance \& ACcounting Department. I am currently working away
from home, but I think that there are many people who have various responsibilities such as childcare

and nursing care, therefore I hope that the Company
will give employees more flexible options will give employees more flexible options concernin

Providing Opportunities for Challenges and Promoting Growth while Following Up Liu-In the Research \& Development Divisions, things and "leaders" who determine the department in charge and promote the growth of the entire orga nization while ensuring respect within the depar proverbial advice to "practice what you preach" found in Records of the Grand Historian, also known by it Chinese name shi, self before encouraging others to do the same Fang As accounting is a highly specialized field, would like for junior employees to have a profes within the Finance \& Accounting Department whe needed, focusing on matters that affect FANUC such as revisions to and topics concerning account
ing standards, as well as actual cases of application Matsuo- So far, I feel that I have grown as a result of the challenging tasks given to me by my superiors I am not the ery section member and junior employee, challeng them in the same way that my superiors have cha lenged me, and encourage them to grow while fol

Various Systems Made Possible by Senior Colleagues

Matsuo-when I joined the Company, I had many female senior colleagues who got married and re that within the Company. Later, some women contin ued to work after marriage and childbirth, and as result of these senior colleagues becoming role models and paving the way, various systems hav
been put in place, and variations in working styles, including shortened working hours, have expanded. Liu- It's interesting to hear that -ANUC used to b
and I am still working while raising my child, taking
advantage of systems such as maternity leave, child advantage of systems such as maternity leave, child
care leave, and shortened working hours. In China maternity leave and child-care leave are short, and
it's normal to lose your position if you don't it's normal to lose your position if you don't return to
work after three months. I'm grateful that I was able to join FANUC and work in this favorable environ ment.
Fang- When I worked in my previous position a
an audit firm, I was able to build a variety of careers for myself because work was assigned without gen der discrimination in comparison to typical busines companies. I would like to be able to use the sys
tems we have discussed to continue working with out interrupting my career.
Instilling Professional Pride in Junior Employees

Fang would like junior employees to engage in work with an awareness that they are professionals, benefit them in the future. I myself will continue to keep up to date with the latest accounting standards and legal systems, as well as changes and trends i
the environment surrounding our Company. I will also endeavor to improve myself so that I can pro vide information that contributes to management Liu - The leadership of superiors has traditionally been strong at our company, therefore I would lik junior employees to have the spirit to create the fu-
ture of FANUC themselves, and think and act on their own accord instead of waiting for instructions Even if you fail at something, I believe that you cae definitely grow if you build in the process.
ment where emp Company, we have an environ rewarding by moving forward one step at work without fear of failure. If you report and consult with your superiors properly, you will not be penalized even if you made a mistake. When I made a mistake told that it was important to think about how to avoid repeating the same mistake next time, and was motivated to take on new challenges. Therefore without fear. I believe that the daily growth of each will make FANUC better and lead to its growth


Fang Myongson

Financial and Non-financial Highlights (Years ended March 31)

| Financial Highlights |  |  |  |  |  |  |  |  |  | $\frac{\text { Millions of yen }}{2022}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Years ended March 31 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 |  |
| Net sales | 498,395 | 450,976 | 729,760 | 623,418 | 536,942 | 726,596 | 635,568 | 508,252 | 551,287 | 733,008 |
| EBITDA | 202,688 | 182,528 | 319,524 | 236,673 | 179,747 | 263,794 | 203,006 | 134,263 | 157,616 | 230,317 |
| EBITDA margin (\%) | 40.7 | 40.5 | 43.8 | 38.0 | 33.5 | 36.3 | 31.9 | 26.4 | 28.6 | 31.4 |
| Operating income | 184,821 | 164,134 | 297,839 | 215,567 | 153,217 | 229,604 | 163,297 | 88,350 | 112,514 | 183,240 |
| Operating income ratio (\%) | 37.1 | 36.4 | 40.8 | 34.6 | 28.5 | 31.6 | 25.7 | 17.4 | 20.4 | 25.0 |
| Net income attributable to owners of parent | 120,484 | 110,930 | 207,599 | 159,700 | 127,697 | 181,957 | 154,163 | 73,371 | 94,012 | 155,273 |
| Capital investment | 45,091 | 13,906 | 26,628 | 113,315 | 83,207 | 116,110 | 133,106 | 70,478 | 18,553 | 41,101 |
| Depreciation and amortization | 17,867 | 18,394 | 21,685 | 21,106 | 26,530 | 34,190 | 39,709 | 45,913 | 45,102 | 47,077 |
| Research and development expenses | 20,148 | 18,372 | 28,105 | 34,567 | 42,331 | 52,956 | 56,162 | 51,315 | 46,949 | 49,970 |
| Total assets (Persons) | 1,219,113 | 1,343,904 | 1,611,626 | 1,512,895 | 1,564,769 | 1,728,227 | 1,625,340 | 1,512,499 | 1,625,191 | 1,783,964 |
| Net assets | 1,094,129 | 1,199,863 | 1,386,695 | 1,334,910 | 1,369,457 | 1,467,630 | 1,445,146 | 1,362,865 | 1,435,554 | 1,549,879 |
| ROE (\%) | 11.6 | 9.7 | 16.1 | 11.8 | 9.5 | 12.9 | 10.6 | 5.3 | 6.8 | 10.5 |
| ROA (\%) | 10.3 | 8.7 | 14.0 | 10.2 | 8.3 | 11.0 | 9.2 | 4.7 | 5.8 | 8.7 |
| Dividend ( $¥$ ) | 184.68 | 170.06 | 636.62 | 490.07 | 395.18 | 563.20 | 1,003.11 | 300.00 | 294.07 | 485.70 |
| Dividend payout ratio (\%) | 30.0 | 30.0 | 60.0 | 60.0 | 60.0 | 60.0 | 126.1 | 78.6 | 60.0 | 76.3 |

-EBITDA margin $=$ EBITDA $/$ Net sales $\bullet$ ROE $=$ Net income $/$ Average shareholders' equity $\bullet$ ROA $=$ Net income $/$ Average total assets
Non-financial Highlights

| Years ended March 31 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Number of employees | 5,261 | 5,469 | 5,840 | 6,327 | 6,738 | 7,163 | 7,866 | 8,164 | 8,256 | 8,675 |
| Average number of consective years seved (FANCC Copropation) | 18.5 | 18.9 | 17.7 | 16.5 | 15.8 | 15.1 | 14.3 | 14.0 | 14.2 | 14.4 |
| Greenhouse Gas Emissions (t-CO2) \% |  |  |  |  |  |  |  |  |  |  |
| Scope1 | - | - | 6,521.60 | 7,189.30 | 7,864.40 | 14,254.00 | 25,213.20 | 34,875.00 | 47,059.42 | 52,804.27 |
| Scope2 | - | - | 88,981.50 | 80,915.50 | 95,515.80 | 112,524.00 | 108,563.60 | 91,639.00 | 107,208.02 | 92,624.88 |
| Scope3 | - | - | - | - | - | - | 2,414,478.63 | 1,824,211.72 | 18,134,471.65 | 25,933,099.74 |




Number of employees
(unit: Persons)

\% of females in executive employees
(FANUC CORPORATION)
(unit: \%)

> GHG Emissions (Scope1+2)* (unit: t-CO2)

Total Water Used* (unit: thousand mi)


## Business Overview and Financial Summary (rear ended march 311

FA - FA Business -

## Business

## Overview

## CNCs, Servos, Laser

## FANUC's basic technology

Top-level global market share of CNCS (FANUC estimate)
The FA Business is the origin of FANUC and its basic technology FANUC is the first private-sector company in Japan to have developed Numerical Control (NC) and servo technologies that control machine tools using numerical information. Until then, highly skilled engineers,
who have acquired know-how through many years of training, were indispensable for high-precision processing by machine tools. FANUC made it possible to complement skilled engineers' skills with NCs and servos. Computercontrolled NCs (CNCs) and servos further made it possible to process complex shapes and produce varied items efficiently. Currently, FANUC offers CNCs and servos covering a broad range from simple machine tools to composite machining equipment with complex configurations to industrial machinery Further, demand for introduction of robots in machine tools is increas ing at machining sites, with an aim to automate processes or labo savo. Beren important FANUC is deviloping the functions to enhance it robots is important. FANUC is developing the functions to enhance it

## Financial <br> Summary

In the FA Division, demand from the machine tool industry, the primary market for CNC systems, remained strong in all major markets, as evidenced by an increase on a global scale from Europe, the Americas, Asia, Japan as well as from China. Sales of the CNC systems for machine tools also increased in line with this increase in demand. In February 2022, the cumulative production number for the Company's CNC systems reached 5 million units. With regard to our lasers, the Chinese market and the European market are on a recovery trend, but competition from oversea manufacturers remains fierce.
The FA Division posted consolidated sales totaling $¥ 226,165 \mathrm{mi}$ and FA vision sales accounted for $30.9 \%$ of consolidated net sales.



FANUC Reaches CNC Production Milestone of 5 Million NUC has consistently pursued factory automation since 1955 when it started its business.
mated production has ince first NC in 1958, the ac 000 units in 1974,1 million unit in steadily resulting in 2007. 3 million units in 2013, 4 million units in 2018 , cuminating in a total of 5 million units in February, 2022


ROBOT - ROBOT Business -

## Business

Overview

Products applied with CNCS and servos, FANUC's basic products
Top-level global market shares (FANUC estimate)
FANUC exclusively targets industrial robots, instead of service, medical, or entertainment robots. We concentrate on helping customers automate or robotize their factories obots, which include types for welding, material handling (transportation of articles), assembly, and painting, according to application, are used in wide-ranging industries, including automotive, electronic parts, logistics, food, pharmaceuticals, and cosmetics. FANUC's industrial robots are general-purpose robots and used in many indusry sectors.

## Financial <br> Summary

In the ROBOT Division, sales in China remained strong, mainly in IT-related industries and for EVs, heavy machinery and construction machinery. Strong sales were also recorded in the United States, to general industries and the automobile industry with EV-related demand, and demand from general industries in Europe also remained strong. In Japan, there was a gradual recovery in terms of demand, with sales increasing compared with the corresponding period of the previous fiscal year.
The ROBOT Division posted consolidated sales totaling $\not 268,478$ million, up $27.8 \%$ compared with the previous on sales accounted for $36.6 \%$ of consolidated net sales.


】 Sales of ROBOT Business (millions of yen)


## Topics

FANUC Robot M-1000iA
won GOOD DESIGN AWARD 2022
FANUC Robot M-1000iA was awarded "GOOD DESIGN BEST 100" by GOOD DESIGN AWARD 2022 (sponsored by Japan Institute of Design Promotion).


## ROBOMACHINE - RоBOMACHINE Business -

## Business <br> \section*{Overview}

ROBODRILLs (compact machining centers ROBOSHOTS (electric injection molding machineProducts applied with CNCs and servos, FANUC's basic products High precision performance, high operating rate, easy to use Top-level global market share of ROBOORLLLL (compact machining centers) (FANUC estimate) Topplevel global maket share of ROBOSHOTs (lectric injection moding machines) (FANUC estimate)

Products of the ROBOMACHINE Business are comprised of machine tools or industria machinery installed with FANUC's CNCs and Servos. They are used for production in ta machinery installed with FANUC's CNCS and Servos. They are used for production in fac tomation is enhanced through the combination of ROBOMACHINES and Robots. Machine users can improve quality of their products and shorten the time it takes for machining by using FANUC's highly reliable, high-performance ROBOMACHINE products. The products will contribute to improved productivity of machine users' tactories.
Furthermore, a function to monitor the operational status of the entire factory in real time wil enable designing of more precise production plans and improvement in operat ing rate (ROBODRILLLINKi, ROBOSHOT-LINKi, and ROBOCUT-LINKi).
ROBOSHOTs and ROBODRLLLs became eligible for a subsidy for business expenses supporting promotion of advanced energy-saving investments, allocated in the FY2022 supplementary budgets in recognition of their energy-Saving potential. Furthermore, ROBO SHOT became eligible for a subsidy in the FY2022 for ESG lease promotion business for the establishment of a decarbonized society
ROBOD Syringes and artiticial bones, contributing to efforts to achieve a goal among SDGs of securing healthy life.


## Financial

Summary
In the ROBOMACHINE Division, sales of the ROBODRILLs (compac machining centers) increased, due to demand for use in the person(electric injection molding machines) increased due to strong de mand from IT-related and medical markets. Sales of the ROBOCUTs (wire electrical-discharge machines) increased due to strong de mand from IT-related and automobile component markets.
The ROBOMACHINE Division posted consolidated sales totaling $\nexists 144,633$ million, up $26.3 \%$ compared with the previous fiscal year. ROBOMACHINE Division sales accounted for $19.7 \%$ of consolidated net sales.

## Topics

Energy saving, carbon neutrality and environmental measures by Robomachines were appealed at exhibition

Demos by ROBODRILL

- Energy saving by utilizing latest servo technol-
- Visualization of power consumption by power consumption monitor
Demos by ROBOSHOT
- Heat radiation reduction by insulated heater Cover
Environmental measures by recycle plastics
and biomass plastics molding

Consolidated Statements of Income (unit: Millions of yen)

| Years ended March 31 | 2021 |  | 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net sales | $¥$ | 551,287 | ¥ | 733,008 |
| Cost of goods sold |  | 349,327 |  | 437,374 |
| Gross profit |  | 201,960 |  | 295,634 |
| Selling, general and administrative expenses |  | 89,446 |  | 112,394 |
| Operating income |  | 112,514 |  | 183,240 |
| Non-operating income |  |  |  |  |
| Interest income |  | 2,088 |  | 2,055 |
| Dividends income |  | 1,339 |  | 1,137 |
| Equity in earnings of affiliates |  | 11,640 |  | 23,126 |
| Miscellaneous income |  | 3,330 |  | 5,956 |
| Total non-operating income |  | 18,397 |  | 32,274 |
| Non-operating expenses |  |  |  |  |
| Removal expenses of noncurrent assets |  | 523 |  | 644 |
| Loss on valuation of investment securities |  | 85 |  | 410 |
| Donations |  | 481 |  | 397 |
| Litigation settlement |  | - |  | 288 |
| Miscellaneous expenses |  | 1,078 |  | 380 |
| Total non-operating expenses |  | 2,167 |  | 2,119 |
| Ordinary income |  | 128,744 |  | 213,395 |
| Extraordinary losses |  |  |  |  |
| Impairment loss |  | - |  | 478 |
| Total extraordinary losses |  | - |  | 478 |
| Income before income taxes |  | 128,744 |  | 212,917 |
| Income taxes-current |  | 32,385 |  | 57,721 |
| Income taxes-deferred |  | 101 |  | $(3,294)$ |
| Total taxes and others |  | 32,486 |  | 54,427 |
| Net income |  | 96,258 |  | 158,490 |
| Net income attributable to non-controlling interests |  | 2,246 |  | 3,217 |
| Net income attributable to owners of parent | $¥$ | 94,012 | ¥ | 155,273 |

Consolidated Statements of Comprehensive Income (unit: Millions of yen)

| Years ended March 31 | 2021 |  | 2022 |  |
| :---: | :---: | :---: | :---: | :---: |
| Net income | $¥$ | 96,258 | $¥$ | 158,490 |
| Other comprehensive income |  |  |  |  |
| Valuation difference on available-for-sale securities |  | 11,852 |  | $(1,706)$ |
| Foreign currency translation adjustment |  | 22,072 |  | 30,969 |
| Remeasurements of defined benefit plans |  | $(6,672)$ |  | 2,414 |
| Share of other comprehensive income of affiliates accounted for using equity method |  | 569 |  | 11,090 |
| Total other comprehensive income |  | 27,821 |  | 42,767 |
| Comprehensive income | \# | 124,079 | ¥ | 201,257 |
| Comprehensive income attributable to: |  |  |  |  |
| Owners of parent |  | 120,951 |  | 196,917 |
| Non-controlling interests |  | 3,128 |  | 4,340 |

## Consolidated Statements of Changes in Net Assets (unit: millions of yen)

|  | Shareholders' equity |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common | Capital | Retained | Treasury stock, at cost | Total shareholders's equity |  |
| Balance at March 31, 2020 | 69,014 | 96,265 | 1,351,122 | $(127,822)$ | 1,388,579 |  |
| Changes during the year: |  |  |  |  |  |  |
| Dividends of surplus (50,369) ${ }^{(50,369)}$ |  |  |  |  |  |  |
| Net income attributable to owners of parent |  |  | 94,012 |  | 94,012 |  |
| Changes by merger |  |  | 346 | 346 |  |  |
| Change in equity from transactions | (270) |  |  | (270) |  |  |
| Purchase of treasury stock |  |  |  | (283) (283) |  |  |
| Disposal of treasury stock |  | 2 |  | 2 2 4 |  |  |
| Retirement of treasury stock |  | (2) | $(22,093)$ |  |  |  |
|  |  |  |  |  | 43,440 |  |
| Total changes during the yearBalance at March 31, 2021 | - | (270) | 21,896 | 21,814 |  |  |
|  | 69,014 | 95,995 | 1,373,018 | $(106,008)$ | 1,432,019 |  |
|  | Accumulated other comprehensive income |  |  |  |  |  |
|  | $\begin{aligned} & \text { Valuation difiference } \\ & \text { on availabe.forsale } \\ & \text { securities } \end{aligned}$ | $\begin{aligned} & \text { Foreign currency } \\ & \text { translation } \\ & \text { adiusment } \end{aligned}$ | Remeasurements of defined benefit plans | $\begin{aligned} & \text { is otal accumulated } \\ & \text { other ocmerehensive } \\ & \text { income } \end{aligned}$ | Noncontrolling interests | Total net |
| $\begin{array}{llllllll}\text { Balance at March 31, } 2020 \\ \text { Changes during the year: } & 5,058 & (26,608) & (11,929) & (33,479) & 7,765 & 1,362,865\end{array}$ |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |
| Dividends of surplus |  |  |  |  |  | $(50,369)$ |
| Net income attributable to owners of parentChanges by merger |  |  |  |  |  | 94,012 |
|  |  |  |  |  |  | 346 |
| Change in equity from transactions |  |  |  |  |  | (270) |
| Purchase of treasury stock |  |  |  |  |  | (283) |
| Disposal of treasury stock |  |  |  |  |  | 4 |
| Retirement of treasury stockNet change except shareholders equity during the year |  |  |  |  |  | - |
|  | 11,852 | 21,759 | $(6,672)$ | 26,939 | 2,310 | 29,249 |
| Total changes during the yearBalance at March 31, 2021 | 11,852 | 21,759 | $(6,672)$ | 26,939 | 2,310 | 72,689 |
|  | 16,910 | $(4,849)$ | $(18,601)$ | $(6,540)$ | 10,075 | 1,435,554 |

## Year ended March 31, 2022 (April 1, 2021 - March 31, 2022

|  | Shareholders' equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Common | Capital | Retained earnings | Treasury stock, at cost | Total shareholders' eauity |
| Balance at March 31, 2021 | 69,014 | 95,995 | 1,373,018 | $(106,008)$ | 1,432,019 |
| Changes during the year: |  |  |  |  |  |
| Dividends of surplus |  |  | $(86,732)$ |  | $(86,732)$ |
| Net income attributable to owners of parent |  |  | 155,273 |  | 155,273 |
| Changes by merger |  |  |  |  |  |
| Change in equity from transactions with |  |  |  |  | - |
| non-controlling shareholders |  |  |  |  |  |
| Purchase of treasury stock |  |  |  | (234) | (234) |
| Disposal of treasury stock |  | 220 |  | 159 | 379 |
| Retirement of treasury stock |  | (133) |  | 133 | - |
| Net change except shareholders' equity during the year |  |  |  |  |  |
| Total changes during the year |  | $87$ | 68,541 | 58 | 68,686 |
| Balance at March 31, 2022 | 69,014 | $96,082$ | 1,441,559 | $(105,950)$ | 1,500,705 |


|  | Accumulated other comprehensive income |  |  |  | Non-controlling interests | Total net assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valuation difference -on avaiable-forsale securities | $\begin{gathered} \text { Foreign currency } \\ \text { rtanslation } \\ \text { adjustment } \\ \hline \end{gathered}$ | Remeasurements benefit plans | $\begin{aligned} & \text { Total accumulated } \\ & \text { other omprehensive } \\ & \text { income } \end{aligned}$ |  |  |
| Balance at March 31, 2021 | 16,910 | $(4,849)$ | $(18,601)$ | $(6,540)$ | 10,075 | 1,435,554 |
| Changes during the year: |  |  |  |  |  |  |
| Dividends of surplus |  |  |  |  |  | $(86,732)$ |
| Net income attributable to owners of parent |  |  |  |  |  | 155,273 |
| Changes by merger |  |  |  |  |  |  |
| Change in equity from transactions with |  |  |  |  |  | - |
| Purchase of treasury stock |  |  |  |  |  | (234) |
| Disposal of treasury stock |  |  |  |  |  | 379 |
| Retirement of treasury stock |  |  |  |  |  |  |
| Net change except shareholders' equity during the year | $(1,706)$ | 40,936 | 2,414 | 41,644 | 3,995 | 45,639 |
| Total changes during the year | $(1,706)$ | 40,936 | 2,414 | 41,644 | 3,995 | 114,325 |
| Balance at March 31, 2022 | 15,204 | 36,087 | $(16,187)$ | 35,104 | 14,070 | 1,549,879 |

## Corporate Profile

## Consolidated Statements of Cash Flows (unit: Millions of yen)

\section*{| Years ended March 31 |
| :--- |
| Cash flows from operating activities | <br> Income before income taxes}

2021
2022
$\neq 128,744$
¥ 212,917
Depreciation and amortization
45,102
47,077
Increase (decrease) in allowance for doubtful accounts
Increase (decrease) in net defined benefit liability
(121)

195
(Increase) decrease in net defined benefit asset 4,252 9,040 2.232)

Interest and dividend income
$(3,427)$
$(2,232)$

Equity in (earnings) losses of affiliates
$(11,640)$
(Increase) decrease in receivables, trade
$(37,122)$
$(16,828)$
(Increase) decrease in inventories
$(23,126)$
$(74,740)$
Increase (decrease) in payables, trade
15,239
,445

| Other | $(2,985)$ |
| :--- | ---: |
| Subtotal | 130,25 |

Interest and dividends received
Income taxes paid
Other 7,082
20,153
813 8,056

| Other | 813 | $\mathbf{1 , 4 0 2}$ |
| :--- | ---: | ---: |
| Net cash provided by operating activities | 117,996 | $\mathbf{1 2 5 , 5 8 1}$ |


| Cash flows from investing activities |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Payments into time deposits |  | $(31,849)$ |  | $(29,199)$ |
| Proceeds from withdrawal of time deposits |  | 40,021 |  | 12,012 |
| Purchases of property, plant, and equipment |  | $(21,768)$ |  | $(34,363)$ |
| Other |  | $(3,174)$ |  | $(2,379)$ |
| Net cash used in investing activities |  | $(16,770)$ |  | $(53,929)$ |
| Cash flows from financing activities |  |  |  |  |
| Purchases of treasury stock |  | (283) |  | (234) |
| Dividends paid |  | $(50,484)$ |  | $(86,799)$ |
| Other |  | $(2,365)$ |  | $(2,121)$ |
| Net cash used in financing activities |  | $(53,132)$ |  | $(89,154)$ |
| Effect of exchange rate changes on cash and cash equivalents |  | 14,465 |  | 14,238 |
| Net increase (decrease) in cash and cash equivalents |  | 62,559 |  | $(3,264)$ |
| Cash and cash equivalents at beginning of year |  | 515,008 |  | 577,919 |
| Increase in cash and cash equivalents resulting from merger with unconsolidated subsidiaries |  | 352 |  | - |
| Cash and cash equivalents at end of year | $¥$ | 577,919 | $¥$ | 574,655 |

Outline
屋

Established
ished Principal Sites

Number of
employees
Principal
Subsidiaries
Principal Affiliated Principal Affil
Companies

FANUC CORPORATION
1972

| Head office | Oshino-mura, Minamitsuru-gun, Yamanashi Prefecture |
| :--- | :--- |
| Research and <br> Development | Oshino-mura and Yamanakako-mura, Minamitsuru-gun, Yamanashi Prefecture |
|  | Hino Branch (Hino City), Nagoya Branch (Komaki City), Osaka Branch (Osaka City), <br> Branches <br> Hokkaido Branch (Ebetsu City), Tohoku Branch (Sendai City), Tsukuba Branch <br> (Tsukuba City), Maebashi Branch (Maebashi City), Echigo Branch (Mitsuke City), <br> Hakusan Branch (Hakusan City), Chugoku Branch ( (kayayama City), Hiroshima Branch <br> (Hiroshima City), Kyushu Branch (Kikuyo-machi, Kikuchi-gun, Kumamoto Prefecture) <br> FactoriesHeadquarters Factory (Oshino-mura and Yamanakako-mura, Minamitsuru-gun, <br> Yamanashi Prefecture), Mibu Factory (Mibu-machi, Shimotsuga-gun, Tochigi <br> Prefecture), Tsukuba Factory (Chikusei City), Hayato Factory (Kirishima City) |
| Training | FANUC ACADEMY (Oshino-mura, Minamitsuru-gun, Yamanashi Prefecture) |

The Company 4,257
The FANUC Group 8,675
FANUC America Corporation, FANUC Europe Corporation, KOREA FANUC CORPORATION, TAIWAN FANUC CORPORATION, FANUC INDIA PRIVATE LIMITED, SHANGHAI-FANUC Robomachine CO., LTD., FANUC PERTRONICS LTD, FANUC SERVO LTD BEIJING-FANUC Mechatronics CO., LTD., SHANGHAI-FANUC Robotics CO., LTD.

Matters Concerning the Shares of the Company (Years ended March 31)

| Total number of shares authorized to be issued by the Company | 400,000,000 shares |  |
| :---: | :---: | :---: |
| Total number of issued shares | 201,909,397 shares |  |
| Number of shareholders | 55,638 |  |
| The ten largest shareholders: |  |  |
| Name | Number of shares (In thousands) | Percentage of equity participation (\%) |
| The Master Trust Bank of Japan, Ltd. (Trust Account) | 44,518 | 23.2 |
| Custody Bank of Japan, Ltd. (Trust Account) | 15,934 | 8.3 |
| Citibank, N.A. - NY, as Depositary Bank for Depositary Shareholders | 4,918 | 2.6 |
| SSBTC Client Omnibus Account | 4,780 | 2.5 |
| JPMorgan Chase Bank 380055 | 4,014 | 2.1 |
| State Street Bank West Client - Treaty 505234 | 3,202 | 1.7 |
| Custody Bank of Japan, Ltd. (Securities Investment Trust Account) | 2,960 | 1.5 |
| The Bank of New York Mellon 140042 | 2,617 | 1.4 |
| JPMorgan Chase Bank 385781 | 2,496 | 1.3 |
| Government of Norway | 2,362 | 1.2 |

## External Recognitions

## Global Service Network

## －Japan

本社
T犁県南都留郡忍思野村忍草3580
T401－0599
Tel．（0555） 84 －555（Fax．
Tel．（ 0555 ）84－5555／Fax． 5512 （代）

## 日野支社

F191－8509 東京都日野市㘿が丘3－5－1
4－1111／Fax．589－8899（代）
名古屋支神
485－0077 愛知県小牧市西之島1918－1
el．（0568） $73-7810$ Fax． 3799 （代）
名古屋サービスセンタ
テ485－0802 愛知県小タ 牧市大草5409－2
Tel．（0120）240－716／Fax．833（FA）
el．（0120）240－613／Fax． 673 （ロボット，ロボマシン）

## 大阪支店

559－0034 大阪府大阪市住之江区南港北 1 －3－4
北海道支店
T069－0832 北海道江跘市西野陽114－6
東北支店
〒981－3206 宮城県仙台市泉区明通 $4-5-1$
Tel．（022）378－7756／Fax． 7759 （（1）
筑波支店

el．（029）837－1161／Fax． 1165 （代）

## 前橋支店

371－0846 群馬県前橋市云総社町521－10後度
 el．（0258）66－1101／Fax． 1141 （代）
白山支店
テ924－0071 石川県白山市德光町2394－1．
Tel．（076）276－2044／Fax． 2062 （代）
中国支店

広島支店
$732-0032$ 広島県広島市東区上温品 1 －7－3
州支店
九州支店 el．（096）232－2121／Fax． 3334 （（1）
FANUC ACADEMY
〒401－0597 山愁目南南都留郡忍野村忍草字丸尾岸1183
el．（0555）84－6030／Fax． 5540
珄工場
$321-0234$ 板木県下都資郡壬生町大字羽生田3101
筑波工場
筑波1区
〒300－4522 茨城县筑西市向上野 1500
筑波 2 区
$\overline{\mathrm{T}} 300-4541$
茨城県筑西市松原284－4隹人工場
F899－5116 鹿归島目露島市隼人町内2277

The America
FANUC America Corporation
Detroit，U．S．A．Tel．（1）
Chicago，U．S．A．Tel．（1）
24－37－7－7000
$847-898-5000$
Chicago，U．S．A．
ROBOT and ROBOT system dever
vices：CNC，LASER and ROBODRILL sales and services

## Europe

FANUC Europe Corporation，S．A
Luxembourg Tel．（352）72－7777－1
CNC，LASER，ROBOT and ROBOMACHINE sales and services：
ROBOT system development，manufacture，sales and services
－Asia
BEIJING－FANUC Mechatronics CO．，LTD．
Beijing，China Tel．（86）10－6298－4726
CNC manufacture，sales and services；LASER sales and services
SHANGHAI－FANUC Robotics CO．，LTD．
SHANGHAI－FANUC ROBOMACHINE CO．，LTD．
Shanghai，China Tel．（86）21－5032－7700
ROBOT system development，manufacture，sales
ROBOT and ROBOMACHINE sales and services
KOREA FANUC CORPORATION
Changwon City，Korea Tel．（82）55－278－1200
CNC，LASER，ROBOT，ROBOT System and ROBOMACHINE sales and services
TAIWAN FANUC CORPORATION
Taichung，Taiwan Tel．（886）4－2359－910
CNC manufacture，sales and services；LASER，ROBOT and ROBOT system sales and services
Bangalore，India Tel．（91）80－2852－0057
CNC manufacture，sales and services； ROBOT system development，
manufacture sales sand services； LASER ，ROBOT and ROBOMACHINE
sales and services
sales and services
Bangkok．Thailand Tel．（66）2－714－611
Bangkok，Thailand Tel．（66）2－714－6111
CNC，ROBOT，ROBOT system and ROBOMACHINE sales and
services； 1 ASER services
services；LASER services
FANUC MECHATRONICS（MALAYSIA）SDN．BHD．
Kuala Lumpur，Malaysia Tel．（60）3－3082－1222
CNC．ROBOT，ROBOT system and ROBOMACHE
CNC，ROBOT，ROBOT system and ROBOMACHINE sales and
PT．FANUC INDONESIA
Jakarta，Indonesia Tel．（62）21－4584－7285
CNC．ROBOT，ROBOT system and ROBOMACHINE sales and services；LASER services
FANUC SINGAPORE PTE．LTD．
Singapore Tel．（65）（6－220－3911
CNC，LASER，ROBOT and ROBOMACHINE sales and services
FANUC PHILIPPINES CORPORATION
Manila，Philippines Tel．（63）49－546－0178（63）49－546－0179
CNC，LASER，ROBOT and ROBOMACHINE services
FANUC VIETNAM COMPANY LIMITED
Ho Chi Minh，Vietnam Tel．（84）28－7309－9970
CNC，LASER，ROBOT and ROBOMACHINE services
FANUC OCEANIA PTY．LIMITED
Sydney，Australia Tel．（61）2－8822－4600
CNC，LASER，ROBOT and ROBOMACHINE sales and services
－South Africa
FANUC SOUTH AFRICA（PROPRIETARY）LIMITED
Johannesburg，South Africa Tel．（27）11－392－3610
and
services： SMC，ROBOT，ROBODRILL and ROBOCUT sales and service services；
LASER services

Inclusion in Major ESG Stock Indexes
－FTSE Blossom Japan Index （2020～）

FTSE Blossom
Japan
－FTSE4Good Global Index （2021～）

FTSE4Good
－FTSE Blossom Japan Sector Relative Index （2022～）

FTSE Blossom
Fapan Sestor
Relative Index



 FTSE Elossom Span Index and the FTSE Blossom Japan Sector Reative Index are used by aw
－MSCI Japan ESG select leaders index （2022～）

2022 CONSTITUENT MSCI JAPAN
2022 CEI FCT IEADFRS INDEX
－MSCI Japan SRI Indexes
2022～

S\＆P／JPX carbon efficient index
（2018～


## Sustainability Assessment

－MSC
n 2022，Fanuc received an MSCI ESG rating of AA．

## MSCI

ESG RATINGS

THE USE BY FANUC CORPORATION OFANY MSCI ESG RESEARCH LLC OR ITS AFFIIATES（＂MISCII）DATA，AND THE USE OF MSCI LOGOS，TRADEMARKS
SRRIIE MARS OR
 CORPORATION BY MSCI．MSCI SERVICES AND DATA ARE THE PROPERTY O
MSCI OR ITS INFORMATION PROVIDRS，AND ARE PROVIDED ASS＇S．AS WITHOUT WARRANTY．N．
SERVIICE MARS OF MSCI．

## Endorsement of Initiatives

－The Task Force on Climate－Related Financial Disclosures（TCFD） FANUC expressed its support for the Task－Force on Climate－related
Financial Disclosures and its recommendations in December 2021.

－SBT（Science based targets）
Targets to reduce GHG emissions by FY 2030 are certified by the SB （Science Based Targets）initiative．

## －CDP

In 2022，FANUC was evaluated＂A－＂in F．FCDP the Climate Change program and＂B＂
the Water Security program by the CDP．

## 2022

－Sustainalytics
In Oct．2022，FANUC CORPORATON received an ESG Risk Rating of 26.1 and was as． sessed by sustainalytics to be at Medium risk of experiencing material financial impac

## Evaluation of Innovation

Clarivate Top 100 Global Innovator 2022 FANUC CORPORATION has been selected as one of the top
100 global innovators for 2022 by the global leader in providing information and analytics，Clarivate Plc，on February 24,2022 ． FANUC has also been recognized in 2012 and 2013，making this the third time the Company has received this honor．
tom ESG factors．
 trom ESG factors．


DEXES ARE THE EXCLUSIVE PROPERTY OF MSCI．MSCI AND THE MSCI INDEX
NAME AND OGOS ARE TRADEMARS OR SERVICE MARKS OF MSCI OR ITS
AFEIIATES


SCIENCE
BASED
TARGETS


[^0]:    - Alternative means to do dangerous, dirty, difficult, or monotonous tasks
    Certified safe desig
    Contact stop safety function and design of collaborative robots redundant design monitoring function etc. based on

